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**Published by the
South Carolina
Dental Association**

Design: Maie Burke

www.scdental.org

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President's Message

By Jim Howell, DMD, SCDA President



"Your vote matters..."

As I write this, we are embarking on the beginning of the presidential election year. The first presidential election I was eligible to vote in was 2000. During this cycle George W. Bush defeated Al Gore and we all may remember the margin of victory in Florida being only 537 votes out of almost 6 million cast, which made this state victory the closest in United States presidential election ever. Those 537 votes contributed to the outcome of the presidential election and the next 8 years of George W. Bush serving as the 43rd President of the United States of America.

When I consider this thin margin of votes I realize how the influence of a small number of people can change the trajectory of history. This is why our membership matters and why growing the number of active members back to 80% threshold is important in helping to establish and maintain the influence of the SCDA at our statehouse in Columbia. The SCDA currently has 1,743 members, more than three times the margin that determined the outcome of the Florida electoral votes in 2000.

Over the next few months, the SCDA and ASDA will be participating in both state and national lobby days. In South Carolina, the second regular session of the General Assembly begins its 124th session which runs from the second Tuesday in January until the second Thursday in May. This session is the second year of a two-year session which means all bills must pass through both chambers and be signed by the Governor by the end of the 2024 session. Dr. Thomas Edmonds serves as our SCDA Legislative chair and in conjunction with our lobbyist, Richard Davis and Annie Wilson, leads our legislative agenda that was approved at the House of Delegates. I look forward to updating the progress on our agenda over the course of this year.

On a national level, ADA lobby day is being held April 7-9, 2024, at the Marriott Marquis in Washington, DC. During this time more than 1,500 dentists and students come together to advocate for the issues most important to dentistry. Presently the ADA is finalizing the lobby day, and it will be shared in the coming months.

In regard to the South Carolina state elections, I want to share that we have two dentists running for State Senate in South Carolina. Dr Charles Bumgardner of Lexington, SC is running for the **State Senate District 10** seat. Dr. Bumgardner has served on the state board of dentistry since 2017 and has practiced dentistry in SC for 45 years and is a founder of Advanced Dental Care. Dr. Dan Nickles of Greenville, SC is running for the **State Senate District 6** seat. He graduated from MUSC college of dental medicine and has practiced dentistry in SC for 32 years.

I want to conclude with an exciting announcement and commend our membership on rising to the occasion. I am proud to announce that the ASDA voluntary dues contributions have raised over \$15,000. This support will be used to support the MUSC dental students who truly represent the future of our great profession.

Lastly, please let us remember to start this year focusing on who we can bring into the SCDA today.

Contact Dentists Needed

By DenPAC Chair, Dr. Chris Griffin, Legislative Chair, Dr. Thomas Edmonds, and Executive Director, Phil Latham

Contact Dentists Needed

The South Carolina Dental Association (SCDA) has enjoyed a very strong presence at the South Carolina Legislature and the main reason is due to our contact dentist system where a South Carolina dentist is assigned to each Senator and Representative across the State.

Our contact system needs to be updated and strengthened as South Carolina saw many new faces elected to the 2023 legislature and having a contact dentist for each of them is very important.

The contact dentist is usually someone who knows the legislator and is willing to pick up the phone and call them about any legislative issue that directly or indirectly affects dentistry. However, you do not need to personally know the legislator, but be willing to contact them if needed and be willing to deliver a campaign check when appropriate.

The SCDA provides you with all the information when or if contact needs to be made.

This is extremely important. Without a good contact system, legislation can get passed that may be detrimental to dentistry.

PLEASE review the list below and let Phil Latham (lathamp@scda.org) know who you know or who you are willing to be the contact dentist for.

SENATORS

Sean Bennett – Dorchester
Penry Gustafson – Kershaw
Richard Harpootlian – Richland
Tameika Isaac Devine - Columbia
Kevin Johnson - Clarendon

REPRESENTATIVES

Terry Alexander – Florence, Darlington
Matthew Leber – Charleston, Colleton
Thomas Beach – Anderson, Greenville, Pickens
Donald McCabe - Lexington
Bart Blackwell – Aiken
Alan Morgan - Greenville
Gary Brewer – Charleston, Dorchester
James Neese – Lancaster
Paula Calhoun – Lexington
Roger Nutt – Spartanburg
Brandon Cox – Berkeley
Jordan Pace – Berkeley
April Cromer – Anderson
Robby Robbins – Colleton
Daniel Gibson – Greenwood, McCormick
Seth Rose – Richland
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Recruitment & Retention Programs

South Carolina AHEC provides financial incentive programs for clinicians who practice in rural and underserved communities to address the maldistribution of healthcare providers in South Carolina.

Rural Incentive Grants

Rural Incentive Grants address the undersupply of clinicians in rural and underserved South Carolina communities. The program provides incentive grants for physicians and advanced practice providers (advanced practice registered nurses, nurse midwives, and physician assistants) who commit to practice in a Health Professional Shortage Area (HPSA) for 4 years.

Rural Dentist Loan Repayment

The Rural Dentist Program addresses the distribution of dentists in rural and underserved areas of the state. The program assists with the repayment of educational loans for dentists who agree to practice in a HPSA or serve as a full-time faculty member in the MUSC College of Dental Medicine.



Visit our website to learn more:
www.scahec.net/recruitment

Convention Corner

SCDA president Jim Howell and the Piedmont District Dental Society are excited to host the 2024 SCDA Annual Session. This year's meeting will be honoring our own Dr Jim Gaines. Jim served as the 130th President of the American Dental Association in 1994, South Carolina's only member to ever serve as an ADA president.

This year's meeting will have a bit of a new look. For starters it will be held in the upstate. We will be returning to Greenville after a 40 years absence. If you haven't visited Greenville recently, you're in for a treat. A few newsworthy mentions: Travel and Leisure. "The Best Food Cities in the US." Greenville was in the top 10. Only SC city in that list! Forbes: "Why Now is a Terrific Time to Visit Greenville, South Carolina's Most Charming Town." NY Times: #14 in the list of "52 Places to Go." If you come to Greenville, you will not be disappointed!

A second new look is the timing of the meeting. This year's meeting will be August 22-24. Our traditional May meeting dates seemed to be getting more and more crowded with conflicts, graduations, proms, etc. So we decided to try something new. We decided late August after school starts but before football begins. Folks should be finished with summer vacations and getting back into a more regular schedule. Everyone we mentioned this change to felt this would be a positive move. A little different, but we think you are going to like it.

As this year progresses, we will have other information about your meeting. Next time I'll give you a glimpse of the CE opportunities. All I'll say now is I have never seen the number of options that you'll have at this meeting. Get ready, it's gonna be a great one!

David Watson, Convention Committee Member



155th SCDA Annual Session

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Inadequate Informed Consent Leads to Legal Action Against Dentist

By Marc Leffler, DDS, Esq., MedPro Group, an SCDA Endorsed Company

Key Concepts:

- Obtaining Informed Consent
- How proper informed consent can mitigate malpractice risk
- Recording/documenting patient interactions

As a dentist, obtaining proper informed consent is crucial to ensure patients are aware of all the potential risks and outcomes of undergoing treatment. In this case study, a dentist fails to inform a patient about all the possible negative outcomes associated with dental implants, and when the patient's implants eventually fail, the dentist is sued for malpractice.



Background Facts

W, a retired 68-year-old woman, had been fully edentulous in her maxilla for over a decade, and she functioned adequately with a complete denture, which had been changed once and modified several times. She wore a lower removable partial denture which replaced 5 missing teeth and was very satisfied with every aspect of it. After seeing many recent television commercials talking about the great benefits of implants and implant-supported prostheses, she met with and discussed with her general dentist of many years, Dr. C, the potential for having upper implants (only), to be followed with a fixed bridge.

After examining W, clinically and radiographically, Dr. C determined that W had adequate bone anteriorly for implant placement, but placing posterior implants would require bilateral sinus lifts and grafting, which were procedures that W was unwilling to undergo. So, they both agreed that 4 upper anterior implants would be placed by Dr. C such that a semi-precision removable partial would later be fabricated and placed after implant osseointegration.

Dr. C had taken many courses regarding both the surgical and restorative aspects of implants and had incorporated that into his practice. Dr. C was very technically oriented, which was reflected in his dentistry and in his office infrastructure: among the systems installed in each of his operating suites was a camera/audio set-up, about which he advised his patients, and which was legally permissible – according to his business attorneys – in his state of practice. In this regard, the consultation visits with W were recorded, as were informed consent discussions and the dental procedures. Based upon this system, Dr. C did not employ “consent forms”, but instead conducted what he believed were casual, thorough, back-and-forth spoken interactions, very specific to each patient, to address what he believed were the important pieces of information to make his patients informed consumers.

On the day of surgery, Dr. C placed 4 maxillary implants without any apparent complications. He instructed W as to his usual post-operative protocols, and she followed all of them precisely. Two weeks after surgery, while wearing her existing denture, as modified by Dr. C for that purpose, she presented to the office with inflamed tissues around all the surgical sites, but no signs of infection; no antibiotics were prescribed, but the need for excellent hygiene was reiterated. At a month after surgery, the patient appeared similarly from a clinical standpoint, stating that she was cleaning the areas and rinsing as instructed. Dr. C took a panoramic radiograph and saw what he feared were the beginning stages of implant loss, with some loss of bone at the coronal aspects of all the implants. That situation worsened still, as demonstrated on another panoramic several weeks later.

Dr. C reached the conclusion that the implants were failing and that they should be removed. After explaining this to W, who agreed, he proceeded to remove them, which was an easy process, given their mobility upon flap elevation. Dr. C relined the denture and replaced it, telling W that he would place a new set of implants after the area fully healed. W said that she did not want more implant surgery but would rather just keep her denture and receive a refund for the fees she paid for the implants. Dr. C was unwilling to give a refund, explaining to W that he performed every step of the procedures properly, so he did not understand why he should be returning what was a significant fee. Despite W's repeated request, Dr. C remained unwilling.

Continued on Page 8

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Legal Action

Upset about what she viewed as Dr. C's inappropriate stance, she contacted an attorney. As a first step, the attorney requested W's full set of records from Dr. C, who immediately provided copies of his chart and radiographs. When the attorney looked through what was provided, she asked W if she had signed a "consent form," to which W responded that she had not; but she told her attorney that there was a discussion before the procedure, which she believed was recorded. So, the attorney then requested a copy of all visual and audio records involving W, which were provided.

The attorney consulted with a dental expert who examined the records, but no errors in technique were found by that expert. However, the expert advised the attorney that there was no evidence in any of the recordings that W had been advised of the possibility of implant failure, which was, according to the expert, a foreseeable and routinely advised risk. On behalf of W, her attorney instituted a malpractice lawsuit in which the sole claim was the failure to have obtained informed consent prior to the placement of implants.

Dr. C was provided with legal counsel by his malpractice carrier. Dr. C's attorney raised the issue with Dr. C of not having advised W of the potential risk of implant loss, to which Dr. C responded that he "always does that." Not until Dr. C viewed and listened to all recordings involving W did he acknowledge that he had apparently forgotten to advise W of that risk. With Dr. C's agreement, the matter was settled before any further legal steps were taken.

Takeaways

While the various states might differ as to whether conversations may lawfully be recorded, and under what conditions that may occur, Dr. C's jurisdiction did allow for exactly what he did (local attorneys are the best sources to learn whether recordings are permissible, and if so, the conditions under which they are). But dentists who choose to avail themselves of laws which allow for recording patient conversations should be aware that, in the event of litigation, those recordings might become available to other parties to the litigation and their attorneys. It is quite common for dentists who are sued to testify as to their usual course of conduct in practice, whether clinically or in communication; here, had a recording not been available, Dr. C would have likely – and seemingly in good faith – testified that, as he told his attorney, he "always" advises patients of the risk at issue, and that would have resulted in differing testimony by the opposing litigants, to be determined by a jury. But in this case, there was no dispute because of the tangible evidence that existed.

Dentists may have varying reasons for wanting to record their interactions with their patients, from memorializing conversations, to documenting their clinical techniques and results, to wanting to do periodic self-reviews to make sure that their practice methods are working. Regardless of their intended use, recordings are clear and unwavering evidence of all actual events at hand, whether intended or not. So, as valuable as they might be, they can make their way back to surface in a litigation situation, whether that litigation involves a patient, business associate, or staff member.

Addressing the clinical picture discussed in this case study, it is a simple fact that implants do, at times, fail, despite all having been properly performed. The same goes for a variety of other dental procedures. But as the plaintiff's expert in this case appropriately noted, the fact that a result was undesired, alone, does not mean that there was actionable malpractice; for a malpractice case to succeed, there must not only be an injury, but that injury must have been caused by negligent treatment.

Next, we address the issue of informed consent. Although the specifics will differ between states, the concepts are generally constant: prior to a patient undergoing a procedure, they are entitled to be advised of the information necessary for them to become an educated consumer, to be able to make an intelligent choice as to what they might opt to undergo, or not. Here, even though the procedure was properly performed, the fact that W was not made an educated consumer in advance, and the procedure she agreed to without adequate knowledge led to an undesired result, led to a valid and viable lawsuit.

Finally, we note, without comment, that Dr. C opted against providing W with the fee refund she requested, and that was presumably a factor which led her to retain an attorney and institute suit. It is an entirely open question as to what actions W would have taken, if any, in the face of failed implants, if she had been given the refund she sought.

Continued on Page 9

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Note that this case presentation includes circumstances from several different closed cases, in order to demonstrate certain legal and risk management principles, and that identifying facts and personal characteristics were modified to protect identities. The content within is not the original work of MedPro Group but has been published with consent of the author. Nothing contained in this article should be construed as legal, medical, or dental advice. Because the facts applicable to your situation may vary, or the laws applicable in your jurisdiction may differ, please contact your personal or business attorney or other professional advisors if you have any questions related to your legal or medical obligations or rights, state or federal laws, contract interpretation, or other legal questions. MedPro Group is the marketing name used to refer to the insurance operations of The Medical Protective Company, Princeton Insurance Company, PLICO, Inc. and MedPro RRG Risk Retention Group. All insurance products are underwritten and administered by these and other Berkshire Hathaway affiliates, including National Fire & Marine Insurance Company. Product availability is based upon business and/or regulatory approval and/or may differ among companies. © MedPro Group Inc. All rights reserved. 01/2024



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SCDA Job Bank Ads

The Covid Pandemic and Baby Boomers have affected staffing shortages in the dentistry world. This is a great opportunity to remind everyone of one of the resources the SCDA offers, on our website and in our monthly Bulletin, which is the JOB BANK ADS. This is a great place to advertise Job Openings. You can post an ad by going to our [website](#).

No ads will run until this form is received in the SCDA office. There is no charge for the 1st job bank ad for an SCDA member, each additional ad is \$35.00 per issue. The public can place ads for \$35.00 per issue. Free ads will run for 3 months, all other ads will run until cancelled. All ad copies and cancellations must be received no later than the 10th of the month prior to the month of publication. If you fill the position, please call the SCDA so that we remove your ad. Your ad will also be placed on the SCDA website at no extra cost. ADS MUST BE LESS THAN 50 WORDS.

As always, the SCDA values our members and wants to help you and your staff. For more information, please contact Maie Burke burkem@scda.org or 803-750-2277 ext: 104

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We are pleased to announce...

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has acquired the practice of
Bassil S. Cuffy, D.D.S.
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Rebeca Yutzy Zechmann, D.D.S.
have acquired the practice of
Sidney Reza Rismani, D.M.D.
North Charleston, South Carolina

*We are pleased to have assisted
in these practice transitions.*

Practices For Sale

MILLION-DOLLAR PEDIATRIC PRACTICE: Well-respected pedo practice situated in a thriving city in the Pee Dee region. The office has state-of-the-art equipment and 5 ops. The seller owned stand-alone building is available for lease or purchase. This is a high-producing practice grossing over \$1.3M!
Opportunity ID: SC-01927

QUALITY OF LIFE OPPORTUNITY: GP just minutes from Myrtle Beach. This year, the office added new equipment, including 3 dental chairs, cabinets, sterilization, lab, CBCT, and upgraded all computers. The practice has over 1,500 mostly FFS/PPO active patients. This practice operates on 4 days per week and collected over \$840K in 2022. The real estate is also available for purchase.
Opportunity ID: SC-01922

GREENVILLE REAL ESTATE AVAILABLE: GP in professional complex with ample parking. The office is in excellent condition with 3 ops. The practice collected over \$500K on a 3-day work week. The patient base is 100% FFS. There is ample room for growth as the seller refers out all dental specialties but does offer Botox, sleep apnea, and TMJ/TMG services. The office has digital x-ray and patient files. This is a great opportunity to own real estate with a practice that has huge room for growth. **Opportunity ID: SC-01856**

LARGE PRACTICE IN NORTH CHARLESTON: Established practice located on a main road in North Charleston. This facility has 8 ops in 2,900 sq. ft. with room for expansion. The office has digital x-ray and digital Pan. Current collections are over \$1M+ with a large active patient base of 2,779 that are mostly PPO/FFS with a small amount of Medicaid. **Opportunity ID: SC-01658**

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or by email at scda@scda.org
to learn how much your membership could save you.**

Celebrating the Bicentennial of MUSC

By Dr. Sarandeep Huja, Dean, James B. Edwards College of Dental Medicine



Dear SCDA member:

MUSC turns 200 this year!

The bicentennial celebration kicks off at Alumni Weekend, which is Feb. 29 to March 2. For our alumni, you can register for this exciting weekend at www.muscevents.org/alumniweekend2024.

In addition to favorite dental alumni events from reunions and homecomings past, this year all MUSC colleges are hosting our alumni on the same weekend, and up to 6.5 continuing education credits are available. It's our biggest homecoming yet!

In keeping with MUSC's bicentennial celebration theme of "**Then. Now. Next.**" I encourage you to explore <https://bicentennial.musc.edu>, which relays the deep history of MUSC's impact in the biomedical and health sciences, how we continue to serve South Carolina and beyond today, and how we're making change possible for a healthier future.

Then: In case you were wondering, MUSC's big 200 makes all of us in dental and oral health quite young, relatively speaking! "Then" for the James B. Edwards College of Dental Medicine began in 1952, when the SCDA sponsored a study of South Carolina's needs in dental education. The college was established by the state as a result. For nearly six decades now, the college has been training scores of new dentists and oral health care providers each year, resulting in thousands of providers who have gone on to serve their communities.

As we celebrate MUSC's grand milestone, we remain grateful for the past, present, and future support of the SCDA, and your leadership of the dental community.

Now and Next: My monthly contributions to this newsletter in 2024 will highlight our enthusiasm for where we are today in service to South Carolina and beyond – and highlight where we aim to go next, to shape the future of dental and oral health care. From innovations in the training of highly skilled and compassionate future practitioners, to precision health care, to digital dentistry, to clinical trials, to community partnerships in underserved areas, and more, I look forward to continuing to share our transformational journey with you.



Get the most up to date information on dentistry along with great things to share for your office! Join our group today www.facebook.com/scdental. You can also follow us on Twitter @SCDentalAssoc!



Award Categories:

George P. Hoffmann, Jr. - Distinguished Dentist Award

This award is the premier and most prestigious award presented by the South Carolina Dental Association. It is to honor a member or former member for years of outstanding service to the SCDA, the dental profession, and the community. Nominees must have practiced dentistry in South Carolina for a minimum of ten years.

Meritorious Achievement Award

The nominee must be a member in good standing of the SCDA who has demonstrated in recent years significant achievement in dentistry in the areas of professionalism, leadership, academics, research, or health care delivery.

James B Edwards Citizenship Award

The nominee must be a member in good standing of the SCDA who has served the citizens of South Carolina in a manner that reflects a positive image of dentistry. Areas of achievement include humanitarian and religious activities, civic affairs, community service, or cultural contributions.

New Dentist Award

The nominee must be a member in good standing of the SCDA who has been in practice ten years or less or who is under forty years of age. The nominee must have demonstrated leadership qualities through service to dentistry.

Dental Team Award

Team members in a private office. The nominee must be from an office of a SCDA member and nominated by an SCDA member. The criteria for evaluation include:

- The nominee demonstrates the he/she holds the profession of dentistry in the highest regard.
- The nominee has five or more years of experience in the dental field.
- The nominee promotes the interest and betterment of the profession through the team concept of dentistry.
- The nominee participates in community activities that bring credit to the dental profession.
- The nominee demonstrates enthusiasm for his/her work and creates innovative ideas about patient relations and managerial modifications that improve the delivery of patient care.

Special Recognition Award

The nominee may be any individual who deserves recognition for special achievement or an extraordinary deed related or unrelated to dentistry. This award provides for special circumstances that do not conform the other awards.

Category of Award

Name of Nominee

Nominee Address

Nominee Email Address

Please attach your typed letter of recommendation and the nominee's CV.

Awards may or may not be granted at discretion of the Board. A sitting Board member may not be nominated.

SCDA Member Nominating Signature

Name (Print)

Date

Your nomination form, letter of recommendation, and the nominee's CV must be returned by June 1, 2024 to the SCDA office. Nominator must be an SCDA Member.

These awards will be presented during the 2024 SCDA House of Delegates Meeting at the SCDA Annual Session in Greenville, SC.

Classified Ads

Dental Related Services

Intraoral X-Ray Sensor Repair/Sales- We repair broken sensors. Save thousands in replacement costs. Specializing in Kodak/Carestream, major brands. We buy/sell sensors. American SensorTech 919-229-0483 or www.repairsensor.com.

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Seeking an **Associate Dentist in Lexington SC** to join our practice. We offer competitive pay, benefits, bonus structure and a flexible schedule. Full and part time candidates considered. If interested or have questions, contact via text, phone 304-839-3867 or email tdbrittanye@gmail.com.

Seeking an Associate Dentist to join our practice in **West Columbia**. We can offer competitive pay, benefits, bonus structure and a flexible schedule. Full and part time candidates considered. If interested or have questions, please contact via text, phone or email tdbrittanye@gmail.com.

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Pedodontist or a general dentist that loves treating children. Guaranteed salary with comprehensive benefits package including 401k with match and more. 2-5 years of pedo experience preferred. Digital with radiographs and EMR (Dentrix). 10 op facility. Business and clinical team to support you and help you succeed. mhuffman@westerncarolinadental.com.

High tech locally owned general practice in need of a part time **Endodontist**. Tailored schedule is available. 1 day/week. Office is located in Goose Creek. 14 miles from Downtown Charleston. Fotona Lightwalker laser on site training available. Ccd.manager@carolinacompletedental.com.

We are looking for a **Dentist** who enjoys checking hygiene. We are looking for someone who can cover 1-4 times per month on checking only hygiene. We do see children and teenagers. Please email irmokidsdental@gmail.com for more information.

Looking for a dentist to join our 20+ year established and fast-growing private practice in **Myrtle Beach, SC**. Specializing in general, restorative and cosmetic dentistry. Molar endodontic and implant experience a plus. We are 100% fee for service practice. Send resume/CV to kristen@drrearden.com.

Unique associateship opportunity for a **general dentist** who enjoys surgery and helping those in need. We are an energetic emergency and surgery based practice that provides exodontia, implants, iv sedation, PRE, ridge augmentations, biopsies and various other dental/veolar surgeries. Compensation is very competitive. Brandon@columbiadentalhealth.com.

Charleston Dental Associates seeking full time dentist for a growing private practice. We practice all aspects of dentistry including root canals, implant restorations, oral surgery and prosthodontics. Requires 1-2 years experience. Please submit cover letter and CV to bcordray@charlestondentalassociates.com.

FT/PT Associate Dentist Opportunity in highly visible, established, busy, advanced digital practice located near **Charleston, SC**. Must be proficient in all phases of general dentistry. 1-2 years experience or GP residency preferred but not required. Competitive pay, high growth potential w/ owner/equity possibility. Focus on Pt Patient Care and delivering excellence. Available Immediately. Please send CV to gillytooth@gmail.com.

Seeking PT/FT Oral Surgeon or GP with Advanced Surgical and Implant Skill near **Charleston, SC** Brand new facility with state of the art technology and fully digital workflow. CBCT, Digital Scanner, 3D Printing. Fee for Service Practice focused on delivering high levels of surgical and implant care as well as IV sedation dentistry. gillytooth@gmail.com.

Dentist needed in **Spartanburg SC** looking for full time or part time General dentist for growing practice competitive compensation. If interested or have questions, please contact via 864-582-4441 or email Melissa at info@hillcrestfamilydentistry.com. Please submit cover letter and CV.

Greenville, SC Associate needed- FT or PT Associate Dentist opportunity for multi location practice. Must be proficient in all aspects of general dentistry. A minimum of 1-2 yrs experience or GPS preferred. Live, work and play in the fast growing upstate. bellavistadentalsc@gmail.com.

Associate Dentist- Advanced Dental Center (**Florence SC**). Part time 3-day work week, earning potential up to \$275,000 (based on experience). Health insurance, malpractice, membership & ce reimbursement and so much more. John@oakpoint.us.

FT or PT Associate Dentist needed for a well-established private practice in Market Common district in **Myrtle Beach**. We're a family practice that provides IV/oral sedation, dental implants, grafting and surgical extractions. Fully trained & highly experienced team. Income potential is excellent. Email CV to lisa@marketcommondentistry.com.

This is a **once in a lifetime opportunity** to join a quality focused, fee for service, group practice in a high growth area. Please visit brickyarddentalgroup.com/associateship to apply or to learn more about this opportunity.

Excellent opportunity and competitive compensation for new graduate or experienced dentist. We are looking for full or part time dentist to join our rapidly growing practice in the lovely **Forest Acres** community in Columbia SC. 803-738-2424 or email cdcsmls@live.com.

Busy practice needs another **Summerville dentist!** Benefits include- health insurance, malpractice, license fees, DEA registration, vacation, etc. Motivation and initiative are high priorities. Would love to entertain a conversation. Send resume drbahn@live.com.

Busy and growing dental practice in beautiful **Fort Mill, SC** is looking for an associate general dentist to join our expanding team. Competitive and excellent pay for qualified candidate. Experience is preferred but not mandatory. State of the art facility, computerized and paperless. For more information or please contact beth@friendlydentalgroup.com.

We're looking for a dentist to join our multi-specialty **Columbia** area. Modern office with CBCT, digital scanner, 3D printer, and implant system. Busy practice seeing a cash pay patient base. Huge income opportunity and sign-on bonus. Mentorship opportunities and defined path to ownership. 919.410.5216 or abrakefield@ammons dental.com.

Come work with us and achieve greatness. We are seeking a FT dentist to join our busy general practice in **Columbia, SC**. Simply Smile is an updated practice with an energetic atmosphere. We offer great benefits, compensation, and the ability to work independently with a supportive and trained staff. Mon-Fri. new grads welcome. Send resume to simplysmile7457@gmail.com.

Orthodontist (Charleston, SC) Full time, competitive pay, 401k, health insurance, malpractice, membership & ce reimbursement, ownership and so much more! Contact Kelly Kakkuri kkakkuri@oakpoint.us.

Midlands Technical College in Columbia, SC, is looking for a **Dental Hygiene Program Director**. Program offers graduates an Associate's degree; starting 20 new students each year. Qualifications: Master's degree, Licensed Dental Hygienist, or Dentist licensed to practice in SC. Applications located online at SC.Gov, under "Find A Job."

Exciting opportunity to join a highly successful practice in **Charleston, SC!** We offer a modern office with state-of-the-art technology that includes a 3D CBCT, Implant system, Digital scanner, and more! Enjoy a full schedule, strong new patient flow, defined partnership path to ownership, mentorship opportunity with one of the top implant doctors, and a full service dental practice! cpowell@ammons dental.com.

Passionate dentist wanted to join **Columbia's** thriving West Vista Dental. Exciting Associate Dentist opening in patient-centric practice. Work with experienced professionals, enjoy clinical autonomy and growth opportunities. Contact John Petty at john@oakpoint.us to join our team and deliver exceptional oral care in a welcoming environment. john@oakpoint.us

Periodontist- Full or Part time position available, we have an excellent team. We are adding to our growing specialist office. Please forward CV. All applications will be confidential, will consider new grads. management@teethds.com.

Dental Associate full time position in **Charleston**. We are a busy general dental office. Team is well trained. We work together as a team. Same day crown technology and office is paperless. If this sounds like a fit for you, please send CV to management@teethds.com.

We are looking to add an **endodontist** to our specialty office. We are looking for someone that is patient focused and can provide our patients with high quality dentistry. We can offer a full time or part time position. Please send your CV to management@teethds.com, all applications will be confidential.

Looking for a solid future? Become the main dentist in this 2.9 million annual sales, state of the art office. One of our dentists who has been practicing in **Myrtle Beach** for over 40 years is cutting back as soon as you arrive. We have over 4000 patients and add over 90 new each month. Call Peter Jones with Tidelands Dental at 843-650-4500 for more information.

Looking for a full-time associate dentist in our busy, private practice office in **Conway, SC**. Our office is fully equipped with an itero scanner, Glidewell milling unit, Prexion and more. Offering minimum daily base pay or 35% of production. FFS office. 401K and benefit potential. caracolemandmd@gmail.com

Myrtle Beach- Flexible opportunity for PT or FT schedule. Child friendly family practice seeking compassionate dentist to work with children and adults of all ages. Enjoy the ability to work independently with supportive staff. Mon-Fri, new grads welcome. Send resume to mendez_marlene@yahoo.com.

Fantastic opportunity for high earning potential! **Seneca Family Dentistry** is seeking a part-time or full-time Associate Dentist. We are a privately owned general dentistry practice located steps from Lake Keowee and 10 min to Clemson! Established office with exponential growth! Beautiful facility with state-of-the-art equipment, wonderful patient base and great support staff! Contact: Dmdword@gmail.com or 864-423-9190

Dentist needed in **Spartanburg SC** looking for FT or PT General Dentist for growing practice, competitive compensation. If interested or have questions, please contact with cover letter and CV 864-582-4441 or info@hillcrestfamilydentistry.com.

FT or PT Associate Dentist with GPR or prior experience to join FFS practice in **Myrtle Beach**. Dr is a MAGD that is looking to mentor someone with a pathway to partnership. Premier facility with state-of-the-art technology. Customer service focused practice with tremendous staff. Learn more at smiles-sc.com, email CV and cover letter to drmaser2@yahoo.com.

Positions Available- Staff

Looking for a New Dental Team member, for a **Full time Dental Hygiene** position in wonderful Irmo, Sc! 32-36 hours a week, 8a.m.-5p.m. Monday-Friday (60min recares/ 80min New Patients) Exceptional Pay!!!! Sign on bonus!! Please call/text- 1 (843) 593-6428 info@foxdentalstaffing.com

Looking for a New Dental Team member, for a Full time **Front Desk** position in Beautiful Bluffton, Sc! Please call/text- 1 (843) 593-6428 Join the team. We are looking for More Dental Team members, both temporary (Full-time) and Permanent (Full-time) positions in SC, NC and GA! info@foxdentalstaffing.com

Looking for a New Dental Team member, for a temporary **Dental Hygiene** position in the beautiful town of Beaufort, Sc! 7:30am - 4:00pm. Fun & Energetic Environment. Eaglesoft & Dexis. 60min recares/80min New Patients/ 30 min child proph. Competitive Pay. All Proper PPE Provided. Please call/text- (843) 593-6428 info@foxdentalstaffing.com

Full time **certified dental assistant** position in a busy pediatric dental office. Duties include taking digital dental radiographs, chair side assistance to the dentist during a variety of treatment procedures. Must be a dynamic team player. Only certified Dental Assistants need to apply. Email resume and references to dmd4kids@bellsouth.net.

A state of the art- paperless dental practice is seeking a highly energetic **RDH** to complete our team. General office of 18+ years that uses itero scan for invisalign braces- Eaglesoft digital x-rays. Your uniforms, CE and medical insurance will be provided. Send resume to 147 Charlotte Ave. Rock Hill, SC 29730.

Once in a lifetime opportunity to be part of Maxillofacial Prosthodontics and Head and Neck Surgery Team! Together, we will improve quality of life of patients with complex dental and maxillofacial needs. Duties include but are not limited to taking CBCT, 3D intraoral scans, **assisting chairside** and in OR Email resume or CV and references to leeby@musc.edu.

Irmo, SC- Dental hygienist needed. Full time/ part time, Monday-Thursday 8am-5pm, lunch 12-1. Competitive pay with experience. acm5765@aol.com.

We are looking for a **DAII** to join our team. Applicant should be a people-person and willing to help out in all aspects of office life. Compensation based on experience. Benefits include PTO, paid holidays, health insurance and 401K. info@smilesinthesun.com.

We are looking for a **patient coordinator** to join our team in Indian Land. Applicant should be a people person and have experience with Eaglesoft. Compensation based on experience. Benefits include PTO, paid holidays, health insurance and 401K. info@smilesinthesun.com.

Our Lady of Mercy Community Outreach is seeking a **dental assistant** with great customer service. Four days/28 hours a week position. Must have graduated from an accredited dental assisting program or have a minimum of two years of chairside work experience. Submit a resume and cover letter to ashlee.franklin@olmoutreach.org.

We are seeking an energetic individual to step into the role of PT/FT **dental hygienist**. We are privately owned, FFS office and we offer competitive pay. Please send all resumes and references to info@lugoffsmiles.com.

Dental assistant and front desk position available. Our office hours are Monday-Thursday. We take pride in being an individual/solo practice. Surgical and implant experience preferred. X-ray certification needed. Health benefits are available. Please e-mail all resumes to info@drdonaldhogan.com or fax 803-788-4409.

Dental Hygienist- Exciting opportunity to join a longstanding practice with a full range of dental service. The office has state-of-the-art technology, including 3D CBCT! 4 day work week, strong new patient flow, guaranteed base pay with bonus opportunity. Retirement plan matching, CE, paid time off and holiday pay. cpowell@ammondsdental.com.

Columbia- Well established private practice seeking **FT RDH** who is passionate about patient care, oral health and is a team player. State of the art technology including ultrasonics, digital xrays, intra oral scanning, in office milling, 3D printing and CBCT. Full benefits. M-Th 8-5 frontdesk@fivetowersdentistry.com.

Practices/Office Space Available
Satellite dental office; 52 foot trailer. One operatory fully equipped white coastal chair. One operatory plumbed and ready. Lab, reception, business office, 1 full bathroom. Available to be donated to a legitimate charity for their use as a dental clinic call 803-617-8701.

Spectacular GP for sale in **Columbia, SC** only 8 miles from downtown! Practice is collecting over \$650,00 with 4 operatories with tons of room for growth. Fully digital, amazing location. Extremely low overhead with high profit margin. To find out more about this practice, please contact Bradley at 803-463-6636.

Dental laboratory for sale in **Summerville, SC**. Asking price is \$400,000. Contact Bradley Lloyd 803-463-6636 or blloydcommercial@gmail.com.

Office space available in **Columbia SC**. 3 operatories, 2 fully equipped, reception, private office, 2 bathrooms, lab. Call 803-798-7001.

Office For Sale in **Greenwood**- Established general practice, 40 year history 1.5m collections prior year, strong fee schedules. Loyal patient base, Underserved area means student loan forgiveness may be available to provider. Building also for sale. jwhite@hci-ebc.com.

A profitable periodontal practice situated in the **Upstate** Region of South Carolina, where 2022 collections totaled nearly \$1 million seeing patients 4 days per week. The one-story, stand-alone facility is 2,200 sq. ft., with 4 fully-equipped operatories. CS 8200 3D Neo Edition. Contact matt.kosciewicz@mcgillhillgroup.com for more information.

Location, location! 3,000 sf office for lease, **Pelham at Haywood Rd**. One block to I-385 and Haywood Mall decorated, plumbed. \$4,000 per month, taxes and insurance prorated. Ready to move it. Jocasseeme1@aol.com or 864-277-5596.

For Sale

SCDA Supplies

SCDA Supplies offers discounted dental supplies for all members of the South Carolina Dental Association. SCDA members could save up to 20% or more on dental supplies. More than 60,000 products from more than 500 brands (most available through dealers) are listed.

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Mark (Wil) Waninger, DMD



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