



Inside this issue:

Rural Dentist Program	4
Executive Director's Notes	6
OCR Right of Access Enforcements – A Message to Dental Practices	8
MUSC Update	10
North Charleston Dental Clinic	12
Flora and Floppy Puppet Show	12
Classifieds	14

**Published by the
South Carolina
Dental Association**

Design: Maie Burke

www.scdca.org

Toll Free in SC:
(800) 327-2598



Facebook: SCDental
Twitter: SCDentalAssoc
Instagram: southcarolina
dentalassociation



SCDA President Address

By John C Comisi, SCDA President



I want to thank you for this opportunity to serve the people of South Carolina and the South Carolina Dental Association. It is certainly an honor and privilege.

I believe I am the first "out of stater" and even worse a "New Yorker" to be elected President of the SCDA. Many of you, if not most of you, are alumni of MUSC, and if I understand things correctly, I believe I am also the first person to attain this office while also being on faculty at MUSC. Both facts are rather amazing to me, since I never dreamed of being in either position.

Dr. Nick Papadea in his Presidential column in our December SCDA Bulletin quoted me as saying that "Dentistry is ultimately about relationships". Indeed, that is true, since you have all been so welcoming to me and helped me feel very much at home here. And I sincerely thank you for that. I have found that when we are open and welcoming to all great things can be accomplished. For that I am grateful.

When I was asked in the summer of 2017 to join the faculty at MUSC, I had no idea what this portion of my life journey would bring. Of course, I knew it would be a challenge and an opportunity. I knew that I would need to find effective ways to navigate this new territory of full time academia, and I knew I would find a way through it as I had with every other new experience I have encountered in my personal and professional life. You see, God has always been kind to me.

While attending Northwestern University Dental School in early 1980's, I had no idea where I would set up practice. I would be graduating in 1983 and staying in Chicago with three dental schools (Loyola, University of Illinois, and Northwestern) did not seem like a viable possibility. The supersaturation of dental graduates, even in a city as highly populated as Chicago, did not seem to hold much promise for the creation the kind of practice I was envisioning.

New England seemed like a great place to practice. I thought I'd head that way. However, at that time, the early 80's, we were in the middle of a significant recession and I soon and discovered that New England was "closed". There were no opportunities available.

During this time as many of you may remember, there were no real networking systems, as there are today, to help find a place to practice. The horror!!! No Internet!! How did we survive?

My dad suggested I could go home to Brooklyn and live in his attic apartment and find work in "the city". But I graciously turned him down. After being on my own for as long as I had, there was no way I wanted to venture back to Brooklyn and live with my dad. Now don't get me wrong, I was grateful, but if I wasn't going to stay in Chicago, I certainly wasn't going back to New York City with its high percentage of dental graduates from the dental colleges there.

During the winter months of 1982 -83, I started making cold calls to everyone I could find that was connected to a dental supply company. Miraculously I found a friendly voice on the other end of the line one day. His name was Joe Coss, and he owned a small dental supply company in Syracuse, NY. He was coming out to the Chicago Mid-Winter meeting that year (1983) and arranged for time to meet

Continued on Page 2

with me. We had dinner together, talked about possibilities and he proceeded to drink me under the table. Joe certainly could hold his Scotch and I suppose I was, and still am somewhat of a light weight in that regard. But Joe made me a promise; he would find a practice for me. I thought to myself, "yeah sure" and didn't think anything more about it.

A few weeks later, Joe contacted me and asked me to come out to Syracuse to interview for a few practices in the area. I was dumfounded. He had actually come through! So, I jumped on a train to Central NY and stayed in "dump hotel" for three or four days while Joe would drive me around in his Corvette to the various possible practices. The days flew by, and the interviews were very positive. I went back to Chicago with high hopes. However, nothing developed. Disappointed I finished up my final semester at Northwestern, graduated and did some odd jobs and worked in the dental school laboratories for other students to help pay my bills. During that time, I wondered what and where things would lead me.

Then, one day in mid-July I was working in the Junior/Senior at the Northwestern Dental Clinics lab waxing up a denture, when I got paged to the dental school phone system. I thought to myself, who would be paging me? I don't have any patients any longer here. I picked up the phone, identified myself and on the voice on the other end of the line screamed "I got you a job!" I said who the heck is this (well not exactly those words). The voice said, "its Joe, how soon can you get to Ithaca, NY?" I said, "where the heck is Ithaca, NY?" Needless to say, I figured that out, moved there and figured if it didn't work out in 3-5 years, I'd just move on to the next thing. God was once again, good to me.

34 years later, I was still there in Ithaca and in the process of selling my practice, when Carter Brown who had found out about my "transitioning" asked that I submit my CV to the College of Dental Medicine at MUSC. I did so and got invited to give a presentation. I flew down to Charleston, was interviewed, gave the presentation, and the rest was history. Again, God has been so very good to me.

I will be forever grateful to my longtime friend, Carter Brown for thinking of me at that time, and for taking me into your home while I searched for ours. And I am ever so grateful to Monica Cayouette for giving me the opportunity to join MUSC. You are building a great Oral Rehabilitation team at MUSC, and we are lucky to have you there. And of course, to my incredible wife, Karen who continues to be a major source of support, and without whom, I would not be standing in front of y'all today. Yes indeed, God has been very good to me for bringing her into my life.

During my time at MUSC, I hope I have been a positive factor at the College and on the students, I have had the honor and privilege to train. We laugh daily in our clinics while I am there, and I help them remember that dentistry doesn't always have to be "down in the mouth". Since my arrival at MUSC, we have introduced new, cutting edge materials and techniques, which I believe will help translate their skills into more practical and beneficial approaches to their work as they join you in the field and care of the good people in your practices. We have completed the very first class on Dental Sleep Medicine, and trained over forty pre-doctoral students, several residents and 8 faculty members. They will all be taking a final exam on Monday, and upon successfully passing that exam will be eligible to receive a certificate in Dental Sleep Medicine from the Academy of Clinical Sleep Disorder Disciplines. This is a first for ANY Dental College in the United States. This training will help so many people as the years go by, and I am so proud of being able to help in this project. We will be offering this each Fall to everyone in the University and will engage with all 6 of the Colleges at MUSC as we go forward.

Now, If you want to blame anyone for me being in this place as the incoming President of the South Carolina Dental Association, you can certainly blame Scott Cayouette and Chris Griffin. Their friendship and instance is why I am here. When Scott approached me, I stated, isn't there anyone else that is in line to take on this role? You certainly don't need a "damn Yankee" in this position! But he was able to convince me it was the right thing to do. I hope you will find out that he was right, as this year comes to pass.

Remembering Those That Have Passed

Dr. Frank Erwin Abell, Jr.



I have learned in just the few short years that I have been actively involved that we have the most amazing staff at the SCDA. Phi, Mark, Maie, Deanna, and Sue, thank you for everything you do each day for the people of South Carolina and the SCDA.

Our officers, Julia Mikell, Nick Papadea, Jim Howell, Deidre Crockett, have been such a great team:

Julia, serving two terms during a most difficult time, it really was tough for you, but you did a fantastic job navigating us through those tumultuous days. Thank you for keeping "a steady hand on the tiller" during that storm.

Nick, your passion for organized dentistry, for the students, your family and your community are unmatched. Thank you for your friendship and your service to this organization.

Jim, your cool calm composure, even under pressure will serve you and the organization well when you assume this office next year.

And Deidre, I have never met such a wonderful, caring individual. Your insightful ways and steadfast manner shows me that you will be an outstanding President as well.

As you can see, the South Carolina Dental Association is in good hands, even though you may have to survive me and my out of the box thinking.

I look forward to working with all of you this year and hope that when my term is completed, you will all be able to say that God was good to all of us in South Carolina.

Thank you.
John C. Comisi, DDS



We are pleased to announce...

Radha Patel, D.M.D.

has acquired the practice of

Lewis J. Cauthen III, D.M.D.

York, South Carolina

Andrew William Buchanan D.D.S.

has acquired

Cedar Drive Family Dentistry

Saint Stephen, South Carolina

*We are pleased to have assisted
in these practice transitions.*

Practices For Sale

NEWBERRY/CHAPIN OPPORTUNITY: GP located in a standalone building in a quaint residential area. The office is in excellent condition with 4 ops and digital equipment. The practice has over 1,000 active FFS patients and operates on only 3.5 doctor days per week while collecting approximately \$500K in 2021. There is a large potential for growth just by expanding hours. **Opportunity ID: SC-7474**

\$1M AIKEN AREA OPPORTUNITY: Unique opportunity to acquire 2 practices with historical collections of over \$1M. The offices have a total of 5 ops and the real estate is for sale for both practices. The practices have over 2,000 active mostly FFS patients, with a small amount of PPO and Medicaid. They operate on 2 doctor and 4 hygiene days per week, leaving a huge opportunity for growth. If you are an entrepreneurial dentist looking to expand your footprint or a highly motivated dentist looking to grow a practice, this is the opportunity for you.

Opportunity ID: SC-7150

DIAMOND IN THE ROUGH: Florence GP ready for a dentist to grow it to its full potential. The practice currently operates on 2 to 2.5 doctor days a week with two staff members. The office has 4 ops, 3 of which are equipped and have digital x-ray and Pan. It is in a free-standing building with ample parking. The real estate is available for sale with the practice. If you are looking for a satellite location or a practice that is less than a start-up, this is the practice for you! **Opportunity ID: SC-6943**

Go to our website or call to request information on other opportunities!

Rural Dentist Program

The South Carolina Area Health Education Consortium (AHEC) is pleased to announce it is currently accepting applications for the South Carolina Rural Dentist Program.

The South Carolina Rural Dentist Program was implemented in July 2005 to assist dentists who serve in South Carolina's Health Professional Shortage Areas (HPSAs) or serve as fulltime faculty at the MUSC College of Dental Medicine in repaying educational loans. During their commitment period, these dentists are expected to establish viable community practices or academic careers at the College of Dental Medicine and become involved in their respective communities, with the goal to help retain them in their communities after the funding period is complete.

Priority for this program is given to those demonstrating need and expressing intent to remain in an underserved area or in an area of critical need at the MUSC College of Dental Medicine. To date, 72 rural dentists and 21 faculty members at the MUSC College of Dental Medicine have been funded.

Applications are available online and the deadline is February 15, 2023.

For more information on the South Carolina Rural Dentist Program and to apply, please visit the [South Carolina AHEC Recruitment page](#).



Get the most up to date information on dentistry along with great things to share for your office! Join our group today www.facebook.com/scdental. You can also follow us on Twitter @SCDentalAssoc!

Hygienist? Work making you sore?

Our Ergo loupes enable you to sit in a **neutral working position**, **alleviating strain** on the eyes, neck, back + shoulders.

Stop by our booth
for show promos!

Scan the QR code for a chance
to win a FREE CordEze or \$400
off Loupe and Light purchase



2022 SCDHA SYMPOSIUM

Embassy Suites by Hilton
Myrtle Beach Oceanfront



9/30 – 10/1/2022

Kimberly Gallagher

TERRITORY MANAGER ~ SOUTH CAROLINA
kimberly.gallagher@andaumedical.com

843-834-9996

www.andaumedical.com



Game-changing loupes & lights for dentists,
hygienists & surgeons.




ANDAU MEDICAL

Put the pliers down, let the pros do their job.

Some brokers just send you the candidate and leave all the heavy work to you -
Would your patient pull their own teeth?

Trust your practice sale to an *experienced full service broker* who has had hundreds of practice sales.

(877) 365-6786 • choicetransitions.com



Catherine Silva x238
Angeliki Scoumis x239

Considering selling to a DSO? Don't, until you read this.

“

Choice walked me through the process, presented the best offers, and made the experience much less stressful by handling all the negotiations. In the end, I received more for my practice than I ever expected. The best part is that Choice provided all the consultation and services to me without charging any fees! If you are considering selling to a DSO, I highly recommend you contact Choice instead of directly contacting the DSOs.

”

Commission free. DSO Choice.

Call 774-DSO-INFO • choicetransitions.com



Executive Director's Notes

By Phil Latham, SCDA Executive Director

On Friday, December 2, 2022, the SCDA held its' end of the year House of Delegates (HOD) meeting. The meeting was held in person again and it was great to see everyone. The HOD was a very productive meeting and the House deliberated and voted on the following actions below, but first numerous awards were presented:

- The SCDA Member Benefits Group (MBG) honored Dr. David Moss for his past 8 years of leadership on the MBG Board. The James B. Edwards Citizenship Award was presented to Dr. Michelle Ziegler. The SCDA's most prestigious award, the George P. Hoffmann, Jr. Distinguished Dentist Award was presented to Dr. Rocky Napier. Dr. Napier practiced dentistry in Aiken, South Carolina for 30 years during which time he was a tremendous advocate for both special needs and pediatric dentistry. He was highly respected and loved by his colleagues in professional dentistry and worked tirelessly to educate the community and future dentists about oral healthcare needs in our communities. Dr. Papadea awarded Presidential Citations to Drs. Julia Mikell and Meredith Papadea.
- The 2023 Annual Budget was unanimously approved. It is worth noting that after the recent audit, it was determined that the SCDA, SCDA Member Benefits Group, the SCDA Foundation and SCDA's other entities continue to be in solid financial shape and once again received a clean audit in 2022 from The Hobbs Group. The budget also reflected that once again, there would not be dues increase for 2023.
- The 2023 Legislation Agenda was approved. The SCDA will continue to monitor and work closely with the Medicaid program and will continue to seek funding for both the Donated Dental and Rural Incentive Programs. The SCDA has several different areas they will focus on in 2023 but will introduce legislation to bring better clarity to the bloodborne pathogen laws to include dentistry.
- Dr. David Moss provided an update from the SCDA Member Benefits Group and outlined the numerous products endorsed and the benefits they bring to the members of the SCDA. One of those endorsed companies is dental supplies through Source One where huge savings can be obtained by ordering your dental supplies through them.
- The HOD heard presentations from Dr. Doug Alterman, MUSC College of Dental Medicine, Dr. Jeff Gardner, Donated Dental Services, Dr. Tom McDonald, SC Medicaid and Dr. Don Marler, President of the SC State Board.
- Dr. Carter Brown provided a report on the upcoming 2023 SCDA Annual Session which will take place at the Wild Dunes Resort, April 27-29, 2023, and promises to be an exciting and great meeting as we return to meeting in person at an Annual Session which hasn't been done since 2019.
- Lastly, the SCDA installed the 2023 officers: Dr. John Comisi, President, Dr. Jim Howell, President Elect, Dr. Deidre Crockett, Vice President, Dr. Carol Baker, Secretary-Treasurer, Dr. Nick Papadea, Immediate Past President, Dr. Gene Atkinson, Historian, Dr. Thomas Edmonds, Legislative Chair, Dr. Jim Mercer, Speaker, Dr. Carter Brown, Annual Session General Chair and Drs. Bob Lowe and David Babb, Annual Session Commercial Co-Chairs.



The SCDA HOD is a place for you to be able to attend and learn all that has occurred in the previous year and what is planned for the following year. Please make plans to attend the 2023 SCDA House of Delegates meeting which will be held on Friday, December 1, 2023. The location will be announced at a later time.



CPR, ACLS, PALS TRAINING

GROUP TRAINING
AVAILABLE AT YOUR OFFICE!

CALL TODAY! 843-588-9419
TO SCHEDULE YOUR CLASS TRAINING OR
EMAIL US AT: ACLSTRAINERS@ATT.NET

- AMERICAN HEART ASSOCIATION (“AHA”) CERTIFICATIONS.
- GROUP TRAINING – WE WORK WITH YOUR SCHEDULE.
- **ON SITE** CONSULTATIONS FOR MODERATE SEDATION BY EXPERIENCED RN.
- ALL ECARDS PROVIDED BY AMERICAN HEART ASSOCIATION.

2023 PUBLIC WORKSHOPS - CHARLESTON, SC

ACLS	BLS	PALS
Jan 7	Jan 7	Jan 8
May 6	May 6	May 7
Aug 5	Aug 5	Aug 6
Nov 4	Nov 4	Nov 5

Please visit our website: aclstrainers.com for date and location information.

ePrescribe all meds *faster* from any device.



SCDA members receive 43% off!

iCoreConnect.com/SC4
888.810.7706



SOUTH CAROLINA
DENTAL ASSOCIATION



DENTAQUEST AND SCDHHS

Working together to improve the oral health of South Carolina’s residents

DentaQuest serves as administrator of the Healthy Connections dental program for the SC Department of Health and Human Services (SCDHHS). We are committed to the success of the program and appreciate provider participation.

DentaQuest’s Provider Web Portal, govservices.dentaquest.com, is a one-stop shop for verifying member eligibility, claim submission and status check, reviewing policy guides, accessing EOBs and more.

We are pleased to offer a series of educational webinars on the second Wednesday of every month from noon to 1 p.m. EST.

For more information on the SC Healthy Connections Medicaid Dental Program or provider trainings, you may contact your DentaQuest Provider Engagement team at CarolinaProviders@dentaquest.com



OCR Right of Access Enforcements – A Message to Dental Practices

By Total Medical Compliance an SCDA Endorsed Company

The HHS Office for Civil Rights (OCR) recently settled three more investigations in the Right of Access Initiative it started in 2019. All three of the new enforcements involved dental practices, bringing the total number of cases to 41. They also come with a message directly to all dental practices from the OCR Director, Melanie Fontes Rainer, herself, "These three right of access actions send an important message to dental practices of all sizes that are covered by the HIPAA Rules to ensure they are following the law."

The purpose of these investigations is to ensure patients receive access to their records in a timely manner and at a reasonable cost. The HIPAA Privacy Rule requires practices to provide a patient, or the patient's personal representative, access to requested records (including copies) within 30 days of receiving the request. If the practice needs an extension, it must contact the patient within the first 30 days in writing and explain the reason for the delay and give a date when the patient can expect their records.

These enforcements focus on the most common issues patients face when requesting their records and each investigation started in response to just one patient filing a complaint with the OCR. The investigations found the following issues:

- **Timely access.** Patients waited up to 6 months to be provided access to the records they requested. Providing access to all of the records requested by a patient is critical and should not require the patient to make multiple requests.
- **Reasonable, cost-based fees.** HIPAA requires that any fee charged to patients for record requests must be reasonable and cost based. One enforcement focused on a practice that required a patient to pay a \$170 copying fee before it would provide the patient a copy of the requested records. Previous guidance from the OCR has stated that copies provided to a patient electronically must be provided at no cost to the patient and may not be based on a per page fee. The guidance outlines a few methods for determining actual costs if the provider must charge the patient a fee higher than the set recommendation of \$6.50. The OCR states that amount should cover most routine record requests and any supplies like a USB drive.

Other important aspects to remember are:

- Requests from a patient's personal representative such as a parent, legal guardian, a healthcare power of attorney, etc. falls under the same rule and should be treated just like a request from the patient.
- Access request rules apply to current and former patients.
- A record request cannot be denied because a patient has a balance due with the practice.
- There can be no unreasonable processes or barriers to a patient requesting access to their records. One of the three enforcements found that after a patient's initial request for records via email, the practice then required a written request with a handwritten signature before it would provide the records. If a patient emails a request for their records, it is considered sufficient documentation for the practice to provide those records once the practice confirms the email address belongs to the patient. For example, If the patient's email is not on file, call to confirm the request and email address and document the call in the patient's file.

These investigations and enforcements are not slowing down anytime soon and come with additional administrative time and costs to each practice to comply with the corrective action plan that comes with it. Corrective action plans from the OCR require a practice to be monitored closely by the OCR for up to 2 years and comply with any documentation and reporting requirements and deadlines related to the details of the enforcement. In addition to that, the most recent enforcements carried settlement fees between \$25,000 - \$80,000 to be paid to the OCR. Overall, the average amount assessed to practices for the Right of Access Initiative enforcements is nearly \$60,000, with the highest being \$240,000.

It's important to have the right resources to ensure your process follows the proper guidelines. TMC clients not only have immediate access to forms and guidance in our Client Portal but they also have a personal consultant as well as easy access to expert support by contacting Client Services. If you would like to learn more about this important subject, visit our website to view Abby Mitchell's "How Does Your Practice Respond to a Patient's Right of Access?" webinar, that was recorded on May 5, 2022.

Total Medical Compliance is an SCDA Endorsed Company. For more information visit <https://www.scd.org/total-medical-compliance>.

ACT FAST—
PRECIOUS
METAL PRICES
TRENDING AT
25-YEAR
HIGH

FALL IN STEP



70% BONUS

SCDA members earn a total 7% bonus with this coupon! Cut out this coupon and include it with your next refining shipment to receive your full 7% premium return bonus on your metal submission!*

Call or go online today for a free shipping kit!
800-741-3174
easyrefine.com

Current Rates: 97% Gold • 90% Platinum and Silver • 85% Palladium

Easyrefine
REFINING EXCELLENCE



*Exp. date: Dec. 31, 2022. Dental scrap only. Members earn 5% return without coupon.

WITH PRECIOUS METAL RETURNS THAT OUTPACE THE HIGH COST OF LIVING

Getting started is easy!

Request your free, insured shipping kit with sealing containers.

Here's what you can send:

Crowns and bridgework • Silver alloy powder • and more!

Enclose this coupon with your refining shipment to receive a 7% bonus on the value of your dental scrap metal submission instead of the usual 5% bonus (jewelry is excluded from this additional 2% bonus)! Shipment must be received by D-MMEX Easyrefine by Dec. 31, 2022.

Enjoy the fast payment via payment check in about 10 days.

Current Rates:

97% Gold • 90% Platinum and Silver • 85% Palladium



Scan the QR code, call or go online today for a free shipping kit!

800-741-3174
easyrefine.com

Easyrefine
REFINING EXCELLENCE



2022 in Review: 10 Meaningful Milestones

By Dr. Sarandeep Huja, Dean, James B. Edwards College of Dental Medicine



Happy New Year! We are excited to launch into 2023, in part because 2022 has set us up for continued success in our mission to advance dental and oral health education, research and patient care.

To the members of the SCDA, I am grateful for your support of our dental students this year. The SCDA partnered with the college to provide SCDA membership to our first-year students and the SCDA Foundation awarded partial scholarships to 30 students who reside in-state. I wish to express my thanks to outgoing SCDA president Dr. Nick Papadea for his leadership, support and humility. He visited us regularly on campus and spoke at our hooding and white coat ceremonies.

As I reflect on 2022, I am pleased to share with you, in no particular order, 10 milestones from the James B. Edwards College of Dental Medicine:

- 1. No increase in tuition** - For the fifth consecutive year
- 2. Graduating the class of 2022** – A cohort uniquely impacted by the COVID-19 pandemic, the D.M.D.-seeking and residents class of 2022 committed to their programs before the world changed. Not only is this a group of excellent and eager new dentists and specialists, this class will forever carry life lessons in adaptability, compassion and integrity.
- 3. Prioritizing Oral Health Workforce and Education in the Rural Pediatric Dental Safety Net (POWER PEDS)** – An unforeseen impact of the pandemic is the unaddressed oral health care needs of early childhood populations. Our Division of Population Oral Health was awarded a nearly \$1.4 million grant from the U.S. Health Resources and Services Administration, to strengthen and enhance the early childhood dental safety net in the most underserved communities of South Carolina and its safety net settings through innovative systems integration efforts. Our team is working with rural general dentists, among others, to improve their abilities to provide dental treatments to children aged 0 to 3 years and improve oral health literacy through community partnerships.
- 4. The addition of a new community-based care opportunity for our students as part of their clinical instruction** – The Dental and Oral Health Center at the MUSC West Ashley Medical Pavilion gives students experience in an environment similar to that of a private practice.
- 5. Watching the class of 2024 don their white coats** – Always a proud moment, for educators and students alike, as rising third-year students begin their clinical instruction.
- 6. Welcoming 10 new faculty members** – MUSC is home to the nation’s best dental faculty. From our new assistant dean for innovation, to oral maxillofacial pathologists to clinical instructors and researchers, our we are growing in a time when the recruitment of dental faculty is becoming increasingly competitive.
- 7. South Carolina dentists supported a new mentoring program** – The Mentoring is Navigating Together Strongly Project, piloted by Dr. Deirdre Williams, connects underrepresented minority (URM) pre-doctoral students at MUSC with practicing URM dentists across South Carolina. The program’s initial success has catalyzed increased collaboration on mentoring programs across MUSC’s six colleges.
- 8. Positive Exposure for our patients with special health care needs** – A new portrait gallery in our main clinic brings visibility and representation to patients served in our Pamela Kaminsky Clinic for Adolescents and Adults with Special Health Care Needs, led by Dr. Michelle Ziegler.
- 9. Remembering Dr. Rocky Napier** – The Dr. Rocky Napier Endowment for Children and Patients with Special Needs will help ensure that we are here to meet future patient needs, sustain aid to vulnerable populations seeking care at MUSC and provide an annual lectureship. At a reception at MUSC on Oct. 20, Dr. Napier was remembered as a colleague, alumni and friend who advocated passionately for pediatric dental care.
- 10. Kicking off the transition to a new electronic health record (EHR)** – Epic is a leading EHR software, which we will work to implement over the next year. Informed by the American Dental Association’s resolutions promoting deeper integration of oral and systemic health, this advancement will positively impact clinical education and prepare our students and residents for what we believe will be the future of practice.



**DRAKE LUCITONE
DIGITAL PRINT™
DENTURES**

TRY ONE TODAY!

**REVOLUTIONIZING DIGITAL
DENTURE TECHNOLOGY**

Lucitone Digital Print denture materials exclusively for the Carbon® platform has set the standard for digital denture materials. The first ISO certified high impact 3D printable denture base resin available in the same shade and aesthetics as the Lucitone materials you know and trust.



ACCURATE

scanned color mapping
accuracy at ±0.1mm within 96%
of all data points



DURABLE

exceeds ISO high impact and
flexural strength standards



**BETTER PATIENT
EXPERIENCE**

fewer patient visits required, high
strength and fracture resistant,
digital record for easy remakes

For more information contact **Elizabeth Perry**.
eperry@drakelab.com | 800-476-2771
8510 Crown Crescent Ct, Charlotte NC 28227



North Charleston Dental Outreach opens new low-income dental clinic

By James Gatlin

North Charleston Dental Outreach hosted its grand opening on Azalea Drive.

The Dental Outreach, run by Dr. Bill Sasser, aims to provide quality dental service to those with low income "all while respecting the dignity and worth of every individual."

At the time, he said he felt called to help people through his dental skills, especially when it comes to providing affordable or free care.

"The Bible says 'to those that have been given more, more is expected,'" he said. "It seems like a crazy gift to give to people to take out bad teeth, but that's what God's given me to do."

The new space is expected to double his current office size and will allow Dr. Sasser to treat six patients instead of three.

The space is located at 3625 Azalea Drive.



The Columbia Marionette Theatre's production of:

Flora & Floppy go to the Dentist

"Flora and Floppy Go to the Dentist" is a 20-minute engaging and entertaining puppet show for children ages 3-8.

Over 93,000 children in schools and Head Start Centers across the state have viewed the show since it began in 2008. The show is designed for school groups, Head Start Centers, daycares, and community outreach events. It is a great way to reach children and families with prevention messages that support improved oral health.

The cost of the show is \$275 for locations within 40 miles of Columbia. Add \$25 for each additional 40 miles of travel outside of Columbia.

To learn more about the show online:
connectingsmilessc.org/child-and-adolescent-oral-health/

The theater is currently accepting requests for shows. Please sponsor or schedule a show for children in your community today!

To sponsor or schedule a show contact The Columbia Marionette Theater:
puppetgnomes@msn.com

Solmetex™

Purchase the NXT Hg5 Amalgam Separator and receive a complimentary case of PowerScrub™ Vacuum Line Cleaner

\$218 Value!

SOUTH CAROLINA DENTAL ASSOCIATION

FASTRAK²⁴

24-HOUR DENTURE REPAIR

Receive your acrylic repairs, 1-2 tooth repairs, and relines in only 24 hours!

- Cases involving metal or flexible material require additional time.
- 24-hour service available for Dentists on our courier routes.
- For customers outside our courier route areas, Fastrak repairs will be finished and shipped the day they are received.

800-845-1116
Please call the lab for more information.

SHERER DENTAL LAB

Expand Your Horizons

March 16-18 **2023** Atlanta, GA

Explore Your Future

Hinman

Happy New Year!

Start the year off right by making an investment in yourself, your practice and ultimately, your patients. With more than 50 hands-on courses and hundreds of lectures and special events to choose from, there is something for everyone in the practice. Register before February 16 to take advantage of lower registration fees. Learn more and book your hotel room at Hinman.org.

PACE The Thomas P. Hinman Dental Meeting
Nationally Approved PACE Program
Provider for FAGD/MAAGD credits.
Approval does not imply acceptance by
any regulatory authority or AGD endorsement.
6716921 to 671725
Provider ID# 219082

f i t | #myhinman

Classified Ads

Dental Related Services

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 32 yrs experience and has exclusively provided professional staff for Columbia and the surrounding areas. PDP has dental hygienists, assistants & front office personnel available for temporary and permanent positions. Contact Gail Brannen 800-438-7470, fax 866-234-8085, gbrannen@palmettodentalpersonnel.com or www.palmettodentalpersonnel.com.

Intraoral X-Ray Sensor Repair/Sales- We repair broken sensors. Save thousands in replacement costs. Specializing in Kodak/Carestream, major brands. We buy/sell sensors. American SensorTech 919-229-0483 or www.repairsensor.com.

Bookkeeping and Accounting services for Dental offices. Etch & Polish Accounting offers payroll, invoicing, bookkeeping, accounting and tax filing tailored to fit your practice! Check us out at www.etchandpolish.com.

Do you want to **increase production and collections**? Let me negotiate your insurance fee schedules to get you the highest reimbursement possible. Detailed insurance breakdowns provide everything you need to schedule treatment. Reach out to me remotedentalpa@gmail.com.

Locum Tenens/Positions Wanted

Positions Available - Dentists

Volunteer-Helping Hands Dental Clinic (Georgetown). Th 5 pm. 843-527-3424 or acct.hhands@gmail.com.

St George/Santee/Holly Hill, SC- Looking for dentist to expand our staff at growing dental group. 4-5 days per week in St. George/Santee. Prefer to live within 25 miles of practice. 8 dental hygienists/19 op practice. Contact 843-560-2226 or dr.garris@bellsouth.net

D4C Dental Brands is currently hiring a **Pediatric Dentist** for positions in SC. We are dental specialists owned practices looking for support for one of our locations in Charleston. Our offices are child friendly, fun and committed to quality dental care. We offer benefits and competitive compensation. Visit us online d4cdentalbrands.com.

Associate needed in Charleston. Looking for a full time or part time dentist. Benefits provided, compensation depends on experience. Contact Faber.dmd@gmail.com.

Busy group practice in **Fort Mill, SC** is seeking a part time orthodontist to join our expanding team. Our orthodontic department is fully established with a large referral base. We have wonderful staff, excellent compensation and earnings potential. For more information or consideration please submit CV to beth@friendlydentalgroup.com.

An excellent opportunity for a Dental Associate to join a thriving & prosperous pediatric dental practice in Charlotte area. **15 dental chairs, 6 private rooms, 3 bay areas.** Guaranteed starting salary \$250,000 per year with medical benefits, vacation, malpractice insurance, ce and holiday. pedodds@pedodoctor.com.

Beaufort Family Dentistry is looking for a **Pediatric Dentist** to complete our team. We are a busy practice that's growing and expanding. The office is fully chartless and digital. Competitive pay, great benefit package, 401K, Disability. All current PPE recommendations followed. Our patients and staff are our top priority. sdurante@vsmmgt.com.

Beaufort Family Dentistry is looking for an **Oral Surgeon** for expanding practice for Beaufort and Summerville office. This is a rapidly expanding practice. The office is fully chartless and digital office that puts patients and staff as priority. Competitive pay, benefit package, 401K, Disability. All current PPE recommendations followed. sdurante@vsmmgt.com

Dental Docs of Spartanburg is seeking a **General Dentist** for expanding office. We offer premium dental services for children and adolescents. This is a state of the art office. We offer Competitive comp, full benefit package, 401K, Disability. All current PPE recommendations followed. Our patients and staff are come first! sdurante@vsmmgt.com

Union Dental is seeking a General Dentist for expanding office. We offer a complete range of general and cosmetic dentistry services. This is a state of the art office. We offer Competitive comp, full benefit package, 401K, Disability. All current PPE recommendations followed. Our patients and staff are come first! sdurante@vsmmgt.com

Dental Docs of Spartanburg is seeking a **Pediatric Dentist** for expanding office. We offer premium dental services for children and adolescents. This is a state of the art office. Competitive comp, full benefit package, 401K, Disability. All current PPE recommendations followed. Our patients and staff are come first! sdurante@vsmmgt.com

We staff over 200 dental offices around the beautiful state of South Carolina. Now expanding into Georgia & North Carolina. Check out all of the dental opportunities right at your fingertips. Download the Fox Dental Staffing App! Search "**Fox Dental Staffing**" in App Store & Google Play, Register & Build your schedule <http://www.foxdentalstaffing.com>

Coastal Kids Dental and Braces is looking for an **Oral Surgeon** to work in our state of the art surgery center in Charleston, SC. We are looking for an Oral Surgeon who shares our values and is passionate about helping children achieve a lifetime of healthy smiles! Alex.english@d4c.com.

We are seeking a new Associate Dentist to join our practice. We can offer competitive pay, benefits and a flexible schedule. We are seeking to fill a position in our **Greenville** location and new West Columbia location. Please reach out if interested or have any questions 304-839-3867 or tdbrittanye@gmail.com.

Seeking an **Associate Dentist** to join our practice. We offer competitive pay, benefits, bonus structure and a flexible schedule. Full and part time candidates considered. If interested or have questions, contact via text, phone 304-839-3867 or email tdbrittanye@gmail.com.

Sea Glass Perio & Implantology is seeking a **periodontist** to join our team. Excellent growth opportunity for energetic, driven individual. Significant income potential. Private practice. Over 100 new patients monthly. Offices in Greenville & Simpsonville, SC. State of the art surgical facility. Competitive compensation, full benefit package. diane@seaglassperio.com.

Established, busy, private **pediatric** dental office looking for FT associate, with the potential for partnership. Competitive compensation/benefits package, plus a healthy work/life balance. Office is 5 minutes from the beach! Motivated individuals interested in providing children with the highest quality, patient centric, compassionate dental care, email CV to pipd@pawleyspediatricdentist.com.

Pedodontist or a general dentist that loves treating children. Guaranteed salary with comprehensive benefits package including 401k with match and more. 2-5 years of pedo experience preferred. Digital with radiographs and EMR (Dentrix). 10 op facility. Business and clinical team to support you and help you succeed. mhuffman@westerncarolinadental.com.

High tech locally owned general practice in need of a part time **Endodontist**. Tailored schedule is available. 1 day/week. Office is located in Goose Creek. 14 miles from Downtown Charleston. Fotona Lightwalker laser on site training available. Ccd.manager@carolinacompletedental.com.

We are looking for a **General Dentist** to work one or two Friday's per month extracting wisdom teeth. There is potential to also do root canals, core buildups, crowns, other extractions and dentures. Most of the treatment would be done on teenagers and some adults. Please email irmokidsdental@gmail.com for more information.

Looking for a dentist to join our 20+ year established and fast-growing private practice in **Myrtle Beach, SC**. Specializing in general, restorative and cosmetic dentistry. Molar endodontic and implant experience a plus. We are 100% fee fore service practice. Send resume/CV to kristen@drrearden.com.

Unique associateship opportunity for a **general dentist** who enjoys surgery and helping those in need. We are an energetic emergency and surgery based practice that provides exodontia, implants, iv sedation, PRE, ridge augmentations, biopsies and various other dentoalveolar surgeries. Compensation is very competitive. Brandon@columbiadentalhealth.com.

Charleston Dental Associates seeking full time dentist for a growing private practice. We practice all aspects of dentistry including root canals, implant restorations, oral surgery and prosthodontics. Requires 1-2 years experience. Please submit cover letter and CV to bcordray@charlestondentalassociates.com.

A busy practice in **Forest Acres** is looking for a pediatric dentist to join our team. In a FT or PT basis. Compensation and benefits are negotiable. Email ebp031604@gmail.com.

Associate Dentist with option to buy! Retiring dentist looking to bring on a buyer or Associate at a high rate of collections. You will be the lead dentist in a high traffic, growing area. Great opportunity, call Peter at 603-531-1001.

FT/PT Associate Dentist Opportunity in highly visible, established, busy, advanced digital practice located near **Charleston, SC**. Must be proficient in all phases of general dentistry. 1-2 years experience or GP residency preferred but not required. Competitive pay, high growth potential w/ owner/equity possibility. Focus on Pt Patient Care and delivering excellence. Available Immediately. Please send CV to gillytooth@gmail.com

Seeking PT/FT Oral Surgeon or GP with Advanced Surgical and Implant Skill near **Charleston, SC** Brand new facility with state of the art technology and fully digital workflow. CBCT, Digital Scanner, 3D Printing. Fee for Service Practice focused on delivering high levels of surgical and implant care as well as IV sedation dentistry. Please send CV to gillytooth@gmail.com.

Managing Dentist/Owner. 4 Day Work Week. Autonomy over team and treatment planning. Focus on surgery, dentures and implants. Implant Training included!! \$250,000 base salary + 100% of Monthly Profit. mariah.skellott@affordablecare.com.

We are growing! I am looking to add an additional **Associate Dentist** to both of my practices. I am open to new grads and experienced doctors. Offering a \$50K sign on bonus, full benefits, competitive compensation package. <https://www.killiandentistry.com/Lauren.haney@pacden.com>

We are looking for a dentist to join our multi-specialty **Camden** location. We are a technologically advanced practice with specialties in IV sedation, implants, Cerec and more! IV sedation certified dentist is a plus! \$2 million dollar practice with unlimited growth potential, competitive pay and ownership/equity opportunities. mwammons@gmail.com.

Dentist needed in **Spartanburg SC** looking for full time or part time General dentist for growing practice competitive compensation. If interested or have questions, please contact via 864-582-4441 or email Melissa at info@hillcrestfamilydentistry.com. Please submit cover letter and CV.

General Dentist needed around **Orangeburg, SC**. We are looking for a full time Dentist. We offer 401k, Health Insurance, Malpractice, Ownership Opportunities, Competitive pay, and much more. If you are interested, then please email me at ctolbert@imagendentalpartners.com for more information.

Associate (and/or Buyer) Needed in **Myrtle/North Myrtle Beach** Seeking FT dentist for growing private practice in desirable, Grand Dunes area. Preferred proficiency in all aspects of restorative dentistry for a well established 'bread n butter' office. Six ops and digital imaging. 2,450+ active patients. Averaging 60+ new patients/month. Minimum 2 years experience. Lucrative opportunity for a motivated individual. chadrlamar@yahoo.com

Greenville, SC Associate needed- FT or PT Associate Dentist opportunity for multi location practice. Must be proficient in all aspects of general dentistry. A minimum of 1-2 yrs experience or GPS preferred. Live, work and play in the fast growing upstate. bellavistadentalsc@gmail.com.

Associate Dentist needed in **Seneca/Clemson**. Privately owned general dentistry practice looking to hire full-time associate dentist. Established office with exponential growth. New facility with state-of-the-art equipment (Primescan, sprintray 3d printer, Conebeam, etc). Fantastic opportunity for high earning potential. Average 80 new pts per month. Dmdword@gmail.com or 864-423-9190.

General Dentist needed for **Summerville** area. We can be flexible for a pt or ft position. This office has a well trained team. There is lots of room for growth. Mentorship is available. All applications will be confidential. Please forward cv to southcarolina904@gmail.com.

Associate Dentist- Advanced Dental Center (**Florence SC**). Part time 3-day work week, earning potential up to \$275,000 (based on experience). Health insurance, malpractice, membership & ce reimbursement and so much more. John@oakpoint.us.

FT or PT Associate Dentist needed for a well-established private practice in Market Common district in **Myrtle Beach**. We're a family practice that provides IV/oral sedation, dental implants, grafting and surgical extractions. Fully trained & highly experienced team. Income potential is excellent. Email CV to lisa@marketcommondentistry.com.

Positions Available- Staff

Full/Part time **hygienist** needed at Happy Teeth in Myrtle Beach, SC. Monday-Friday 9-5 optional occasional Saturdays. Must work well with young children and be able to communicate treatment needs. Competitive pay and benefits. happyteethmb@gmail.com.

Looking for a New Dental Team member, for a **Full time Dental Hygiene** position in wonderful Irmo, Sc! 32-36 hours a week, 8a.m.-5p.m. Monday-Friday (60min recares/80min New Patients) Exceptional Pay!!!! Sign on bonus!! Please call/text- 1 (843) 593-6428 info@foxdentalstaffing.com

Looking for a New Dental Team member, for a Full time **Front Desk** position in Beautiful Bluffton, Sc! Please call/text- 1 (843) 593-6428 Join the team. We are looking for More Dental Team members, both temporary (Full-time) and Permanent (Full-time) positions in SC, NC and GA! info@foxdentalstaffing.com

Looking for a New Dental Team member, for a temporary **Dental Hygiene** position in the beautiful town of Beaufort, Sc! 7:30am - 4:00pm. Fun & Energetic Environment. Eaglesoft & Dexis. 60min recares/80min New Patients/ 30 min child prophyl. Competitive Pay. All Proper PPE Provided. Please call/text- (843) 593-6428 info@foxdentalstaffing.com

Full time **certified dental assistant** position available with a busy pediatric dental office. Duties include taking digital dental radiographs (x-rays), chair side assistance to the dentist during a variety of treatment procedures. Must be a dynamic team player. Only certified Dental Assistants need to apply. Email resume and references to dmd4kids@bellsouth.net.

A state of the art- paperless dental practice is seeking a highly energetic **RDH** to complete our team. General office of 18+ years that uses itero scan for invisalign braces- Eaglesoft digital x-rays. Your uniforms, CE and medical insurance will be provided. Send resume to 147 Charlotte Ave. Rock Hill, SC 29730.

PT position in established **N Myrtle Beach** practice. Looking for a candidate that is versed in HR and overseeing of administrative tasks/ dental claims. eastwood@sccoast.net.

Certified DA needed in N Myrtle Beach. PT (3 days a week, occasionally 4). Must be a team player. \$17-20 an hour eastwood@sccoast.net.

Practices/Office Space Available

Satellite dental office; 52 foot trailer. One operatory fully equipped white coastal chair. One operatory plumbed and ready. Lab, reception, business office, 1 full bathroom. Available to be donated to a legitimate charity for their use as a dental clinic call 803-617-8701.

Savannah, GA Periodontal Practice for Sale- Six operatories with an expansion opportunity for an additional op. The current doctor is interested in a partnership with another dentist. 75 new patient referrals/month (with no marketing)! Collections \$1.4 M & EBITDA \$335,000. To learn more, contact Sam Schoenecker with Professional Transition Strategies: sam@professionaltransition.com or give us a call: 719.694.8320.

Dual location General Practice for sale in **Kershaw and Richland** Counties. Annual revenues of 2.9M. Real estate available for lease or purchase. Owner is very flexible with real estate transition schedule. Practice proforma with after tax cash flow available once an NDA is in place. Contact bill@wmgrahamassociates.com.

Spectacular GP for sale in **Columbia, SC** only 8 miles from downtown! Practice is collecting over \$650,00 with 4 operatories with tons of room for growth. Fully digital, amazing location. Extremely low overhead with high profit margin. To find out more about this practice, please contact Bradley at 803-463-6636.

Profitable general dental practice in thriving mid-sized community of **Upstate SC**. Incredibly busy with 50 new patients/month. RE opportunity. 8 operatories. Collections of \$3M & EBITDA \$750,000. High visibility; encouraging new patients! To learn more email Professional Transition Strategies: kaile@professionaltransition.com or call: 719.694.8320. We look forward to hearing from you!

Myrtle/North Myrtle Beach Office For Sale Huge income potential. Bread 'n butter GP in desirable, Grand Dunes area, only one mile to the beach. 2,450+ active patients, averaging 60+ new monthly. Six ops with digital imaging in 2,650 sqft. Four days/week. Collected \$987K in 2021. Low overhead with high profit margin. Very lucrative opportunity for owner/operator. MBDentist@outlook.com

Dental laboratory for sale in **Summerville, SC**. Asking price is \$400,000. Contact Bradley Lloyd 803-463-6636 or blloydcommercial@gmail.com.

For Sale

3,300 SF **Office Space For Lease**. Asking rate: \$18.50/SF NNN. Space delivered in shell condition. Tenant improvement allowance: \$40/SF (negotiable). Located minutes away from Patwood Medical Campus and I-385. matt@pintailcre.com



SOUTH CAROLINA
DENTAL ASSOCIATION



TMC is your OSHA & HIPAA Compliance Partner

Get 10% Off!

Discount for all SCDA members when they become a new OSHA, HIPAA, or OSHA & HIPAA full-service client!



Scan for more info



Call us to get your discount: **1-888-862-6742**