## Bulletin SCOA

Volume 39, Issue 8 - August 2011

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## **Chuck Norman Announces Candidacy for ADA President-Elect**By Nona Breeland

Greensboro, NC dentist, Dr. Chuck Norman has announced his 2012 candidacy for President-Elect of the American Dental Association. Chuck is no stranger to dentistry in North Carolina or nationally. Currently, he is serving a four-year term as the 16th District Trustee to the ADA representing North Carolina, South Carolina and Virginia. Entering his last year as Trustee, Chuck is in an exceptional position to seek the highest office of our national professional association. With the unanimous support of the North Carolina Dental Society House of Delegates, Chuck kicked off his campaign during the NCDS Annual Session in Myrtle Beach, May 19-22, 2011.

Serving as Trustee is a rigorous training ground for the leadership of the ADA. Even as a freshman Trustee, Chuck was assigned to the most demanding Board committees. Chuck knows the operation of the ADA



from a first-hand basis, having served on Budget, Finance & Administrative Review, Strategic Planning, Pension, Board Rules Review, Future of ADABEI, and the Special Committee on Financial Affairs, as well as serving as Liaison to the Council on Dental Education & Licensure and the Council on Membership Insurance & Retirement Plans. It is important to note that during his '96-'99 term on the Council on Dental Practice, he was selected by his peers to serve as Vice-Chair and Chair. He is an expert in the

current operation and future of the ADA. Chuck understands the ADA from the perspective of a member and a leader. He represents dentistry well and will make an extraordinary President.

Dr. Norman received his BS and DDS from the University of North Carolina in Chapel Hill. He has been in the private practice of general dentistry since 1977. Having been actively involved in dentistry throughout his career, Chuck has served as President of the North Carolina Dental Society, Third District Dental Society, Guilford County Dental Society and North Carolina Services for Dentistry, the for-profit subsidiary of the NCDS. He is a passionate Carolina fan and enthusiastically supports the UNC School of Dentistry and its fund raising efforts. He has served on the Board for the Dental Foundation of NC Inc, including a two-year term as President, and is currently Co-Chair of the Dental Sciences Building Steering Committee.

Chuck is married to the former Sharon Brown of Cary, and together they have two grown children, Matthew and Emily. Sharon is a devoted church and community volunteer, and is particularly committed to her involvement in NC MOM in Greensboro. She has served as president of the Alliance to the Guilford County and Third District Dental Societies, and is an active participant in local, state and national politics. Matthew, a 2010 UNC School of Dentistry graduate, has joined his dad's dental practice in Greensboro. Matthew is married to Chandler Woodall. Emily earned her degree in Graphic Design from Elon University and is a graphic artist with The Buttercup. Emily *Continued on next page* 

Continued from previous page is married to Brian Richards and they reside in Charlotte.

The Norman for ADA President-Elect Campaign Committee is chaired by Dr. Nona Breeland. While the actual election will occur in San Francisco on October 22, 2012, a well-planned and executed campaign requires financial support. Contributions from individual dentists are encouraged and welcome. Donations and other inquiries can be sent to the Norman for ADA President-Elect Campaign, PO Box 4008, Cary, NC 27519.

### **SCDA Mission**

The South Carolina Dental Association represents member dentists in order to promote and provide optimal oral health care to all citizens of the state of South Carolina by serving as an advocate to advance the profession of dentistry.

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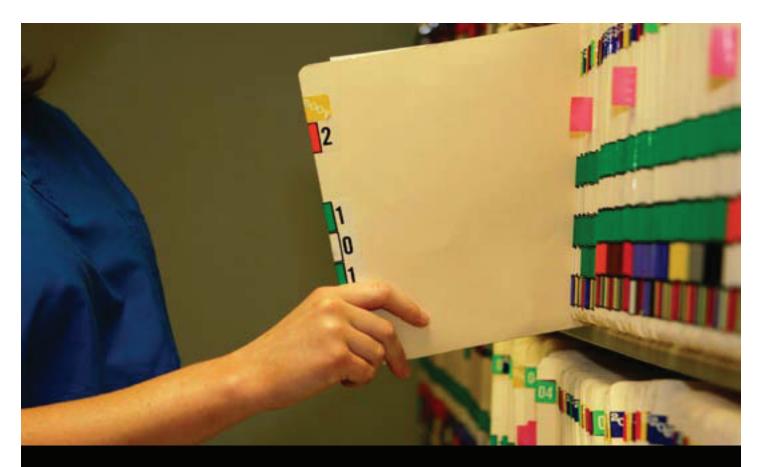
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#### **DAD Countdown!**

By Phil Smith

It is "crunch time"! The third SCDA DAD Day adult donated dental service event is 23 days away. All indications are that this year will be a huge attendance. The attraction will be big due to the Florence location near the Hi-way 95 corridor, and the change that has eliminated all adult Medicaid surgery services. For many patients, this is a difficult economic challenge. The need is great.

For almost a year the Dad Day Committee has been building on the previous success and experience of the earlier two free clinics. Charleston and Greenville formed the machine that drives South Carolina's public service identity. Florence will

determine if SCDA and friends have the commitment to make this a continuing series. It is about the third year in similar programs that reality overshadows enthusiasm, and many volunteers seem to lose interest. This is the critical time to honor the original commitment.

Momentum and enthusiasm can carry the day, but charitable obligation is what is needed from the dental crew serving this year's patients. It is expected

that over 1500 patients will arrive for necessary treatment. Last year there were approximately 100 dentists and as many dental volunteers. Pending the Florence DAD Day there are only 60 dentists committed to participate. The majority have reserved to work on Friday. Obviously, more dentists will be needed to care for the attendees.

Logistically, there will be a need for helping hands to set up the vast dental clinic at the Florence Convention Center. SCDA has rented equipment from our sister organization in North Carolina, and the supplies and gear will be delivered Thursday morning. With good fortune, there will be an initial triage service done that afternoon which will identify

patients for the start of the Friday morning treatment opening.

Patients from Thursday's screening will be ushered into operatories beginning at 6:00 AM Friday. That means that dental teams will need to arrive by 5:30 the first morning. All types of dentistry will be available, however most treatments will be restorative or surgical in nature. Prophy care will also be an option as time and need permit. Dental team volunteers should consider bringing preferred instruments in clinic packs and favorite composite supplies. Note that there are dental products available and there is an active sterilization area, but moving

> through the system for a treatment kit can prove to be time consuming.

Last year, DAD Day donated dentistry exceeded \$650,000. SCDA expects that 2011 totals will surpass that. Attaining service depends upon the volunteers available. SCDA and DAD Day need your participation! Please check The dates are Thursday, August 25th (set-up and (clinic all day) and 27th (clinic in the morning and

this level of provided your schedule and sign up. initial triage), August 26th equipment break-down in the afternoon). All tasks

are important. Interested volunteers should call SCDA or register on-line at the association web-site.

Reduced rate lodging is available at the Marriott Courtyard (843-662-7066), SpringHill Suites (843-317-9050) and the Residence Inn (843-468-2800) in Florence. Hotels are near the Florence Convention Center. Volunteers are asked to make their reservations by phone prior to August 10 to take advantage of the special rates. Be sure and mention the SCDA Dad Day weekend.

Step up and help!

Master Calendar			
Aug 5	SCDA Board Meeting	SCDA Office	9 AM
Aug 5	FIRM Meeting	SCDA Office	1 PM
Aug 5	Strategic Planning Meeting	SCDA Office	1 PM
Aug 12	SCDA Member Benefits Group Board Meeting	SCDA Office	9 AM
Aug 25-27	Dental Access Days (DAD)	Florence Civic Center	

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## **Editorial Comments**

Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed: <a href="maileo:philes48@aol.com">philes48@aol.com</a>, mailed to the SCDA office, or faxed to (803)359-3004.

### By the Numbers: **Diversity Fundraiser**

The SCDA and the 2011 Convention Committee hosted a fundraising dinner with Dr. Raymond Gist, President of the ADA. The focus of the evening was diversity scholarships and student enrollment at MUSC.

The evening was a grand success and effort organized by Dr. Isaiah Davis.



Dr. Phil Smith, Editor

The SCDA and the Office of Development and Alumni Relations are pleased to announce that a total of \$79,353.45 was raised to benefit the McTeer Fund for minority dental scholarships. This resource will assist in the enrollment of minority students into the College of Dental Medicine. Hopefully South Carolina can enroll and keep many young professionals who leave the state for educational funding and do not return home to practice.

Congratulations to all involved!

#### MUSC CDM 2011

On May 27, the College of Dental Medicine graduated 51 dental students. The class statistical breakdown was as follows:

There were 13 women and 38 men. Of the class, 22 went into residency or graduate studies, 9 entered the military and the remaining 20 entered private practice. Of those entering private practice, 6 were dental legacies, and joined the family dental practice. 17 others associated with existing private dental offices or corporate practices.

#### There's an App for That!

The ADA is making it easier and faster for dentists to find dental billing codes by introducing the new CDT Code Check app for the iOS (iPhone, iPad) and Android-powered mobile devices. The CDT Code Check, which contains every Code on Dental Procedures and Nomenclature, is a portable resource designed to assist dental professionals who use procedure codes for developing treatment plans, managing patient charts and submitting insurance claims. Because the app is portable, it's the perfect tool for dentists and staff who travel between offices. The app includes new and revised codes with marked changes. The app includes a complete listing of each CDT Code, including category of service, subcategory, procedure code, and descriptor. Users can also search by code number or keyword. The app is available for \$19.99 in the Apple iTunes Store and the Android Market by searching for "CDT Code Check."

## "It is Time to Circle the Wagons"!

Dear Editor.

DentaQuest has announced that as of September 1, all composite restorations will be reduced to the rate paid for amalgam restorations. This means that a one surface composite will go from \$86.00 to \$61.10, a 29% reduction! A two surface will go from \$112.00 to \$79.90. Delta Dental Insurance allows Providers \$130.00 for a one surface composite, which means that Medicaid will pay 47% of the Delta fee. Delta allows \$145.00 for a two surface resin which means that Medicaid will pay 55% of the fee.

Here is my problem: My office overhead runs 66% of collections. How can I get paid 47% to 55% of a fee that is already low and stay in business? Answer: I can't! (Thank God my practice is only 12% Medicaid.) However, I plan to stop seeing new Medicaid patients.

I fear that this change will result in more dentists doing stainless steel crowns, which pay a higher fee, with the end result costing the Medicaid program more money. Dentistry is being asked to do more than its fair share to solve the "Budget Crisis". It is time to circle the wagons! Sincerely,

Dr. Samuel "Jack" Marsh

Till next time, Phil



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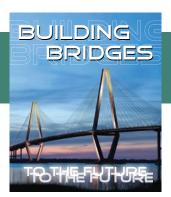






## President's Message

Since July first marked the end of my originally scheduled one-year term of office as your SCDA president, this seemed like an appropriate time to present a report on the current state of our association. In general, the SCDA is in excellent position with regard to its various systems of operation. Your board of directors, along with the assistance of our most capable executive director Phil Latham and his outstanding staff, has continued to pursue those programs and policies that have worked well in the past while implementing some new ideas to improve and strengthen our organization.



FINANCES – The overall financial position of SCDA is right on track. We have stayed very close to the budget which the House of Delegates approved for



Dr. Ed Wise

the 2010-11 association year, and our income has exceeded our projected expenses. We had another financially successful annual meeting at Myrtle Beach in late spring. The area of Member Benefits has done so well over the past few years that we had to appoint a FIRM (Finance, Investment & Reserve Monies) Task Force, chaired by David Moss, to look at options through which the substantial reserve monies might be used to improve the association's facilities and programs. We also have a financial oversight committee which works with our Merrill Lynch professionals to insure that SCDA's funds are prudently managed.

MEMBERSHIP - Our membership continues to hold steady at a number between 1800 and 1850 members. Our market share remains above 75%, which is higher than that of the ADA (around 70%). We are somewhat concerned about the number of current members who will be transitioning to retired status over the next few years, and we continue to search for innovative ways to fully involve and motivate our younger members.

LEGISLATIVE - Working closely with Richard Davis and his team at Capital Consultants, our legislative committee continues to closely monitor

any and all legislative activity which might impact dentistry. The contact dentist program is very effective in reaching our legislators to make them aware of our position on dental issues. If any members have

a personal relationship with a member of the South Carolina General Assembly, it is vitally important that they make the SCDA staff and legislative committee aware of it and that they serve as one of our contact dentists

LEADERSHIP - Several months ago I wrote an article about our new "Leadership 101 Training Program," which was initiated this year with the goal of providing a "quick study" designed to familiarize our "In general, the SCDA is in excellent position with regard to its various systems of operation."

new officers and association leaders with essential information about everything happening in organized dentistry and how the system works. The idea for this program was conceived as a result of brainstorming discussions at last year's board retreat, and I would like to thank Betsy Jabbour and Mark Brown for all the hard work that they did in order to bring this much needed program to fruition in such an excellent manner.

BYLAWS - In conjunction with the required changes necessitated by the shift of the SCDA calendar year to match the fiscal year designed to simplify the budget and accounting process, our Constitution and Bylaws Committee, chaired by Dr. Gene Atkinson, put in many hours reviewing and updating the SCDA bylaws for approval by the House of Delegates. They deserve a huge vote of thanks for completing this arduous task for the good of our organization.

PUBLICATIONS AND COMMUNICATIONS - Since Jennifer Haworth has taken on the roll of communications director, we have seen a steady improvement in the flow of needed information, both internal and external, throughout the SCDA. In addition to the monthly online bulletin, we have published three hardcopy versions, in response to requests by some of our membership. We are hoping to get "feedback" as to whether this is worth continuing. As I mentioned last month, we are actively looking for someone to take over the role of editor when Phil Smith retires at the end of this year. Other communication modalities which seem to be working well for us are our scda.org website, regular email (ie. Phil's monthly egram), blast faxes (when appropriate), and last, but certainly not least, our very effective legislative dentist phone network.



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Continued from page 8

MEMBER BENEFITS - The "for profit" arm of the SCDA provides our members with numerous group insurance services such as health, professional protector, and practice liability, Great West Term Life, as well as numerous other practice and personal services. These products have produced a considerable amount of profit which helps to maintain a high level of quality for association personnel, programs, and facilities while stabilizing our dues structure at a very reasonable level.

ACCESS TO CARE - Our association continues to participate with all of the members of the South Carolina Oral Health Care Consortium working to achieve the highest level of care possible for the underserved population in our state. The "A" rating which South Carolina has received on the PEW Foundation Report Card on Access for the last two years is a testament to the ongoing success of this collaboration. Our continuing efforts to maintain Medicaid reimbursement levels which translate into maintaining provider levels (and thereby access) are a large part of this effort. Continued participation in events such as CDHM, GKAS and the Edventure Center in Columbia also enhance our impact. We are especially proud of the wonderful success of our DAD project, which



will complete its 3rd year with our upcoming event from 25 to 27 August, in Florence. IF YOU HAVE NOT SIGNED UP YET, GET ONLINE AND "JUST DO IT!" YOU'LL BE GLAD THAT YOU DID. Special thanks to Carter Brown, Lori Pacal, Ed Parker, Carroll Player, Phil Latham, and all the many volunteers whose hard work has truly made the DAD project a "homerun" success.

EDUCATION - SCDA continues to work closely with all dental education programs, providing scholarships for dental students, hygienists, and dental assistants throughout the state. At the College of Dental Medicine, we underwrite "milestone events" like the white coat ceremony for rising juniors, and our members maintain a strong presence by serving as speakers on topics which include practice management, the importance of legislative advocacy for our profession, and the benefits of being active in organized dentistry, to name a few. We try to take advantage of every opportunity to befriend our

future young colleagues, and we hope that by doing so we can instill in them a strong desire to become strong active members of SCDA in the future.

PARTICIPATION AT ADA LEVEL - Our delegates and alternates continue to represent you well at the ADA level. We maintain a very collegial relationship with our colleagues in North Carolina and Virginia. This year we will be supporting our outstanding ADA 16th District Trustee, Charles Norman, in his campaign for President-Elect of the ADA. In the ADA House of Delegates, we continue

# ADA American Dental Association®

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to deal with a number of issues which affect the future of our nation organization. The one issue which has come to the forefront in the last two years is the strong push by outside organizations (ie, PEW and Kellogg Foundations) to effect changes in the dental workforce by creating a new "midlevel" provider, purportedly as a solution to the access to care problem. We have created "white papers" at both the ADA and the SCDA level which present our position on this subject. In essence, we believe that access to care is a very complex and multifaceted problem and that creating an additional provider will have very little affect and will likely expend precious resources that should be applied to more effective solutions. The other most pressing issue has been getting the ADA back on track after the serious leadership and financial problems which occurred several years ago. The House of Delegates has created a number of mechanisms to provide strong oversight and greater transparency in every aspect of the ADA's operations. Dr. Kathleen O'Laughlin and many other dedicated leaders have worked hard to reestablish an atmosphere of respect, trust, transparency, and an overall "can do" positively moving forward culture at the ADA.

This overview provides a broad assessment of the current state of your South Carolina Dental Association. Our organization is in excellent shape at this point in time, and I am proud of the innovations and accomplishments which it has achieved over the past year. My sincere thanks to all board members, officers past and present, committee and taskforce members, as well as the many other members whose commitment and dedication has made this past year a great success.



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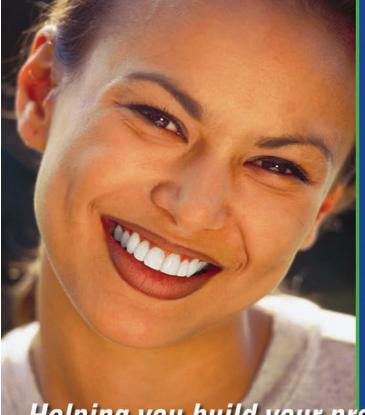
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## **Executive Director's Notes**



Mr. Phil Latham

The 2011 Legislative session was one of the toughest in years for your Association. I would like to provide an overview of the year on issues the SCDA was involved with and what occurred.

#### Resolution Suspending Provisos/Medicaid

The state's budget problems this year were attributed by many in the legislature to our Medicaid system which encountered its own deficit of approximately \$228 million for FY 2010-2011. The growing number of Medicaid enrollees compounded an already struggling system. Former DHHS Director Emma Forkner argued that she had little control over her agency's budget because of mandates put on her by the federal government and state legislature. Under Governor Nikki Haley's direction, Senator Harvey Peeler (R-Gaffney) sought to untie the hands of the new director and Haley appointee Tony Keck. The Peeler Resolution, as it came to be known, suspended several provisos from the current year's budget that would allow the director more flexibility. Among the changes

was the deletion of a proviso that prohibited DHHS from changing provider reimbursement rates. Although the provider community warned of a decrease in access to care as a result of rate cuts, the legislature ultimately passed the resolution and the governor signed it into law April 6. The resolution allowed Keck to implement a 3% across the board cut effective April 8,, 2011.

Earlier in the year DHHS had the authority to cut Medicaid optional services and the adult emergency program was eliminated. Recently, another 3% cut has been implemented.

The SCDA was almost successful in receiving \$30,000 for the Donated Dental program. This program if funded, would provide comprehensive pro bono care for the needy disabled, elderly, and medically compromised individuals in the state. Understanding the value of this program, Senator Billy O'Dell placed the funding for the Donated Dental program into the Senate version of the

"In the coming months you will begin to hear about the survey results that are being compiled from the membership..."

Department of Health and Environmental Control's budget. Unfortunately during the budget conference committee, political disagreements in other areas of the budget placed the Donated Dental program in jeopardy and it was ultimately removed from the budget.

#### **Rural Incentive Program**

Although this was a tight budget year, we were successful in maintaining the funds for the Rural Dental Incentive program at the base cost of \$176,101. This program administered through the Medical University of South Carolina (MUSC), assists dentists in repaying educational loans so that they may practice in a Health Professional Shortage Area (HPSA) or serve as full-time faculty at MUSC College of Dental Medicine.

#### **RX Bill**

Another success was passage of the RX bill which we had worked so hard for along with MUSC which allows prescription authorities of an intern or a resident enrolled in an oral surgery training program at an accredited institution of higher education. This bill will allow those in the oral surgery training program to be authorized to treat conditions required by the training program under the supervision of a licensed physician or licensed dentist. The treatment may include prescribing appropriate drugs or services under the supervision of a licensed physician or dentist. The bill also states that a pharmacist may fill a prescription issued by an intern or resident while participating in a training program.

#### **Non Covered Services**

Senator Cleary introduced our non covered services bill on behalf of the SCDA. This legislation would bar insurance carriers from setting a cap on what providers may charge for non-covered services. This is being painted by the insurance industry as a consumer protection tool that keeps dentists from overcharging or even price gouging their patients. The bill was heard in a Banking and Insurance subcommittee meeting and was carried over until the committee could meet again, but due to time constraints in the Senate, the next subcommittee hearing will be scheduled for when the legislature returns. In the meantime, we will meet with interested parties to address comments or concerns.

#### **Assignment of Benefits**

House Bill 3509 by Representative Deborah Long and Senate Bill 472 by Senator O'Dell were introduced this session. The EMS Association spearheaded an effort this year to allow providers to be directly paid by insurance companies rather than waiting on payment from a patient that may never come. The SCDA offered its full support and worked with a coalition of other healthcare providers to move the bill along. Unfortunately, the insurance lobby led by Blue Cross/Blue Shield struck individual deals with the EMS Association members and the legislation was halted.

The SCDA welcomes your input and participation in all legislative efforts. If you want to be involved, feel free to contact me.

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## **SCDA Member Benefits Group**

by Mark Brown

30 Foot Fall Leads to Fractured Pelvis, Ankles and Wrist

By now you have probably heard of the partnership between the SCDA and MedjetAssist, who is exclusively endorsed for its medical evacuation and repatriation services. Below is yet another experience of a MedjetAssist member that you may find to be an interesting read as I did. Keep in mind while his MedjetAssist membership was only \$250, SCDA members receive additional discounts totaling over 20% off of this already low membership fee. Follow this <u>link</u> to learn more.

By Roy Berger Medjet President/CEO

"It was really fast and really terrifying. A total surprise. All I kept thinking was, 'how am I going to break the fall?'" David duChemin, world renowned professional photographer and Medjet member is lucky to be alive. The last two people that fell from the identical spot were not as lucky.

duChemin, 39, from Vancouver, Canada makes a living taking pictures. He has published three best-selling books and is well known for his work as a photographer for advocacy and humanitarian groups around the world. He has been in some of the most dangerous places one can imagine with camera in tow. This particular evening, April 23 just past, David was in the relative sanctity of Tuscany, Italy mentoring a class of eight students. During his 'spare' time, Mr. duChemin teaches photo shops around the world and on this night his students from Canada, Norway, Austria and the United States had just finished dinner and were walking back to their quarters.

They strolled past a wall that overlooks a canal that runs through Pisa. As the class sat on the wall, which according to David had the feel and appeal of a lover's lane, our Medjet member wanted to memorialize the view on film. As he stood on the wall ready to photograph, his ankle suddenly rolled. "I'm not a novice at this type of thing especially in some of the places I've been. I have experience as a rock climber and there certainly was enough of a ledge to support me but my ankle just gave way. I fell about 30 feet. Luckily, I landed on my feet but hit the ground with incredible impact. I later learned the last two people that fell from that same ledge were not as lucky as I was," duChemin lamented. Click here for the rest of the story.

#### SAVE THE DATE

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Friday, September 30, 2011

Registration & Continental Breakfast: 7:30-8:30 AM • Program: 8:45 AM-3:30 PM

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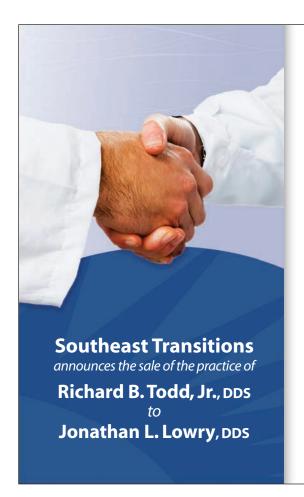
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## **Classified Ads**

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 20+ years experience and has exclusively provided professional staff for Columbia and the surrounding Midlands areas for 20 years. PDP has dental hygienists, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen at 1-800-438-7470, fax 866-234-8085, email <a href="mailto:gbrannen@palmettodentalpersonnel.com">gbrannen@palmettodentalpersonnel.com</a> or visit us at <a href="https://www.palmettodentalpersonnel.com">www.palmettodentalpersonnel.com</a>.

\* \* >

The Opus Duo EC dental laser incorporates an Erbium laser for hard tissue procedures, such as decay removal (without local anesthesia) and crown lengthening, as well as a CO2 laser ideal for soft tissue procedures. 60% off original price, \$20,000.00. Contact Dr. Gene Grace's office at 843-524-6410 or email <a href="mailto:drgrace@islc.net">drgrace@islc.net</a>.

\* \* :

Dental Equipment for sale: chairs, units, lights, cabinetry, x-ray, vacuum, compressor, sterilizers and headpieces. Any and all things dental. Call 843-697-7567.

\* \* ;

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Soredex Cranex 3 Pan for sale. Film based, good condition and reliable. Unit Calibrated and maintained regurlarly by dental dealer. \$3000 or make an offer. Dental Dealer will assist with the move if needed. Contact 864-288-6404 or kstroller@carolinadentalgroup.com

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Approximately 1600 SF Dental Office with 4 operatories, Pan room, lab, consult room, staff lounge, reception and business office. Option to leave cabine3try, digital x-ray heads, some chairs with patient monitors, dental units, compressor, Star Vacuum System and additional items. Lease rate is negotiable. Available April/May 2012. Greenville SC. Contact Janice Holliday at 864-233-8639 or janiceholliday@aol.com.

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Earn your required dental CE online with <u>dentassist.com</u>. Classes are starting at \$15. <u>Dentassist.com</u> is an ADA CERP provider of dental CE.

\* \* \*

## Help Wanted Ads

Florence - opening in well est., modern, clean office w/ loyal staff. Need ft/pt assoc. to participate like solo/owner dr. w/out the admin. burdens. Family practice w/ cosmetic emphasis. Salaried or commission package w/ health ins. avail. Call 1-800-thanksu and visit <a href="https://www.carolinasmile.com">www.carolinasmile.com</a> today!

An orthodontic assistant is needed for a progressive and reputable practice in Duncan, SC. Prior orthodontic or dental experience is preferred, but not a requirement if you have good hand-eye coordination and enjoy working with kids and adults. If you are interested in becoming part of our team, we encourage you to fax us your resume and a letter stating why you feel you would be an excellent addition to our office to 864-486-8688 or email <a href="mailto:info@chadwellsmiles.com">info@chadwellsmiles.com</a>.

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Dentist needed 3 days weekly. General dentistry with heavy emphasis on amalgam and composit resotrations, lesser on fixed pos. Not a high-end cosmetic type setting. Daily salary. Long term commitment needed. Visit <a href="https://www.sschas.com">www.sschas.com</a>.

\* \* :

Dentist Jobs: Aspen Dental offers tremendous earning potential and a practice support model that empowers dentists to achieve goals. We eliminate obstacles for dentists to own their own practice. To learn more about our compelling proposition and to apply, please call 866-745-9670 or visit <a href="https://www.aspendentaljobs.com">www.aspendentaljobs.com</a>. EOE.

\* \* \*

Dentist needed 2 days weekly in Greenville, SC. Duties include restorative, emergencies and oral surgery. Please contact Dr Lance Masters at 864-354-0433 or email <a href="mailto:erlance@bellsouth.net">erlance@bellsouth.net</a>.

Dentist Needed. Opportunity for a general or pediatric dentist in Florence, SC. Tremendous growth potential. I am looking for a kind & caring individual to treat our children well and provide excellent dental care. Contact Dr. Trish Nicklas at <a href="mailto:trish.nicklas@yahoo.com">trish.nicklas@yahoo.com</a> or call 843-312-7847.

Attention Dentist: A SC mobile dental company is currently seeking a dentist to work; Full Time (Mon-Fri) positions available. Travel throughout state required, meals and lodging paid by company. Afternoon hours (3-9pm) servicing ages 20 and under only (mainly kids). Give back by helping Medicaid insured children in SC. Flexible, fun and relaced work environment. This is an excellent opportunity to work in a friendly environment while serving the community. \$700 per day guaranteed plus production bonuses. Call now to learn more about this unique opportunity. 1-877-904-7646.

\* \* \*

Summit Family Dental desires motivated, quality oriented associate dentists for its offices in SC (Charleston, Rock Hill, Columbia, and Greenville). We provide quality general FAMILY dentistry in a technologically advanced setting. Our valued dentists earn on average \$240,000/yr plus benefits. Call 312-274-4524 or email <a href="https://doi.org/dt.com/dt.com/dt.com/dt.com/dt.com/desire/desire/dentists/desire/des

Dentist needed! Must LOVE children! General or Pediatric! Part-time or Full-time! In the Irmo area! Send resume to <a href="mailto:childrensdentalgroupsc@gmail.com">childrensdentalgroupsc@gmail.com</a> or fax to 803-781-5142.

\* \* >

Dental Assistant: Are you sincere and caring? Would you like working in a positive, enjoyable atmosphere where you can feel proud of the work you do and are recognized for your efforts? We have a beautiful modern office in Surfside Beach, an enthusiastic team, and a sincere dentist dedicated to quality care. Looking for exceptional RDA, extended duty with a great attitude and a strong work ethic are our first priorities. Apply if you are a thinker, detail oriented, capable, enthusiastic, caring, and excellent communicator, well organized, dependable and READY for a change. Competitive salary and benefits. We are looking forward to meeting you! Fax resume to 843-215-2141.

\* \* \*

Associate Dentists - Opportunities available in several areas of North Carolina in state-of-the-art general pracitces treating underserved children and young adults. A desire to work in a positive, team oriented environment a must. Full-time positions in a number of our seven NC locations. Excellent salary and benefits package. Signing bounuses available in select locations. Contact Roger Walters, SmileStarters (704-395-6000) or email <a href="www.walters.rdm@gmail.com">walters.rdm@gmail.com</a>. New grads encouraged, a great place to start your career!

PRACTICE OPPORTUNITY: State of the art dental office available for another doctor to join the practice and share space and current patient load. Practice has 5 total operatories with 2 available to the new doctor. Equipment is only 4 years old. new ADEC equipment; all digital with Patterson Eagle Soft software. Westminster, SC. Call Dr. Bill Callahan for info at 864-647-9000 or 864-247-9616. Email <a href="https://www.wcds.edu.gov.new.new.gov

Dentist needed 1-2 days weekly in Columbia, SC. Duties to include endo and oral surgery. please contact Polly 803-738-2424 and/or email resume to <a href="mailto:cdcsmiles@live.com">cdcsmiles@live.com</a>.

Part time hygienist needed. Must be self motivated and work well in the entire dental office setting. Experience with digital x-Rays and Dentrix software a plus. Please fax resume to 803-736-2891.

Dentist position available. Salary commensurate with experience. GWT Clinic. Florence, SC. Please call Dr. Mary Tepper at 843-615-1111.

\* \* \*

Associate Dentists Needed: Kool Smiles offices opening in Columbia and Greenville, SC! Make a difference and make a great living! Kool Smiles is a growing dental practice with a mission of providing high quality dental care to underserved communities. With offices in multiple states across the country, we provide comprehensive general dentistry services to children and adults. We are currently hiring qualified, energetic Associate Dentists seeking: Generous compensation; Innovative Wealth Management Plan; Outstanding benefits; Excellent training, education and advancement opportunities; Visa and permanent residency sponsorship with covered legal fees, No practice management expenses and headaches. All candidates must have a degree in dentistry from an accredited dental program. Candidates must have an active license (in good standing) to practice dentistry in the state where providing patient care or be willing and able to obtain licensure. There's someone special behind every smile. Could it be you? Please email CV to <a href="mailto:cpayton@ncdrllc.com">cpayton@ncdrllc.com</a> or fax to 678-247-77995 or contact Carla Payton at 770-508-6809.

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## Job Wanted Ads

Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

General dentist seeking PT employment in the Lowcountry area. Filling in while on vacation, maternity leave, illness/disability, or just need an associate. GPR trained with 30+ years experience. Call Fred Danziger 843-377-8311 or email <a href="mailto:fitted:fitted:reger-emailto:fitted:fi

Locum Tenens: helping SC dentists since 2009. Contact Dr. John McGeary at 803-240-1452 or email <u>johnmcgeary@hotmail.com</u>.
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Job wanted: Part time and/or teporary work wanted. I am able to fill in on a temporary basis PRN anywhere in SC for any length of time/ 1986 graduate. Call 864-293-1806.

General Dentist available statewide for locum tenens. 39 years private practice, Will fill in while you are on vacation, during an illness, disability or maternity leave. Maintain your production and patient access to care. Call 843-729-8129.

Dentist available for vacation, maternity or possibly FT/PT position in permanent position. Pankey trained, Laser certified, ADA member and 25 years of practice experience. In process of relocating to SC. Please email <a href="mailto:irishcoyote1961@hotmail.com">irishcoyote1961@hotmail.com</a>.

- Classified advertising is \$35 on a per issue basis. There is no charge for Help Wanted/Job Wanted
  (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis. Ads are posted
  to the SCDA website during the month(s) of publication at no additional charge.
- All ad copies and cancellations must be received no later than the 20th of the month prior to publication, which will occur on the first of the month, with remittances accompanying the ads.
- Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.
- If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.
- Contact: SCDA Bulletin, ATTN: Christy Meador, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email <a href="meadorc@scda.org">meadorc@scda.org</a>.

## **Other News**

To keep up with other goings on within the dental profession, just follow the links below:

ADA News Daily

Medicaid Bulletins

SC Board of Dentistry Newsletters