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Entertainment Awaits At The SCDA Annual Session

By Heather Barker

After reading last month's introduction to all our speakers at the 143rd Annual Session in Myrtle Beach this upcoming spring, you may have worried it is all work and no play. Despair no more! A full schedule of entertainment awaits you as well.

On the first day, May 3rd, the SCDA Opening and Awards Luncheon will be held from 12:00-2:00 pm. The keynote speaker will be Dr. William Calnon, the current president of the American Dental Association. Later in the afternoon (4:30-6:00 pm), we will have our Welcome Reception with the Exhibitors. Be sure to stop in to browse at all the vendors featured at this meeting, as well as to join in fellowship with all members of the dental community. Unlike previous years, the convention committee has chosen to leave Thursday evening as an open night. Please take this opportunity to spend quality time with your family, staff, and/or classmates from dental school in a small setting rather than with a large group. Don't stay out too late, our activities start early the next morning!

The second day is host to a variety of new activities to the agenda. We'll start with a 5K Run/Walk. This special sporting event begins at 7:00 am (check-in will begin at 6:30 am). Participants will enjoy a walk or run on the beach in front of Kingston Plantation. The event is fun for all ages, so sign up your entire family and/or office staff! Refreshments, t-shirts, and prizes are included in the registration fee (\$15 per person and all proceeds will be donated to the DAD



The Dunes Golf & Beach Club

Project). Pre-registration is required! Enjoy the morning air, the sand, and the surf. You'll feel refreshed and invigorated for the rest of the day. Another activity on Day Two will be the golf tournament. Though not a new item to the schedule, it is on a different day. This year's event will be at the Dunes Club and begins at 1:00 pm. Again, pre-registration is encouraged! For those not golfing, there is a combined MUSC Alumni, American College of Dentistry, International College of Dentists, and Pierre Fauchard Academy's Luncheon from 12:00-2:00 pm. All attendees are invited to the Exhibit Hall for an Ice Cream Break from 2:30-3:30 pm. Our evening activities will begin with several groups (SC Academy of General Dentistry, MUSC/New Dentist, and Pediatric) hosting their annual drop-ins from 4:30-5:30 pm. Our final event for the day is the Palmetto Pavilion Tailgate Party (6:00-10:00 pm). There will be dinner, an awards ceremony to recognize our athletes from the earlier in the day, and live music provided by the band Back9.

The third day will begin with the DenPac Breakfast from 7:30-9:00 am. If you have not attended in the past, make this the year you start! This is a great opportunity to meet our lobbyists and become more familiar with legislative issues affecting our profession. Later in the day (4:30-7:30 pm), please join us for what will be our premier social event. We will celebrate the 137th running of the Kentucky Derby with our own red carpet-style Derby Party. We will gather at Thoroughbred's Chophouse and Seafood Grill for what is often heralded as the greatest two minutes in sports. Televisions will provide both pre-race and race coverage from Churchill Downs. Awards will be given for several categories, including Best Dressed (Male and Female) and Best Hat (Overall and Most Creative).

Last but certainly not least, please join SCDA Member and Past President, Dr. Larry Ferguson from 8:30-9:00 am on Sunday morning when SCDA members and guests will gather for a short devotional service. Join in this special event as a conclusion to this annual session and before you travel home.

The 2012 Convention Committee has worked hard to plan a meeting that appeals to all members of the dental community. This article only gives a glimpse of the social events scheduled. Please visit our website (www.scdannualsession.com) often to see further descriptions and the latest updates. We look forward to seeing you in Myrtle Beach the first week of May!



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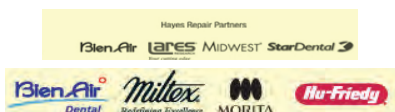
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SCDA Mission

The South Carolina Dental Association represents member dentists in order to promote and provide optimal oral health care to all citizens of the state of South Carolina by serving as an advocate to advance the profession of dentistry.

Are You Retiring?

Please Notify the SCDA

Call the SCDA office and ask for a retired affidavit so that you can continue to receive all the member benefits you've come to enjoy and expect, but at a quarter of the cost! You can also request a free copy of "Closing a Dental Practice" or click here to go to the SCDA's website to download a copy. Contact Christy Meador at 800-327-2598 or by emailing her at meadorc@scda.org.

1 out of every 10 dentists will suffer from alcohol or drug abuse at some time in their lives.

If you or someone you know needs help, contact the SCDA's Dental Assistance and Advocacy Committee: 800.327.2598

Pee Dee District Latest

By Georgina Coffey

Our Spring Meeting will be held on Friday, March 2, 2012 at The Florence Country Club. The CE portion of the meeting will be given by Kelly Jones, Pharm D. from McLeod Hospital. He directs the pharmacotherapy curriculum for the family medicine residents in training at McLeod. If you haven't heard Kelly before, he is an excellent speaker who presents pharmacology in an interesting way. He will be providing a review for us as well as presenting any updates that pertain to the dental field. Following the CE portion we will have a business meeting which will be followed by lunch.

Carroll Player has arranged a golf tournament after lunch. Patterson Dental Supply Company will sponsor awards in eleven categories. Twenty tee times have been reserved for Pee Dee dentists. Registration begins at 8:30 a.m. with our speaker beginning at 9:00 a.m. We hope to see you there.

Did You Know?

By Rebekah Steen

DentaQuest

DentaQuest's web portal offers enrolled Healthy Connections providers access to routine functions including

beneficiary eligibility verification, claims and prior authorization submission, beneficiary service histories, and EOBs. The web portal also houses added features like broken appointment tracking and an event calendar.

DentaQuest frequently uses the web portal homepage to post important announcements affecting dental providers. "Related Documents," our online document library, is a great resource for locating current Medicaid Fee Schedules, SCDHHS Provider Bulletins and the latest version of the Dental Office Reference Manual (ORM).

Want to be sure that your staff knows how to best navigate the DentaQuest web portal? A series of free webinar training sessions are available in February. Log on to <https://govservices.dentaquest.com> or call (888) 307-6553 to find out more.



Master Calendar

February 10	SCDA Member Benefits Group Board Meeting	SCDA Office	9 AM
February 17	SCDA Board Meeting	SCDA Office	9 AM
February 17	SCDAA Annual Winter CE	Midlands Tech	8:30 AM

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President's Message

Are you botoxed? No, I don't mean have you frozen those lines of, umm, wisdom that are marching across your forehead and creeping along the corners of your mouth even if you are not grinning. I'm talking about your awareness of what's going on around you? Are you frozen in your own little castle like Aurora, the Sleeping Beauty, waiting for a prince to come along in the next 100 years to take care of things?

I hate to be the one to disturb your sleep to let you know that the thorny vines entangling our practices and homes are only thickening like kudzu.

An exaggeration? Take a good look for yourself. First you'll need to take off those rosy Ray-Bans and find those pesky reading glasses. It's all in the fine print.

An overused cliché, but very true and to the point.

Case in point: do you know who allows us to open our doors and see patients? If you answered the state board, you are partially correct. They can grant our licenses and suspend them with cause, but they only follow and interpret the existing law. Think of them as the supreme court of dentistry, but without any power to strike down anything they feel is "unconstitutional". I guess they are more like magistrate's court really.

The "follow the dollar" answer is the legislature. Yes, bingo! Give the man a prize! And how many legislators have been to dental school and understand the idea that we do surgery everyday when we touch a tooth? We have only one at present who has walked the path and a few others who try to understand as best they can given the Mt. St Helen's of information flowing over them each day.

And what exactly does our state code say about new technology and the scope of practice in South Carolina? Well, that depends. Everything is not spelled out as many of the things we do were not in existence when the code was written. But the board of dentistry has made their interpretations over the last few years. Did you get a notice of it? I didn't either. I guess the same gremlin invaded my mailbox and email. No, it is now and always has been our responsibility to find out the dates of the board meetings, read their minutes and interpretations.

In this age of digital information and more importantly - budget cuts - that has been a decree of state government.

A ray of sunshine! The SCDA has been searching for years the board minutes and attempting to get clarification on issues for you the member. Again - you gotta check the website or at least open the emails. Hey, we at least send you an email, egram, and whoa - the Bulletin. With the tracked open rates, you may be one of the many who are still safely sleeping with Aurora and her subjects.

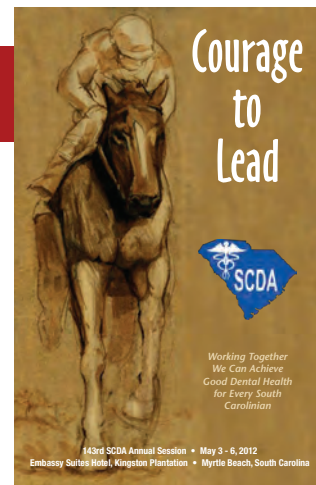
Second and most importantly, what about the many new thorny vines of the affordable healthcare act passed in congress? Much of it rolls out in pieces, perhaps the better to entangle us a little at a time so we don't notice that we can no longer move. Coming to a venue near you this October, that latest kudzu growth - PECOS! Guaranteed to be a thriller!

Again - that ray of sunshine - the SCDA and ADA are on it. The lawyers at the ADA - by the way they are really nice and will speak with you - are and have been working on correct interpretations of this next phase of regulations. Our legislative liaison, Dr. Jim Mercer, will explain it at the next HOD meeting and our executive director will illuminate in his columns and egrams, so I shan't steal any of their thunder here.

So, as tempting as it is to doze away and do what we really love doing (dentistry - and why not? That's is who we are, right?), what's so bad about botoxing our professional lives?

I hate to break it to you. Really I do, but there is no Prince Charming on his way to hack through the kudzu and rescue us from over regulation and all the rest. There is only you. There are only your colleagues. So, if you wish to be a knight and fight for your patients, fight for your profession and fight for your family (after all- that is who we go home to, who see us through and who depend on us), take up your sword, umm drill, and actually become informed and involved.

Yes, thank you, thank you so much for your checks and membership. That has enabled the ADA and the SCDA to keep tabs on all the forces of evil, but hey, it's kudzu with fangs and thorns out there! As ugly as the thought is, we will eventually loose many of our valiant knights to retirement and who will step up to continue the fight so that we can go home to our patients and families and do what we love to do? Again, the ADA and SCDA offer many opportunities to hone your sword (ahem, leadership) skills. We just completed our 2012 Leadership Seminar on January 20. Stay tuned for many other opportunities to practice in the lists! If you can't find what you need, just call or email us. If anyone bites you, let me know, I have a tourniquet.



Dr. Betsy Jabbour

Continued from previous page

We need informed leaders in all of our communities. Yes! That means you, valiant member dentist! And what about increasing our numbers? Yes, always, always! Again, look around, talk to your colleagues. Ask them if they are a member and if not, why not? Take the time to welcome new dentists to your area. I know it's hard. I know time is a BIG factor. Believe me, I understand. But I also know that you will find time to do the things that are important to you, the things that have value and the things that are fun. Involvement in your profession can and IS all of those things! Really! I am not drinking the Kool-Aid, guys! It is up to you. Sleep away or wake up and smell the coffee. I happen to adore coffee!

Consider this a bucket of hot water (or hot coffee) with the intent of melting your unawareness, or a spark to ignite your curiosity. If you think I'm overstating it (I wish it were so!) then prove me wrong. I'll hug you for it! And I'll buy you a cup of coffee.

Until next time,
Betsy J.

For those of you who have never met me, I reside in Spartanburg with my husband, son and two very large, ancient dogs. I have been in private practice for almost 19 years and love my jobs, almost all of them! Send me a note and tell me about your interests and concerns. And let's get to know our colleagues better and work together in this new age of dentistry as we fight more than tooth decay. I only sword fight with plastic ones and my 4 yr old...

Rock Your Smile!: February is [National Children's Dental Health Month](#)

By Rocky L. Napier, DMD

Thanks to our member dentists and our collaborative organizations and agencies, SCDA NCDHM activities remain vibrant. Again, from mid-January through mid-March, NCDHM activities will be carried out statewide with many partners like [EdVenture Children's Museum](#); the SC DHEC Oral Health Division; the SC Head Start Collaboration Office (Early Head Start and Head Start); the [Columbia Marionette Theatre](#), reaching up to 7000 children with our SCDA supported [puppet show](#); the SC Department of Education; Welvista; the SC Legislature; the Colgate "Bright Smiles-Bright Futures" dental van; and others. Hundreds of thousands of children, parents, caregivers, legislators, and others will be contacted directly via these collaborative organizational efforts, in addition to school visits and office tours by our member dentists and their staffs. EdVenture and its SCDA supported dental exhibit alone reaches over 250,000

South Carolinians and children each year, including school visits to the facility and its growing outreach programs to needy areas and groups.

Well over a million subscriber hits are created in the print media annually and several hundred thousand viewers are reached in television news reports. Additionally, several hundred thousand listeners, if not a million or more, are reached year-round via the ADA Dental Minute with Dr. Maria Lopez

"... So, as tempting as it is to doze away and do what we really love doing (dentistry - and why not? That's is who we are, right?), what's so bad about botoxing our professional lives?"

Howell. These PSA's are repeated several times daily on a local radio station, WLTX-FM, which covers west central SC and parts of Ga. If you listen to SC Sports Talk from 6-8 PM on this station, you can't miss these wonderful public service announcements. Statewide, middle and high school students shadow dentists in February; and medical residents and pediatricians at Palmetto Richland and MUSC are trained in oral health risk assessment and fluoride varnish administration annually.



Finally, the Aiken County Public Schools Dental Screening Program, now in its 6th year, remains coordinated with GKAS. At least 38 of about 66 dentists located in the county offer to screen children, accept new Medicaid patients, and/or provide emergency pro bono dental services at the beginning of the school year. During the history of this project, urgent care rates have dropped to near zero levels (4%) and unmet dental needs are less than

half the national average or so at (16%). Additionally, all children who do not need urgent care in the fall are referred to dental homes immediately and to GKAS in February.

All stakeholders in SC have been notified and encouraged to participate in the revised Samuel D. Harris NCDHM grant program. Applications for February, 2013 (yes, that's 2013) will be due later

Continued on next page

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this spring. So, stay tuned to the SCDA [website](#). Last year's applications are now posted on the website so you can be better prepared for the new ones when they arrive. They should remain similar. Anyone can individually apply for an award now, or SCDA members can continue to suggest projects for the SCDA at-large. With both, and especially the latter, you can give back to the kids and give recognition to the SCDA volunteers and staff that work so hard for you throughout the year!

Don't hesitate to get involved with the children and support the SCDA. Send your news reports, news clippings, project reports and photographs to drrocky@aol.com. Now, more than ever, the kids need our help. With your help, legislators and other policymakers will continue to see: **"Dentistry in SC is healthcare that works!"** And, **"when the kids win, we all win!"**

Send us your story ideas!

Do you have an idea for a story? We'd love to hear it. We're always looking for topics of interest to our members. If you have a suggestion, contact the SCDA office at 800-327-2598.

Stopping the Lawsuit Before It Starts

By D. Jay Davis, Jr. & Perry M. Buckner, IV of Young Clement Rivers LLP

The good news is you probably will never have to meet us. The bad news is you just might. Not that we're bad guys, mind you, it's just nobody wants to face the specter of sitting down with their lawyers to talk about a new malpractice suit. Fortunately, very few dental patients ever file claims. According to ADA surveys, only about 4% dentists reported being sued during a recent five year survey period. Even better, the vast majority of those suits were dismissed in favor of the dentist. While there are no guarantees, you can develop some routine, daily habits that will lower your risk of claims.

Relationships with Patients: Patients and their lawyers often ignore the distinction between a bad outcome and dental malpractice; however, if a patient has a good relationship with his/her dentist, the patient is less likely to ever go to a lawyer. Take a few minutes: listen to the patient, answer questions and do so in a compassionate and caring manner. Patients are much more likely to think twice about filing an action against a dentist with whom they have a close bond. You simply never know who that patient might be.

Notes and records: Records should leave no doubt in regard to the history, the examination performed, tests received and your diagnosis and treatment. Some dentists subscribe to the thought that minimal, brief notes leave the dentist "elbow room" to explain matters. We strongly oppose this view. They just make you look sloppy. Sketchy notes give the impression that the patient was given short shrift. Be thorough. **NEVER ALTER A RECORD AND NEVER ADD TO A RECORD WITHOUT NOTING IT AS A LATE ENTRY.** Furthermore, don't lay blame at someone else's doorstep. You might be correct or you might not; however, immediately blaming others has serious consequences and later reflection and understanding of another Dentist's reasoning may reveal that your initial assumptions were (and often are) incorrect.

Telephone Calls: Be sure to document calls from patients: include the nature of the complaint and what was done about it. If poor notes or no notes are kept, the patient is then able to give her version of a conversation- when in all likelihood the dentist/assistant will not be able to recall the conversation or even that it took place.

Consults and Referrals: Medical records which reflect willingness on the part of the primary dentist to obtain consults and refer the patient give an added layer of comfort to the defending lawyer. It shows an attitude of caring: a dentist who wants input from others and knows specialists can add to knowledge about the patient's condition.

Informed Consent: Make sure the patient has realistic expectations. If they do not – do not treat them. This is especially true with cosmetic procedures. Informed consent does not consist of simply getting the patient to sign a preprinted form. They must understand all the risks, benefits and alternatives. Have that discussion with a witness present. You are not required to risk frightening the patient away from treatment which sound medical judgment indicates is necessary and you do ordinarily have to disclose a risk where the statistical chance is remote and the severity is not great.

Disclosure of a bad Outcome: The patient needs to be told immediately about any bad result. It is often the "cover up" that creates the most problems. However, do not accept liability or apologize for any actions you took. You can be sympathetic. Remember -- Fault is a legal determination. Tell the patient and the family factually what occurred, what the problem is, and what is going to be done about it. Answer their questions. But do not admit fault. If you are worried about a bad outcome or get notice of a claim contact your carrier immediately. They are a tremendous asset and can get you the advice you need.

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Executive Director's Notes



Mr. Phil Latham

The Centers for Medicare and Medicaid Services (CMS) have announced new changes for dentists and other health care providers enrolling in the Medicare program for the purpose of ordering Medicare covered items or referring Medicare patients for covered services.

Many dentists refer Medicare covered patients to other provider types who are currently enrolled in the Medicare program. The change from CMS will now require that any referring dentist also be enrolled in the Medicare program or reimbursement will not be made. CMS has developed a simplified enrollment process for referring dentists not currently enrolled in the Medicare Program.

The abbreviated process does not apply to dentists already enrolled to provide Medicare services or enrolling for the purpose of submitting claims.

Although rumors are circulating that this became law on January 1, 2012, CMS has NOT issued a final regulation on enrollment for ordering/referring purposes and has not activated automatic edits that will reject Medicare claims if the ordering/referring provider or supplier is not enrolled. The actual record one would enroll in is referred to Medicare's Internet-based Provider, Enrollment, Chain and Ownership System (PECOS).

The American Dental Association has published a few articles about this, but CMS will have the final word and has said they will give ample notice before claim rejections begin.

The SCDA will keep track of this and offer any update(s) as soon as possible, but you can also check the following CMS website as any change(s) announced, will be posted here first: http://www.cms.gov/MedicareProviderSupEnroll/06_MedicareOrderingandReferring.asp#.

"The change from CMS will now require that any referring dentist also be enrolled in the Medicare program..."



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SCDA PEE DEE DISTRICT SPRING MEETING

The Florence Country Club
450 Country Club Blvd.
Florence, SC

Friday, March 2, 2012

SPEAKER: Kelly W. Jones, PharmD, BCPS

TOPIC: Pharmacology Review and Update

Registration: 8:30-9:00 a.m.
Speaker begins: 9:00 a.m.

Kelly W. Jones, PharmD, BCPS is an Associate Professor of Family Medicine. He is a graduate of the Medical University of South Carolina (MUSC) where he received both his B.S. in Pharmacy and Pharm.D. degrees. He also completed a Pharm.D. fellowship in family medicine from MUSC, under the direction of Dr. Wayne Weart. Currently, he is with McLeod Family Medicine Residency Program and has been so since 1989. He directs the pharmacotherapy curriculum for the family medicine residents in training at the program.



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SCDA Member Benefits Group

By Mark Brown

Do You Know Who Your Agent of Record Is?

Are you aware that the SCDA Member Benefits Group, wholly owned by the SCDA, may no longer be the agent of record for your professional liability insurance?

From time to time we receive calls from member dentists inquiring about their liability/malpractice insurance who are not aware their coverage has been moved to a different agency. If you are not sure, please check the declarations page of your professional liability policy to confirm the SCDA Member Benefits Group appears as your designated agent.

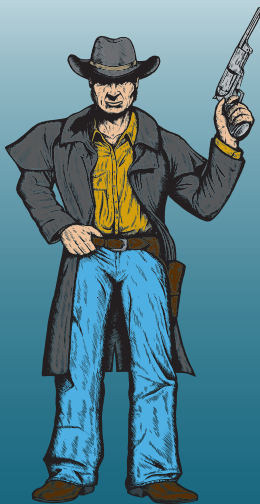
We work with only two carriers for numerous reasons, some of which I will shortly detail for you, but none of which are more important than the fact that fellow SCDA members sit on their respective boards. You can practice your profession while knowing that protecting your best interest is at the heart of your insurance carrier's mission. If that is not enough, here are a few other reasons pertaining to our partnership with the SC Joint Underwriting Association:

- ✓ They have won over 90% of their cases that have gone to trial.
- ✓ They have closed more claims without payment than any other carrier in SC.
- ✓ They have successfully defended more SC medical professionals than any other carrier in SC.
- ✓ They have been operating in our great state for over 35 consecutive years.
- ✓ They are the only carrier endorsed by all 3 of the leading medical/dental professional associations in SC.
- ✓ They offer both claims-made and occurrence policies.
- ✓ Finally, the commission dollars come back to your association instead of the pocket of some outside agency.

If you are unaware if this critical coverage is still being provided to you through the SCDA, or if you would like to discuss returning to the SCDA for any other reason, please contact Deanna Slomzenski in our office today at 1-800-327-2598 or via email at ski@scda.org.

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Alumni Weekend: A Perfect Time To Renew Our Support For the College of Dental Medicine

By Ed Wise, Immediate Past President SCDA, CDM May Class of 1973

February is the time of year when we gather for our annual MUSC Dental Alumni Weekend, which will be held this year on the weekend of February 24th to 26th, 2012, in Charleston. Those of you who regularly read the SCDA Bulletin will recall the two articles which I wrote in January and February of last year detailing the historical progress of our school and the more recent establishment of the Dental Legacy Society several years ago. (Articles are available at the SCDA [website](#)). These two articles provided numerous details about the development of the college since it opened in the late sixties and focused specifically on the academic and financial progress since that time. As we approach another alumni weekend, I thought that several points which I made the bear repeating. Also, there have been several developments concerning the Legacy Society which I want to bring to the attention of all our members.

It is no secret that state financial support for the school is now well below 10% of the overall budget, which means that it is essentially operating like a private institution. This clearly indicates that substantial increases in endowments and private philanthropy are critically important to the future progress and vitality of our James B. Edwards College of Dental Medicine. In spite of limited resources, our dedicated faculty has managed to create one of the best clinical dental education programs anywhere, and our new "state of the art" clinical facility is a model for other schools around the country. We can all take great pride in this outstanding institution. Generations of South Carolina dentists have labored long and hard to establish a wonderful resource for the people of our state. It is unlikely in today's culture that we could hope to recreate a school of this high quality, a truly unique treasure that is well worth fighting to preserve.

We are currently experiencing a serious crisis in dental education. The high cost of obtaining professional training is causing many young people to graduate with inordinately high amounts of debt. If this trend continues, it is likely many gifted students with great potential to become excellent future educators and practitioners will be forced to pursue other career paths. This would obviously be a serious loss for the dental profession. Learned professions, especially those of medicine and the healing arts, are founded on the principle of sharing acquired knowledge and skill with future generations. By establishing a strong endowment, we ensure that highly talented students are not turned away due to lack of financial resources. In this way, we can help to preserve and perpetuate the high standards of the college and the continuing advancement of our great profession.

Since 1973 our alumni have given over \$13.5 million dollars to support our school. This is certainly admirable; however, we all know that in order to sustain the high level of excellence which the college has attained up to this point, we must redouble our efforts to establish a strong and ever growing endowment. In my final address to the SCDA House of Delegates, I mentioned two recent developments about which I want to make everyone aware. First, the Friends of MUSC committee, under the leadership of Dr. Ike Davis, has made great strides in establishing a minority scholarship fund. Since its inception just a little over a year ago, this group has held two major fundraising events, "An Evening with Dr. Gist" and "Meet Jonathan Green," and it has generated more than \$250,000 dollars toward a new scholarship for minority students. Second, the SCDA Board of Directors has authorized a budget line item which allows SCDA to match up to \$25,000 dollars per year for member donations toward the SCDA endowed chair at the college which was established in 2004. These are both excellent examples of creative approaches to growing our legacy funds. Programs like these demonstrate the importance which alumni place on building the Legacy Society, and the example that we set can have a strong "multiplier effect," which will encourage other potential donors to make significant commitments to the college.

Mother Teresa once said, "If you can't feed a hundred people, then feed just one." In other words, whatever contribution we make to help mankind is important, and no matter how small it may be, it still makes a difference. When we all contribute to a good cause, our collective resources make a huge difference over time. If every alumni would commit to give \$1668 dollars per year over a 30+ year career, the endowment would be approaching \$100,000,000 dollars in thirty years. Working together we can move mountains.

We can all be extremely proud of the outstanding teaching institution that is our College of Dental Medicine. It would be impossible to recreate a school of this caliber in today's environment. It is therefore incumbent upon all of us to join together by pooling our resources in order to strengthen and preserve this unique treasure of learning for future generations of South Carolina dentists. A strong and steadily growing Legacy Society Endowment is absolutely essential to achieving this goal. It is my sincere hope that all of our alumni will join forces and use their collective creative talents to make a firm commitment to making this ambitious goal a reality.

Any questions concerning the Dental Legacy Society or details about the many different ways to lend your support to CDM can be directed to Stephanie Oberempt at: oberempt@musc.edu or 803-792-6933, cell 803-345-8579.



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Central District Dental Society Spring Meeting

Date: March 2, 2012

Time: Registration 8:00-8:30am/Seminar 8:30am-12:30pm/Business Meeting and Lunch 1:30-4:30pm

Location: **Columbia Conference Center (near Harbison)**
169 Laurelhurst Avenue
Columbia, SC 29210

Title: **“What’s Hot and What’s Getting Hotter!!”**

- Objectives:
1. To learn the different types of materials in various product categories
 2. To learn what is faster, easier and better
 3. To be able to evaluate product claims and merit
 4. To understand the necessity of oral cancer prevention

Speaker

Dr. Howard S. Glazer

CDE Hours: 6.5 Lecture Hours PACE Approved AGD Subject Code: 250

Registration

CDDS Member	No charge
Auxiliary/Staff	\$25
SCDA Member (non-CDDS)	\$75
Non-SCDA Member	\$150

Lunch reservations are required for everyone. Please enclose \$25.00 for each Lunch including: dentists, staff, auxiliaries, and spouse. Separate Check For Lunch Please.

Make checks payable to Central District Dental Society. You may pick up your check after lunch or it will be deposited.

Dr. Name _____

_____ **I will attend the Scientific Session**

_____ **I will stay for lunch**

_____ **I will have _____ guest(s) for lecture.**
(Total number of staff or spouse)

_____ **I will have _____ guest(s) for lunch.**
(Total number of staff or spouse)

Please return by February 17, 2012 to:

Dr. George K. Bumgardner
2120 N. Beltline Blvd.
Columbia, SC 29204-3905
Office: 803-782-0528
Office Fax: 803-782-1036
gbumgardner@bellsouth.net

Coastal District Dental Society Spring Meeting

Date: March 2, 2012

Time: Business meeting 8:00-9:00am/Course 9:00am-12:00pm/1:30-4:30pm

Lunch: Lunch provided 12:00pm – 1:30pm

Location: **The College Center at Trident Technical College**
(Room TBA), 7000 Rivers Ave, Charleston, SC 29406

Title: **“Esthetic Alternatives to Amalgam- Contemporary Materials and Techniques”**

Objectives: Amalgams have served dentistry well but undergo constant corrosion and are not esthetic. Direct posterior composite restorations as well as esthetic inlays and onlays offer a means of expanding restorative services to our patients. Dr. Jackson will show where these restorations not only are indicated but are the hands-down restoration of choice both esthetically and restoratively. Simplified preparation and placement techniques along with a discussion of longevity expectations will allow the practitioner to confidently include these restorations in an esthetic restorative practice.

Speaker

Ron Jackson, DDS,FACD,FAGD,FAACD

CDE Hours: 6 Lecture Hours PACE Approved AGD Subject Code: 250

Tuition

CDDS Member	No charge
Auxiliary/Staff	\$45
SCDA Member (non-CDDS)	\$80
Non-SCDA Member	\$130

Lunch reservations are required for everyone. Please enclose **\$30.00** for each Lunch including: dentists, staff, auxiliaries, and spouses. **Separate Check For Lunch Please.**

Make checks payable to Coastal District Dental Society. You may pick up your check after lunch or it will be deposited. No Refunds/ Cancellations after February 24.

Dr. Name and Staff _____

_____ Total Number attending Lecture

_____ Total Number attending Lunch _____ Payment Enclosed (Separate Checks)

Please return by February 17, 2012 to:

Dr. C. Roberts Lake
P.O. Box 237
St. Matthews, SC 29135
Office: 803-874-2243

Classified Ads

Dental Related Services

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 20+ years experience and has exclusively provided professional staff for Columbia and the surrounding Midlands areas for 20 years. PDP has dental hygienists, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen at 1-800-438-7470, fax 866-234-8085, email gbrannen@palmettodentalpersonnel.com or visit us at www.palmettodentalpersonnel.com.

Earn your required **dental CE online** with dentassist.com. Classes are starting at \$15. Dentassist.com is an ADA CERP provider of dental CE.

Locum Tenens/ Positions Wanted

DENTISTS HELPING DENTISTS SINCE 1984. Locum Tenens Office Coverage: vacations, illness, maternity leave. Also, excellent job opportunities. Forest Irons & Associates 800-433-2603. www.forestirons.com

Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

General dentist seeking PT employment in the Lowcountry area. Filling in while on vacation, maternity leave, illness/disability, or just need an associate. GPR trained with 30+ years experience. Call Fred Danziger 843-377-8311 or email fziger@homesc.com.

Locum Tenens: helping SC dentists since 2009. Contact Dr. John McGeary at 803-240-1452 or email johnmcgeary@hotmail.com.

Job wanted: Part time and/or temporary work wanted. I am able to fill in on a temporary basis PRN anywhere in SC for any length of time/ 1986 graduate. Call 864-293-1806.

General Dentist available statewide for locum tenens. 39 years private practice, Will fill in while you are on vacation, during an illness, disability or maternity leave. Maintain your production and patient access to care. Call 843-729-8129.

Positions Available - Dentists

Florence - opening in well est., modern, clean office w/ loyal staff. Need ft/pt assoc. to participate like solo/owner dr. w/out the admin. burdens. Family practice w/ cosmetic emphasis. Salaried or commission package w/ health ins. avail. Call 1-800-thanksu and visit www.carolinasmile.com today!

Dentist Jobs: Aspen Dental offers tremendous earning potential and a practice support model that empowers dentists to achieve goals. We eliminate obstacles for dentists to own their own practice. To learn more about our compelling proposition and to apply, please call 866-745-9670 or visit www.aspendentaljobs.com. EOE.

Dentist needed **2 days weekly in Greenville, SC.** Duties include restorative, emergencies and oral surgery. Please contact Dr Lance Masters at 864-354-0433 or email erlance@bellsouth.net.

General Dentist needed in a growing and highly productive area in North Charleston off Ashley Phosphate Rd. Please call Marsha at 843-767-3300.

Dentist Needed. Looking for associate dentist, **general or pediatric**, to help with two offices. Location **Columbia and Florence.** Full or part time position available. Must love working with kids. State of the art facilities with all new equipment and digital xrays and charts. Please send resumes to fax 866-415-7943 or call 803-730-1422 to inquire.

Family Dental Center, LLC desires motivated, quality oriented associate dentists for its offices in SC (Charleston, Rock Hill, Columbia, and Greenville). We provide quality general **FAMILY** dentistry in a technologically advanced setting. Our valued dentists earn on average \$240,000/yr plus benefits. Call 312-274-4524 or email dtharp@kosservices.com. New graduates encouraged, great place to start your career!

Dentist needed! **Must LOVE children!** General or Pediatric! Part-time or Full-time! In the Irmo area! Send resume to childrensdentalgroupsc@gmail.com or fax to 803-781-5142.

PRACTICE OPPORTUNITY: State of the art dental office available for another doctor to join the practice and share space and current patient load. Practice has 5 total operatories with 2 available to the new doctor. Equipment is only 4 years old. new ADEC equipment; all digital with Patterson Eagle Soft software. Westminster, SC. Call Dr. Bill Callahan for info at 864-647-9000 or 864-247-9616. Email wmcdds@bellsouth.net.

Associate Dentists - **Opportunities available in several areas of North Carolina** in state-of-the-art general practices treating underserved children and young adults. A desire to work in a positive, team oriented environment a must. Full-time positions in a number of our seven NC locations. Excellent salary and benefits package. Signing bounuses available in select locations. Contact Roger Walters, SmileStarters (704-395-6000) or email walters.rdm@gmail.com. New grads encouraged, a great place to start your

career!

Practice Opportunity **35 minutes South of Charlotte.** Five (5) Operatories, Panograph, Computers with Eaglesoft and Dexis Digital X-Rays in every room. Fully staffed office with experienced Receptionist, DAI's and DAII's. You must have your own Malpractice and be eligible to sign on with Insurances, as we see many PPO's and SC Medicaid patients. Base pay \$400/day or 25% Production (whichever is greater) plus Bonus Incentives (Current Associate earning \$120k working 4 days per week). Owner / Dentist works part-time, thus experience is preferred. Will consider new grad with strong clinical skills as minimal mentoring will be available. Minimum Twelve (12) Months contract with 15 mile non-compete clause. All e-mailed resumes will be confidential and receive a prompt response directly from owner. E-mail resumes to: jojadoe@gmail.com.

Associate Dentists Needed: Kool Smiles offices opening in Anderson and Orangeburg, SC! Make a difference and make a great living! Kool Smiles is a growing dental practice with a mission of providing high quality dental care to underserved communities. With offices in multiple states across the country, we provide comprehensive general dentistry services to children and adults. We are currently hiring qualified, energetic Associate Dentists seeking: Generous compensation; Innovative Wealth Management Plan; Outstanding benefits; Excellent training, education and advancement opportunities; Visa and permanent residency sponsorship with covered legal fees, No practice management expenses and headaches. All candidates must have a degree in dentistry from an accredited dental program. Candidates must have an active license (in good standing) to practice dentistry in the state where providing patient care or be willing and able to obtain licensure. There's someone special behind every smile. Could it be you? Please email CV to rbaron@ncdrllc.com or fax to 678-247-7995 or contact Renee Baron at 770-508-6809.

Unique and exciting opportunity in a new, state of the art dental office where another doctor can share space, build a patient pool and work towards a partnership. We are an enthusiastic team with our main focus on patient well being, working towards excellence as a standard of care. Flexible hours, complete salary, ce hours bonus, health insurance and 401K available. If you have what it takes and would like to join us, please fax resume to 843-215-2140 or email to office@dralinamuntean.com.

Pediatric Dentist Opportunity - an exceptional opportunity to join a growing Pediatric Dental & Orthodontic practice with multiple offices in the Charleston area. The position is to join a TEAM environment in a fun, well respected, state of the art paperless practice Page 17

in a friendly and comfortable working environment. www.coastalkidsdental.com. Call or email to find out how to join our TEAM providing quality dental care for children and young adults: drisabel@coastalkidsdental.com 843-818-KIDS (5437).

Dentist needed **1-2 days weekly in Columbia, SC**. Duties to include endo and oral surgery. please contact Polly 803-738-2424 and/or email resume to cdcsmiles@live.com.

Established General Dentistry practice seeking a **Periodontist**. Practice has 8 total operatories and 2 available to the new Dr. Extensive exodontia and oral pathology a plus. Call 843-856-8856 or email seweedental@gmail.com if interested

Associate General Dentist Great associate position in Anderson and Rock Hill, SC. Could lead to a partnership. Great benefits! Please contact Deborah Hammert at 216-310-1847 for more information.

Dentists-5 years experience needed - state of art practices needed full and part time positions in the Myrtle Beach area. Please call 843-353-0328 or fax resume to Dr. David Quick.

Family Service Center of South Carolina has an opening for part-time dentist(s) in our Richland and Lexington Dental Clinics. Applicants must have South Carolina Dental Licensure. Hours for the positions are Mondays (Lexington) from 9:00 a.m.- 5:00 p.m. and Thursday afternoons (Richland) from 1:00 p.m.- 5:00 p.m. Will consider hiring one candidate to fill both positions. If you are interested in these positions, please forward your resume to: Family Service Center of SC, ATTN: Human Resources, 2712 Middleburg Drive, Suite 207-A, Columbia, SC 29204

Positions Available - Staff

Lab Tech - experience with removable prosthetic a must (fix crown and bridge a plus) state-of-the-art practice in the Myrtle Beach area. Please call 843-353-0328 or fax resume to Dr. David Quick.

Part time hygienist needed. Must be self motivated and work well in the entire dental office setting. Experience with digital x-Rays and Dentrix software a plus. Please fax resume to 803-736-2891

Dental Assistant: Are you sincere and caring? Would you like working in a positive, enjoyable atmosphere where you can feel proud of the work you do and are recognized for your efforts? We have a beautiful modern office in Surfside Beach, an enthusiastic team, and a sincere dentist dedicated to quality care. Looking for exceptional RDA, extended duty with a great attitude and a strong work ethic are our first priorities. Apply if you are a thinker, detail oriented, capable, enthusiastic, caring, and excellent communicator, well organized, dependable and READY for a change. Competitive salary and benefits. We are looking forward to meeting you! Fax resume to 843-215-2141.

An **orthodontic assistant** is needed for a progressive and reputable practice in Duncan, SC. Prior orthodontic or dental experience is preferred, but not a requirement if you have good hand-eye coordination and enjoy working with kids and adults. If you are interested in becoming part of our team, we encourage you to fax us your resume and a letter stating why you feel you would be an excellent addition to our office to 864-486-8688 or email info@chadwellsmiles.com.

Practices/Office Space Available

NORTH OF CHARLESTON #8187 Gross collections \$279,849; 5 days; 4 operatories; 2,000 sq. ft. office space. GP practice for sale for \$150,000! Two additional operatories plumbed. ADS South specializes in valuations and transitions for dentists. Learn how to protect your practice in case of death. Call Dr. Earl Douglas at 770-664-1982 or visit our website www.adssouth.com.

Approximately 1600 SF Dental Office with 4 operatories, Pan room, lab, consult

room, staff lounge, reception and business office. Option to leave cabinetry, digital x-ray heads, some chairs with patient monitors, dental units, compressor, Star Vacuum System and additional items. Lease rate is negotiable. Available April/May 2012. Greenville SC. Contact Janice Holliday at 864-233-8639 or janiceholliday@aol.com.

Greater Greenville General dentistry practice for sale with emphasis on removable prosthetics. Seller sees approximately 30 new patients per month and annual collections are \$330K. There are 3 equipped operatories and 1 more plumbed. Practice 3 years old with lots of room to grow. Seller is relocating. For more information call 678-482-7305, email info@southeasttransitions.com or visit www.southeasttransitions.com.

Charleston longstanding, established Charleston practice for sale. Practice collected \$350,000 in 2011. Doctor ready to retire. 3 operatories, high visibility location. Condo facility for sale or lease. Large patient base with lots of dentistry to be done. Perfect for second location. For more information call 678-482-7305, email info@southeasttransitions.com or www.southeasttransitions.com.

Equipment For Sale

The Opus Duo EC dental laser incorporates an Erbium laser for hard tissue procedures, such as decay removal (without local anesthesia) and crown lengthening, as well as a CO2 laser ideal for soft tissue procedures. 60% off original price, \$20,000.00. Contact Dr. Gene Grace's office at 843-524-6410 or email drgrace@islc.net.

Dental Equipment and Services Are you looking for Dental Equipment to upgrade your practice? Chairs, lights, cabinetry, x-rays, vacuum, compressors, and sterilizers. Thinking about adding that extra exam room? Building your dream office? We can help. For more information give us a call or email us at info@ideasdental.com. 843-697-7567.

- Classified advertising is \$35 on a per issue basis. There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis. Ads are posted to the SCDA website during the month(s) of publication at no additional charge.
- All ad copies and cancellations must be received no later than the 20th of the month prior to publication, which will occur on the first of the month, with remittances accompanying the ads.
- Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.
- If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.
- Contact: SCDA Bulletin, ATTN: Christy Meador, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email meadorc@scda.org.

Other News

To keep up with other goings on within the dental profession, just follow the links below:

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[Medicaid Bulletins](#)

[SC Board of Dentistry Newsletters](#)