

# Bulletin



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## SCDA Board Retreat

By Phil Smith

The custom for the incoming president of the SCDA is to organize a retreat for the new administration. The president crafts an agenda that focuses on issues that require attention for the association. Sometimes the scope is broad and far reaching, like membership attrition and the affect on dues. Other issues are pinpoint topics that develop a specific program to be expanded, like public relations in the state. Dr. Wise chose both views in his retreat development.

The first weekend in June SCDA hosted 60 leaders of the association for a combination "brainstorming" and "informational" seminar. Dr. Wise developed the theme as he observed that there seemed to be a lack of continuity from all levels of the association. The exclamation of "what has the SCDA done for me" too frequently echoes at the local level and is reflected in eroding district participation. Therefore the seminar was structured to return to basic membership programs, and then develop means by which the association can more effectively use our resources.

The opening presentation was delivered by Mitch Smith, a facilitator of sorts, who brought the attendees into the e-domaine of Facebook, MySpace and the myriad clones that make up the community of the web. His emphasis was on communication to the public as a means of expanding the outreach of the profession. Whether the topic is internal marketing or external educating, the end result is more contacts are being made than ever before. He encouraged the dentists to take advantage of these communications and participate in the electronic conversations. Mr. Smith stressed that whether they are patients or the younger dentists of the state, this is the contemporary model that is current. More than 90% of the population in the age bracket 22 to 45 are connected to some social network and the fastest growth is in women over 50!

After the initial discussions, breakout groups were assembled into five category topics. The discussion groups were: Communications, New Dentist Involvement, Convention, Outreach (DAD, GKAS, NCDHM) and Leadership. Tasks and concerns were assigned for each group and at the session's completion a large master sheet was used to consolidate the ideas. For anyone who has participated in a full scale brainstorming exercise you will appreciate the energy and momentum that develops. The collected ideas will then be considered and prioritized for implementation.

Dr. Wise and the SCDA Executive Board were very pleased with the results of the retreat. Granted, more than enthusiasm is needed to implement programs. The hope for the future SCDA is to remain current and serving for the next generation of dentists. Organized dentistry means more than a professional association, it represents a focus that is sourced from a position of **ORGANIZATION**.



Mitch Smith addresses the audience at the retreat.

# Dental Access Days Moves To Greenville

By Phil Smith

The second SCDA Dental Access Days (DAD) is moving to Greenville on Thursday August 5 and will be providing free adult dental care until Saturday, August 7. The SCDA needs volunteers from all disciplines and jobs of the dental community.

Last year the DAD project was launched after a whirlwind of preparation. Dr. Carter Brown and the SCDA Board organized the initial three day adult charity event. Patterned after successful programs in North Carolina and Virginia, the SCDA formed alliances that lifted the vision into a reality. Our sister district states provided support and equipment. The rest is history. At the event's completion the dental community of the state had donated more than \$650,000 worth of care!

In 2010, the SCDA and "Team DAD" will open their arms and welcome more than 2000 patients for a weekend of service and healthful giving. The dental association will partner with SeaCoast Church and Brookwood Church, which offer site management and a host role for the Greenville DAD clinic facility. This year the open space of Greenville's Carolina First Center will be ground zero. Supplies and set-up will occur on the Thursday morning segment as trucks and workers assemble the clinic floor.

In a short promotion of the 2010 DAD Day "Dental Blitz" event, Dr. Carter Brown shared some thoughts. "One of the highlights of the DAD weekend is the fellowship among peers. I heard that over and over last year! It is a unique way to spend time together and do so much good as well. Most of us provide some free care in our offices, but this is the embodiment of all the right reasons in an SCDA forum." The community aspect cannot be overlooked. This year the mayor and the city council of Greenville are a force behind the scenes. "There is the aspect of care that reaches a part of the community that usually does not take advantage of the dental and health services in the area. The large event lends a comfort level to many that otherwise might not seek care."

Early Friday morning, the gloves and glasses are on, the compressors are revved up and the weekend's biggest show will begin. This year the Greenville project will also offer medical screenings provided by the SC Hospital Association. Other health services will include eye screenings by the SC Optometric Association. The service will be offered from 6:00 am until 6:00 pm on Friday, and until finished on Saturday.

Dental offices are encouraged to bring members to participate. Lodging has been arranged with the Embassy Suites Golf and Conference Center in Greenville. Reservations may be made by visiting the DAD portion of the SCDA website. All interested participants are encouraged to volunteer now and help the SCDA make a bigger push for better oral health in South Carolina.

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# Editorial Comments

Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed: [philes48@aol.com](mailto:philes48@aol.com), mailed to the SCDA office, or faxed to (803)359-3004.



Dr. Phil Smith, Editor

## Tragic Pediatric Deaths, Thoughts on Dental Care

Some of you may have heard of the four deaths of children early in the year. Two children died in Florida, one in Virginia and one in Texas. All of the children died receiving dental care. Some of the deaths were a result of aspiration events. Few people appreciate how fast, violently and strongly a startled, yet sedated, pediatric patient can move while undergoing a “simple” dental procedure.

A gentle reminder to make sure we all (generalists and specialists) are a little more focused, work a little more slowly, perhaps consider doing a little less per visit, allow a little more time on our schedules, review medical histories more closely, observe visually, monitor more closely, communicate with your patients as you work.

You’ve all heard that 80% of the decay resides in 20% of the kids. Well, about 70% of the decay resides in just 8% of those children under 5 years of age! The severity of the decay has almost never been higher and has never been in a younger age group than we have today. Take care.....serve well. *Special Thanks to Drs. Cross and Napier for their opinions! I always find them valuable.*

## Mona Ellis and her Special Gifts

So many members of our association are completely invested in the profession. They promote dentistry and its values, they serve the public and they give of their time. Dr. Mona Ellis is one of those generous individuals. Tireless in her efforts and passionate in her support of the SCDA Foundation!

By any chance did any of my readers see her working at the silent auction room at the Annual Session? She enrolls all of the donations that fuel the Foundation’s Silent Auction. Then she personally sets up and displays all of the items that are available for auction. But the real kicker is that she sits at the auction site encouraging bids and answering questions. She is not usually available to attend CE courses, nor will you likely see Mona hanging around the pool. From my perspective, this is a “one woman show”. This possibly is a thankless task from most perspectives, unless you were to ask the many students that receive the benefits of her labors.

In the first part of the year, Dr. Mona Ellis distributed almost \$21,000 to dental students and auxiliary students to apply toward their education. Although donations provide a portion of this, Mona’s efforts with enrollments carry the day. 14 students received scholarships.

Well Done and Thank You!

## Personal note....

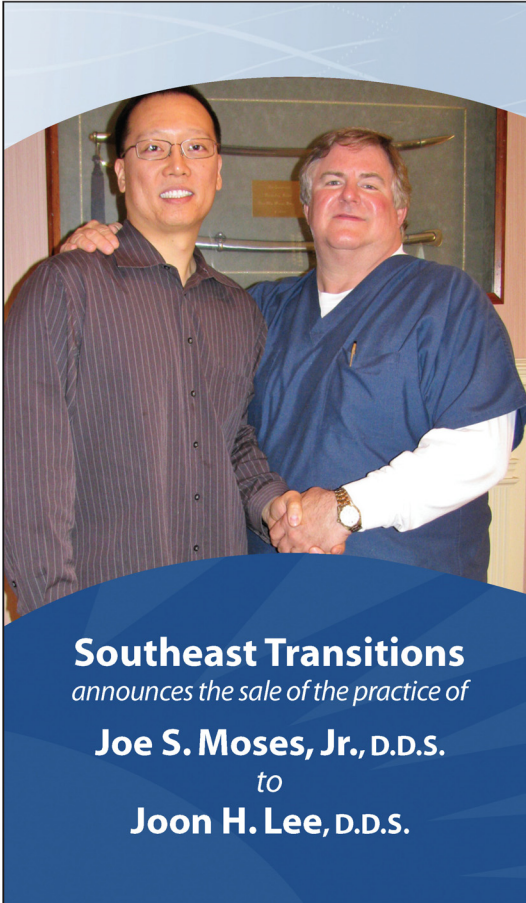
This issue will welcome the completion of 15 years as your Editor for the SCDA Bulletin. It is a pleasure to serve you in this capacity. I have enjoyed almost every issue!

Till next time,  
Phil

## Master Calendar

June 30	Carlos Salinas Award Nomination Deadline
July 2	Radiation Safety Exam Registration Deadline
July 5	SCDA Office closed for Independence Day
July 16	Radiation Safety Exam—MTC Airport Campus, 11 am
Aug 5-7	DAD Project—Carolina First Center, Greenville SC

Please visit [www.scda.org](http://www.scda.org) for more events.



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## President's Message



First, I want to begin by saying thank you to all the leaders, whose vision, dedication, and hard work have made our South Carolina Dental Association the strong and effective organization it is today. We are a small institution with fewer than 2000 members; yet our effectiveness in legislative advocacy, access to care, government regulations, and critical issues impacting the dental profession is noteworthy. From its humble inception at the office of Dr. Thomas T. Moore in 1859, the home of the SCDA has expanded to a modern well-equipped facility with a knowledgeable, dedicated staff, a sound financial base, and an organized network of member volunteers.

While serving as a member of the board during the past few years, I have observed that, unlike those from many other organizations, most SCDA leaders do not limit their service to their term in office and then fade into the sunset. After completing their active tenure, they all seem energized to continue volunteering and carrying the torch they had helped to light, working for the good of SCDA and its members.

Our association will continue to fulfill its mission in direct proportion to the time and effort that every member is willing to invest in it. Your ongoing commitment to be vital, active members is crucial to our continued growth and development. Without your long-term support, it would be impossible to maintain the level of success that SCDA has achieved.

In looking for a theme for the 2010-2011 year, I wanted an idea that would embody the concept of working together to preserve and build on the accomplishments of the past to create an even stronger and better future. We in the Lowcountry have to make use of many bridges to travel from one place to another. It occurred to me that a bridge is a perfect symbol of our theme for this year. First of all, its construction requires the dedicated efforts and skills of many different people to ensure a solid foundation. Second, it provides a vital connection from one community to another. Hence, our theme for this year is "BUILDING BRIDGES TO THE FUTURE; *Working together, we can achieve good oral health for every South Carolinian.*"

It is customary at this point for the incoming president to present specific details of what is planned for the year ahead. First and foremost, it is incumbent upon me to continue to build upon, strengthen, and improve all the programs and policies which have proven to be effective. Limited time precludes my elaboration on all of these programs at this time. Therefore, I will save the majority of them for future bulleting articles, but I would like to take a few minutes to focus on five goals which I feel warrant our special attention: communication, access to care, education, legislative advocacy, and new dentist involvement. In many ways these goals are interconnected, and success in one of them often enhances and strengthens the other four.

**Communication.** There are three requirements you need to keep an organization running smoothly: communication, communication, communication. In a recent board meeting, we concluded that those dentists who are not renewing their membership during the recent economic recession were doing so because they did not understand its true value. Many of the benefits of being part of organized dentistry are not readily apparent unless you serve on the front lines. Most of us agree that the sanctity of the patient-doctor relationship is a basic cornerstone of the dental profession. Much of what organized dentistry does is to act as a "watch-dog" for its members, to preserve that relationship and the freedom to practice our profession unencumbered by excessive and unnecessary third-party and government interference. Today serious efforts are being made to change the proven dental workforce model of a dental team with a dentist as its leader to that of some form of unsupervised mid-level provider. This and many other issues of vital importance to the future of our profession must be constantly monitored to ensure quality dental care. We must seize every opportunity to communicate to our members peer to peer why SCDA is vitally important to them personally.

**Access to Care.** Our plan for the immediate future is to continue participating in all our successful state-wide programs. We are planning another large-scale DAD project in Greenville from August 5th to August 7th. This year we are working with the South Carolina Hospital Association to include a medical component to this event. Our continued involvement with the ADA's "Give Kids A Smile" program will focus primarily on helping disadvantaged children find a dental home in their community. We will continue to work on what we believe to be the best approach to providing a practical solution to dental access for the underserved. First, we need to encourage our lawmakers to ensure sustained reasonable Medicaid reimbursement so that our members will be able to continue participation in this program. Second, we will continue to work on legislation to establish a Community Oral Health Coordinator (COHC) position, whose job it is to assist underserved families to access the dental healthcare system. Finally, we will continue to work through schools, churches, and other community-based organizations to educate both children and



**Dr. Ed Wise  
President**

*"Your ongoing commitment to be vital, active members is crucial to our continued growth and development."*



parents about preventive actions for the achievement of optimal oral health. South Carolina recently received an A-report card and was ranked number one in the nation for our “Access to Care” program by the Pew Foundation, and I quote: “South Carolina is the national leader in Pew’s assessment, the only state to meet seven of eight policy benchmarks aimed at addressing children’s dental health needs.” However, we cannot rest on our laurels. Our work has only just begun.

**Education.** There are two facets of education which are essential to achieving the long-term goals of SCDA. First is educating the public about what is needed to achieve good oral health. Our own Dr. Napier reminds us in his prolific emails that the Latin root of the word doctor is “teacher.” One of the primary functions of good health care doctors is to teach prevention to children and parents. In essence, Dr. Napier is reminding us of the truth in the old maxim: “An ounce of prevention is worth a pound of cure.” In this spirit we will continue to provide as much support as possible for programs like “Children’s Dental Health Month” and the “Adventure Children’s Museum” in Columbia.

The second aspect of our focus on education is to continue providing as much assistance as possible to our own James B. Edwards College of Dental Medicine. For the past several years, budget cuts from the state have presented a financial challenge for both students and faculty. In spite of this, we have just dedicated a brand new state-of-the-art clinical facility. Dean Sanders, Dr. Javed, and the entire faculty continue to provide outstanding training for the development of excellent clinical dentists. The young people trained there are the future of the SCDA, and it is imperative that we assist the college in every way possible to help guide them towards a successful career in our great profession.

In his address at the recent dedication ceremony, Dr. Jim Edwards recognized the crucial role that SCDA played in the initiation of the new building, and he also pointed out that without the farsighted efforts of the dental association, South Carolina would not have a College of Dental Medicine. His comments clearly emphasized what a valuable asset the college is for the people of this state and how important our continuing support of the school is for the future of the dental profession.

**Legislative Advocacy.** Earlier, I alluded to the vital role which organized dentistry plays as an advocate for its members. SCDA’s long established relationship with our lobbyist, Capital Consultants, Incorporated, makes it possible for us to track any activity at the state house which might impact dentistry and to become involved in the legislative process in a timely and proactive manner. We are currently working on two issues, which will require legislation to resolve. First is a legal remedy to prevent insurance companies from dictating fees for dental services not covered under their policies. Second, we are making plans to work with our lawmakers to create and fund a community oral health coordinator to facilitate access to dental care for our underserved citizens.

Legislative success requires constant vigilance and rapid, decisive action when critical junctures arise. There are a number of foundations, corporations, and government entities, who for various reasons want to make major changes in our dental care system. I recall a comment which Chip Limehouse, a member of our House of Representatives made to me several years ago: “If you don’t talk to your legislators and let them know where you stand on issues which affect your business or profession, someone else will, and you probably will not be happy with the results.” In the words of General Dwight D. Eisenhower, “the price of freedom is constant vigilance.” I believe that our efforts to effect a reasonable and positive influence upon laws which affect dentistry is one of the most important services we provide as an organization.

**New Dentist Involvement in SCDA.** I have said much about the many contributions to SCDA made by members past and present, but I believe that two of our biggest challenges at present are attracting and retaining new members, as well as encouraging more of our younger members to become actively involved. It is essential for us to continue to support the dental school and its students, taking every opportunity to show our young people the vitally important role that their involvement in organized dentistry will play in the future of our profession. We are all aware of the daunting stress that our new dentists are confronting everyday: starting and building new practices, dealing with large debt loads from both education and business, and, last but certainly not least, the responsibility of raising a young family. Those of us with gray hair have all experience this in our own lives. All that we ask is that our young dentists try to stay involved in organized dentistry as much as possible, and it is our hope that some of them will eventually become the leaders of the future. SCDA needs them in order to continue its work to preserve and maintain the strength of the dental profession.

Communication, access to care, education, legislative advocacy, and new member involvement – these five issues are the bridges which connect our association. If we maintain our efforts to build and strengthen these essential elements, then the South Carolina Dental Association will continue to be a relevant and vital organization. Keeping this in mind, I would like to close with a poem entitled “The Bridge Builder” by David Allen Dromgoole:

An old man, going a lone highway,  
Came at the evening cold and gray  
To a chasm, vast and deep and wide  
Through which was flowing a sullen tide.  
The old man crossed in the twilight dim-  
That sullen stream had no fears for him;  
But he turned, when he reached the other side,  
And built a bridge to span the tide.

“Old man,” said a fellow pilgrim near,  
“You are wasting strength in building here.  
Your journey will end with the ending day;  
You never again must pass this way.  
You have crossed the chasm, deep and wide.  
Why build you a bridge at the eventide?”

The builder lifted his old gray head.  
“Good friend, in the path I have come,” he said,  
“There followeth after me today  
A youth whose feet must pass this way.  
This chasm that has been naught to me  
To that fair-haired youth may a pitfall be.  
He, too, must cross in the twilight dim;  
Good friend, I am building the bridge for him.”

In this spirit, may we all strive to be bridge builders.

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# Executive Director's Notes



Mr. Phil Latham  
Executive Director

*"The SCDA estimates that we need more than 100 dentists to pull this off."*

## RED FLAGS RULE DELAYED AGAIN

The American Dental Association along with all state dental associations has been active since the announcement of the Red Flags Rule in January 2008. The last decision had the rules delayed until June 1, 2010. The FTC has now extended the enforcement deadline until December 31, 2010. This will allow time for Congress to consider legislation that would affect the scope of entities covered by the Rule.

The Rule was developed under the Fair and Accurate Credit Transactions Act, in which Congress directed the FTC and other agencies to develop regulations requiring "creditors" and "financial institutions" to address the risk of identity theft. The resulting Red Flags Rule requires all such entities that have "covered accounts" to develop and implement written identity theft prevention programs to help identify, detect, and respond to patterns, practices, or specific activities – known as "red flags" – that could indicate identity theft.

## EXTRA! EXTRA! READ ALL ABOUT IT!

SCDA's Dental Access Days (DAD) project is set for August 5-7, 2010. This will be the second project of its kind in the state of South Carolina. The event will be held at the Carolina First Center in Greenville. The center has been provided to us free of charge. Last year we treated more than 1,500 patients. This year the aim is to treat even more.

New to this year's project, we have teamed with the South Carolina Hospital Association who will have their own equipment, workers and volunteers there to provide medical screenings and treatment.

Like last year, we are working with Virginia and North Carolina, who will supply us with at least 80 dental chairs and equipment so that we will be able to treat adult patients over the two day period. Thursday, August 5 will serve as set up day and many volunteers will be needed to get the equipment up and running. We will not triage any patients on Thursday this year, but will work to be ready bright and early Friday morning.

Thursday after set up, a meal will be planned for all of those who assisted and we will be planning a walk through to make sure all is set and ready for Friday and Saturday. The lines will begin to form early and we will need volunteers to be ready to work. At the time of this writing, we have 56 dentists, 14 hygienists, 19 assistants and 3 front office staff. **WE NEED MORE!**

The SCDA estimates that we need more than 100 dentists to pull this off. If you haven't signed up, please do so today. We plan to see patients on Friday from 6 am to 6 pm and then again on Saturday 6 am to 3 pm. Donations from dentists and businesses are coming in, but we can always use more. Go now to the SCDA website and click on the DAD logo on the front page – it will take you to a page with a volunteer form and a link to make hotel reservations at the nearby Embassy Suites for a reduced rate.

People who participated last year will tell you it was a great and fulfilling weekend for all involved. If you aren't already, please get involved today!

## Where There Are People, There Are Missions

By Chris Griffin

On Friday, January 8, 2010, I was part of a mission team from Abbeville, SC that departed for Haiti. About 5:00 pm on the following Tuesday, we were finishing the last of our patients for the day and looking forward to a “free” day on Wednesday to enjoy ourselves before leaving Haiti to return home. Our team was fortunate that our position was well out of harms way when the events of the earthquake began to unfold. It was well after midnight and three more tremors later when we began to learn of the death and destruction that was ever so close. The magnitude of the disaster was not fully realized until we left Port Salut on Wednesday morning and returned to our mission base in Les Cayes. Upon our arrival, I was able to see the news cast and scenes from Port Au Prince and it was only then that we realized our adventure was only beginning.



Haiti is a land of extreme beauty, extreme people, extreme hardship and extreme poverty. This all goes without saying before the earthquake. Life in Haiti is hard and unforgiving. This morning I awoke from my warm comfortable bed having slept soundly without the interruptions of dogs fighting, chickens crowing all hours of the night or the smell of smoke from the cook fires which is ever so pervasive in the air. I did not have to retrieve water from the river as my source came quickly to me at the turn of a handle. My food for the day was not in question as there was ample supply in my modern refrigerator and pantry. No, I was home in America and not in Haiti. My thoughts this morning were of the objectives for the day. But in Haiti objectives are vastly different. Survival is the first order of the day. So to see someone survive after being buried for 72 hours or even 10 or 11 days is not too surprising but none the less nothing short of a miracle.

Haiti is also a land of extreme faith and extreme hope. This too can be witnessed from the screens of our television set as we viewed the carnage in Port Au Prince and the surrounding areas. The will of the Haitian people is strong. The earthquake is just another one of the disasters which have historically plagued Haiti. Included in disasters could be earthquakes, hurricanes, floods, disease and a long line of corrupt governments.

The hospitality of the Haitians is second to none but life passes slowly and methodically in Haiti. One must leave behind all sense of schedules, goals and objectives. One must be flexible! Flexible was the word of the day: everyday. But elastic may be a more suitable and descriptive term. Flexible applied to our arrival in Haiti, our experiences in Haiti and most certainly our departure of Haiti aboard twin engine relief planes from the Bahamas Habitat organization.

Dr. Chris Andrews of Columbia, SC wrote me on the Monday of my arrival back in Abbeville, SC: “Missions is not about crossing the sea... Where there are people there are missions.”

On August 6 & 7, 2010, the South Carolina Dental Association will host its second annual DADS Project in Greenville, SC. I invite you to be a part of this year’s event. Come to Greenville, give a little and experience so much more!

## SCDA Mission Statement

The South Carolina Dental Association represents member dentists in order to promote and provide optimal oral health care to all citizens of the state of South Carolina by serving as an advocate to advance the profession of dentistry.

# SCDA Member Benefits Group

By Mark K. Brown

## Changes Coming to Your Dependent Child's Coverage

The first of many changes to our country's healthcare system is now upon us and this particular change deals with allowing dependent children under the age of 26 to remain on their parents' health insurance, regardless if they are a full time student or not.

BlueCross has decided allow currently covered individuals under age 26 to remain on their parents' fully insured group policies effective May 1<sup>st</sup>. This extension applies to those who would lose coverage during the gap between May 1st and the effective date of the new law. This extension does not apply to those who are not currently covered; currently uninsured dependents will be offered this coverage to age 26 when the law takes effect later this year. For the SCDA medical plans, this will be when the plans renew on January 1, 2011.

Here are some other items built into the new law:

- A plan can't charge more or vary benefit options based on a child's age.
- No factors other than exceeding age 26 may be used to restrict a child's eligibility for coverage. For example, plans cannot impose eligibility criteria, such as student status, marital status, residence with the employee or financial dependence on the employee, on children under age 26.
- Plans will not have to extend coverage to the spouse or child of an adult child under age 26.
- Employers must provide notice and give children under age 26 who previously lost coverage (including children with COBRA coverage) or who were denied coverage due to age at least 30 days to enroll in any plan or benefit option for which the employee-parent is eligible. This special enrollment right extends to the child's employee-parent. This part of the law will be effective for SCDA members on January 1, 2011.



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or email your CV to: rbaron@ncdrllc.com

# HITECH Act and US National Health Care: Are You Ready?

The Health Insurance Portability and Accountability Act (HIPAA) became mandatory in April 2003. Now the HIPAA privacy and security changes include HITECH and as an office you MUST be in compliance with certain security measures. Business associates and their employees must now comply with HIPAA.

- Notification—If personal health information is breached a risk assessment needs to be done to determine if there was an actual risk of harm to an individual(s) whose information was exposed.
- Enhanced enforcement and increased penalties—documentation requirements are necessary to meet compliance.

In addition, the recent US Health Care Reform will require you as an employer to complete certain tasks in 2011 and even more in future years.

## YOU NEED TO BE INFORMED OF THE NEW LAWS THAT WILL AFFECT YOU

SCDA Member Benefits Group and the SCDA have planned 2 informative seminars on HITECH and the recent Health Care Reform. The seminars will be two hours each and conducted by representatives who will provide you with the necessary tools to ensure your office is compliant and ready with the new federal regulations.

**Date: Friday, September 10, 2010**

**Location:** Virginia Wingard Memorial UMC, 1500 Broad River Rd, Columbia SC 29210

**Registration:** Begins at 8:30 a.m.

**Seminar:** Will begin promptly at 9:00 a.m.

### Cost:

\$75 - First registrant from each office. Includes both seminars and four hours of CE credit.

\$25 - Each additional staff member. Includes 4 hours of CE credit.

In order to have your office ready for the changes, make plans now to attend this very important seminar.

**Registration Deadline: Monday, August 30, 2010**

## HITECH and US Health Care Seminar Registration Form

Sponsored by Member Benefits Group and SCDA

\_\_\_\_\_  
Name of Dentist, if attending

\_\_\_\_\_  
Name of Dental Office, if Dentist is not attending

\_\_\_\_\_  
Additional Staff Person

\_\_\_\_\_  
Additional Staff Person

\_\_\_\_\_ Number attending seminars from my office.

Total Amount: \$ \_\_\_\_\_

Payment by check, make checks payable to SCDA MBG.

Payment with credit card, complete information below.

\_\_\_\_\_ Expiration Date: \_\_\_\_\_

Security Code: \_\_\_\_\_

\_\_\_\_\_  
Signature (If paying by Credit Card)

Mail or fax (803) 750-1644 completed registration forms to the SCDA Office.

## Classified Ads

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 20+ years experience and has exclusively provided professional staff for Columbia and the surrounding Midlands areas for 18 years. PDP has dental hygienist, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen at 1-800-438-7470, fax 912-234-5544, email [gbrannen@palmettodentalpersonnel.com](mailto:gbrannen@palmettodentalpersonnel.com) or visit us at [www.palmettodentalpersonnel.com](http://www.palmettodentalpersonnel.com).

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2 ea. Midmark Rear Treatment Console 43" wide - includes upper, midsection and lower - lower section drawer bank, ctr. door and door w/ tub - midsection with shelf - laminate tops - upper section without windows - work surface w/ assistant's instruments - \$2900.00 each. Call Dr. Tripp Davis at 843-734-0212.

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PRACTICES FOR SALE: AUGUSTA AREA - ORTHO #8681 Gross \$268,032, 3.5 days; 1 operatory/2 chairs, 960 sq. ft.; NORTH OF CHARLESTON #8187 Gross \$365,643; 5 days; 4 operatories; 2000 sq. ft. Call Dr. Jim Howard, ADS South, at 910-523-1430 for more information, or visit our website at [www.adssouth.com](http://www.adssouth.com). We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers.

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Dental office for rent or rent w/ option to buy; located at I-20 & Bush River Rd in Columbia; 1800 SF; ample parking; currently used as a dental office; available on June 1, 2009; call 803-732-2302 or 803-237-5552.

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Available Dental Suite +1825 Sq.Ft for lease \$4,200/ month w/ long term options in Beautiful Mount Pleasant S.C. centrally located Dental Office. Right off Highway 17 just 5 traffic lights from The Gorgeous New Bridge and Downtown to the south and 4 traffic lights to the North is Mt Pleasant Town Center and the Isle of Palms Connector. This Dental office space is ideal. At 1051 Johnnie Dodds Ste B, MtP SC 29464. Right across 17 from the Mount Pleasant Post Office, Chick-Fil-A and Publix. We are a block from East Cooper Hospital and I-526 on ramp. Office space is plumbed for dental, painted, and has new flooring. It needs countertops and dental equipment to start producing. You pick countertops, install chairs, computers and staff means your ready to go. 3 weeks from signing lease to seeing patients. I am practicing in next office over suite A and can show it anytime. I started from scratch next door 7 years ago and have not looked back! Wonderful area to live practice and love. Easy commute, minimal traffic, and off to the beaches on those early afternoons. Call Dr. Joe Gillespie for viewing appointments and Start Your Dream Practice O 843-388-9690 M 843-817-6885.

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#49103—General Dentist seeking to purchase a practice producing \$500K annually in the HHI area of South Carolina. Please contact Scott Carringer at Henry Schein Professional Practice Transitions at 704-622-7558 or 800-730-8883.

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Near Myrtle Beach : Practice for sale very reasonably priced with three treatment rooms. Well trained staff willing to stay. Just under 1600 sq/ft in building. Excellent growth potential. Seller willing to sell the practice for \$125,000 and include the building at no additional cost. Must sell now. Call 843-651-5429.

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INTERIM PROFESSIONAL SERVICE/LOCUM TENENS: Maternity Leave, Vacations, Illness, Disability, Part-Time Associates. Maintain Production, Patient Access. Also, Interim Job Opportuni-

ties. Forest Irons & Associates 800-433-2603 [www.forestirons.com](http://www.forestirons.com) DENTISTS HELPING DENTISTS SINCE 1984.

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MANY GREAT OPPORTUNITIES NOW AVAILABLE: Columbia-Pedodontic: gross: \$1M+; Columbia: gross \$1.5M; Charleston: gross \$550K; Call Southeast Transitions at 678-482-7305 or email [michelle@southeasttransitions.com](mailto:michelle@southeasttransitions.com) or visit [www.southeasttransitions.com](http://www.southeasttransitions.com) for more details on these and other opportunities.

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Free standing dental office for lease - 1342 Ebenezer Rd., Rock Hill, SC, 1664 sq.ft. with Central Nitrous Oxide Lines and suction, 4 Operatories plumbed and room for expansion. Dark room equipped. Formerly an Oral surgeon (DMD) office. Rent is \$2991/mo. Available now. Shown by appointment. Contact Jay Rinehart - 803-323-5605 or John Rinehart - 803-323-5654.

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The Opus Duo EC dental laser incorporates an Erbium laser for hard tissue procedures, such as decay removal (without local anesthesia) and crown lengthening, as well as a CO2 laser ideal for soft tissue procedures. 80% off original price, \$10,400.00. Contact Dr. Gene Grace's office at 843-524-6410 or email [drgrace@islc.net](mailto:drgrace@islc.net).

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FREE Belmont Panorex Model 098E. Must pick up in Summerville. Call 843-875-7753.

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## Help Wanted

Florence - opening in well est., modern, clean office w/ loyal staff. Need ft/pt assoc. to participate like solo/owner dr. w/out the admin. burdens. Family practice w/ cosmetic emphasis. Salaried or commission package w/ health ins. avail. Call 1-800-thanksu and visit [www.carolinasmile.com](http://www.carolinasmile.com) today!

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Certified Dental Assistant wanted for NE Columbia general office. Looking for a caring, friendly, experienced assistant who works well in a team oriented environment. Great place to work, competitive salary and benefits. Please submit resumes to 803-462-9688.

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An orthodontic assistant is needed for a progressive and reputable practice in Duncan, SC. Prior orthodontic or dental experience is preferred, but not a requirement if you have good hand-eye coordination and enjoy working with kids and adults. If you are interested in becoming part of our team, we encourage you to fax us your resume and a letter

- Classified advertising is \$35 on a per issue basis. There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis. Ads are posted to the SCDA website during the month(s) of publication at no additional charge.
- All ad copies and cancellations must be received no later than the 20th of the month prior to publication, which will occur on the first of the month, with remittances accompanying the ads.
- Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.
- If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.
- Contact: SCDA Bulletin, ATTN: Christy Meador, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email [meadorc@scda.org](mailto:meadorc@scda.org).

stating why you feel you would be an excellent addition to our office to 864-486-8688.

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Dentist needed! General or Pediatric! Part-time or Full-time! Position currently available in the Irmo area. Please fax or email resume to 803-781-5142 or [childrensdental-groups@gmail.com](mailto:childrensdental-groups@gmail.com).

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DENTIST WANTED FOR MOBILE DENTAL PRACTICE. Excellent opportunity. Travel required. 3-9 PM Full or part-time. Min. compensation \$150K/yr. Contact Dr. Ali: 1-877-904-7645.

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Large group practice in Myrtle Beach area is seeking a Certified Lab Technician Part or Full Time to work on premises. Willing to make technology investments for optimal quality. Contact Jeff Horowitz, 843-248-3843 (office) or 843-457-4179 (cell) [rctpfm@aol.com](mailto:rctpfm@aol.com) (email)

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Dentist Position available: GWT Dental. Salary commensurate with experience. Please contact Dr. Mary Tepper at 843-615-1111.

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PEDO OPPORTUNITY IN CHARLESTON, SC: Excellent opportunity for a pedodontist to join our well established practice - on a part-time basis. Great position for a pedodontist looking for additional working days or for a retired doctor who wishes to live in our beautiful coastal city. Please email us in complete confidence to [didg234@aol.com](mailto:didg234@aol.com).

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Greenville, SC Dentist Opportunity! Established practice seeking dentist to work full time schedule. Part time and temporary schedules will also be considered. Call Brian Whitley at 800-313-3863 x2290. Feel free to visit [www.affordablecare.com](http://www.affordablecare.com).

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Fast-growing pediatric dental office in West Ashley seeks FT experienced pediatric dental assistant who is friendly, outgoing and a true team player. Office is modern with all state-of-the-art equipment. Must be x-ray & nitrous-oxide certified (or willing to obtain certification) and must be comfortable with front office duties also. Fax resume to 843-556-1656 or email to [info@ccd4kids.com](mailto:info@ccd4kids.com).

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Hygienist with 5-10 years of experience needed for full time position. Our family practice in NE Columbia has experienced rapid growth and we have just equipped a new operatory for hygiene. We have a beautiful office with the latest technology allowing us to provide a high level of patient care. We operate a team oriented environment where the patient comes first. The applicant must have a do-what-it-takes attitude and be flexible and capable of multitasking. Applicant must be energetic, enthusiastic and willing to work with smiles of all ages. We offer a very competitive compensation package with regular performance incentives. Interested applicants should contact Andrew at 803-479-1114 to set up an interview.

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Dental Hygienist, Full time, Hilton Head area. Please call 843-757-2828 or email [chuck@firstdentalofbluffton.com](mailto:chuck@firstdentalofbluffton.com).

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DENTIST NEEDED—SEEKING LEAD DENTISTS AND ASSOCIATE DENTISTS in our rewarding practices in Charleston, Columbia, Florence, Greenville, Myrtle Beach and Spartanburg. Openings vary from time to time. Stable and busy offices. As the nation's largest and most experienced provider to underserved children and young adults, we offer an excellent guaranteed base salary (\$120,000 and higher), promotion opportunities and benefits (bonuses, 401K, paid vacation and 100% coverage for family health, malpractice, disability, CE, dues). Join our team of professionals providing quality dental care. General Dentists, Pediatric Dentists and new grads are encouraged to apply. Please contact Jacob at 719-562-4460 or email [jdkochenberger@forba.com](mailto:jdkochenberger@forba.com) or fax 719-584-7697.

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## Job Wanted

Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle (843) 837-4126.

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General dentist seeking PT employment in the Lowcountry area. Filling in while on vacation, maternity leave, illness/disability, or just need an associate 1-2 days/week. GPR trained with 30+ years experience. Call Fred Danziger 843-377-8311 or email [fziger@homesc.com](mailto:fziger@homesc.com).

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Dentist available statewide for short-term fill in work. Contact: [johnmcgeary@hotmail.com](mailto:johnmcgeary@hotmail.com) or 803-240-1452.

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General Dentist available statewide for locum tenens (short term fill-in work). 37+ years private practice, MUSC graduate, former member MUSC Board of Visitors. Call 843-729-8129.

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Board Certified Oral & Maxillofacial Surgeon looking for an opportunity to provide your dental practice with first class surgical care. I will provide your patients not only with an Oral Surgeon, but an Anesthesiologist, and trained Surgical Assistants. Our staff will arrive with all anesthetics and surgical supplies. There is no need for you to refer anyone out of your office; we will come to you. References provided. Contact us via email at [christymiller5184@yahoo.com](mailto:christymiller5184@yahoo.com).

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General Dentist Associate position wanted. Full or Part time. Caring, ethical, congenial, with excellent clinical skills. Elected best perio/resorative student in class. MCV graduate 2009. Working in SW Florida public health gaining experience and building skills. Also have prior private practice experience. Please contact Dr. Holmes at [holmes.ad@gmail.com](mailto:holmes.ad@gmail.com) or 804-239-3141.

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Experienced University of Michigan Dental School graduate seeking associate position or opportunity to buy into an existing practice in Rock Hill / Fort Mill, SC area. Available immediately. Call Dr. Longstreet at 734-277-0939 or email [dr.longstreet@yahoo.com](mailto:dr.longstreet@yahoo.com).

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General Dentist Associate position wanted in Rock Hill or surrounding areas. Full or Part time Carolinas Medical Center resident. Stony Brook University graduate, 2009. Key strengths include comprehensive care to healthy and medically compromised patients, dental rehabilitation, extensive oral surgery and restorative experience. Please contact Dr. Lauren Smith at [lss321@gmail.com](mailto:lss321@gmail.com).

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