

# Bulletin



Volume 39, Issue 6 - June 2011

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**Published by the  
South Carolina  
Dental Association**

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## HOD Approves Oral Health Position Statement

By Phil Smith

The SCDA House of Delegates approved the "SCDA Position Paper on Oral Health" at the recent Annual Session. The thesis and document had been months in the planning. It was the intention of the Board of Governors to unify the SCDA perspective and language of oral health in South Carolina. Many agencies look to the SCDA for direction and opinion as it relates to dental health activities in the state. The Association wished to make the dialogue consistent. "Achieving optimal oral health for the citizens of South Carolina is a goal the SCDA embraces with its clinical and advocacy partners."

"Oral Health and general health are integral to each other." Many conditions have oral manifestations that can affect the daily activities of children and adults. General well being is often referenced through the oral cavity and current research provides mounting evidence to correlate this connection. It is to this community improvement that South Carolina dentistry defines its position.

SCDA mailed a preliminary copy of the position paper to the membership. The document is also placed on the SCDA website. It is important to realize that the development of the paper is designed to offer unity in policy and consistency in application. Too often dentistry has seen comments made in the media or in the legislature that are assumed to be formal statements from SCDA. Concerned dentists may be misquoted or misspeak and this leads to confusion. The intent of the SCDA Position Paper is to consolidate information, current research and association guidelines.

"The multi-factorial contributors to lackluster oral health are not speculative; rather, there are numerous theories and studies to support them." The SCDA intends to continue its leadership in addressing issues related to the oral healthcare system. The list of identified issues include: dental workforce, workforce diversity, water fluoridation, availability of public school-based services, payment and reimbursement issues, and tobacco cessation. The SCDA believes in supporting treatment that is prevention focused. It supports the fully trained dentist as the one appropriate to decide and provide treatment for the patients of the state. It promotes a single tiered oral health care system in which the poor or geographically challenged citizens are not relegated to non-dentists for care.

"The South Carolina Dental Association is organized dentistry's voice in our state and seeks to work with any and all groups willing to promote and provide access to quality dental care in South Carolina." Member dentists are encouraged to read the policy paper as passed by the HOD. This is an important document that will have impact for a decade or longer.

"Working together, we can improve the oral health of all South Carolinians."

*(Portions of this article are quoted from the SCDA Position Paper on Oral Health)*

## SC DAD Scheduled for August

By Phil Smith

The third SCDA DAD event is scheduled for August 25 - 27, 2011. Free dental care will be provided to adults in need on a first come basis. Eligible patients must have no insurance. Many of you may have participated in the previous years and can attest to the uplifting success of this event. And as the effort gains momentum, the scope of care and the size of the effort seem to expand. One factor that may increase attendance is the loss of adult Medicaid dental coverage.

This year's DAD will be held in Florence. This middle part of South Carolina has one of the highest unemployment rates and encompasses the corridor toward the lower part of the state. Drs. Carroll Player and Ed Parker, organizers for the area's dental effort, are sure that the number of patients will be staggering. "The need is very great in this low income area," Dr. Parker explained, "and we need the help of the state's dental community to make this a success."

The Dental Access Days 2011 location will be the Florence Civic Center. As before, dental equipment, screening bays and a sterilization center will be set up on Thursday morning in preparation for initial triage. Friday morning at 6:00 am the patients are admitted on a first come basis. Care will be delivered until 6pm that evening and will be



offered from 6:00 am until 3:00 pm on Saturday. Clean-up and breakdown will begin immediately after patient care. This is a huge undertaking by the SCDA and many donors and volunteers are needed. It is estimated that up to \$50,000 will be needed in product or service to make this happen.

Last year the DAD clinic was held in Greenville. Estimates from 2010 suggest that over 1500 patients were cared for. Donated services were in excess of \$650,000. Everyone who participated left with a great sense of accomplishment and satisfaction.

Enrollment of volunteers is critical and all members of the dental team are needed. Please go to the SCDA website and enroll or mail in the hard copy of the participation form. A minimum of 300 volunteers are needed, with at least 100 dentists for the two days of service. Early commitment is requested to allow for adequate preparation with this massive undertaking.

### Did you participate in Give Kids A Smile Day 2011?

**Don't forget to report your results to the SCDA! We'll post all the results on our webpage and send state totals to the ADA.**

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# Editorial Comments

Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed: [philes48@aol.com](mailto:philes48@aol.com), mailed to the SCDA office, or faxed to (803)359-3004.

## "One of those days..."

I was at dinner with some dental friends and we were talking about mentoring to new dentists. We discussed the value of sharing the expertise of years experience with a young practitioner. It was at that juncture that my friend shared a mentoring story.

When he began practice, my dentist buddy associated with an established practice. The senior doctor had hired an assistant for the young associate. This lady, named Sonya, was a big, strapping country girl who stood 5'10" and weighed more than 140 pounds. According to my friend, "she was a strong, animated assistant".

After a while however, her manner and behavior became a concern for the new dentist. "I wanted someone with a bit more personal skills and polish to speak with my patients. But I was unsure how to dismiss her." So the young doctor approached the senior partner and shared his awkwardness in firing an employee. "Don't worry", said the older dentist, "we will tell her tomorrow. You can listen from the bathroom in my office and learn how to dismiss an employee."

Well Thursday came, and as promised at day's end, the new dentist stationed himself in the restroom, and the senior dentist invited Sonya to join him in his office.

"Sonya", said the senior doc, "I hate to tell you this, but it's just not working out for you here. Please accept my thanks and this check for two weeks salary, and be advised that today is your last day. If I can offer a reference please contact me."

"I don't understand doctor," she replied, "but, what is not working? I come early, I am the last to leave the office and I work hard. I cannot accept this explanation."

"Well I am sorry Sonya, but the office's priorities have changed and I no longer need you." And as the dialogue became more animated and confrontational between the two, the observing young dentist watched the clock click past 15 minutes. Then Sonya exclaimed, "I will not accept this!" and she tore up the check and threw it at the dentist.

"Sonya, you are just going to have to accept it," he said, "and I will mail you your paycheck. But if you don't leave now I will be forced to call the police." He then followed her to the front door as the argument continued, and closed the office entry.

By this time the young dentist came out of hiding and stood by the door as they watched her go to the car. But within minutes she returned and began to strike and pommel the front door. The senior dentist held his shoulder to the door, and the younger doc lay on his back with his feet and legs bracing the pounding portal! Then it was over.

Both doctors looked at each other with relief, and the young dentist exclaimed, "Thanks for the lesson. But if she had gotten through that door, I was heading out the back!"



Dr. Phil Smith, Editor

## Amalgam Separator Confusion...

SCDA has become aware that some dentists are incorrectly acknowledging that they have an amalgam separator installed in their office. In fact, offices may be confusing the chairside trap or the suction collector jar as an amalgam separator. To clarify, an amalgam separator is a free standing installed device. It is not the central suction. Debris and amalgam scraps are collected and properly disposed by a service.

It is critical that SCDA monitor the use of amalgam separators to satisfy voluntary compliance with the EPA. If 70% of the SC dentists do not install the devices then mandated compliance may be imposed. This becomes a problem for offices when the type of device is dictated and regulation paperwork ensure.

If you previously indicated that you have a separator, and now discover that you were in error, please contact SCDA.

Till next time,  
Phil

## Master Calendar

June 17	Post Convention Committee Meeting	SCDA Office	9-11 am
June 17	Convention Oversight Committee Meeting	SCDA Office	11 am-12 pm
June 30	Deadline for 4th Annual Carlos Salinas Award Nomination	MUSC	



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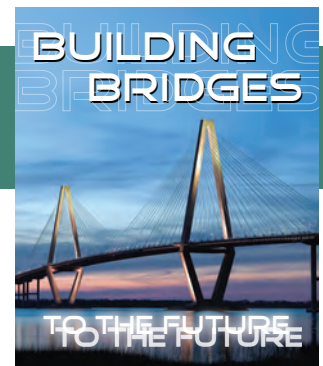
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# President's Message



*On Thursday, May 19, the College of Dental Medicine's annual Hooding Ceremony was held in St. Luke's Chapel for the class of 2011. As president of SCDA, I had the privilege of addressing the new graduates, and I thought that our members might be interested in what I had to say to them:*

First of all, I bring you greetings and congratulations from the members of your South Carolina Dental Association. We applaud all of you (and your families) for your years of dedication, sacrifice, hard work, and ultimately the accomplishment of this long awaited goal. Today, you, the class of 2011, will don the lilac academic hood which symbolizes your knowledge and skill as Doctors of Dental Medicine. In recognition of this significant achievement, the members of our

association wish to welcome you into our worthy profession.

Before going any further, I would like to mention the SCDA theme for this year which is, "Building Bridges to the Future". In reviewing my notes I realized that our theme provides a good summary of what I wanted to share with you this afternoon.

I want to begin by taking you on a short journey through time. Back in the 1950's extractions, amalgam restorations and constructing dentures were 85% of most dental practices, and most patients thought that losing their teeth was just a normal part of growing old. Dental practices were thriving. The leaders of our profession were confronted with the scientific evidence that fluoridated drinking water would reduce dental caries by 50% and that periodontal disease was preventable. ADA leaders were confronted with a difficult decision. Imagine having the courage to recommend and even promote a technology with the potential to reduce the services that your business provides by as much as 50%. Should the association try to protect their jobs like trade unions or respond like true healthcare professionals? Of course, we know that they made the right decision. In doing so, these bold men and women secured the

transition of dentistry from a trade to a highly respected profession. Everyone practicing today as well as those receiving oral health care owe a debt of gratitude to those courageous leaders. The ADA's decision to advocate for fluoridated drinking water and change the focus of dental practice from one of disease management to that of prevention speaks volumes and clearly illustrates why I believe that ours is a truly admirable profession.

"...go out and apply what you have learned here to make a meaningful and positive impact upon the future of our great profession."

Fast forward to 1973, the year I graduated from MUSC. The school was brand new and construction had just been completed on the building you think of as the "old" college. We thought that we were on the "cutting edge." Back then bonding was in its infancy, dental implants were experimental, and digital technology had not yet begun to impact clinical dentistry. Oh, what quantum leaps we have taken since then! Today in 2011, bonding is the very foundation of restorative dentistry, implants and related periodontal treatment are an integral part of today's treatment plan, and digital technology permeates everything that we do. In short, it is a brave new world. I am certain that the changes you will experience over the course of your careers will be every bit as amazing as those we have seen in ours. Each of you will follow a different path. Some will go into private practice or specialties while others will enter the military, public health, education, research, organized dentistry, and other careers we don't even know about yet. I mention all this in order to emphasize that the future of your chosen profession is bright and the possibilities are endless.

Having practiced dentistry for almost forty years, first in the US Air Force and then in private practice, I can honestly tell you that the dental profession has been good to me and my family. Both of my sons must think so too because they followed in my footsteps, attending MUSC, and becoming dentists. My oldest, Edward, is completing an Oral Surgery residency at Walter Reed Army Hospital, and our youngest, John, having just finished a General Practice residency, is overseeing an Army hospital clinic at Fort Carson, Colorado.

Reflecting upon my career, both in the Air Force and in private practice, I would like to leave you with a few principles which I believe will help to achieve a long and successful professional career:



Dr. Ed Wise

1. Never stop learning. You have the basic foundation, but there is so much more to know, and rapidly changing technology has made an ongoing investment in continuing education even more essential.
2. Take time to give back. The SCDA's projects like Dental Access Day and Give Kids a Smile, as well as overseas missionary work, give us a chance to experience first-hand how essential good dental health is to overall quality of life. Most dentists I know give freely of their time and talent to the less fortunate, and they will tell you that they always get back more than they give.
3. Participate in organized dentistry. Join the ADA and SCDA. Only by working together can we preserve and strengthen our profession and continue its pre-eminent role as the ultimate source for dental health information and policy and continue to build on the legacy created by those courageous leaders of the past.
4. Support The College of Dental Medicine. In these challenging economic times, government funding for the school has fallen to the point that it is essentially a private institution. If future generations are to receive the kind of excellent training that you and I have been given, it is critical that every alumnus makes ongoing financial support for the college a regular and high priority in their charitable giving plan.
5. Take time for yourself, your spiritual faith, and your family. It is essentially important for a happy and fulfilling life, and it will make you a better dentist.
6. Stay true to the ethical foundations of our profession. If we ignore or abandon these principles, we run the risk of dentistry being reduced to trade status.

It would be remiss of me to leave here today without taking the time to recognize the incredible contribution made by your instructors. They have practiced a labor of love in order to guide and shape your educational foundation and thus the future of dentistry. Take the time to personally thank your professors for all that they have done for you.

Now I charge you to go out and apply what you have learned here to make a meaningful and positive impact upon the future of our great profession. To paraphrase the words of President John F. Kennedy – and so my fellow professionals, ask not what your profession can do for you, ask what you can do for your profession. From the members of your profession, the SCDA and the ADA – we wish you all the best!



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# Executive Director's Notes



Mr. Phil Latham

Summer has officially arrived in Columbia with temperatures nearing or hedging over 100 degrees, graduations are occurring and school is almost out, so that means vacation time. As you look forward to some days of relaxation at the lake, or the beach of the mountains keep in mind those important items going on with your Association.

Recently a membership wide survey was mailed to every member of your Association. The first survey over 5 years ago provided the Strategic Planning Committee, the Board of Governors and the House of Delegates some very useful information and allowed the SCDA to make several changes. We cannot move forward without the members input. To date, only 409 surveys have been returned, so I urge you to please take some time to locate the survey mailed to you, complete it and get it mailed back as soon as possible. If you have trouble locating it, contact Mark Brown at the SCDA office to get another one. This is your association and we can only make it better by hearing what you think about certain subjects like the convention, communications, benefits, etc. The survey is lengthy, but worth the time to fill it out and return.

The SCDA values your input!

In addition, the SCDA has planned another Water Fluoridation Education and Advocacy Training for Friday, July 15. The event will be held at EdVenture in Columbia. This is a great session and we need individuals in every area of the state to be involved and know the facts about fluoridation and how to communicate about fluoridation when asked. Mark your calendars now. A registration form will be posted on the SCDA website very soon to sign up. In the meantime, if you wish to attend, just let Phil Latham at the SCDA know.

Lastly, the SCDA and SCDA Member Benefits Group have joined to put on a very important seminar for you and your practice on Friday, September, 30, 2011. This seminar will cover fraud which is becoming a significant problem faced by organizations of all types, sizes, locations and industries. This presentation focuses on understanding how and why perpetrators commit fraud and provides practical guidance for deterring occupational fraud.

A second part of the seminar will focus on personnel and what you need to know about the initial hiring practices including Do's and Don'ts (Lawful and Unlawful questions) in interviews and applications; forms required by the South Carolina and U.S. Departments of Labor, including how to fill out I-9 forms; the State Wage Payment Act requirements; Federal Wage and Hour recording keeping and proper pay practices; how to calculate overtime; what hours are considered work time; what is covered by the State Human Affairs Commission and Equal Employment Opportunity Commission; and how to handle (and avoid) harassment claims. Registrants will also learn what At-Will employment means today.

The seminar will be held at Virginia Wingard Memorial United Methodist Church, 1500 Broad River Rd., Columbia and begins at 8:00 a.m. THIS EVENT IS OPEN TO DENTISTS AND THEIR SPOUSES ONLY for only \$75. (\$150 for non-member dentists).

The SCDA Staff wish each of you and your families a wonderful summer season.

## Mark your calendar!

Please join us for a seminar on water fluoridation and advocacy training on Friday, July 15, 2011 from 9 AM-2 PM. Lunch will be provided by the South Carolina Dental Association. This event is sponsored by SCDA, SC DHEC and the American Dental Association. Check back for more information soon.

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## Nominations Needed for the 4th Annual Carlos Salinas Award

TO RECOGNIZE A SOUTH CAROLINA DENTIST SERVING PATIENTS WITH SPECIAL HEALTH CARE NEEDS

The South Carolina Dental Association (SCDA) and the South Carolina Oral Health Coalition (SCOHACC) have established an award to honor a dentist for excellence in providing care to and advocacy for individuals with special health care needs. This is the fourth year of the award, co-sponsored by Specialized Care Company, and nominations are now being accepted. The winner will receive special recognition at the Medical University of South Carolina (MUSC) in Charleston and at the annual SCOHACC Oral Health Forum; will receive an engraved award from the SCDA and SCOHACC; and the recipient's name will be placed on a perpetual plaque displayed at the MUSC Dental College.

### Requirements:

- The nominee must be a dentist licensed to practice dentistry in the State of South Carolina.
- Nominations can be submitted by anyone in the community other than the provider receiving the nomination. (Author must include name and contact information).
- A formal letter written by the person submitting the nomination; stating why the nominee should be selected.
- The letter should cite at least three specific examples that demonstrate how the nominee has provided exceptional care for patients with special needs.
- Deadline for nomination letter receipt (or postmark) is June 30, 2011. (Electronic submissions are preferred).

### Past Recipients:

2008 - Dr. Kenneth Lowery

2009 - Dr. Richard Cross

2010 - Dr. Richard Bryant

For more information, please contact: Mary Kenyon Jones; SC Department of Health and Environmental Control-Division of Oral Health; Mills-Jarrett Complex-Box 101106; Columbia, SC 29211; (803) 898-1353; [kenyonm@dhec.sc.gov](mailto:kenyonm@dhec.sc.gov)

## SCDA Member Benefits Group

by Mark Brown

### GREAT NEW SCDA BENEFIT TO SAVE YOU TIME AND MONEY!

The SCDA is pleased to announce a new member benefit program through our endorsement of TekCollect.

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- **Professional contacts.** Contacts are custom-designed to promote immediate payment and prevent patient alienation. These include phone communications by industry specialists and attorney involvement when warranted.
- **Free Accounts Receivable Analysis.** TekCollect will conduct an Accounts Receivable Analysis, at no charge and no obligation, to assess the current status of your accounts receivable and recommend the best solution.

Don't delay! I urge you to review TekCollect's advantages over conventional collection agencies and start improving your cash flow immediately. To receive your free Accounts Receivable Analysis and learn more about how the Binary Collection Program can significantly improve your bottom line, please contact Susan Rackcliff at 1-866-652-6500 ext. 574 or via e-mail at [susan.rackcliff@tekcollect.com](mailto:susan.rackcliff@tekcollect.com).

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## 2011 ADA Annual Session returns to Las Vegas: “The Future of Dentistry Meets Here”

152nd Annual Session to be held at the Mandalay Bay Convention Center, Oct. 10-13

CHICAGO, Jan. 27, 2011 – The American Dental Association (ADA) invites all dentists and dental professionals to attend the [152nd Annual Session and World Marketplace Exhibition](#), to be held at the Mandalay Bay Convention Center from Oct. 10-13. Registration for the meeting will open on April 6.

The ADA Annual Session brings together leaders in dental practice, research, academia and industry to present hundreds of continuing education courses over four days. It will also feature more than 500 exhibiting companies, the “2011 Distinguished Speaker,” and discounts on travel and housing. Visit [ada.org/session](#) for more information.

Additionally, since 1997 the American Dental Assistants Association has held its Annual Session in conjunction with the ADA Annual Session, drawing thousands of dental assistants to this unique experience in the world of dentistry.

“Dentists and their teams work incredibly hard every day. A little time away from the office is re-energizing, and time spent together at the ADA Annual Session will build an unstoppable force,” said Dr. Kevin Laing, 2011 chair of the Council on ADA Sessions. “After a full day of learning new techniques and trying out new products, you can all unwind in the Entertainment Capital of the World – Las Vegas. It doesn’t get any better than this!”

### **More than 260 Continuing Education Courses Available**

The ADA Annual Session offers attendees the choice of more than 260 relevant and topical continuing education courses, with more than 50 percent of lecture courses offered free with registration. More than 60 hands-on workshops will also be offered. Attendees can also choose from unique learning opportunities such as six (6) live-patient courses in the “Education in the Round” learning format, and a variety of high-tech courses in the ADA’s “LOC” (Learn, Optimize and Connect) featuring dental lasers, CAD/CAM systems and more.

### **Attendees Gain Access to Exhibit Hall, Discounts, More**

Annual Session attendees gain entrance into the [World Marketplace Exhibition](#), featuring more than 500 leading suppliers of dental products and services, and entrance into the acclaimed “Opening General Session and Distinguished Speaker Series” to be held on in the morning of Monday, Oct. 10.

Starting on April 6, the ADA will offer housing discounts at six official ADA hotels including Mandalay Bay, THEhotel at Mandalay Bay, MGM Grand Hotel and Casino, Signature at MGM, Four Seasons Hotel Las Vegas and Luxor Las Vegas, all conveniently located on the South Strip. In-room internet access (either wired or wireless) will be complimentary in the ADA’s

official hotel block, and resort fees are either complimentary or included in the rates.

Discounts are available now for Annual Session attendees traveling on United Airlines, and discounted car rental services are provided by Alamo Rent A Car, Enterprise Rent-A-Car and National Car Rental. More information can be found on [ada.org/session](#).



Las Vegas

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OCTOBER 10 – 13, 2011





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## Classified Ads

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 20+ years experience and has exclusively provided professional staff for Columbia and the surrounding Midlands areas for 20 years. PDP has dental hygienists, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen at 1-800-438-7470, fax 866-234-8085, email [gbrannen@palmettodentalpersonnel.com](mailto:gbrannen@palmettodentalpersonnel.com) or visit us at [www.palmettodentalpersonnel.com](http://www.palmettodentalpersonnel.com).  
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Free standing dental office for lease - 1342 Ebenezer Rd., Rock Hill, SC, 1664 sq.ft. with Central Nitrous Oxide Lines and suction, 4 Operatories plumbed and room for expansion. Dark room equipped. Formerly an Oral surgeon (DMD) office. Rent is \$2991/mo. Available now. Shown by appointment. Contact Jay Rinehart - 803-323-5605 or John Rinehart - 803-323-5654.  
\*\*\*

The Opus Duo EC dental laser incorporates an Erbium laser for hard tissue procedures, such as decay removal (without local anesthesia) and crown lengthening, as well as a CO2 laser ideal for soft tissue procedures. 60% off original price, \$20,000.00. Contact Dr. Gene Grace's office at 843-524-6410 or email [drgrace@islc.net](mailto:drgrace@islc.net).  
\*\*\*

For Sale: Oceanfront Condo at Wild Dunes, SC. 3 BR, 3BA (upgraded in Jan. '10 kitchen, baths, etc.) Never rented. 1 week per quarter, deeded ownership. Call for details Roy Strickland, DDS. 864-271-6705.  
\*\*\*

Associate Dentists - Opportunities available in several areas of North Carolina in state-of-the-art general practices treating underserved children and young adults. A desire to work in a positive, team oriented environment a must. Full-time positions in a number of our seven NC locations. Excellent salary and benefits package. Signing bonuses available in select locations. Contact Roger Walters, SmileStarters (704-395-6000) or email [walters.rdm@gmail.com](mailto:walters.rdm@gmail.com). New grads encouraged, a great place to start your career!  
\*\*\*

Dental Equipment for sale: chairs, units, lights, cabinetry, x-ray, vacuum, compressor, sterilizers and [headpieces](#). Any and all things dental. Call 843-697-7567.  
\*\*\*

ADS South specializes in valuations and transitions for dentists. Learn how to protect your practice in case of death. Call Dr. Earl Douglas at 770-664-1982 or visit our website [www.adssouth.com](http://www.adssouth.com).  
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30 minutes from NE Columbia Very well established FFS practice on highest visibility street, open 20 hrs/wk. 3ops; room for 4. Real estate available. Seller is currently referring out Pedo, Endo, Perio,

and Surgery. Collecting close to \$300K per year with 1000 active patients. Seller is retiring and will stay on for transition. For more information call 678-482-7306, email [info@southeasttransitions.com](mailto:info@southeasttransitions.com) or visit [www.southeasttransitions.com](http://www.southeasttransitions.com).  
\*\*\*

Dental office for lease or purchase in the West Ashley section of Charleston, SC 29407. 2900 square feet, 7 operator clinical spaces, plus a large staff area, meeting and storage room on the 2nd floor. All cabinetry and some equipment to remain. Attractive lease or purchase terms with owner financing available. Excellent opportunity for relocation or starting a new practice. For more information, contact [sasserw@bellsouth.net](mailto:sasserw@bellsouth.net).  
\*\*\*

Summit Family Dental desires motivated, quality oriented associate dentists for its offices in SC (Charleston, Rock Hill, Columbia, and Greenville). We provide quality general FAMILY dentistry in a technologically advanced setting. Our valued dentists earn on average \$240,000/yr plus benefits. Call 312-274-4524 or email [dtharp@kosservices.com](mailto:dtharp@kosservices.com). New graduates encouraged, great place to start your career!  
\*\*\*

For Sale: Kavo Diagnodent - Penstyle like new: Used 4x, MSRP \$3,200; Sell \$2,000. Call Sandy Cooper at 843-571-7700.  
\*\*\*

Premiere High-End Practice For Sale - 2 Locations, High Volume, High Gross, State-of-the-Art, Over 20 Fully-Equipped Chairs Asking Price \$2.9M, Partial Seller Note Available. Financing Options Available. Call ProMed For More Information 888-277-6633 [info@promed-financial.com](mailto:info@promed-financial.com)  
\*\*\*

CHARLESTON Unbelievable opportunity. Fabulous location 4 op practice for sale in Charleston doing over \$700,000 Dr to retire but will work out transition. Great real estate available for sale as well. For more information call 678-482-7306, email [info@southeasttransitions.com](mailto:info@southeasttransitions.com) or visit [www.southeasttransitions.com](http://www.southeasttransitions.com).  
\*\*\*

Soredex Cranex 3 Pan for sale. Film based, good condition and reliable. Unit Calibrated and maintained regularly by dental dealer. \$3000 or make an offer. Dental Dealer will assist with the move if needed. Contact 864-288-6404 or [kstroller@carolinadentalgropu.com](mailto:kstroller@carolinadentalgropu.com).  
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ONE HOUR NW FROM CHARLESTON Practice for sale about one hour west of Charleston doing close to \$600,000. 2 separate facilities with 9 ops available. Great potential and huge opportunity. Doctor moving to hometown. For more information call 678-482-7306, email [info@southeasttransitions.com](mailto:info@southeasttransitions.com) or visit [www.southeasttransitions.com](http://www.southeasttransitions.com).

## Help Wanted Ads

Florence - opening in well est., modern, clean office w/ loyal staff. Need ft/pt assoc. to participate like solo/owner dr. w/out the admin. burdens. Family practice w/ cosmetic emphasis. Salaried or commission package w/ health ins. avail. Call 1-800-thanksu and visit [www.carolinasmile.com](http://www.carolinasmile.com) today!  
\*\*\*

An orthodontic assistant is needed for a progressive and reputable practice in Duncan, SC. Prior orthodontic or dental experience is preferred, but not a requirement if you have good hand-eye coordination and enjoy working with kids and adults. If you are interested in becoming part of our team, we encourage you to fax us your resume and a letter stating why you feel you would be an excellent addition to our office to 864-486-8688 or email [info@chadwellsmiles.com](mailto:info@chadwellsmiles.com).  
\*\*\*

Dentist needed! Must LOVE children! General or Pediatric! Part-time or Full-time! In the Irmo area! Send resume to [childrendentalgroupsc@gmail.com](mailto:childrendentalgroupsc@gmail.com) or fax to 803-781-5142.  
\*\*\*

PEDO OPPORTUNITY IN CHARLESTON, SC: Excellent opportunity for a pedodontist to join our well established practice - on a part-time basis. Great position for a pedodontist looking for additional working days or for a retired doctor who wishes to live in our beautiful coastal city. Please email us in complete confidence to [didg234@aol.com](mailto:didg234@aol.com).  
\*\*\*

Dentist needed 1-2 days weekly in Columbia, SC. Duties to include endo and oral surgery. please contact Polly 803-738-2424 and/or email resume to [cdcsmiles@live.com](mailto:cdcsmiles@live.com).  
\*\*\*

Associate Dentists Needed: Kool Smiles offices opening in Columbia and Greenville, SC! Make a difference and make a great living! Kool Smiles is a growing dental practice with a mission of providing high quality dental care to underserved communities. With offices in multiple states across the country, we provide comprehensive general dentistry services to children and adults. We are currently hiring qualified, energetic Associate Dentists seeking: Generous compensation; Innovative Wealth Management



Plan; Outstanding benefits; Excellent training, education and advancement opportunities; Visa and permanent residency sponsorship with covered legal fees, No practice management expenses and headaches. All candidates must have a degree in dentistry from an accredited dental program. Candidates must have an active license (in good standing) to practice dentistry in the state where providing patient care or be willing and able to obtain licensure. There's someone special behind every smile. Could it be you? Please email CV to [cpayton@ncdrllc.com](mailto:cpayton@ncdrllc.com) or fax to 678-247-77995 or contact Carla Payton at 770-508-6809.

\*\*\*

Part time hygienist needed. Must be self motivated and work well in the entire dental office setting. Experience with digital x-Rays and Dentrux software a plus. Please fax resume to 803-736-2891.

\*\*\*

Darlington/Florence area. General Dentist with 5+ years experience. Excellent, well trained staff interested in growing the practice to its full potential with full-time doctor on board. 3 ops well outfitted, (4th available) beautiful facility in Darlington, SC. Endo experience helpful as this practice has strong demand. Send CV to [centerforsedation@yahoo.com](mailto:centerforsedation@yahoo.com) c/o Center for Sedation and Advanced Dentistry.

\*\*\*

Dentist position available. Salary commensurate with experience. GWT Clinic. Florence, SC. Please call Dr. Mary Tepper at 843-615-1111.

\*\*\*

Dentist Jobs: Aspen Dental offers tremendous earning potential and a practice support model that empowers dentists to achieve goals. We eliminate obstacles for dentists to own their own practice. To learn more about our compelling proposition and to

apply, please call 866-745-9670 or visit [www.aspendentaljobs.com](http://www.aspendentaljobs.com). EOE.

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Dental Assistant: Are you sincere and caring? Would you like working in a positive, enjoyable atmosphere where you can feel proud of the work you do and are recognized for your efforts? If so, look no further. We have a beautiful modern office in Surfside Beach, an enthusiastic team, and a sincere dentist dedicated to quality care. Looking for exceptional RDA, extended duty with a great attitude and a strong work ethic are our first priorities. Apply if you are a thinker, detail oriented, capable, enthusiastic, caring, and excellent communicator, well organized, dependable and READY for a change. Competitive salary and benefits. We are looking forward to meeting you! Fax resume to 843-215-2141.

\*\*\*

Dentist needed 2 days weekly in Greenville, SC. Duties include restorative, emergencies and oral surgery. Please contact Dr Lance Masters at 864-354-0433 or email [erlance@bellsouth.net](mailto:erlance@bellsouth.net).

\*\*\*

Dental Assistant: Are you sincere and caring? Would you like working in a positive, enjoyable atmosphere where you can feel proud of the work you do and are recognized for your efforts? If so, look no further. We have a beautiful modern office in Surfside Beach, an enthusiastic team, and a sincere dentist dedicated to quality care. Looking for exceptional RDA, extended duty with a great attitude and a strong work ethic are our first priorities. Apply if you are a thinker, detail oriented, capable, enthusiastic, caring, and excellent communicator, well organized, dependable and READY for a change. Competitive salary and benefits. We are looking forward to meeting you! Fax resume to 843-215-2141.

## Job Wanted Ads

Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

\*\*\*

General dentist seeking PT employment in the Lowcountry area. Filling in while on vacation, maternity leave, illness/disability, or just need an associate. GPR trained with 30+ years experience. Call Fred Danziger 843-377-8311 or email [fziger@homesc.com](mailto:fziger@homesc.com).

\*\*\*

Locum Tenens: helping SC dentists since 2009. Contact Dr. John McGeary at 803-240-1452 or email [johnmcgeary@hotmail.com](mailto:johnmcgeary@hotmail.com).

\*\*\*

Job wanted: Part time and/or temporary work wanted. I am able to fill in on a temporary basis PRN anywhere in SC for any length of time/ 1986 graduate. Call 864-293-1806.

\*\*\*

General Dentist available statewide for locum tenens. 39 years private practice, Will fill in while you are on vacation, during an illness, disability or maternity leave. Maintain your production and patient access to care. Call 843-729-8129.

\*\*\*

Dentist available for vacation, maternity or possibly FT/PT position in permanent position. Pankey trained, Laser certified, ADA member and 25 years of practice experience. In process of relocating to SC. Please email [irishcoyote1961@hotmail.com](mailto:irishcoyote1961@hotmail.com).

- Classified advertising is \$35 on a per issue basis. There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis. Ads are posted to the SCDA website during the month(s) of publication at no additional charge.
- All ad copies and cancellations must be received no later than the 20th of the month prior to publication, which will occur on the first of the month, with remittances accompanying the ads.
- Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.
- If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.
- Contact: SCDA Bulletin, ATTN: Christy Meador, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email [meadorc@scda.org](mailto:meadorc@scda.org).

## Other News

To keep up with other goings on within the dental profession, just follow the links below:

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