



**25,000 Children, 148 Schools, 4 Districts, 2 Screening Schedules, 1 SCDA**  
By Dr. Rocky L. Napier, SCDA President

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*"Individual commitment to a group effort – that is what makes a team work, a company work, a society work, a civilization work." - Vince Lombardi*

As I write this month's message to the membership, the rain and winds of Hurricane Irma are howling over our heads in the western half of the state, at the least. We are indeed experiencing the peak of the hurricane season which occurs on September 10th. We tried to keep the office open today since we just had to take care of a few over-the-weekend emergencies; and recall appointments that parents demanded, since the school system was closed. Well, we struggled to make it to about 10:30 am, but all the patients had been provided care, all others were rescheduled at their request, and the patients for the following day were confirmed as much better days were ahead. With only a day and a half left to practice this week, since I would be on SCDA business for the remainder of the week and weekend. With nothing else I could do, I decided to finish my 2016 mileage report, file my taxes for last year, and pay some bills due this week. But the internet was down, including the hotspot on my mobile phone, and I had absolutely no access to my 2016 mileage calendar, my secure tax accounting files, or my online check service. What's a dentist to do? Dare answer the phone? Yes, I answered the phone.



The caretaker for my office facility and home called. What could this possibly be? A neighbor had called to let him know that a terribly loud ground-shaking noise had summoned him to his window. And no, it wasn't Santa Claus. All that my neighbor could see was that the 55-60 foot stately oak tree near the front of my home, whose crown alone was some 45 feet in height and 55-60 feet in breadth, had suddenly split exactly in half, including the trunk down to the base. One half of the entire tree was lying on the ground. The other half was still standing in defiance of the wind. So no, it wasn't Santa Claus, but close. The tree did split and fall parallel to the front of the house in lieu of breaking about 15 windows and a double glass door, before falling into the two story foyer and staircase.

After a moment of contemplation and meditation, this much more important picture came to mind and reminded me quickly of the most important oral health project going on in this state right now. And you are sorely needed to help make this a success for this year and in the future five years. Before I begin, that picture reminds me of this famous quote, likewise: *"People Without Information Can Not Act Responsibly – People With Information Are Compelled To Act Responsibly."* by Harvey McKay, John P. Carlos, and Alan Randolph, *Empowerment Takes More Than A Minute*

Now about the article I mentioned. Many years ago I ran across this printed infomercial again, that I remember seeing in Reader's Digest as a child in the very late 1950's or so. It's mysterious at times, as I wonder if seeing this about five or so decades ago ever had any underlying influence on me eventually becoming a pediatric dentist and strong advocate for oral health literacy today. And then, to find it again by accident a decade or two ago, really gets me thinking. As you can

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see the title of the article is, "The Dental Clinic That Never Filled a Cavity," by Margurite Higgins, noted journalist and Pulitzer Prize winner. The article goes on to read, "It puzzled most everyone in Bloomington, Indiana - but, it pointed the way to far less tooth decay." As the child looked upwards she inquired, "Don't you ever use a drill doctor?" The scientist smiled down at the patient in the chair, "Not in this clinic." "But suppose you find I have a cavity. What will you do about it?" asked the child. "We'll refer you to your dentist," was the scientist's answer. "Our only purpose is to study a new way to prevent cavities." True story. I lost track of the patient holding the screening form in the article well over a decade ago. At the time she was residing in Atlanta just down the highway, not far from here. Maybe Procter and Gamble will relocate her in the future and we will have the chance to share a conversation at a dental meeting one day.

In the meantime, I seriously need your help with the following project. As noted by me in the August edition of the SCDA Bulletin at this time the SCDA is working to support the SC DHEC Oral Health Division in its 4th quinquennial state wide screening, which began in 2002. "Every Smile Counts" gives us valuable insights into the oral health status of our most precious resource, SC's children. Here we can evaluate the state's oral health preventive programs and assess the need for any additional programs. This fall we will conduct screenings in one half of the state and in the spring we will travel to the rest of the state. And as noted by Phil Latham in the July edition of the SCDA Bulletin, children will be screened for history of decay, history of sealants, presence of untreated decay, and the urgency for care. That's where we need you for a half day, many times on a Friday morning at a school located in your community. The schools where we need volunteers are listed [here](#).

As you can see, overwhelmingly, screenings for the Central and Piedmont Districts will occur before the first of the year, and screenings for the Pee Dee and Coastal Districts will occur in early 2018. District leaders will be contacting you personally to ask you to serve as county and/or school district dentist



leaders to help locate screeners just like you for each elementary school in the survey. All screeners will have to be calibrated/trained and this will take place on-demand and online and/or by email pending any further blips in the state bureaucracy. It takes about an hour to train and calibrate. The take home message here is generally you are screening for the most obvious findings and not the more questionable findings to avoid "false positives/poor recommendations." Let's all pledge to support this agency the very best we possibly can. They do so very much to support us all year long. Let's nurture that positive relationship. At each screening, in addition to school staff, SC DHEC will have a recorder on site to record and collect the data, which will substantiate the effectiveness of all the oral health policies and oral health initiatives

the SCDA supports in this state, as recently outlined in our updated SCDA Position Paper on Oral Health, pending approval by the 2017 SCDA House of Delegates. All you have to do is screen the children and bring an assistant or two to help. Your time commitment should be less than 4 hours, unless you volunteer to do more than one school.

Please help us make sure the SCDA remains the community's expert resource for meeting the oral health needs of SC's children. Please contact Phil Latham at 800-327-2598, [lathamp@scda.org](mailto:lathamp@scda.org) or Dr. Ray Lala, SC DHEC Oral Health Director, at 803-898-0830, [lalarf@dhec.sc.gov](mailto:lalarf@dhec.sc.gov) or me at 803-270-0653, [drrocky@aol.com](mailto:drrocky@aol.com). You will be so glad you volunteered! And please remember: "It is easier to build strong children than to repair broken men." - Frederick Douglass (The same by the way holds true for teeth!) And please remind the kids: "You are braver than you believe, smarter than you seem, and stronger than you think." - Christopher Robin to Winnie-the-Pooh (A. A. Milne, Author, 1882-1956)

Until next time, Docere, Doctor, Teach! Thank-you for always giving back!! Talk with you later. - Rocky

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# Q&A WITH DR. DAVID MOSS

Dr. David Moss, a past president of the South Carolina Dental Association, has been a volunteer for **Dental Lifeline Network • South Carolina's Donated Dental Services (DDS)** program since 2012. He not only volunteers with the program, but he also serves on the DLN • SC Leadership Council. Dr. Moss exemplifies what it means to be a dedicated dental professional with a compassion for others.



DLN took some time to talk with Dr. Moss and get his perspective on what it means to be a volunteer for DDS.

**Q: Why is DDS important to you?**

**A:** DDS is such a well-run program that it makes providing care easy. When I see a DDS patient, I know that they have been properly screened to meet the guidelines of the program. I am yet to have seen a DDS patient that was not a pleasure to treat.

**Q: Why do you think DDS is important for other dentists to take part in?**

**A:** There is often a lot of patients that are in need of care. With DDS, you can care for as many or as few patients as you wish. Also, you can decline treating a patient after their first visit if you would prefer not to undertake their care.

**Q: Why do you think it is especially important in South Carolina for programs like DDS to exist?**

**A:** South Carolina is a state of many proud, hard-working people. So many of them have had difficult turns in life related to their health or economic downturn. As dentists, we can do a small part in giving a dignified and compassionate lift to our worthy fellow citizens.

**Q: What has your experience through DDS brought to your office as a whole?**

**A:** My staff and I have enjoyed the smoothness of the program and the warm spirit of the DDS patients. They have all been truly thankful.

**Q: What would you say to another dentist who is on the fence about volunteering for DDS?**

**A:** Please get off the fence and try just one patient. The DDS folks will work with you to make it a good experience.

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## Oral Pathology Quiz #12

By Victoria L. Wool<sup>1</sup>, Brandyn Herman<sup>2</sup>, Brad W. Neville<sup>2</sup>, Angela C. Chi<sup>2</sup>

<sup>1</sup>Oral and Maxillofacial Pathology, School of Dental Medicine, University of Nevada, Las Vegas

<sup>2</sup>Division of Oral and Maxillofacial Surgery, College of Medicine, University of Cincinnati

<sup>3</sup>Division of Oral Pathology, College of Dental Medicine, Medical University of South Carolina

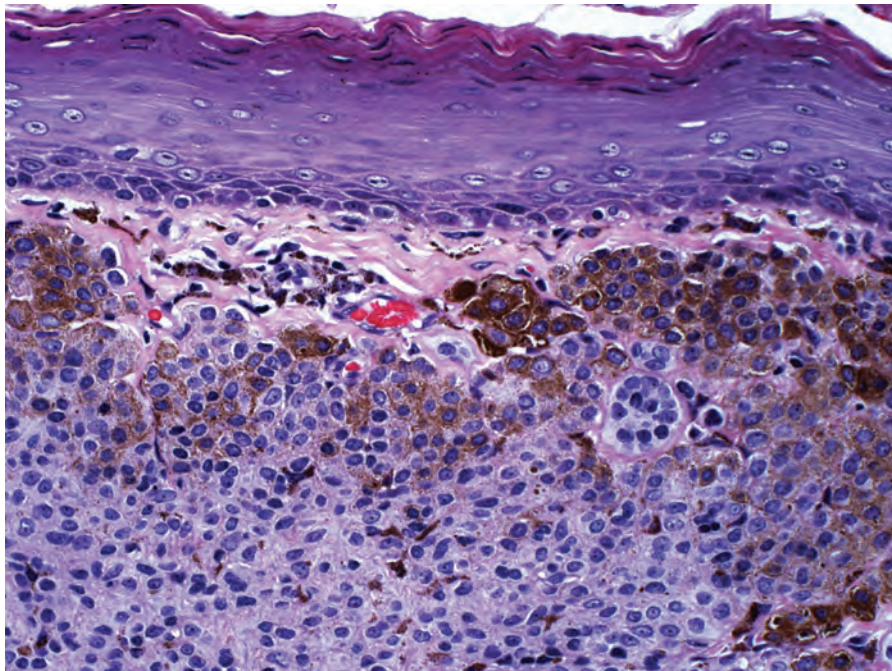
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A 52-year old Asian male presented for evaluation of this solitary, dark brown macule on the left buccal mucosa adjacent to the left maxillary molars (Figure 1). The patient was asymptomatic and did not know how long the lesion had been present. The lesion measured approximately 3 mm in maximum diameter and exhibited a smooth, nonulcerated surface with well-defined and slightly irregular borders. The patient reported no medical conditions other than a prior history of hypertension. An excisional biopsy showed a well-delineated proliferation of round to ovoid cells within the lamina propria. Some of these cells contained melanin pigment (Figures 2A-B).

Figure 1. Intraoral photograph showing a dark brown macule on the buccal mucosa.



Figure 2A. Photomicrograph showing surface epithelium within an underlying proliferation of round to ovoid cells. Many of these cells contain melanin pigment. (hematoxylin and eosin stain, original magnification 200x)



Continued on Page 8

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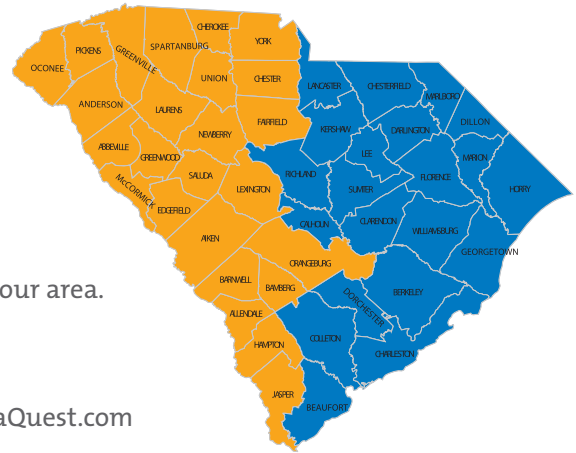
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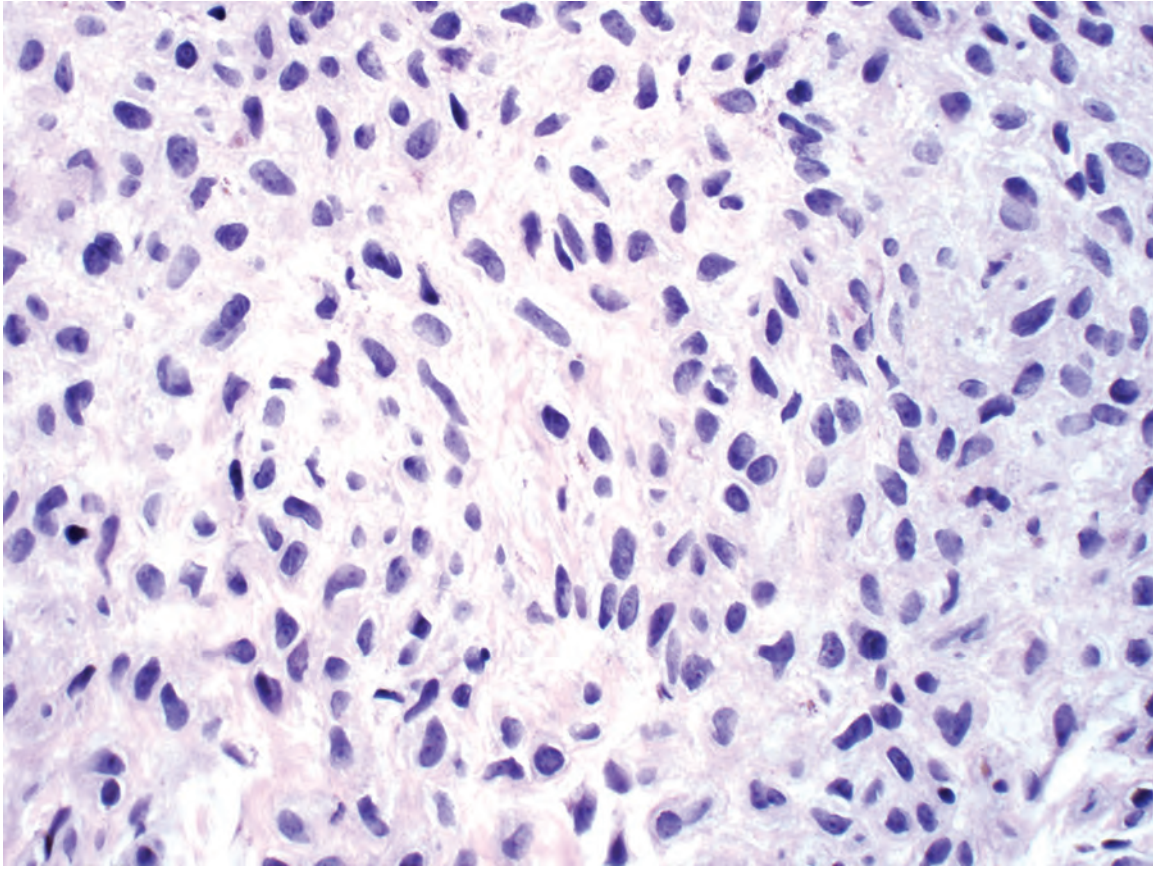
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Figure 2B. In deeper portions of the lesion, there were ovoid to spindle-shaped cells without conspicuous melanin production. (hematoxylin and eosin stain, original magnification 400x)



What is the best diagnosis?

- A. Melanotic macule
- B. Intramucosal melanocytic nevus
- C. Oral melanoacanthoma
- D. Melanoma
- E. Blue nevus

Answers on Page 10



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## Master Calendar

October 6	16th District Caucus		
October 12-14	AAHD 66th Annual Meeting	MUSC	
October 13	MBG Board Meeting	Columbia SC	9:00 AM
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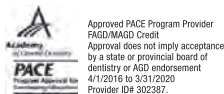
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**ANSWER: B. Intramucosal melanocytic nevus**

**DISCUSSION:** A melanocytic nevus represents a benign proliferation of nevus cells, which are derived from the neural crest. Although melanocytic nevi most often occur on the skin, occasionally they also may involve the oral mucosa. Among the numerous types of melanocytic nevus, the most commonly recognized is the acquired melanocytic nevus (or "common mole"), which usually appears in adolescence or early adulthood. The average Caucasian adult has approximately 10 to 40 cutaneous melanocytic nevi, with most lesions distributed above the waist. Cutaneous lesions tend to be more numerous among Caucasians than Asians or African Americans, and females often have a few more nevi than males. Among unusual cases of oral melanocytic nevi, approximately two-thirds occur in females, with an average age of approximately 35 years.

The natural history of melanocytic nevi includes initiation, growth, stabilization, and involution. Accordingly, the lesions become less prevalent with advancing age. Clinically, nevi may appear macular (i.e., flat and pigmented), slightly elevated with a macular periphery, papillary, dome-shaped, or pedunculated (i.e., with a constricted base). Most examples measure less than 6 mm in maximum diameter, and the lesions may or may not be pigmented. Pigmented lesions most often appear brown or black. At the microscopic level, nevi may be classified into the following developmental stages: 1) junctional (nevus cells confined to the junction of the epithelium and connective tissue), 2) compound (nevus cells in both the junctional zone and underlying connective tissue), 3) intradermal or intramucosal (nevus cells confined to the connective tissue). Nevus cells are variants of melanocytes and microscopically appear as round, ovoid, or spindle-shaped cells arranged in nests, bundles, sheets, or cords. Nevus cells may contain melanin pigment, especially in superficial portions of the lesion.

Among nevi occurring in the oral cavity, intramucosal nevi are the most common subtype. As seen in the current case, the buccal mucosa is a site of predilection for intramucosal nevi. According to some studies, the second most common type of nevus in the oral cavity is the blue nevus. This variant appears as a blue to blue-black macule, with a predilection for the palate in children and young adults. Microscopically, such lesions exhibit spindle-shaped melanocytes that tend to exhibit abundant melanin, an orientation that is roughly parallel to the surface epithelium, and extension into relatively deep regions of the connective tissue.

The clinical differential diagnosis for an oral mucosal nevus may include various other melanin-producing lesions, including a melanotic macule, oral melanoacanthoma, and melanoma. Both a melanotic macule and a melanocytic nevus may present as a localized, brown macule; however, a melanotic macule microscopically exhibits melanin deposition within the basilar region of the surface epithelium and lacks a proliferation of nevus cells. The oral melanoacanthoma appears as a flat to slightly raised, dark brown to black lesion, with a predilection for the buccal mucosa. However, unlike melanocytic nevi, oral melanoacanthomas tend to arise in African American females and often grow rapidly to reach a diameter of several centimeters within a few weeks, followed by spontaneous resolution over several months. Histopathologic examination shows numerous dendritic melanocytes within the spinous cell layer of the surface epithelium, along with spongiosis (intercellular edema) and acanthosis (epithelial thickening). Melanoma represents a malignancy of melanocytic origin and only rarely involves the oral cavity. Oral melanomas exhibit a predilection for the hard palatal and maxillary alveolar mucosa and typically appear as brown to black, macular to nodular growths with irregular borders. At the time of diagnosis, the lesions often exhibit signs worrisome for malignancy (e.g., large size, asymmetrical and irregular borders, color variegation, change in appearance over time); however, in early stages oral melanomas may be small, with an innocuous appearance similar to that of a melanocytic nevus or melanotic macule. Therefore, biopsy of unexplained pigmented lesions of the oral mucosa often is considered to rule out malignancy.

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## Executive Director's Notes

By Phil Latham, SCDA Executive Director

The SCDA Constitution and Bylaws are the organization's operating manual. They set out guidelines that govern the management of the organization. They also act as both a legal document and provide the organization's roadmap for actions. Bylaws should not sit on a shelf collecting dust, but should be reviewed, updated and voted upon frequently.

The SCDA Board of Governor's established a Task Force called for by President Napier early in 2017 to review the SCDA Constitution and Bylaws and make recommendations. The Task Force met regularly and sought opinions from many including the lead counsel at the American Dental Association. The Board unanimously approved the recommendations and they have been sent to the Constitution and Bylaws Committee for review and then will be brought before the House of Delegates in December for consideration.

The SCDA asks that you please take the time to review the proposed changes and keep in mind that the proposed changes are being made to keep the SCDA relevant as it moves into the future. There are too many to print in this article, so please visit [www.scda.org](http://www.scda.org) to review. Once on the SCDA website, just go to the "House of Delegates" link under the "Member Center" tab.

Upon review, if you have any questions regarding the proposed changes, do not hesitate to contact the SCDA and we will provide an answer or do the research to get you an answer.

On another note, the original SCDA White Paper which was approved by the HOD in 2011 has also been updated. Dr. Thomas Edmonds led a Task Force assembled to review the paper and make the necessary updates. The Task Force sought opinions from several groups the SCDA has established relationships with over the years. The paper provides an overview of where SCDA stands on a number of issues regarding oral health. We urge you to read this paper prior to the upcoming HOD meeting as it will be presented and voted upon. Like the SCDA Bylaws, the White Paper can be located under the same tab on the SCDA website.

As you can see the upcoming SCDA HOD will be an important meeting where not only these two subjects, but a number of others will be discussed along with the installation of the 2018 officers. The meeting will be held on Friday, December 1, 2017. Make plans to be present.

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## Dentist and Office Manager Challenge

By Mark Brown

Do you know how much you are paying in monthly credit card processing fees? I'm confident the majority of your patients are using plastic when paying for dental services, which means you could be losing a great deal of money if you aren't processing with the right group. In December of 2016, the SCDA began endorsing Best Card for credit card processing after months of extensive research and vetting. For some time now, we have been hearing positive reviews from other states regarding the savings and customer service Best Card was delivering to their members. Best Card was endorsed by 18 other state dental associations prior to being awarded SCDA's support.

Considering we at the SCDA office like to practice what we preach, we too began using Best Card for our internal card processing. Earlier this year I wanted to see exactly what kind of savings we were experiencing, so I pulled our processing statements for January of 2016 and 2017. I was surprised to learn that Best Card had saved us more than \$2,900 in processing fees in one month alone, compared to our previous processing group.

If you want to see if Best Card can save you money, join our challenge. Have you or your office manager send in a copy of a recent credit card processing statement to the SCDA office via email at [scda@scda.org](mailto:scda@scda.org) or via fax at 803-750-1644. Best Card will then reach out to your practice and let you know your options and if they can save you money on your current card processing fees. They will provide a \$5 Amazon gift card simply for sending in the practice's processing statement. Additionally, the individual who submits the statement to the SCDA office will be entered to win a \$100 Visa Gift Card. The deadline for entering the giveaway is October 31st, 2017. As you can see this is a win for all parties; you or your staff receives a free gift, with the opportunity to win an even larger one and chances are you will receive considerable savings on card processing within your practice.

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## Information Security in the Age of the Data Breach: PCI Non-Compliance Can Be Costly

By Jennifer Nieto, President RJ Card Processing Inc, d/b/a Best Card

Every few months it seems like there are more revelations of large scale data breaches that expose the personal or financial information of millions of Americans. In 2017 there have been breaches of Arby's, Verifone, Dun & Bradstreet, Saks Fifth Avenue, Intercontinental Hotels Group, Chipotle, Kmart and Verizon<sup>1</sup> that have resulted in credit card numbers or personal information being obtained by malicious characters.

The following graphs, compiled by the Identity Theft Resource Center<sup>2</sup> (a non-profit advocacy group), states that the healthcare industry is one of the largest targets for data breaches. By far the largest threats to data security are hacking, skimming and phishing.

**Hacking** normally involves obtaining credentials to install malware that can monitor and extract sensitive information. **Skimming** is the process of attaching a physical device in the card processing environment to duplicate and steal the data. **Phishing** is the practice of sending fraudulent emails or phone calls purportedly from a reputable company to get individuals to reveal information such as passwords, personal information or credit card numbers.

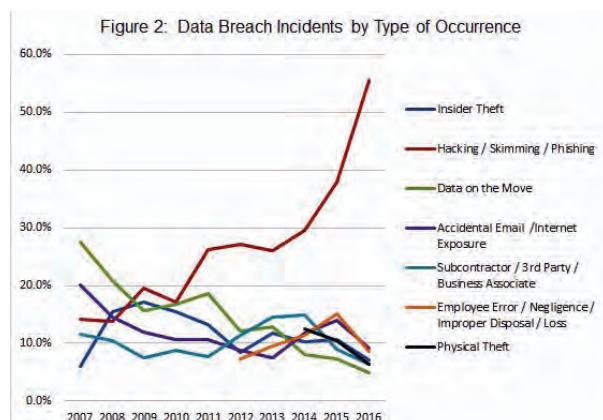
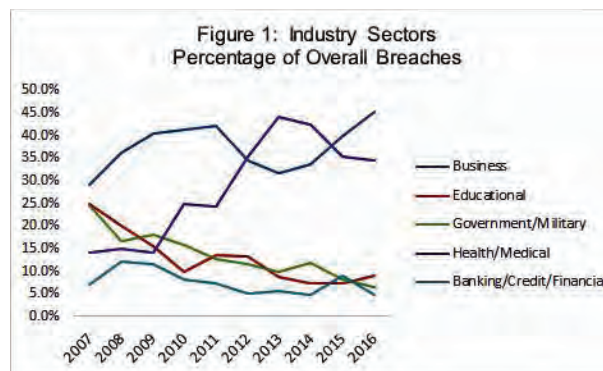
To address these issues, the credit card industry has responded with a set of guidelines called **Payment Card Industry (PCI) Compliance** to ensure that any business that accepts credit cards has implemented secure procedures to protect transmission of card information. PCI Compliance is a requirement for any business that accepts credit cards, but the actual requirements that your business must meet is determined by the equipment and the method of communication used in processing.

As part of PCI Compliance, every business must complete an annual **Self-Assessment Questionnaire (SAQ)** unique to the processing environment. For example, a stand-alone credit card terminal that attaches over an analog phone line has a very simple SAQ that focuses on in-office procedures to protect credit card data. This is because the terminal encrypts all information at the point of entry and then sends the information over an analog phone line which are much more difficult than IP connections for hackers to actively monitor. If your office uses a credit card processing terminal that connects over the internet or through your computers, not only will you have a more demanding SAQ that will ask about your network security, you will also be required to perform quarterly external PCI network scans to ensure that your network is secure from tampering.

PCI Compliance will usually be handled by your credit card processor even if they use an industry-approved PCI subcontractor. However, it is the merchant's responsibility to make sure that their business has completed all the required steps to achieve compliance. While some credit card processors are very proactive in helping dental offices attain compliance, many don't view it as their responsibility. When Best Card reviews statements from dental offices to prepare cost comparisons, approximately 60% of dental offices are being charged monthly or quarterly PCI Non-Compliance fees. Best Card averages 90% PCI compliance for our dental offices and charges approximately 25% of the annual cost other processors do for PCI compliance.

Having worked with thousands of dental offices for their PCI compliance, below are some helpful tips for any dental office to avoid PCI issues, maintain security, and identify calls from scammers trying to get information.

- If your office stores physical credit card numbers, be sure to **keep all card information locked up when not in use** and to shred any card numbers once no longer required for business or legal reasons.
- If you have your office phones connect over IP (instead of analog phone lines), your router must





separate phone activity from the rest of your office internet activity. While this should be common practice, many internet service providers such as Comcast, AT&T, etc. have not updated the firmware on the routers that they offer to businesses to be compliant with this practice. Currently you can receive a waiver for this vulnerability to achieve PCI compliance, but beginning January 1, 2018 these routers will no longer be compliant without an update.

- Change passwords to systems if you have an employee leave. Former employees might login remotely and run fraudulent refunds to their own credit cards.
- Never store card numbers on a computer unless they are being stored in an encrypted format (where you cannot see full credit card number) by a PCI approved software/gateway/processor.
- **Be very careful when giving access to your passwords** or allowing others to remotely login to your office computers. We have had offices that have called us after "Microsoft" called and said that they immediately needed to login to their computers. This is a common scam used to compromise your network and install malicious programs.
- We have had offices call us because "PCI" called and demanded to see a copy of their PCI Scan report. Any PCI compliance steps would be handled in conjunction with your processor, **there are no "PCI police" that would call you by phone.** Giving away this information would essentially give a roadmap to hack your office network.
- **There are many unscrupulous credit card processing companies** that will call and say that your equipment or your network is not PCI compliant. They may even say that they need to do an "update" to your terminal and give you something to sign. Unless this call is coming from your credit card processor and they can provide your merchant number, this is an underhanded solicitation. The caller will have no information on the integrity of your systems unless you give it to them. These companies will try to scare you into signing a new agreement that usually has expensive costs and punitive contract terms.
- **MasterCard has begun issuing credit cards that begin with a 2 (previously all MC began with a 5) and some terminals need an update to accept these new cards.** At Best Card, most of our terminals/online software systems auto-updated but we did have to re-download our VX520 terminals. **MasterCard wanted updates completed by 6/30/17 and can assess non-compliance fees of \$2,500 per occurrence in the first 30 days,** escalating to \$10,000 in the next 60 days and up to \$20,000 per occurrence for subsequent violations, but Mastercard will send a warning before assessing fines. If you get sales calls saying you are non-compliant and may get fined, there might be some truth to this and you should check with your present processor.

Data security and PCI compliance are an ever-changing part of the business environment, but with reasonable preparations and updates it should be very manageable! If you have any questions about PCI compliance or the credit card processing industry in general, feel free to reach out to Best Card at (877) 739-3952. They save the average dental office \$1,860 (27% average savings) per year on their processing costs and offer excellent customer service. **If you have a recent statement from your credit card processor and would like a detailed, no-obligation cost comparison, you can send the statement via email to [CompareRates@BestCardTeam.com](mailto:CompareRates@BestCardTeam.com) or fax to 866-717-7247.** Best Card is the endorsed credit card processor of the SCDA as well as 25+ dental associations nationwide.

1 Daitch, Heidi. "2017 Data Breaches – The Worst Breaches, So Far." *Identity Force*. N.p., 11 July 2017. Web. 14 July 2017  
2 "Identity Theft Resource Center." *ID Theft Center*. N.p., 19 Jan. 2017. Web. 14 July 2017.

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## Dental Related Services

**Palmetto Dental Personnel Inc.** is owned and operated by a dental professional with 20+ yrs experience and has exclusively provided professional staff for Columbia and the surrounding areas. PDP has dental hygienists, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen 800-438-7470, fax 866-234-8085, [gbrannen@palmettodentalpersonnel.com](mailto:gbrannen@palmettodentalpersonnel.com) or [www.palmettodentalpersonnel.com](http://www.palmettodentalpersonnel.com).

**Intraoral X-Ray Sensor Repair-** We specialize in repairing Kodak/Carestream, Dexis Platinum, Genex GXS700 & Schick CDR sensors. Repair & save thousands over replacement cost. We also buy & sell dental sensors. [www.repairsensor.com](http://www.repairsensor.com) or 919-924-8559.

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**For all your real estate needs** in the Charleston Tri County area. Retired Prosthodontist and Realtor Dr. Ken Barrack can make it one less thing for you to worry about. Buy/sell. Vacation or second home. Fractional ownership. 843-714-5165 [trakzhometeam@gmail.com](mailto:trakzhometeam@gmail.com) [www.trakzhometeam.com](http://www.trakzhometeam.com).

East Cooper Community Outreach Dental Clinic (non-profit) is in need of a **surgical handpiece** (Hall). If you are willing to donate or have one available for a reasonable purchase price please contact [lwhite@eccocharleston.org](mailto:lwhite@eccocharleston.org).

Ambulatory Anesthesia Associates has 35 years experience providing mobile office-based sedation and **anesthesia in dental offices**, delivered with patient safety and satisfaction first in mind. We provide a convenient and cost-effective service for both dentist and patient. Now serving SC, we look forward to working with you. [Janielle@ambanes.com](mailto:Janielle@ambanes.com).

## Locum Tenens/Positions Wanted

Since 1975, **Dental Power has been placing dentists seeking work!** We have clients in SC with fill-in/locum tenens needs, short-term assignments (mobile dentistry and school based programs), long-term contract work and associate position openings. You can learn more and view specific opportunities at [www.DentalPower.com](http://www.DentalPower.com) or 800-710-9720.

The SCDA is starting a list of Dentists that are available to **fill in short-term**. Interested? Contact Sue Copeland at [copelands@scda.org](mailto:copelands@scda.org) or 800-327-2598, with your name, contact information, and area you would be able to travel to.

Matika Irons & Associates, LLC (formerly Forest Irons & Associates Inc.) is searching for several general dentists to work in private practices in **all areas of SC**, for a rapidly-expanding company. Please visit [www.matikairons.com](http://www.matikairons.com) for more information. Compensation is based on an hourly rate or percentage of production or collections. All replies are held as strictly confidential.

## Positions Available - Dentists

Our Lady of Mercy's on Johns Island needs **volunteer SC licensed dentists** to provide er & basic dental. M-Th & Tue evenings. Contact Dr. John Howard or Jakki Jeff at 843-559-4493.

**Volunteer at the Helping Hands Dental Clinic** (Georgetown). Licensed SC dentist, to provide extractions. Thur 5:00 pm. Contact Tracy Jones at 843-527-3424 or [acct.hhands@gmail.com](mailto:acct.hhands@gmail.com).

Great Expressions has **full-time, solo opportunities** for Dentists in metro-Atlanta, including: Fayetteville; Kennesaw; and Douglasville GA. Six-Figure Draw vs. Percent of Production w/ sign-on or relocation possible as well! Clinical Freedom and Treatment Autonomy! Defined career-path, health/dental, 401K, time-off, malpractice assistance, CE. Call 678-836-2226!

A busy multi-specialty practice is currently seeking **FT Orthodontists**—We have openings in Greenville/Anderson and Columbia/Sumter: 4 days/week. We offer competitive pay, flexible scheduling, sign-on bonuses, relocation assistance, 401K, paid time off as well as medical, dental, vision, life and malpractice insurance. Emily Platto (770) 508-6810, [eplatto@benevis.com](mailto:eplatto@benevis.com)

**General Dentist and Oral Surgeon, Charlotte, NC-** Full time opportunity to join an established group practice. University Dental Associates offers our doctors a collegial environment, doctor leadership and mentoring opportunities, professional management team, and is accredited by Accreditation Association for Ambulatory Health Care (AAAHC). Minimum of 3 years of experience. Contact Kate Anderson: [kateanderson@amdpi.com](mailto:kateanderson@amdpi.com).

The James B. Edwards College of Dental Medicine, MUSC is seeking applications for a full-time tenure track faculty position in the **Department of Oral Rehabilitation, Division of Restorative Dentistry**. Qualified candidates must hold a DDS/DMD degree and prosthodontic or AEGD/GRP certification is recommended. Apply online: <http://academicdepartments.musc.edu/hr/>.

The James B. Edwards College of Dental Medicine, MUSC is seeking applications for a full-time tenure track faculty position in the **Department of Oral Rehabilitation, Division of Removable Dentistry**. Qualified candidates must hold a DDS/DMD degree, have graduated from a Prosthodontics Residency program. Apply online: <http://academicdepartments.musc.edu/hr/>.

Seeking a **full time Dentist** to join our practice in Historic Georgetown SC. Contact [brightondental15@yahoo.com](mailto:brightondental15@yahoo.com)

**Endodontist needed** once or twice a month in our busy Columbia office. Potential opportunities (days) at our other locations. Please contact Chad Tolbert at [tolbertc81@yahoo.com](mailto:tolbertc81@yahoo.com) or 803-429-7058.

**General dentist needed immediately** digital up to date office with experienced staff. \$800.00 daily or 30% collections. Email CV: [cdcsmlies@live.com](mailto:cdcsmlies@live.com) or call 803-738-2424.

**Pediatric Dentist** needed for Hospital cases. We need one for Columbia, Lancaster and/or Greenwood to do 3-4 cases. Please contact Chad Tolbert if you are interested in any or all locations [tolbertc81@yahoo.com](mailto:tolbertc81@yahoo.com) or 803-429-7058.

Signing Bonus Offered for Lexington, SC pediatric dental office: Excellent Opportunity for **Pediatric Dentist** at established Pediatric Dental office; two opportunities and two locations in Lexington, SC now hiring! Opportunities also available in the Charleston area for Pediatric, General Dentists and Orthodontist. [www.smilesforlifefetwork.com](http://www.smilesforlifefetwork.com)

Kool Smiles Associate **Dentists needed - FT/PT** opportunities in Columbia and Orangeburg, SC as well as for Traveling Role (Charleston, Rock Hill, Greenville, Anderson, Sumter). Earn daily guarantee up to \$800/DAY + sign-on/relocation! The top half of our dentists earn more than \$200k/year. Contact Renee Baron (404)862-9685 or [rbaron@benevis.com](mailto:rbaron@benevis.com).

**General Dentist needed FT** - Columbia, SC. Are you a quality oriented General Dentist who is looking for a good opportunity in a nice practice in the Columbia area? If so we have a wonderful opportunity in a state-of-the-art facility with the support of a great team around you. Please send your CV to [dentalwise@yahoo.com](mailto:dentalwise@yahoo.com).

**General Dentist needed FT** - Murrells Inlet Beautiful office with wonderful team to support you. Clinical autonomy, great compensation in a practice perfect for an experienced GP or new grad that desires clinical mentorship. All are welcome to apply- even New Grads. Send resume to: [dmahiring3@yahoo.com](mailto:dmahiring3@yahoo.com)

Pediatric or General Dentist with experience on children is needed for our growing office. We are looking for **Monday-Thursday and some Friday's in Greenwood**. We pay a daily rate or percentage of collections, whichever is higher. Please contact Chad Tolbert at [tolbertc81@yahoo.com](mailto:tolbertc81@yahoo.com) or 803-429-7058.

**Dental coverage needed on Saturdays.** Hygiene and exams only. [tashia@victorydentistry4kids.com](mailto:tashia@victorydentistry4kids.com).

Large group dental practice looking for **associate dentist** to join expanding team. Positions available in Indian Land and Rock Hill. Competitive/excellent pay for qualified candidate. Experience preferred. State of the art facility. Candidates must have great work ethic, excellent skills and good chair-side manner. Interested candidates email CV to [smilingdds1@gmail.com](mailto:smilingdds1@gmail.com)

**Associate Dentist needed in Florence/Darlington area.** This is an established family practice seeking an enthusiastic & talented Dentist. Our office features 2 operatories & a hygiene room with a highly skilled staff. Please email resume to [centerfordedation@yahoo.com](mailto:centerfordedation@yahoo.com).

**Doctor needed** for childrens dentistry practice. 2 Saturdays per month, hygiene and exams only. Contact [resumes@carolinastaffingsolutions.com](mailto:resumes@carolinastaffingsolutions.com).

**Doctor needed for Saturday** Dentistry. Hygiene and exams only (2 Saturdays per month). Contact [resumes@carolinastaffingsolutions.net](mailto:resumes@carolinastaffingsolutions.net).

Need highly motivated **Associate Dentist** for two clinics in Fort Mill/Rock Hill, SC. Fifteen minutes from Ballantyne (South Charlotte); State of the art offices; Skills of General Dentistry; Independent; Able to perform Endo, Restorative, Crowns, Bridges and Extractions; Full/Part time with future partnership; Excellent earning potential with benefits; Interview today. [riverwalksmiledentistry@gmail.com](mailto:riverwalksmiledentistry@gmail.com).

**General Dentist** needed for part-time leading to full-time position. Comprehensive and Family oriented FFS practice in Lugoff. Please email CV to [info@watereefamilydentistry.com](mailto:info@watereefamilydentistry.com).

General Dentist Needed in **Murrells Inlet, SC**- \$10,000 Bonus! At Heartland Dental, we are committed to supporting dentists as they provide high-quality, lifetime patient care in a state of the art environment. Our goal is simple-advance the financial and professional growth of supported dentists by providing the strongest non-clinical dental support model in the country. Contact [jhaywood@heartland.com](mailto:jhaywood@heartland.com).

Large office in growing area in search of **full time general dentist** with potential to buy in in future. Experience with extractions & implants preferred. Office is in new building with up to date and modern equipment. Contact [rjrennerdds@yahoo.com](mailto:rjrennerdds@yahoo.com).

**Associate positions** available in Columbia and Lexington locations. State of the art offices, digital & CEREC. Opportunity for ownership if desired. New grads welcome! Guaranteed pay. Relocation bonus available. Contact: [russellch@pacden.com](mailto:russellch@pacden.com).

**Associate Dentist needed ASAP.** Bread and butter practice visit [www.ridgelandsmiles.org](http://www.ridgelandsmiles.org). Compensation 35% of collections. Located near Hilton Head, Charleston and Savannah. Contact [arlthprl@hargay.com](mailto:arlthprl@hargay.com).

**Greenville area dental office** is looking to add Friday hours and is searching for a new or experienced dentist. Please contact [blue.jmoon14@gmail.com](mailto:blue.jmoon14@gmail.com).

Lexington/Richland **full or part time dentist** opportunity. Modern facilities with established patient base. Call 803-785-9991 or email [pgoose@gmail.com](mailto:pgoose@gmail.com).

**Associate Needed- Greenville, SC** focused on providing comprehensive quality dentistry. Prefer experience placing implants, IV sedation, 3rd molar extraction and endo. You will provide excellent dentistry while working a great schedule and maintaining a good work/life balance. Please call 864.688.9468 to discuss joining our great team!

**Associate GP Dentist needed in Sumter, SC** – Nice practice/nice area with new technology, experienced team, and busy schedule. Good % Production based compensation where your success is in your hands and good benefits. Email CV to [dmahiring3@yahoo.com](mailto:dmahiring3@yahoo.com) to be considered for this good opportunity.

Department of Corrections is in need of a dentist licensed in SC to serve our inmate population. This position is located at our **Broad River Campus in Columbia**. Schedule is from 7am-3pm. Great state benefits. To join our team, please contact Lindsey Mitcham: 803-896-8532.

**General or Pediatric Dentist** needed for fast growing, high-tech, fun environment. Part-time or full-time positions, flexible hours. Competitive compensation. Email CV to [tonia1014@yahoo.com](mailto:tonia1014@yahoo.com). The next phase of your career starts right here!

#### **Positions Available- Staff**

Drs. Smith and Robinson Dental Practice in Lexington has a position available for a **certified dental assistant**. Our office is a full service general dental practice providing extensive treatment in all aspects of patient care. It is our hope to find a qualified chairside assistant, preferable with previous experience. Our office offers benefits that may include based on tenure and work schedule. Those qualified applicants are invited to call 803-359-9991 and request an interview.

**Full-time dental hygienist or assistant** needed for established pediatric dental practice in Columbia, SC. Applicant must be a team player who loves/has patience for children, great communication skills and thrives in a positive work environment. Contact [spencer.collins@gmail.com](mailto:spencer.collins@gmail.com).

Our Lady of Mercy Community Outreach on Johns Island is seeking a **part-time dental assistant**. Three days a week position (maximum of 22 hours per week). Must have associates degree or accredited program, CPR certification, and exemplary customer service skills. Submit a resume and cover letter to [jennifer.meshanko@olmoutreach.org](mailto:jennifer.meshanko@olmoutreach.org).

**Dental Assistant** with degree from an accredited college or other training program; current state of South Carolina licensure/certification as a dental assistant. Work independently and part of a team. 1-2 years experience as a CDA. Knowledge of Eagle Soft dental software, bilingual and/or fluent in Spanish a plus. Contact [mmccauley@wellpartners.org](mailto:mmccauley@wellpartners.org).

Full and part time **Dental Assistants** needed. Contact [info@carolinastaffingsolutions.net](mailto:info@carolinastaffingsolutions.net).

**Practices/Office Space Available**  
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Large, established practice **for sale in Central, SC** 45 minutes from Columbia. Over \$1.5 million in collections last 12 months & still growing. Practice is well equipped with latest technology and is located in free standing building in prime location. Selling Dr. desires to stay and continue working. Contact [dental.encompass@gmail.com](mailto:dental.encompass@gmail.com).

**Perio practice #SC-1338:** Spartanburg County. 5 operator perio practice. Well established practice in phenomenal area, free standing building in gorgeous setting. Avg. collections \$657,871. Contact National Practice Transitions 877-365-6786 x230 [a.christy@nptdental.com](mailto:a.christy@nptdental.com), [www.nptdental.com](http://www.nptdental.com).

**Beautiful high-end practice near Charleston.** High FFS practice collecting \$1M, 3 operatories with room to grow. Doctor would like to work for extended period. Building available for sale. Contact 678-482-7305 or email [info@southeasttransitions.com](mailto:info@southeasttransitions.com). Listing ID SC1070

Established **general practice for sale near Columbia**. Great staff, FFS practice collecting over \$650k. 5 operatories in owned facility, expandable, and available for sale. Doctor will stay for short transition. More information, please call 678-48207305 or email [info@southeasttransitions.com](mailto:info@southeasttransitions.com). Listing ID SC1073.

Dental Practice for Sale near **Columbia, SC** Beautiful, 5 operator practice in free standing building. Collecting \$750,000 a year with plenty of room for growth. Doctor will stay on. Building also for sale. For more information please email [info@usdentaltransitions.com](mailto:info@usdentaltransitions.com) or call 678-482-7305. Listing ID SC1075.

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**For Sale:** Dental equipment chairs, units, lights, cabinetry, x-ray, vacuum, compressor, sterilizers and handpieces. Any and all things dental call 843-697-7567.

**For Sale: I-CAT- 2008 Gendex GX-CB500.** This unit is in good working condition and was recently pulled from service and professionally de-installed. \$35,000 contact [charles@mstxs.com](mailto:charles@mstxs.com) or 843-697-7567.

**For Sale: Instrumentarium 200 PAN/TOMO.** Great machine that takes great images. \$4,000 or best offer. Buyer responsible for installation. Please contact [periothree@sc.rr.com](mailto:periothree@sc.rr.com) or call 843-272-2536

**For Sale: 2 Sirona Orthophos 3 digital panoramic x-rays.** One is fully functional and the other is only missing a timing circuit board. Offering both as is for \$12k obo call 864-229-4813

**For Lease: Dental Office in Bluffton, SC.** This free standing building with plenty of parking has been a dental office for 30 years! This building offers excellent visibility and promises immediate patient flow. Adjacent to a Pediatric Dentist. Contact Dr. Shane Harpham for more information 989-415-3397-Cell [Shanedmb41@hotmail.com](mailto:Shanedmb41@hotmail.com)

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