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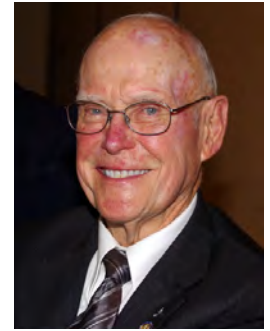
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### Dr. Franklin G. Mason

By Dr. Gene Atkinson, SCDA Historian

Dr. Franklin G. Mason can indeed be called the "marathon man." As a runner he has run in 120 marathons in his career. As a dentist he has practiced for over 63 years and is still going.



Dr. Franklin Mason

Dr. Frank Mason was born in 1924 in Mullins, South Carolina to Dr. Edison Issac and Mary Gasque Mason. Dr. Mason has followed in his father's footsteps, as he was a dentist also. Dr. Mason graduated from Mullins High School in 1942 and from Clemson College in 1949. His dental education was obtained at Emory University's School of Dentistry, where he graduated in 1953. Dr. Mason then established his practice in general dentistry in his hometown of Mullins upon his graduation.

When Dr. Mason graduated from high school in 1942, he volunteered to serve in the United States Army due to World War II raging across the globe. He served on active duty from 1943 to 1946. In 1944 Dr. Mason was accepted into engineering Officer Candidate School. Upon completion of that, he received his parachute training in 1945 and then served in the Philippines as well as the occupation of Japan until 1946 when he returned home and attended college at Clemson.

Dr. Mason has served dentistry in many capacities through the years. He was president of the Pee Dee District Dental Society from 1959 to 1960. Dr. Mason had the distinction of serving as the president of the entire South Carolina Dental Association from 1965 to 1966. Additionally Dr. Mason served as a Delegate to the American Dental Association House of Delegates from 1967 to 1969. In 1972 he spearheaded the SCDA programs to celebrate National Children's Dental Health Week. Dr. Mason has served as an advisor to the Florence-Darlington Technical College's Dental Assisting Program from 1966 to 1974. In services to the College of Dental Medicine at MUSC, he has been a guest lecturer there over the years.

Along civic endeavors, Dr. Mason has served with the following: Chairman, Boy Scout Finance Campaign, Chairman, Mullins United Fund, member of the Mullins Chamber of Commerce, member Marion County Progress Committee, Editor, Mullins Centennial program in 1973, charter member of the Mullins Golden Leaf Festival in 1982, and organized and directed the Lions Club "Run for Sight" program for 33 years.

Dr. Mason has been an active member of the Mullins Lions Club since 1953. He served as the Lions' president from 1958 to 1959 and has been their Bulletin Editor from 1959 to the present. Additionally he served as the Lions Club Secretary for over 50 years. Within Lions District 32-C, he was their District Governor from 1967 to 1968. Statewide, Dr. Mason was president of the South Carolina Lions Charitable Services from 1978 to 1979 and was president of the S.C. Lions Eye Bank from 1984 to 1985. From 1988 to 1990 Dr. Mason was a Lions Club International Director, the second highest office in Lions International, and in this office he visited 35 states and 8 foreign countries as a Lions ambassador.

Dr. Frank Mason has been the recipient of numerous honors and awards throughout his life. In 1941 he was the first Boy Scout in Mullins

Continued on Page 2

to attain the Eagle Scout level. Dr. Mason was awarded the "Young Man of the Year" by the Mullins Jaycees in 1959, the "Pee Dee Man of the Year" in 1960 by the Florence Morning News, and the "Dentist of the Year" by the Pee Dee Dental Assistants' Society in 1971. In 2012, the South Carolina Dental Association presented him with a "Presidential Citation," and in 2014, the South Carolina section of the Pierre Fauchard Academy awarded him their "Dentist of the Year."

Dr. Mason has received many honors from the Lions Club International: the Mullins Lions Club "Lion of the Year" in 1980, the "South Carolina Lion of the Year" in 1978. The Lions Melvin Jones Fellow in 1988, and the Lions International Ambassador of Goodwill in 1990. In 2008 the S.C. Lions Foundation named the "Dr. Franklin G. Mason Fellowship" in his honor.

As far as hobbies are concerned, Dr. Mason began his career as a long distance runner at the age of 58. He has run 740 races of various distances, with over 400 first place age awards. Dr. Mason ran his first marathon at age 60, and he has competed in 120 full marathons altogether. He ran his fastest marathon at age 67 with a time of 3 hours and 24 minutes. Dr. Mason ran his last marathon at the impressive age of 85. Altogether he has run a total of over 53,000 miles racing and training through the years. Today he still holds 10 state age group records—all since age 75. Additionally Dr. Mason was awarded the "South Carolina Runner of the Year" in 2002 for his many successes running in races throughout the state and nation. In tribute to his outstanding running career, Dr. Mason was inducted into the South Carolina Runners Hall of Fame in 2001.

From a charitable standpoint, Dr. Mason has used some of his marathons as fundraisers, and as a result, he has raised over \$100,000 for the state and international foundations of the Lions Club. For 33 years he has served as the Director of the Lions Club "Run for Sight" races.

As a devout Baptist, Dr. Mason has been a member of the Mullins First Baptist Church for over 80 years. He has been a Deacon since 1953 and was the Deacon Chairman in the years 1973, 1974, 1975, 1978, and 1979. Additionally Dr. Mason has served as a Sunday School teacher, the Sunday School Director for eight years, Chairman of the Finance Committee on four separate occasions, a member of three major Building Committees, the Director of Vacation Bible School from 1959 to 1965, and the Moderator of the Marion Baptist Association from 1960 to 1962. Through the years Dr. Mason has been on 35 foreign mission trips that included 8 different countries.

Dr. Mason has served as a Trustee for 20 years at Baptist College, now known as Charleston Southern University. For his many years of service to the school, as well as mankind, Dr. Mason was awarded an honorary Doctor of Humanities degree in 1980.

Dr. Mason married the former Lucy Reams in 1947, and they had four daughters: Mary Lydia Mason King, Lucy Anne Mason Bridges, Deborah Lynn Mason Strickland, and Frances Elizabeth Mason Hayes. Dr. Franklin Mason has truly been an inspiration for his fellow dentists and for mankind. He still actively practices dentistry now at age 91, not to mention volunteering for the SCDA DAD projects every year that provides free dentistry for indigents across the state.

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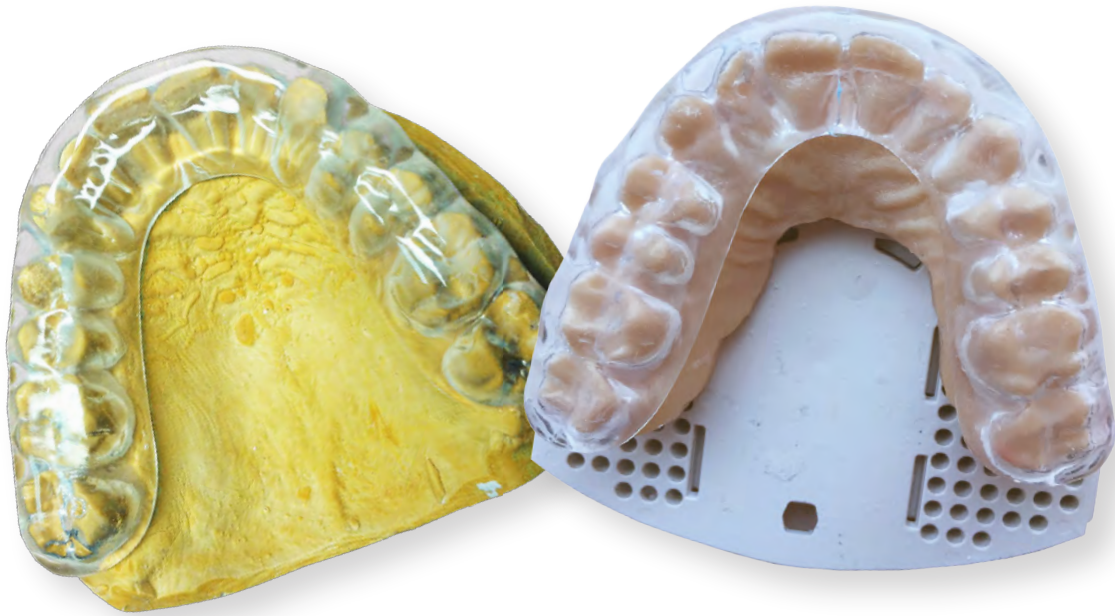
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## Dental Snippet: Explanation of Benefits (EOB) Language

By The American Dental Association

Staff frequently receives calls from dental offices regarding potentially misleading language on explanation of benefits statements sent to patients. Dental and medical plans utilize the EOBs to notify beneficiaries of how an individual claim was processed for payment purposes. The EOB statement provides information such as dates of service, procedure codes, dentist's fees, dental plan's allowed amount and total payment.

One area of concern with EOB statements is the lack of consistency of the content between plans. For example, some EOBs include a patient responsibility column and others do not. When a service is downcoded, or an alternate benefit is applied, the EOB should indicate the amount the dentist can bill the patient. Thus the ADA created a model EOB template for consideration by dental plans.

Another area of concern is language that contains misleading and inaccurate statements such as "the treatment was medically unnecessary, experimental or cosmetic in nature. ADA staff recently received notice of an EOB that read, "Alternative services were available, and should have been utilized." This statement could potentially interfere with the dentist-patient relationship. In this situation the plan was immediately contacted by ADA staff to seek alternative language.

EOB language should provide information that clearly delineates the benefit limitations of the plan and any balance due to the dentist by the patient. It should not contain language that may disparage the dentist in any way.

To access the model EOB statement and to view the ADA's position on EOB statements please visit: <https://success.ada.org/en/practice/dental-benefits/dental-benefit-basics/ada-position-on-explanation-of-benefits>



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## Summer Calendar

July 22	Radiation Safety Exam	Fortis College	9:30 am
August 12	SCDA Board Meeting	SCDA Office	9:00 am
August 12	MBG Board Meeting	SCDA Office	9:00 am
August 25-27	SCDA DAD Project	Florence	



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## Interested in a Free Dinner in Denver?

By The American Dental Association

Denver's dining scene is growing as fast as the population and there's no shortage of fine restaurants and well-known chefs in the city hosting ADA 2016. Throughout June and July, the ADA is offering you the chance to enjoy dinner at one of the many popular Denver restaurants or experience some of the top attractions that make Denver one of the best outdoor cities in the country.

With so much to offer, it's no surprise that Denver was recently ranked #1 on the U.S. News and World Report list for [Best Places to Live in the USA](#).

### How can I win dinner for two in Denver?

1. Throughout June and July, be on the lookout for ADA 2016 emails and Mountain Monday announcements in the Morning Huddle.
2. Register for ADA 2016 or the New Dentist Conference the same day you receive the announcement and you will automatically be entered to win the prize(s) of the day.
3. Winner(s) will be announced by 5 p.m. CDT the following day on [ADA.org/whyiattend](#) – make sure to check back to see if you're the winner!

Multiple drawings will be held weekly, so be sure to check your email to see what prize is currently being offered.

### What's on the menu?

Check out [ADA.org/whyiattend](#) to see the prizes and winners that have been announced thus far, along with the list of participating Denver restaurants and attractions.



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# President's Message



Dr. Chris Griffin

## "The Significance of Hitting the Half-Way Mark"

July 1, 2016 represents half way of my tenure as President of the South Carolina Dental Association. Past President Dr. Thomas Edmonds remarks to me shortly after the SCDA House of Delegates Meeting in December of 2015 were: "Chris, the next 12 months will move like the wind. You will have many challenges that will test, fascinate and perplex. You will treasure your time at the top, gain more insight into organized dentistry than ever before, and forge the strongest of friendships and alliances. But most of all, you will value the staff of the SCDA more than you can ever imagine." Dr. Edmonds, you are spot on with your analysis.

Another remark I remember was our Executive Director Mr. Phil Latham's: "Chris, 2016 appears to be developing very quietly. There does not appear to be anything controversial on the radar." This prognostication makes me chuckle as it has turned out to be anything but dull, quiet or without excitement. Often, our weekly communications begin with "hate to bring this up." But like all of life's events and issues, time has a way of working them out. The one thing that appears constant with addressing such urgent concerns of the SCDA is the support group that often convenes to generate the best outcome. Thank you! You are the Best!

All journeys have three things in common; a beginning, a middle and an end. The beginning is usually hallmarked with preparation and familiarization of the formidable task one aims to complete. The middle is usually how you react to everything that happens and you were not prepared. And the end summarizes the successes and failures experienced along the way. Often what seems like the end is really an intermediary stop.

There are many books, articles and stories from those who would dare summit Mt. Everest. The events surrounding a successful summit are fraught with tales of frostbite, unimaginable suffering and frequent life or death decisions. All such adventures include an extensive support staff and numerous guides which help to tilt the odds in ones favor for success in a tremendously inhospitable environment. A seasoned mountaineer realizes the significance of reaching Earth's highest peak. It means that you have just hit the half-way mark. Safely descending the mountain is the other half and most treacherous part of the journey.

## Have you signed up for DAD?



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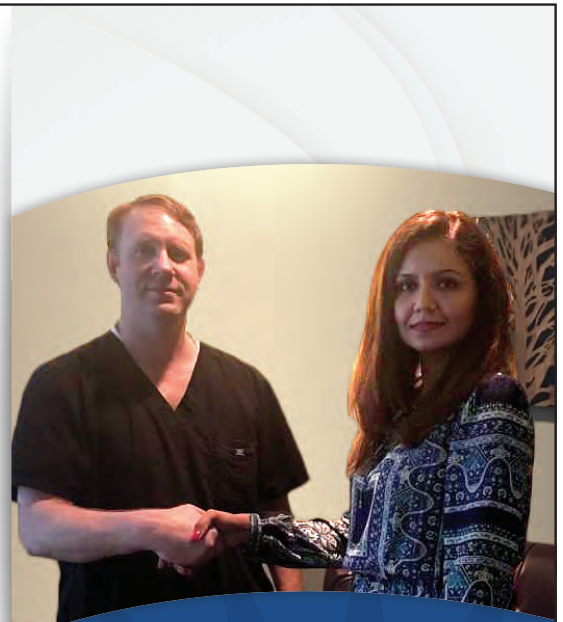


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## Association Gloves Announces 3rd Quarter Product Specials

By Mark Brown



Mr. Mark Brown

As a dentist, you use your hands every day. Did you know that certain types of gloves can actually help prevent pain in your hands? Protect your hands over the course of your career by prevent debilitating musculoskeletal disorders (MSDs) with ergonomically certified gloves. Association Gloves is currently featuring four buy-8 boxes-get-2 boxes-free offers on these popular gloves and other product specials through Sept. 30th only:



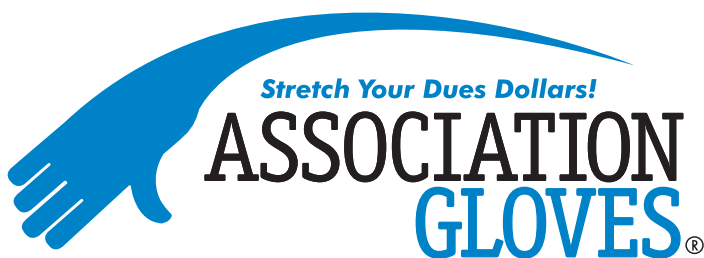
- **Xceed nitrile** - This is the first exam glove to earn Ergonomic Certification from U.S. Ergonomics. It offers the optimal balance of comfort, strength, protection and value. Your price per 100 gloves is only \$5.70. That's \$142.50 per case of 2,500 gloves.
- **Ultraform nitrile** - Ultraform's unique, soft nitrile formulation forms to your hand effortlessly as if it were a second skin. This ergonomically certified glove is only \$5.52 per 100 gloves, or \$165.40 per case of 3,000.
- **Sensation nitrile** - Not only is this extra-soft powder-free nitrile glove ergonomically certified, it has also been recognized by the FDA as having low dermatitis potential. It is on sale for only \$6.76 per 100 gloves or \$67.60 per case.
- **Neogard chloroprene** - Another ergonomically certified glove, this unique chloroprene glove features superb grip in wet and dry environments, with great tactile sensitivity and strength. Only \$9.10 per 100 gloves. A case of 1,000 gloves costs \$91.

Also, Association Gloves is introducing the Microflex MidKnight black nitrile glove. Fully textured for a strong, reliable grip, this powder-free nitrile glove hides stains and provides a contrasting backdrop for identifying lighter colored material. Available in sizes XS-XXL, it is \$11.85 per 100 gloves or \$118.50 per case of 1,000 gloves.

There is also a new low price on Halyard Health Aquasoft nitrile gloves. It is ultra-thin and has textured fingertips for tactile sensitivity and offers a silky, snug fit. It is now only \$5.43 per 100 gloves or \$162.75 per case of 3,000. Buy one case, get one box free for an even better value.

As an SCDA Member you can also save on various disposable items like sterilization pouches and bibs.

Download the "Association Gloves" app from the Apple App Store or Google Play. When you use the app to place an order, you will receive \$5 off a regularly priced purchase of \$175 or more. Call 877-484-6149 to order or request free glove and mask samples. You can also order online at [www.scdagloves.com](http://www.scdagloves.com).



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## The Importance of Glove Ergonomics to Dentistry

By Reva Darling Goucher, Association Gloves

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The dental profession began using disposable gloves nearly three decades ago but until recently, the long-term ergonomic effects of prolonged use of gloves were largely unknown. While highly effective in preventing cross-contamination and ensuring clinician and patient safety, the daily use of traditional disposable gloves can contribute to debilitating musculoskeletal disorders (MSDs).

Encasing your hand, fingers and wrist in gloves is like wearing a giant rubber band. The constriction caused by compression over time can affect delicate nerves and blood vessels. Additionally, engaging in prolonged muscle effort using chronic, repetitive movements of the hand and wrist, especially with the hand in "pinch" position, can result in serious hand and wrist conditions such as hand fatigue, tendonitis and carpal tunnel syndrome. Over 50 percent of dental professionals have reported hand fatigue<sup>1</sup> and 65 percent of registered dental hygienists reported having carpal tunnel syndrome. Signs of MSDs include decreased range of motion, loss of normal sensation and movement, decreased grip strength and loss of coordination. These serious conditions are painful and lead to loss of productivity, excessive medical costs and potential long-term damage if untreated. Fortunately, these conditions are preventable.

Over the past several years, there have been many notable improvements in glove manufacturing. Concerned manufacturers, such as Microflex, have endeavored to address the growing concern about MSDs for the dental profession and have engineered materials to help minimize muscle exertion. They have developed several ambidextrous nitrile and neoprene gloves that are extremely thin, malleable, and do not force the thumb into an unnatural posture. To verify their new nitrile formulas reduce hand stress, Microflex sought out and gained a special ergonomic certification from an independent firm that specializes in testing ergonomic product claims. Choosing a glove with an ergonomic certification is significant to the long-term protection of dental professionals.

What is the benefit of using an ergonomically certified glove? "A product that has received certification provides measurable ergonomic benefits to the anticipated users by improving comfort and fit and by minimizing the risk factors that may contribute to the development of ergonomic injuries," according to U.S. Ergonomics.

A comprehensive study conducted by U.S. Ergonomics found that Microflex XCEED®, Ultraform®, and Neogard® gloves markedly reduced muscle effort compared to other leading competitors' brands. In side-by-side testing, the gloves even outperformed bare-hand manipulations in some cases, showing a reduction in muscle effort compared to not wearing gloves. The lessened effort reduces the chances of developing injuries, pain and MSDs.

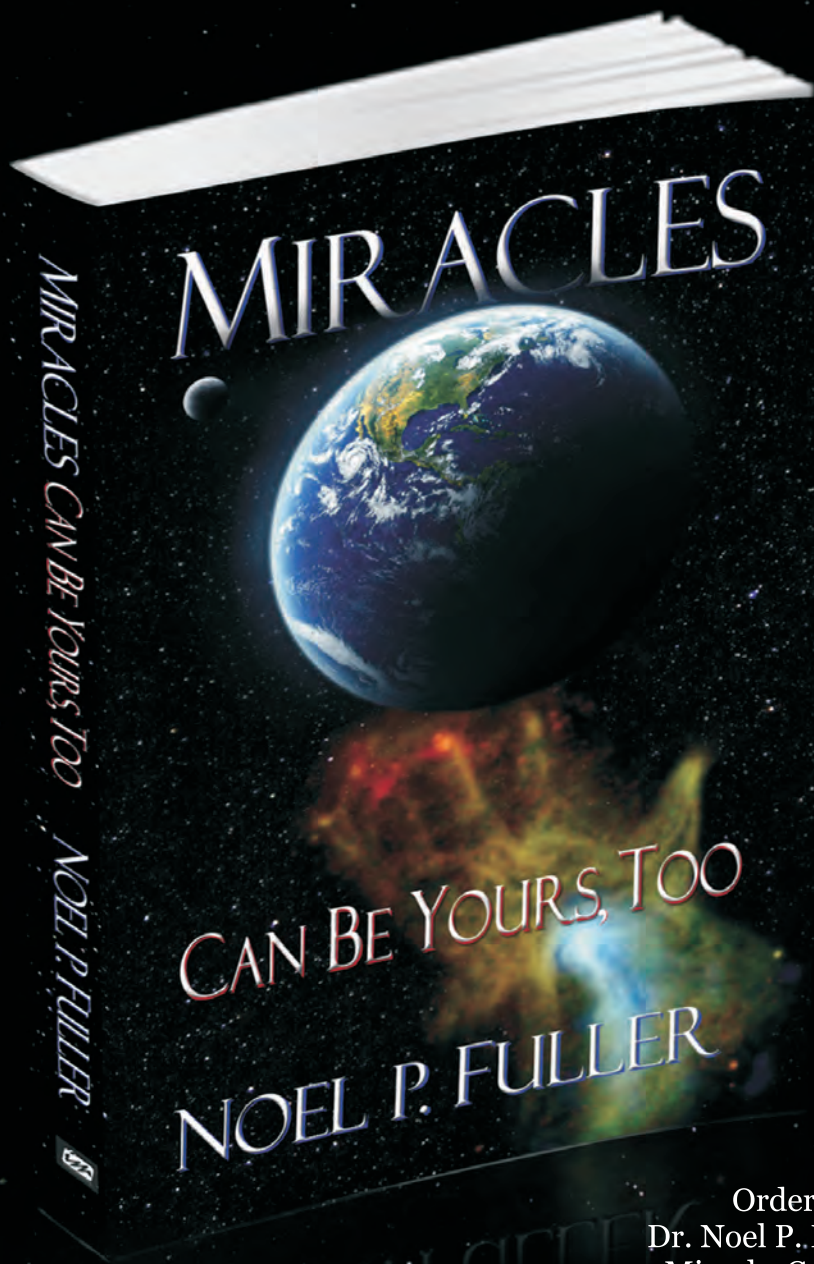
As a dental professional, your hands are one of your most precious assets. Educate your staff on the importance of ergonomic safety and be sure you are making knowledgeable product selections for those products you use on a daily basis. Look for the U.S. Ergonomics seal, ensuring the products you and your staff are using are designed to help prevent MSDs and prevent long-term damage.

For more information and to order or request free glove and mask samples, call Association Gloves at 877-484-6149 or shop securely online at [www.scdagloves.com](http://www.scdagloves.com).

*1. Guignon, Anne Nugent Registered Dental Hygienist (RDH), MPH "What's happening to your hands?" Accessed Sept. 14, 2011.*

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*Reva Darling Goucher is Marketing Manager for Association Gloves, wholly owned by the Michigan Dental Association, focused on meeting the examination glove needs of dental association members across the United States. We have been providing quality, brand-name, value-priced gloves to association members since 2007.*



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# Executive Director's Notes



The following was provided by Ms. Kris Cato of Blair Cato Pickren Casterline, LLC. The SCDA works closely with this law firm on dental related issues.

## USDOL Issues Final Rule on Salary Increase Requirement for White Collar Exemptions

In an earlier-than-expected announcement, the Obama administration announced the U.S. Department of Labor's issuance of its Final Rule updating the overtime regulations regarding salary requirements for employees that employers characterize as exempt under the "white collar" exemptions.

Mr. Phil Latham

Employers who characterize employees as exempt under the Executive, Administrative or Professional exemptions are now faced with a salary minimum for those employees of \$913 per week, or \$47,476 per year, effective December 1, 2016, more than double the current salary requirements.

The Final Rule focuses specifically on updating the salary and compensation levels the DOL believed were needed for the Executive, Administrative and Professional employees to remain exempt from the overtime provisions of the Fair Labor Standards Act (the "Act"). Specifically, the Final Rule does the following:

1. Sets the standard salary level for a white collar exempt employee to be \$913 per week or \$47,474 annually (up from \$455 per week, or \$23,660 annually);
2. Sets the total annual compensation requirement for highly compensated employees at \$134,004 annually (up from \$100,000 annually); and
3. Establishes a mechanism for automatically updating the salary and compensation levels every three years.

Employers need to begin to identify those employees who currently are classified as exempt from overtime based on the white collar exemptions and are paid a salary of under \$47,476 to determine how they will comply with the new regulations.

For assistance in doing so or any other questions regarding this topic, contact Kris Cato at [kris@blaircato.com](mailto:kris@blaircato.com) or call 803-349-4397.

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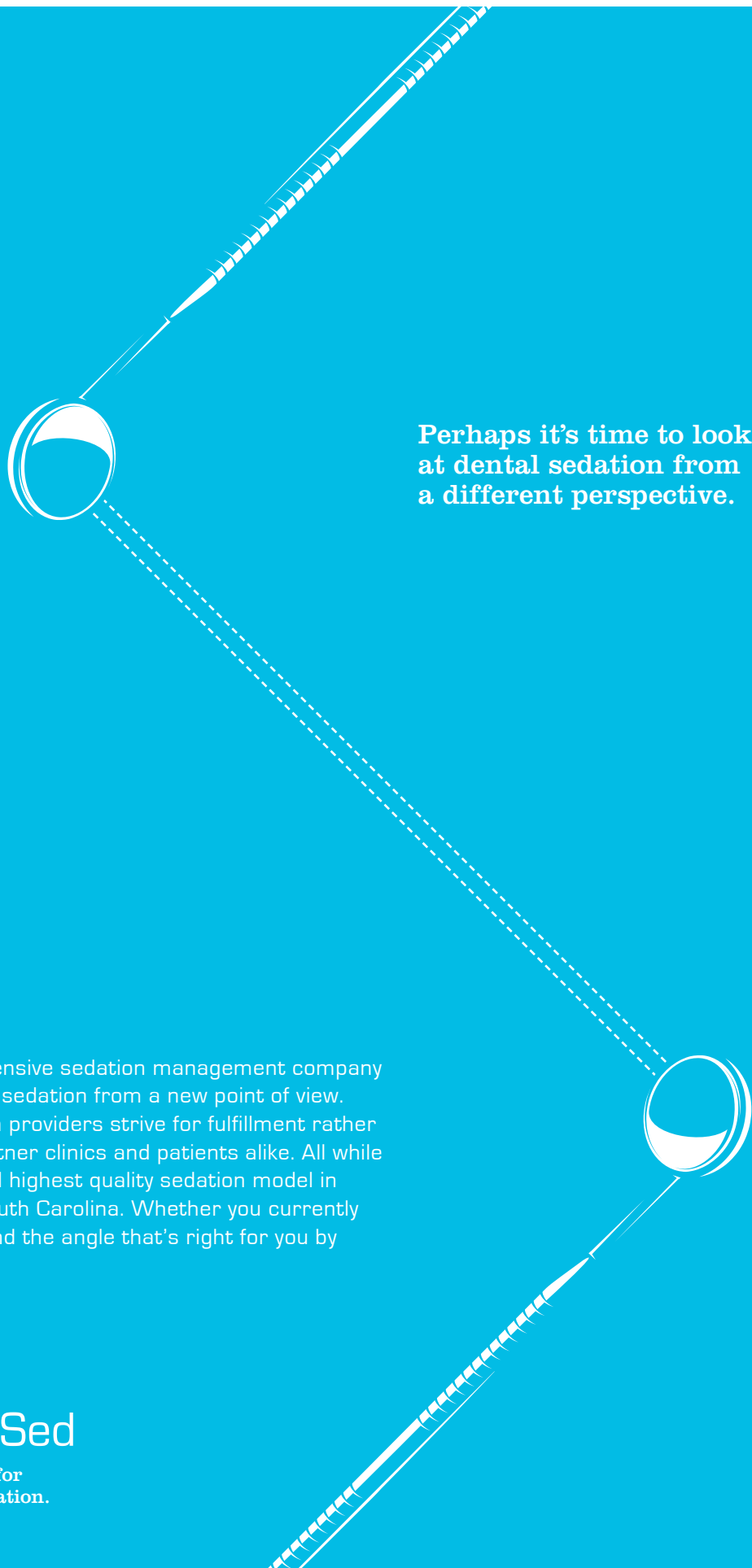
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## Countdown to Dental Access Days

### Answers to Common Questions

#### Where will this year's project be held?

Dental Access Days will be held at the Florence Civic Center in Florence, SC on August 25-27, 2016. We will begin set up on Thursday August 25th at 8:00 am, at 1:00 pm we will begin to triage a select group of patients that will come back at 6:00 am Friday for treatment. We will see patients- Friday, August 26th from 6:00 am- 6:00 pm and Saturday, August 27th from 6:00 am- 3:00 pm.

#### Can I bring my own equipment?

Yes. All dentists may want to consider bringing some of their own special instruments, hand pieces, curing lights, scopes, etc. to help make your restorative time more efficient. Please be sure to clearly mark/label your equipment.

#### What is the dress code?

Wear comfortable clothes and close-toe shoes. You will be given a DAD t-shirt when you arrive that you can wear if you would like. Feel free to bring your clinic jacket.

#### Can my assistant be assigned to assist me during the event?

You are welcome to bring your assistant, but they must register individually. On the volunteer form they can write which dentist they will be assisting. Dentists are encouraged to have their entire staff participate in this event. It is a great way for your staff to work as a team to help people in the community. Dentists that do not bring their own assistant will be provided an assistant to work with.

#### Will chairside stools be provided for dentists and assistants?

There will be a limited number of chairside stools available. Please bring your own stools if possible. Make sure that your stools are clearly marked/labeled with your name.

#### What should I bring to the event?

Bring anything that will make you productive and happy! Please do not bring anything with you that will need to be stored. We do not have a place to store any personal items.

#### Is there a minimum age for volunteers?

Volunteers must be at least 17 years old

#### Will food be provided?

Volunteers will have a break room that will have breakfast and lunch on both Friday and Saturday. We will also have drinks and coffee.

#### What time should I arrive?

We recommend that you arrive between 5:00 am- 5:30 am on Friday and Saturday morning. We will start seeing patients at 6:00 am.

#### Where should I park?

There is plenty of parking at the Florence Civic Center. You shouldn't have a problem finding a space!

#### Do you have a discounted hotel?

We have a discounted rate of \$99 at the Courtyard Marriott. [Click here](#) to make a reservation!

#### For more information and to register:

Visit our website <http://www.scdca.org/community/dental-access-days>. You will find out more information about the project, volunteer forms and hotel information. We look forward to seeing you in August!



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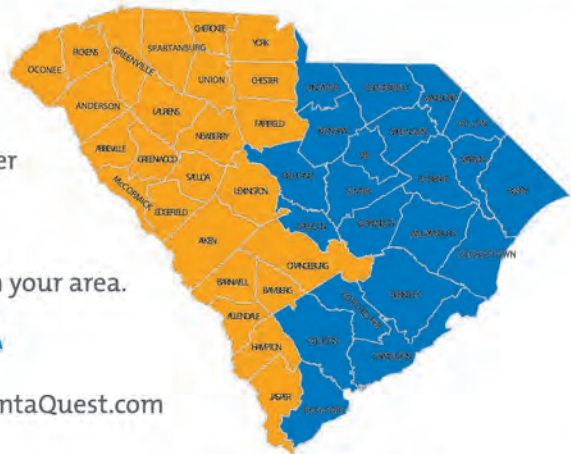
Working together to improve the oral health of South Carolina's residents

DentaQuest manages the Healthy Connections dental program. We greatly appreciate the contributions of providers. Our provider web portal makes it easy for you to submit claims and authorizations, check member eligibility and more. Responsive service from our call center reps keeps your offices running at peak efficiency.

To learn more about the Healthy Connections program or DentaQuest, contact a provider relations representative in your area.

**Anthony Banks**  
803.528.1336  
[Anthony.Banks@DentaQuest.com](mailto:Anthony.Banks@DentaQuest.com)

**Tycie Sellers, CDA**  
803.758.0490  
[Tycie.Sellers@DentaQuest.com](mailto:Tycie.Sellers@DentaQuest.com)



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# Classified Ads

## Dental Related Services

**Palmetto Dental Personnel Inc.** is owned and operated by a dental professional with 20+ yrs experience and has exclusively provided professional staff for Columbia and the surrounding areas for 20 yrs. PDP has dental hygienists, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen 1-800-438-7470, fax 866-234-8085, email [gbrannen@palmettodentalpersonnel.com](mailto:gbrannen@palmettodentalpersonnel.com) or [www.palmettodentalpersonnel.com](http://www.palmettodentalpersonnel.com).

Kodak/Carestream & Shick Intraoral **X-ray Sensor Repair**. Specialize in repairing Schick CDR & Kodak / Carestream RVG 5100 & 6100 dental X-Ray sensors. Repair & save \$1,000's over replacement cost. We purchase old/broken sensors [www.RepairSensor.com/919-924-8559](http://www.RepairSensor.com/919-924-8559)

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## Locum Tenens/Positions Wanted

**Dentist available for locum tenens.** Available daily, weekly or monthly. General Dentistry. 20 years+ private practice, 8 yrs contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

Since 1975, **Dental Power has been placing dentists seeking work!** We have clients in SC with fill-in/locum tenens needs, short-term assignments (mobile dentistry and school based programs), long-term contract work and associate position openings. You can learn more and view specific opportunities at [www.DentalPower.com](http://www.DentalPower.com) or 800-710-9720

**Locum tenens/position wanted:** Orthodontists, I am offering my services to cover your practice as per your needs. Available daily, weekly or monthly. 46 years ortho experience; past president of the SCDA. Dr. B.C. McConnell, Jr 864-224-2007 or 864-339-9024.

**General dentist seeking full-time associate position.** Chapin, Irmo, Lexington & Columbia area. 2015 WVU graduate, AEGD Certificate, flexible, dependable, available summer 2016. Proficient in restorative, removable prosthodontics, anterior & premolar endodontics, extractions comfortable working with children. Email Elizabeth Fitch DDS at [fitche04@gmail.com](mailto:fitche04@gmail.com)

Dentist available for **Locum Tenens or part-time hours** with a flexible schedule. 40 years experience in general practice and last 30 years in SE Coastal SC. Will fill in for illness, vacation, disability or CE. Current SC license and liability insurance. Contact [eiblingdds@hargray.com](mailto:eiblingdds@hargray.com).

## Positions Available - Dentists

Our Lady of Mercy's Wellness House Dental Program on Johns Island needs **volunteer SC licensed dentists** to provide er & basic dental. M-Th and Tue evenings. Contact Dr. John Howard or Jakki Jeff at 843-559-4493.

Large group dental practice looking for **associate dentist** to join our expanding team in Columbia, SC. Competitive and excellent pay for qualified candidate. Experience preferred. State of the art facility. Candidates must have great work ethic, excellent skills and good chair-side manner. Email CV to [bromanoea@yahoo.com](mailto:bromanoea@yahoo.com)

**Volunteer at the Helping Hands Dental Clinic** (Georgetown). Licensed SC dentist, to provide extractions. Thur Evenings 5:00 pm. Contact Tracy Jones at 843-527-3424 or [acct.hhands@gmail.com](mailto:acct.hhands@gmail.com).

**Associate Dentist** in Charleston (Ladson) in a growing private practice (5-10 yrs experience). Seeking a gentle and caring Dentist who is thinking of their future and interested in a long term career. Excellent clinical skills and enjoy restorative, implant and cosmetic dentistry. 843-312-7847 or email [Trish.Nicklas@yahoo.com](mailto:Trish.Nicklas@yahoo.com)

**Associate Dentist FT/PT** in Myrtle Beach. Fee for service, no PPO's or HMO's. Digital and paperless! Fully trained, highly experienced team. Income potential is excellent. E-mail CV and cover letter to [lisa@marketcommondentistry.com](mailto:lisa@marketcommondentistry.com)

**General Dentist, Hygienist and Assistant** with experience needed for a fast pace new dental practice in Georgetown SC. Offering- paid vacations, sick days and 401K. Please fax resume to 843-527-7553.

Thriving private practice **seeking an enthusiastic & talented associate** to support our continued growth. Our practice is newly constructed and in the heart of lively and growing Lexington, SC. We are looking for an associate to join our highly skilled, experienced & dedicated team. Email resumes to [pgoose@gmail.com](mailto:pgoose@gmail.com) or 803-736-9991

**Pediatric Dental Opportunity-** An exceptional opportunity to join a growing Pediatric Dental & Orthodontic practice with multiple locations in the Charleston area. Join a TEAM in fun, well-respected, state of the art paperless practice with competitive salary and benefits. To learn more, please email [isabel@coastalkidsdental.com](mailto:isabel@coastalkidsdental.com) or call 843-818-5437.

Coastal SC, **PT or FT General Dentist** with 2-3 years experience to perform all aspects of general dentistry in an exceptional environment with advanced technology. Loyal staff of 15-20+ years. Benefits/retirement included. Email resume to [hazteal@yahoo.com](mailto:hazteal@yahoo.com).

**Associate Dentist** position available in Fort Mill in an established but growing practice (at 2 years experience). Seeking a compassionate Dentist with excellent clinical skills who enjoys restorative, crown & bridge, preventative and cosmetic dentistry. Please contact Dr. Jasper at 803-548-4353 or [drjasper@jasperdentistry.com](mailto:drjasper@jasperdentistry.com).

Successful, fee-for-service, multi-doctor practice seeking **Associate Dentist** with proficiency in all areas of general practice and endo a plus. Prefer 3-5 years of experience.

Position is initially 3 days per week with possibility for more. Located minutes from the beach in beautiful Charleston. Email CV to [pinappledentistry@gmail.com](mailto:pinappledentistry@gmail.com).

ElderCare **mobile dentist needed full time**. Deliver dental services to eldercare population in nursing homes. The dental care will be provided in the nursing homes which will consist of mainly exams and screenings. Will work closely with a Registered Dental Hygienist. Care provided at nursing homes throughout SC. Contact [mbh@prohealthdent.com](mailto:mbh@prohealthdent.com).

Excellent **Associate opportunity** in a paperless fee for service practice focused on complete health dentistry. We are a well respected team based practice that provides quality advanced dentistry. We are seeking a motivated Associate with surgery and endo experience. Interested candidates reply to [drehortman@sc.rr.com](mailto:drehortman@sc.rr.com).

**Part-time Endodontist** needed in Lancaster to treat patients in our office one day a week. Please contact Chad Tolbert at [tolbertc81@yahoo.com](mailto:tolbertc81@yahoo.com).

**General Dentist needed** in Greenwood to treat children. Excellent opportunity to be an Associate in this brand new pediatric dental office. This is not a corporation so there will not be anyone looking over your shoulder. Experience treating children is preferred. Contact [ellis3dmd@gmail.com](mailto:ellis3dmd@gmail.com) or 803-413-5100.

Busy multi-discipline practice **seeking pediatric dentist**. Candidate must be certified or recent pediatric experience. Position is for 4 or 5 dyas, depending on your preference. Sign on bonus and health insurance benefits available. Contact [aminish@mdadental.com](mailto:aminish@mdadental.com).

Great Expressions has **full-time, solo opportunities** for Dentists in metro-Atlanta, including: Lilburn, Douglasville, Stockbridge and Newnan, GA. Six-Figure Draw vs. Percent of Production w/ sign-on or relocation possible as well!! Clinical Freedom and Treatment Autonomy! Defined career-path, health/dental, 401K, time-off, malpractice assistance, CE. Call 678-836-2226!

**Full time Associate** needed for busy, up-to-date practice in the Goose Creek/Charleston, SC area. Please email CV to [mgilreath@hotmail.com](mailto:mgilreath@hotmail.com) or [sonya@goosecreekfamilydentistry.com](mailto:sonya@goosecreekfamilydentistry.com).

Dental practice **seeking General Dentists** in Greenville/Spartanburg who are focused on patient care and enjoy a private practice setting. Inquire about how you may qualify for our \$20k sign-on bonus! Also offering referral bonus of \$7,500, if candidate hired. Contact Mary Barfield 972-755-0889 or [mary.barfield@dentalonepartners.com](mailto:mary.barfield@dentalonepartners.com). EOE

Great opportunity for full time **General Dentist Associate** with partnership tract. 4 day work week with 6 weeks of vacation. Great technology in practice (CBCT, CEREC, IV Sedation) and mentorship available. Base pay range \$125k-\$165k based on

experience. Contact [mwammons@gmail.com](mailto:mwammons@gmail.com) or 803-432-3571.

Columbia Oral Health Clinic, a 501c3 non-profit desires a **PT dentist**. Treatment procedures include simple and complex restorative and oral surgical procedures and complete and partial denture prosthodontics. The position is salaried and offers tuition reimbursement of up to \$50,000. All inquiries may be made to [cohc@sc.rr.com](mailto:cohc@sc.rr.com) or call 803-779-4795.

**Associate dentist needed in Florence, SC** for a well established, highly productive dental office. Experienced staff. Currently working M-W, but can add days if necessary. Recent graduates welcome to inquire. Please email cv to [dr.rogers@charter.net](mailto:dr.rogers@charter.net) or fax 864-715-0690. Call 864-200-1999 for details.

**Seeking Associate Dentist in Sumter, SC** Great Respect, Benefits & Bonuses! Fast growing, privately owned dental office. Huge opportunities for advancement. With our unique bonus system & promotion policy your income potential is essentially limitless. We offer the newest most advanced equipment/procedures, educational support, allowances for CE, and flexible hours. [evelyn@ehorneassoc.com](mailto:evelyn@ehorneassoc.com)

**Associate needed in Oconee County-**Excellent opportunity for motivated quality oriented General Dentist with exceptional communication skills. Enjoy working with a fun loving team that values relationships with each other and patients in an atmosphere of excellence, integrity and compassion. Contact [oconeesdentist@gmail.com](mailto:oconeesdentist@gmail.com).

**General and Pediatric Dentists needed in Barnwell, Williamsburg, Georgetown and Horry County.** FT/PT Dentist needed that enjoy working with children. Please call for more information 843-839-4554 or [mendez\\_marlene@yahoo.com](mailto:mendez_marlene@yahoo.com)

**Heartland Dental openings in SC!** If you are an outgoing and positive Dentist looking for career satisfaction and continuing education opportunities, join a Heartland Dental supported office! We currently have positions available in: Columbia, Lexington, Rock Hill and Greenville. For more information, please apply online at [heartland.com](http://heartland.com) or contact Allison Varner 217-540-8389 or [avarner@heartland.com](mailto:avarner@heartland.com).

Dentist: **Consulting firm seeking practice transition consultant nationwide.** Immediate need in SC. Full training and support. Unlimited earning potential. [careers@paragon.us.com](mailto:careers@paragon.us.com) or 866-898-1867.

#### **Positions Available- Staff**

Multiple practices seeking **temporary hygienists** able to fill in as needed for vacations, sick days or maternity leave. All currently locations are located in Lexington/ Columbia vicinity and a one hour radius. Contact [sherilyn@mypuredental.com](mailto:sherilyn@mypuredental.com)

**Ortho Assistant needed** in Charleston- two locations (Mt Pleasant & N. Charleston) seeking positive, upbeat assistant. 4 days per week. Please email resume, photo and salary history to [843dentaljob@gmail.com](mailto:843dentaljob@gmail.com) [www.garrettsmiles.com](http://www.garrettsmiles.com)

Seeking **mobile dental hygienist-** provide dental cleanings on-site to residents of nursing homes in South Carolina. Will be lead hygienist. Travel is required. Contact [mbh@prohealthdent.com](mailto:mbh@prohealthdent.com).

A brand new, private practice dental office is looking for energetic, motivated, reliable, quick-learning **dental assistant** to join the team. Experience preferred. Must be able to assist all aspects of dentistry and be familiar with Eagle Soft. Please email resume to [brigitte.lorbecki@gmail.com](mailto:brigitte.lorbecki@gmail.com).

**Practices/Office Space Available**  
**Dental Office for Rent in Rock Hill.** Built as a Dental Office this freestanding building has 3 operatories plumbed for nitrous oxide, suction and compressed air. Located in the center of the medical community at 1342 Ebenezer Rd. Contact John Rinehart at [jdrinehart@ccim.net](mailto:jdrinehart@ccim.net) or 803-517-0229 or 803-329-3285.

**Southwest SC #8930** -Gross collections-\$936K; 3 operatories; 4 days. For more information contact Dr. Earl Douglas at 770-664-1982 or [earl@adssouth.com](mailto:earl@adssouth.com)

**Columbia General Practice #8843**-Gross collections-\$559K; sale price \$449K. 3 operatories; 1300 sqft. office space. For more information contact Dr. Jim Howard at 919-337-1162 or [jim@adssouth.com](mailto:jim@adssouth.com)

**SW Greenville Area #9016** - Gross Collections-\$640K; 5 operatories; 4 days For more information contact Dr. Earl Douglas at 770-664-1982 or [earl@adssouth.com](mailto:earl@adssouth.com)

**Satellite dental office;** 52 foot trailer. One operatory fully equipped white coastal chair. One operatory plumbed and ready. Lab, reception, business office, 1 full bathroom and HVAC included. Ready to move to your location. \$30,000 OBO call 803-648-3251 for more information.

**Satellite Dental Office for sale in Northeast Columbia,** in a busy upscale area. It has 3 operatories with an esthetic & boutique style setting. Office is open only 2 days a week and ideal for new dentist to add additional days with great growth opportunity. Please email [smilstudio@aol.com](mailto:smilstudio@aol.com)

**Office space** formerly dentist office space for 4 or 5 chairs was the home of 2 successful practices for the past 15 years. Near Clemson SC & Lake Keowee & Hartwell- lease negotiable 10261 Clemson Blvd. Seneca, SC 29678. contact 864-650-0832 for more information.

**Oral Surgery Practice for Sale in Charleston, SC** Well established oral surgery practice; 30+ years in this location. All fee for service; consistently collecting over \$1.6 million. Lots of referrals and great staff to stay on. Building available for sale or lease. Dr to stay on for transition (as much or as little as needed). Contact us at 678-482-7305 or [info@southeasttransitions.com](mailto:info@southeasttransitions.com). Listing ID SC-1056. [www.southeasttransitions.com](http://www.southeasttransitions.com)

**Lowcountry/Coastal SC-** oral surgery practice with periodontist in this highly desirable area of South Carolina. 3 operatories with new equipment added in 2015! Contact Henry Schein Professional Practice Transitions Consultant Courtney Howell Robinson, 843-324-0703, [courtney.robinson@henryschein.com](mailto:courtney.robinson@henryschein.com) #SC107

Established Dental office for sale. Great location! **Sumter SC.** Real estate, supplies, equipment, Practice management Database, furnishings etc. 5 operatories, lab, lounge, private office, 3 baths, waiting area. Collections \$900k when working, seller price \$400k. Seller became disabled Dec. 2015, retired. Please email [dochollidaysumter@gmail.com](mailto:dochollidaysumter@gmail.com)

**York County-** Fastest growing school district, convenient to I-77, 15 miles from uptown Charlotte. Emphasis on cosmetic and complex restorative. 6 fully equipped ops, paperless, Intra Oral Cameras, and Eaglesoft, Owner motivated to sell! Contact Henry Schein Professional Practice Transitions Consultant Krista Butler, Krista. [Butler@henryschein.com](mailto:Butler@henryschein.com), 919-622-8339. #SC108

Dental practice for sale in **Charleston SC-** 1057 Rarely available! Practice for sale in the fastest growing part of the city. 5 operatories, all digital, Cerec available as well. Mostly fee for service practice collecting approximately \$600,000. Beautiful professional building. Dr moving. Tremendous growth opportunity. Most procedures referred out. 678-482-7305 or [info@southeasttransitions.com](mailto:info@southeasttransitions.com). Listing ID SC1057. [www.southeasttransitions.com](http://www.southeasttransitions.com)

Dental practice for sale in **Columbia SC-** 1054 2 office practice, collecting more than \$2 million. Beautiful offices with 4 and 5 operatories. Long term staff. Dr. and associate to stay on. Offices can be sold together or separately. Contact us at 678-482-7305 or [info@southeasttransitions.com](mailto:info@southeasttransitions.com) for details. Listing ID SC-1054. [www.southeasttransitions.com](http://www.southeasttransitions.com)

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## NPT'S FREE PRACTICE PROTECTION PLAN (PPP)



In general, following the unexpected death or disability of a dentist, practice value immediately begins to decline approximately 25% per month until a transition occurs. Unfortunately though, it could be weeks before a grieving loved one contacts the appropriate professionals to begin the search; and then additional weeks if not months before a proper transition is completed. By then, the practice could have little to no value remaining.

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