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# Bulletin

VOLUME 36, ISSUE 2

FEBRUARY 2008

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PUBLISHED BY  
THE SOUTH  
CAROLINA  
DENTAL  
ASSOCIATION

## Get Ready For a Great Annual Convention!

By Skip Mollica, General Chairman

We would like to invite everyone - dentists, staff, and family to the 139<sup>th</sup> Annual Convention of the SCDA. We have been charged with exploring a new venue, as our meeting grows in numbers and more space is needed. This year we will be at the beautiful Sheraton Convention Center Hotel in Myrtle Beach and the convention will begin on Thursday, April 24, so mark your calendars. The Sheraton will provide us with a new and spacious hotel and meeting facility. The rooms are new and refreshing. The lecture halls which are connected to the hotel are spacious and immediately adjacent to the exhibit hall. The exhibit hall will have a CyberCafé and a beach music DJ spinning tunes and giving away prizes during the lunch hours. You will be able to get lunch within the exhibit hall enabling you to enjoy the music and visit the vendors during the break. You may go to [www.myrtlebeachconventioncenter.com](http://www.myrtlebeachconventioncenter.com) and view the hall and lecture rooms. At [www.sheraton.com/MyrtleBeach](http://www.sheraton.com/MyrtleBeach) you can take a virtual tour of the hotel rooms, facilities and restaurants. Both center and hotel are great five-star types of facilities.

Hats off to Dr. David Watson, who has put together a great continuing education program. Our speakers on Thursday will be Dr. Van Haywood, a professor in the Department of Oral Rehabilitation at the School of Dentistry at MCG, on "State of the Art Bleaching". Dr. Haywood has more than 90 publications on the nightguard vital bleaching technique and the topic of bleaching and esthetics and the first papers on treating bleaching sensitivity with potassium nitrate. Bob Gray, a nationally known, entertaining speaker who is listed in the Guinness Book of World Records, will speak on how to increase your memory-"I'm No Good With Names.... But I Never Forget a Face." In addition, Atlanta Dental is sponsoring a "Technology Day" from "Planning Your High-Tech Dental Office" and Today's Technology: Keys to Reducing Staff Stress, Improving Patient Care and Enhancing Practice Success to Cone Beam Technology.



Dr. Van Haywood



Dr. John Kois

Friday will showcase Char Sweeney, who has been involved in dentistry since 1979 both clinically and administratively. She has presented lectures at the ADA, the Hinman, the Yankee Dental Conference, and the Masters of Australia just to mention a few. For the business aspect of dentistry she will host morning and afternoon sessions on "The Ten Latest Trends in Practice Management" and "The Four steps to Commitment for Dentists, Staff and Patients". Dr. John Kois received his DMD degree from the University of Pennsylvania and a Certificate in Periodontal Prosthodontics with a MSD degree from the University of Washington. He practices in the Tacoma/Seattle area and is an affiliate professor in the graduate Restorative Program at the U. of Washington. He will enhance your understanding and increase your knowledge of "Functional Occlusion I: Science Driven Management".

The meeting concludes with a busy Saturday. The Young Dentists and Dental Students won't want to miss Dr. John Gammichia on

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# Get Ready For a Great Annual Convention!

(Continued from page 1)



Dr. John Gammichia

“The First Five Years, The Wondering Years. What They Didn’t Teach you in Dental School.” Dr. Gammichia is in private practice in Orlando, Florida and has written numerous articles and given lectures nationally on the trials and tribulations of being a young dentist. Dr. John Burgess returns from last year’s session to present a limited attendance, hands-on course on “Adhesive Restorations”. He is currently the assistant dean for clinical research at the University of Alabama Birmingham and, also a consultant to the ADA’s Council on Scientific Affairs. He has published more than 300 articles, abstracts and textbook chapters. We also have the opportunity to proudly present some of our own colleagues. Dr. Chris Campbell of Columbia will give a lecture and participatory course on “Dental Photography”. Chris finished dental school at MUSC in ’98 and then followed with a GP Residency at Palmetto Health Richland. He has spoken statewide on digital photography for the dental professional. Dr. Tom Trinkner, also, of Columbia, with dental ceramist Matt Roberts will speak on “Developing Advanced Clinical Skills and Communication for the Doctor and Ceramist”. Tom finished at the Ohio State University College of Dentistry in 1983. He was the first South Carolina dentist to be awarded Accredited Member status by the American Academy of Cosmetic Dentistry for Excellence in the Art and Science of Cosmetic Dentistry and is an associate teacher at the L.D. Pankey Institute. The hygienists will want to hear periodontists Dr. J. Eric Hamrick and Dr. Ryan Voelkert, both of Greenville, present “Periodontal Concepts for the Dental Hygienist”. Eric attended MUSC for his dental degree and the University of Alabama Birmingham for his Periodontal training. Ryan attended MUSC and also received his degree in Periodontics there. Both have given many CE courses and presentations to dentists and hygienists throughout the state. Dr. Charles Hook, past Professor of Operative and General Dentistry at MUSC, graciously, will give us his entertaining OSHA update. There will be a Basic Life Support recertification and certification course and a course on the “Legal Issues for the Dental Practice”. The Committee is excited about this year’s convention and takes pride in presenting an agenda for all to enjoy and to learn. So come and get all your continuing education, enjoy the fellowship and the Grand Strand with all its entertainment, restaurants and shopping that you’ve become accustomed. See you in April!



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## Myrtle Beach Convention Center Offers New Possibilities

The 2008 Annual Session Committee has gone to great lengths to present the caliber of meeting that South Carolina dentists appreciate. The decision to move the meeting to the Myrtle Beach Convention Center and the premier Sheraton Hotel occurred with this same meticulous preparation. The SCDA hopes that the Convention Center will offer the best facility for our meeting.

Since this is a change of venue for our Myrtle Beach meeting, it is appropriate to highlight some of the many pluses for this site. The attractive and well appointed Sheraton Myrtle Beach Hotel is connected to the spacious Convention Center. A short walk will lead attendees to the Center and the exhibit floor. The Sheraton offers many amenities available in all upscale hotels. Known for its "seven-layer feather bedding", the Sheraton has a reputation for well appointed rooms and enjoyable dining at Vidalia's Restaurant.

As before, a block of rooms are reserved for the SCDA guests who register for the Annual Session. Reservations may be made by calling the hotel at 1-800-325-3535 and mentioning that you are with the SCDA convention.

Rates for a standard room with double occupancy are \$175.00 per night plus assorted taxes and resort lodging fees. Room rates are available through March 25, 2008 or until the block of rooms are sold out. There are a limited number of one bedroom suites available at a different rate.

The exhibit floor will be unique in that it is one of the few South Carolina facilities large enough to allow exhibitors to display the bigger meeting structures. The mix of businesses that will participate should benefit from the ability to drive onto the floor, set up, and depart more easily than at Kingston. The location of the Exhibit Hall is very convenient to the lecture halls. And the Convention Committee has gone to great lengths to schedule time for attendees to visit our dental suppliers.



## SCDA Mission Statement

**The South Carolina Dental Association is an association of dentists organized to provide optimal oral health to all citizens in the State of South Carolina through the promotion and the improvement of the art and science of dentistry.**



## Master Calendar

- Feb 1** Give Kids A Smile Day
- Feb 15** Radiation Safety Exam—Midlands Tech-Airport, 2-4 pm
- Feb 20** Senate Finance Legislative Event—Ruth's Chris, 12 pm
- Feb 22** Oral Health Intervention for Infants, Children and Teens—Midlands Tech-Airport, 8:30 am-12:30pm
- Feb 27** Senate Medical Affairs Legislative Event—Ruth's Chris, 12 pm
- Feb 27** Water Fluoridation Awards—EdVenture, 3 pm
- Feb 27** House 3M Legislative Event—EdVenture, 6:30-9 pm
- Feb 28** Piedmont New Dentist Reception—TBA, 6:30-8:30 pm
- Feb 29** Piedmont District Meeting—Gunter Theater, 7:45 am-5 pm

Please visit [www.scda.org](http://www.scda.org) for more events.

## South Carolina Dental Association Bulletin

Vol. 36, No. 2

February 2008

Philip E. Smith, DMD, FAGD, ACD, ICD

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## Editorial Comments

*Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed: [philes48@aol.com](mailto:philes48@aol.com), mailed to the SCDA office, or faxed to (803)359-3004.*

### The "A" Word...

Last month I wrote an article about amalgam collectors for the office. The prompt was a recommendation to install these devices as part of a best practices protocol from the ADA. As you can imagine, there are few offices that currently use the system. We as dental offices are low on the totem pole for environmental impact. But we are an easy target, and the cross hairs are aligned. By coincidence, there have been a number of amalgam articles that have come across my desk. Some read like tabloid headlines.

### Norway Bans Dental Amalgam!

Norway has acted in the New Year to discontinue the use of dental amalgam. The action was part of a sweeping effort to restrict the use of mercury and was done so largely for environmental reasons. It is possible that Sweden may have taken a similar action. No new scientific studies or other new data have been cited as calling for this sweeping action. The ban is not expected to have any economic impact in these countries because of their national health care systems. Sweden's health care system stopped paying for amalgam fillings years ago. In both countries, the purported availability of viable alternative materials was cited as support of the action.

### LA Times Publishes Concern About Cremation and Mercury

During cremation, the mercury in the amalgam is released "up the stack". There are three primary approaches to this issue: remove restored teeth prior to cremation, install expensive pollution control devices on the crematoria, or take no action. So far, the third has prevailed. The Times story dealt with a local effort in Colorado to require crematoria operators to take some action. This isn't the first time the issue has come up, as scattered local governments across the country have raised the issue. The ADA has had ongoing conversations with the National Funeral Directors Association and will continue to monitor this issue.

### SC DHEC to Test Residents for Mercury?

In a January 11 article in The State newspaper a headline stated that "Officials to Consider Testing S.C. Residents for Mercury." The article stated that health officials have discussed testing mercury levels in people as concerns about growing levels of the pollutant in state waters has led to warning signs at boat landings in South Carolina. A similar article from Charleston's Post and Courier identified people who eat fish from several local rivers had high levels of mercury in their bodies.

A follow-up statement was released by DHEC stating that the state agency was not ready to test Lowcountry residents just yet. However, doctors in the Pee Dee have begged for this process to proceed. Regulators will begin a detailed look at the mercury problem to see if human testing is worthwhile. The metal taints some fish in about 60 state waterways and the ocean. Some Lowcountry residents rely on the fish to feed their families. In

*(Continued on page 5)*



**Dr. Phil Smith**  
Editor

# Editorial Comments

(Continued from page 4)

the past, DHEC has issued health advisories about contaminated fish and will begin posting waterways with warning signs. But it hasn't determined how mercury affects people who eat the fish.

## Now What?

As you can only imagine, dentists will soon be assaulted with myriad concerns about silver fillings. And whether you place or remove amalgam restorations, you will likely have a challenge in the future. The ADA closely monitors all of these activities. Most concerns are based upon incomplete studies. There is a new restorative materials brochure and a short summary available for free download on the American Dental Association website ([www.ada.org](http://www.ada.org)).

## Say What!#?

Think that these concerns won't affect you? In a related development, the Philadelphia City Council has voted to require the City Department of Public Health to develop a mandatory patient brochure, which dentists in the city will have to provide at least once to each patient before restorative work is done.

## Hometown Heroes, the Series

I am beginning a series of articles that recognize South Carolina's Dental Hometown Heroes. These are individuals who contribute much to the Palmetto state's quality of health and community. This series is designed to coordinate with the launch of the EdVenture and SCDA display for National Children's Dental Health. I invite my readers to contact me at [PhilES48@aol.com](mailto:PhilES48@aol.com) if there is a deserving dentist, dental team member or group who you see as an SCDA Hometown Hero.

Till Next Time,  
Phil



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## Save the Date!

Friday, March 7, 2008  
9 am

Water Fluoridation  
Education & Training

SCDA Office  
120 Stonemark Lane  
Columbia SC 29210

Email Phil Latham at [lathamp@scda.org](mailto:lathamp@scda.org) to RSVP

---

## Tech Talk

By Christy J. Campbell

### 2008 Membership Dues

Second notices have been sent out. If you have not paid, your payment is due in the office no later than February 15, 2008 to avoid penalties. If dues are not paid by March 14, 2008, your membership will lapse and if you have insurance with the SCDA, it will also lapse. If you have not received your dues statement, please contact Christy Meador at 800-327-2598 or by emailing her at [meadorc@scda.org](mailto:meadorc@scda.org)

### Name Change

On December 31, 2007, I married my fiancé of 5 years. That being said, I no longer go by Campbell. You will see that all material, emails, etc. are now with the last name Meador. I can still receive email at my old address or you can now send it to [meadorc@scda.org](mailto:meadorc@scda.org)

### Fun Facts

From the 5th to the 15th century A.D., dentistry was practiced by “barber-surgeons,” who performed a variety of services, including cutting hair and extracting teeth.

Remember, this is **your** web site. Please feel free to send me articles, photos any other information for our website. You can email at [meadorc@scda.org](mailto:meadorc@scda.org)



## President's Message



**Dr. Carter Brown**  
President

**February** is always an important month for dentistry. It is National Children's Dental Health Month (NCDHM). This is an opportunity to focus on what parents should know and do to take care of their children's oral health. The parents after all are the number one oral health care individual for the children. We also instruct the children on healthy habits and homecare, but without the buy-in of the parents and the family as a whole, the results fall way short.

We are using NCDHM to reach the families, especially of those children who don't yet have a Dental Home. We are sponsoring a traveling exhibit from the National Dental Museum at EdVenture in Columbia during February, March and April. We want to reach the tens of thousands of children who will come through the exhibit and the dental room, but also reach the adults and family members that are attending as well.

We have also created a professional display that we want to have available for you to use around the state. Dr. Will MacDonald will use it first in Charleston at the new children's museum. We want to see this used at events, in the malls, at churches, wherever you think we can make a difference. The initial display is targeted at kids, but will be done in several versions. We will have it at the Annual Convention for you to see.

Dr. Rocky Napier is heading up NCDHM for South Carolina this year. He wants you to create local activities that will add to the effort and let him know about what you are doing. We are proud of the many ADA Samuel D. Harris Awards we have won from the ADA for the best NCDHM in the country and would like for us to WOW them in Chicago this year.

February is also the time for Give Kids A Smile. Each year the event expands and provides dentists a chance to give back in a structured way. The community wins from the more than \$250,000 in comprehensive care provided by the event. The secondary effect is the educational opportunity for the families to learn how to stay healthy. It also gives us a public forum to show our commitment to help and the need that is out there. We also know that many of you give back all year long in your private practices and by volunteering in clinics, etc., but this is done in private. Those who say dentistry is not caring don't ever include those private actions.

Just as in the political races, perception is reality. The dental profession is judged by the limited knowledge the public is fed by news accounts, agenda driven advocates, and personal experiences. Our participation in NCDHM, GKAS, and other public screening, oral health education venues, and advocacy for the rights of all South Carolinians to have the best comprehensive oral health care is critical to keeping the true story of dentistry front and center.

The new display is a first step to creating a year-long Oral Health Literacy push for the state. We can't be around one month a year anymore. We need your help with ideas for Oral Health Literacy (contact me [wcarterbrownmd@mindspring.com](mailto:wcarterbrownmd@mindspring.com)) and for any other community based activities contact Rocky Napier, and for any Public Relations ideas or media contacts tell Jeff Gardner.

**A reminder about the Annual Meeting:** it is a week **earlier** this year— **April 23 thru 26**— and will be at the Myrtle Beach Convention Center, right at Broadway at the Beach. The House of Delegates will be on Thursday afternoon. Based on surveys this looks like a more member friendly time and day. You will have the business part of the weekend over earlier and can enjoy the rest of the meeting without rushing on Sunday.

*"Our participation in NCDHM, GKAS, and other public screening, oral health education venues, and advocacy for the rights of all South Carolinians to have the best comprehensive oral health care is critical ..."*



# SCDA Member Benefits Group Corner

By Mark K. Brown

## WANT TO SAVE MONEY ON PAYROLL TAXES IN 2008?

Premium Conversion or Premium-Only Plan (POP) Administration

### What Is It?

A premium conversion plan or premium-only plan (POP) provides for tax-exempt treatment of premium contributions to certain benefit plans, resulting in tax savings for the employer and participating employees. The types of benefit plans that can be included in POP are medical, accident, & health (including cancer), group term life up to \$50,000, vision, dental, and disability.

### Why Is This Important?

IRS Section 125 considers pretax premium contribution dollars as employer dollars for tax purposes. As a result, your total taxable payroll is reduced by the amount of the employee salary reduction premium contributions. A reduced payroll results in lower payroll related taxes. When employees' taxable wages are decreased, the employees' salary base is decreased and the employer pays less in FUTA/FICA taxes. The amount of savings is dependent upon total company payroll and how much employees contribute toward their benefits, but a company of any size can implement a POP and save money. The same kinds of savings are available to every employee who makes a contribution toward their insurance benefits. Because employees reduce their taxable incomes by the amount of their premium contributions, they pay less income, and Social Security taxes, and actually could increase their take-home pay.

### What does it cost?

*Nothing!* Colonial provides the Section 125 Premium Only Plan and enrollment support at no cost for Colonial customers. Enhance your benefits package while reducing both employer and employee taxes - all at no cost. This is another way to combat rising health care costs and provide greater overall value in your employee benefits plan. Let Colonial show you how to do this by contacting Sean Hart (803) 463-7338.

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# Executive Director's Notes

## WHAT SHOULD I DO?

The first day back in the office after the holidays, I received a phone call from a member asking what he should do since his office had been broken into and the computers stolen. The dentist had gotten the local authorities involved, but he was very concerned about what might have been accessed on the stolen hard drives. I immediately contacted our lawyers to seek their advice and learned that South Carolina does not have an actual law instructing anyone what to do if such an incident occurs. The advice was to have the dentist contact each patient and let them know what had occurred.

I followed up with the American Dental Association lawyers and confirmed that SC does not have such a law, however, there is a bill pending in our House of Representatives that addresses loss of personal information. The proposed law is similar to most of the breach notification laws and would require a dentist to provide notice to his or her patients in the event the information was lost or the computer stolen.

Although the proposed law hasn't passed, it is suggested that you still should notify your patients if you ever encounter such an incident within your practice. You may be asking yourself, "If I am able to retrieve the computers, how do I know if information has been accessed on a hard drive?" You can take the computer to a technician who could forensically examine it and ascertain if and when data in the computers was accessed.

I hope none of you will ever have to go through such a situation, but in case, hopefully this information will be a guide for you.



**Mr. Phil Latham**  
Executive Director

*"...as of January 11, 2008, 420 dentists still had not registered their NPI number(s) to SCDHHS."*

## MEDICAID

Recently, the SCDA Medicaid Committee met and learned from the representatives at the Department of Health and Human Services (SCDHHS) that effective March 1, 2008, SCDHHS will discontinue acceptance of only the legacy Medicaid Provider ID number. You must begin to use your National Provider Identification (NPI) number. A bulletin was sent regarding this news. This is nothing new as both the SCDA and SCDHHS have been educating the provider community for some time.

Do note that the SCDA Medicaid Committee also learned that as of this past Friday, January 11, 2008, 420 dentists still had not registered their NPI number (s) to SCDHHS. This too is a requirement and must be done before March 1, 2008. To report your NPI number to DHHS please visit <https://secure.dhhs.state.sc.us/npi/index.asp>

## CONVENTION – APRIL 23-26, 2008

The SCDA staff and I visited the Myrtle Beach Convention Center in January to meet with the hotel and convention staff regarding the SCDA annual meeting. Although I have been by the convention center several times, I had never been inside.

The Convention Committee hit a homerun with this selection. The facility, if I can use the expression my kids use all the time now is ... COOL !!!!!!!!!!!!!!! Please mark your calendars now. Note the dates as they are earlier than normal. Visit the SCDA website for more information and make plans to attend the 139<sup>th</sup> SCDA Annual Convention.



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## SCDA Welcomes New Members

The South Carolina Dental Association would like to recognize our new members. Fifty-seven (57) dentists joined during the fall meetings of this year. The Board of Governors of the Association is pleased with your decision to be a part of organized dentistry, and invites you to take full advantage of the many benefits that are offered.

### Central District

Linda Basquill  
Benetta G Bell  
James R. Finley  
Sean Flynn  
Nicholas D. Gee  
Alice Hale  
Bennett T. Hammett  
Emily O. Hubis  
Mathew L. Hubis  
Darcie L Leonard  
Tanya M Moody  
John G Ramsbottom III  
Robert Renner  
Alberto L Saenz

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Michael Brandon  
Tristan Cordray  
Kevin Fader  
Elizabeth Gaston  
Thomas Gue  
Kevin Hardy  
James Hill  
Terri Hubbard  
Agatha Lynn  
Patrick McKnight  
Fredrick Moore  
Edward Murphy  
Raquel Pacheco  
Charles Putham  
Kenneth Reagin  
Jared Slovan  
Suzanne Sprouse  
Keith Wickizer  
James Wisner

### Pee Dee District

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Russell Mc Cracken  
Angela Schweiger  
Mary Nicole Stroud

### Piedmont District

John Atcheson  
Cynthia Baker  
David Beemer  
Andy Burton  
Joseph Chadwell  
Rainey Chadwell  
William Callahan  
April Czarsty  
Jason Davis  
Matthew Dickson  
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If you are a representative of a company that cares about the future of dental education or are a member of the profession of dentistry, you are encouraged to attend a very important event.

The South Carolina Dental Association & The Medical University of South Carolina  
**Corporate Forum for Dental Education**  
**Friday, March 7, 2008**  
**2:00 p.m. until 5:00 p.m.**  
MUSC College of Dental Medicine  
173 Ashley Avenue  
Auditorium  
Charleston, South Carolina 29425

Speakers will include:  
Dr. W. Carter Brown, President, South Carolina Dental Association  
Dr. Jack Sanders, Dean, MUSC College of Dental Medicine

This event is free of charge. For more information or to R.S.V.P., contact Stephanie D. Oberempt at (843) 792-6933 or [Oberempt@musc.edu](mailto:Oberempt@musc.edu).

## Dental Auxiliary Scholarships

The SCDA Foundation received nominations for dental auxiliary scholarships. These nominations are based solely on the students financial need and academic performance. One scholarship is available for each dental assisting and dental hygiene program at each of the state's technical colleges. The Dental Auxiliary Scholarship program started in 1989 and an average of a dozen scholarships have been granted each year.

The Foundation made its final decisions and scholarship checks in the amount of \$400 each were mailed to the winners (listed below). Congratulations!

Assisting:



Tracy Sherbert  
Greenville Tech



Belinda Purser  
Horry Georgetown



Jana Guess  
Midlands Tech



Jillian Cooper  
Trident Tech



Abby Neiger  
York Tech

Hygiene:



Theresa Edwards-  
Greenville Tech



Lauren Hubert  
Horry Georgetown



Emily Jackson  
Midlands Tech



Stephanie McFarling  
Trident Tech



Erica Handschumacher  
York Tech



**The South Carolina Dental Assistant Association  
and  
Columbia Dental Assistants Society  
Presents  
Oral Health Interventions for Infants, Children & Teens  
Speaker: Stacey McCauley, RDH. MS.  
Friday, February 22, 2008  
8:30 to 12:30  
Midlands Tech, Airport Campus  
For details contact Maria Burkhalter, CDA  
803-796-1734 or 803-808-9771**

# **Now You Have A Choice**

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*James J. Howard, DMD 910-523-1430  
Email [drjimhoward@ec.rr.com](mailto:drjimhoward@ec.rr.com)*



# CONGRATULATIONS!



## Ollie L. Stukes, DMD & Beth Stukes *South Carolina*

for being one of AFTCO's top analysts of the year for the fourteenth year in a row!

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*Arizona*

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*Kansas*

Richard Lyschik  
*Texas*

Gary Hollender  
*Virginia*

Kim Iannotte  
*New Jersey*

Jeff Thornberg  
*Virginia*

Rick Kennard  
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## Classified Ads

Palmetto Dental Personnel is owned and operated by a dental professional with over 20 years experience and has exclusively provided professional dental staff for Midlands and surrounding areas for 15 years. PDP has hygienist, assistants and receptionist available for temporary and permanent placement. Contact Gail Brannen at 800-438-7470 anytime.

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**PRACTICES FOR SALE: CHARLESTON AREA #8068** Gross \$242,071; 2.5 days, 3 operatories; 1,300 sq ft. **CHARLESTON AREA #8438** Gross \$284,914; 4 days, 2 operatories; 850 sq. ft. **EASTERN SOUTH CAROLINA #8437** Gross \$443,901; 4 days, 3 operatories; 1250 sq. ft. Building is also available for sale for \$100,000. **HILTON HEAD ORAL & MAXILLOFACIAL SURGERY #8223** Gross \$685,599; 5 days, 3 operatories, 2,000 sq ft. **NORTH CHARLESTON MERGER #6030** Gross \$214,594; 1.2 days **NORTH OF CHARLESTON #8187** Gross \$365,643; 5 days, 4 operatories; 2000 sq. ft. **ASSOCIATESHIPS: CHARLESTON #8372 FLORENCE #8104 GREENVILLE-ANDERSON AREA #8458 MYRTLE BEACH AND CONWAY #8278 NORTH CHARLESTON #8194** Call Dr. Jim Howard, Professional Practice Consultants, Ltd., at 910-523-1430 for more information. We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers.

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**DENTIST FOR PARTNERSHIP/OWNERSHIP TRACK IN THE ANDERSON AREA:** An ideal position for a new dental graduate or after completion of a residency/military. Candidate will concentrate on patients and treatment planning while we run the business end. After a 2 to 3 year commitment, there will be an opportunity for buyout/partnership. Excellent opportunity with no overhead concerns. Please contact 864-992-7018 or [kim@digitalwebzone.com](mailto:kim@digitalwebzone.com).

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General practice and equipment/furniture/supplies for sale in prime location of Greenville (Pelham Rd.). 3 equipped operatories with 4th hygiene

room plumbed. Planmeca panorex with autocassette. Doctor partially disabled, presently works 26 hrs/wk and refers out most extractions, endodontics, periodontics and prosthodontics. Great potential for growth, especially for graduate of general practice residency program. 1400+ sq. ft. building on .35 acre for lease or sale. Present owner prefers to stay and work PT afternoons only. Salary or percentage of production/collections negotiable. Staff of 1 intact, works 32 hrs/wk and willing to stay at present salary and benefits. For more information call Dr. Roger Cherry's office at 864-232-9452 or cell 864-350-4867.

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Huge Inventory of Used Adec Dental Equipment. Adec Dental Package Includes the Following: Adec Priority 1005 Dental Chair (Hydraulic), Adec Left / Right Swing Delivery System, Two Handpiece Positions, One with Five Hole Fiber Optics, One Syringe, Vacuum Package with HVE, SE & Syringe, Pelton & Crane LFII light. [www.hrcdental.com](http://www.hrcdental.com). 1 Equipment package \$2750.00, 5 Equipment packages \$10750.00. See website for up to date pricing. This equipment package can convert from left to right side operation in seconds. Discounts for Multi package purchases. Installation & shipping available. All equipment is guaranteed to be in good working condition. Additional Options: New Doctor's stool, New Assistances stool, New Stool set, New Upholstery for chair (Chair will look new), New 6 pin fiber optic (1 handpiece), Water bottle system. HRC Dental INC. Contact Sam Slay 919-369-4247. [samslay@aol.com](mailto:samslay@aol.com).

## Help Wanted

Myrtle Beach area — Associate dentist needed for busy family practice with opportunity for buy-out. Great location in resort area. Gross near \$800,000. Resume to P.O. Box 70255 Myrtle Beach, SC 29572.

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Dental Talent Needed-Columbia Area. Full time, Part time or temporary. Dental assistants, hygienists and front desk. Full time has benefits. Part time and temporary can set your own flexible hours. No fees, no contracts and free training. Fax resumes to 803-750-5613.

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Lexington, SC - Full-time - Pediatric Office. Seeking certified dental assistant and dental hygienist. Growing practice needs someone who is dedicated to providing quality care. Competitive salary and benefits. Fax resume to 803-359-7542 (Monday - Thursday, 9am - 4pm).

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Wanted: General Dentist as associate in Growing Lowcountry practice. Call 843-549-2121.

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Dental Assistant Needed - F/T with x-ray certification and experience. Must be exceptional team person with a focus on warmth & caring and expert communication. Salary and benefits based on experience and motivation of applicant. Fax resume to 843-651-6571, email to [beachassistant@aol.com](mailto:beachassistant@aol.com) or mail to Murrells Inlet Dentistry, 4405 Hwy. 17 By Pass - Murrells Inlet, SC 29576.

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Seeking experienced, FT registered Hygienist. In addition to oral procedures, must maintain aseptic work area, be organized & self-motivated, coordinate patient flow with front & back offices, educate staff on dental hygiene & other issues while promoting a safe, minimal stress environment. Must follow universal precautions and all OSHA & HIPAA requirements. Top salary, full benefits, 401K & more. 2 years of experience required. Contact Floretta Sutton at 803-255-0200 or [aharper@esourceshr.com](mailto:aharper@esourceshr.com).

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S.C. Dept. of Corrections is looking for full-time or part-time dentists. Contract or State employee. Please contact Dr. Doug McPherson at 803-896-8559 if interested.

### Rates:

- Classified advertising is \$25 for members and \$35 for non-members on a per issue basis.
- There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis.
- For no additional charge, ads are posted to the SCDA website during the month(s) of publication.

All ad copies and cancellations must be received by the 5th of the month prior to the publication (starting July 2007, no later than 7 business days prior to publication), which will occur on the first of the month, with remittances accompanying the ads.



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Associate opening in Anderson/Greenville area. Well-established small town practice with loyal long-term staff needs a FT assoc. to run as solo-dentist w/out the administrative burdens. Launching "extreme office makeover" including new ADEC operatories, Eaglesoft computerization, reception area facelift & aggressive marketing campaign. Growth & income are unlimited for the poised dentist who can step in as an enthusiastic team leader. Willing to mentor a suitable recent graduate. Call 864-225-9373.

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Assoc. Dentists - Opportunities avail. in several areas of NC, in state-of-the-art general practices treating underserved children and young adults. A desire to work in a team oriented, positive environment a must. Excellent compensation and benefits package with opportunities for growth. Come help us make a difference! Contact Roger Walters, Root Dental Mgmt (704-395-6000) Email: [walters.rdm@gmail.com](mailto:walters.rdm@gmail.com). New grads encouraged.

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Dental Assistant needed - PT with X-ray & Nitrous certification. Exciting position in busy Mt. Pleasant office. Fax resume to 843-881-7499 or email to [droidham@bellehalldentistry.com](mailto:droidham@bellehalldentistry.com).

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ACC Consultants is looking for dentists wanting weekend work in the state of South Carolina. ACC is looking for dentists to travel to military facilities and perform basic dental exams on military personnel. Please contact Jana Cruickshank if interested 505-323-1300 ext. 17 or email [jana@accidental.com](mailto:jana@accidental.com).

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Florence associate opening in well established, modern, clean practice with loyal, long-term staff. We need FT/PT associate to participate like a solo/owner doctor without the administrative burdens. We are a family practice with a cosmetic emphasis. We offer either a salaried or commission package with health insurance available. Call 1-800-thankus and visit [www.carolinasmile.com](http://www.carolinasmile.com) today!

•••

COLUMBIA—Full time associate dental position available immediately in Columbia. Excellent benefit and compensation package available with equity position a possibility immediately or in future.

Beautiful new office with modern equipment. Practice will gross almost \$700,000 this year. Associate Dr. should expect to make \$125-150,000/first year. If interested call 803-920-0581 anytime.

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DENTIST WANTED - Charleston practice has opportunity available for evening and weekend dentist with shared expenses. Unlimited potential! Total flexibility! Call 843-814-2528 for details.

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General Dentist needed for mature and rapidly growing practice in Columbia, SC. Four Day work week, modern equipment and highly motivated staff. One year experience required. Send resume to PO Box 11007, Columbia, SC 29211.

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IMMEDIATE Dental Assistant Openings! US Marine Base Parris Island, Beaufort, SC. Full time, permanent positions with benefits: no weekend or evening work.

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Dentist needed part-time or full-time in Murrells Inlet and Georgetown area. Please call 843-215-0579 or fax resume to 843-215-0650.

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Lexington—well established group General practice needs associate. Buy-in opportunity immediately or in the future if desired. Clean, modern office with digital x-rays. One year experience required. Send resume to PO Box 326, Lexington, SC 29071 or call 803-781-1764 (evenings).

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Wanted: Chairside dental assistant for established practice in Newberry, SC. X-ray certified and nitrous monitoring certified desired. Please send resume to Dental Assistant, BFDC, Inc. PO Box 513 Newberry SC 29108.

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Need Dental Associate: Excellent opportunity for dentist seeking associateship possibly leading to buy out in an ideal location in the rapidly growing Piedmont area. Minutes from three large cities: Spartanburg, Greenville, and Asheville, NC. Contact Dr. Byron Richardson at 864-457-4161 or [greatmilo@aol.com](mailto:greatmilo@aol.com).

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Rock Hill—Part time associate needed for a busy, growing family practice. Call 803-980-7645 or fax resume to 803-980-7655.

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Full-time or Part-time General Dentist Position Available in Greenville, SC. Our dental practice offers a wide range of dental services to the upstate of SC, specializing in treating patients with exigent dental needs and in developing treatment plans and offering dental education. We offer a clean and modern office setting that is equipped to provide the best quality care available. We offer a competitive salary and do not require a contract. Call 864-561-7082 for more information.

•••

Position Available: An established and thriving Orangeburg general practice (w/ heavy emphasis on implantology) seeks associate with a possibility of transition to partnership and ownership in near future. Position becomes available March-June 2008. This 4 operator practice currently sees around 6000+ patient contacts per year and adds 25 new patients/month. It is an easy commute from Columbia, as it is located near The Regional Medical Center and I-26. Contact Dr. John W. Rheney at 803-536-9503.

## Job Wanted

Well experienced general dentist will travel for temporary coverage (locum tenens) in your office, or associate position in the greater Myrtle Beach area. Please contact J.K. Thornton, DMD at 843-267-2794 or [jktmd@yahoo.com](mailto:jktmd@yahoo.com). References available upon request.

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Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

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Dentist available part-time or full-time locum tenens or associated position. Willing to travel. Contact Dr. Mike Pfister, DDS at [pfisterdental@gmail.com](mailto:pfisterdental@gmail.com); 313-790-0258.

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Looking for a Temp RDH to Fill In? Call Kimberly Pieper for availability & rates. 843-486-3294 or email [kurquhart@sc.rr.com](mailto:kurquhart@sc.rr.com).

Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.

If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.

Contact: SCDA Bulletin, ATTN: Communications Coordinator, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email [haworthj@scda.org](mailto:haworthj@scda.org)