

Bulletin



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Don't Forget To Bring Your Golf Game!

By Rick Clanton

This year's convention has numerous opportunities for great continuing education courses and time to visit with the exhibitors for all the latest in equipment and supplies. But, time should be reserved for the annual South Carolina Dental Association golf tournament. This will give you an opportunity for gathering with your friends and colleagues and getting some exercise by testing your golf skills on one of Myrtle Beach's legendary courses, the "Granddaddy" of Myrtle Beach golf courses, Pine Lakes Country Club. Newly renovated, the course should be in top form and will be challenging and fun for golfers of all skill levels and handicaps. There will be some prizes to make things a little more interesting too. So, practice your putting and tighten up that swing and reserve your spot for this year's tournament. If you would like to play with your friends, let us know and we will try to arrange it. Remember though, there is limited space, so reserve your spot as soon as possible.



Gene Atkinson Awarded SC's Highest Honor

Dr. Gene Atkinson received the prestigious Order of the Palmetto on January, 17, 2009 at the morning worship service at St. Paul's United Methodist Church in Orangeburg. Making the presentation was Mayor Paul Miller of Orangeburg.

Gene was recognized for his civic work as well as his contributions to dentistry. He chaired the renovation efforts and raised the funds to do so for Orangeburg's historic downtown municipal auditorium. This \$900,000 project won the S.C. Downtown Development Association's award for the best downtown renovation in South Carolina in 2001. He has also written two pictorial history books on Orangeburg in the past and is currently authoring a third history book. He presents entertaining slide shows to the residents of area nursing homes, as well as churches and other civic groups.

Dentally Dr. Atkinson established the SCDA's National Children's Dental Health Month program, which has won numerous Sam Harris Awards from the ADA. He also established the nationally recognized Mastership participation course program at MUSC for the Academy of General Dentistry. Dr. Atkinson has received mastership status from the Academy of General Dentistry and the American Society of Dentistry for Children. He received Meritorious Achievement Awards from the SCDA in 1996 and the American Society of Dentistry for Children in 1998. He was named the Citizen of the Year for Orangeburg in 2004.

Picture: L-R: Colleen Atkinson, Dr. Gene Atkinson, Mayor Paul Miller



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James B. Edwards College of Dental Medicine, A Perspective

By Eddie Collins

(The end of this month will serve to formally open the new dental school facility in Charleston. As part of that celebration, I invited Dr. Collins to offer some reflections of our school's history. This is the first part of a two part series.)

Things often move slowly here in South Carolina. We even talk that way sometimes. Our dental school admitted its first class of 24 students in 1967, fully 15 years after our State Legislature approved its creation as a school affiliated with the Medical College of South Carolina in Charleston. Until then the great majority of dentists practicing in South Carolina had graduated from either Emory University in Georgia or Louisville Dental School in Kentucky. Our new school was housed then in an historic two-story building which was originally part of the U.S. Arsenal in the mid 1800's. This ancient building was altered to include two preclinical laboratories and the administrative offices. Air conditioning was non-existent, and it gets really hot in Charleston! Wax-ups of dentures and crowns actually slumped noticeably within minutes. A small prefabricated metal building was attached and served as the first patient clinic. It was all our State could afford - and we loved it! We didn't know it could be any better.

Time passed and state funding actually improved. The Dental "School" became the "College." We increased our class size to 48 and moved into a (then) new building in 1970. But the new building was much too small and was not originally designed for dental clinics. "Retrofitting" became a curse word. Still, we had truly exceptional faculty and staff who related well to students. We were graduating very solid clinicians who appreciated where they had just spent four years of their lives. Research efforts were meager but State capitation funding helped to offset that. Times were good - for awhile.

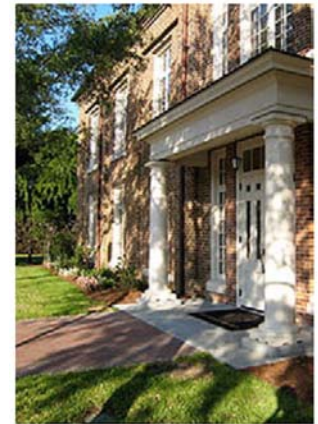
Our new building aged and the low-bid plumbing failed often, occasionally flooding entire floors. State funding waned considerably. Relentlessly. But the great faculty remained great and so did the students. National Board scores were impressive. Residencies throughout the country loved to include our graduates because they were exceptionally well-trained clinically and hit the ground running. Our expanding alumni association boasted perhaps the highest membership percentage in the country, approaching 80% - twice that of any of the other six colleges on campus. We knew our alumni, though still young, would be a real resource for us as they matured. We cultivated and treasured them, instituting a yearly alumni weekend providing free continuing education, regular reunions, and sporting events. Our faculty provided much of the continuing education - at no charge. Alumni appreciate those kinds of things, look forward to them, and remain a reliable and essential resource for us. They send their children to be educated here - by some of the same faculty who taught them. That is good.

We were good but we were not changing very much. State funding became critically low. Facilities had become a liability. Equipment was older than the students - the same used by their parents! No money to upgrade. The labs were a shambles and actually a repellent to student applicants - seeing far better facilities in nearby states. A shortage of dentists was forecast for the state if we kept our class size of about 55 (95% in-state students). Some dental schools in the country were closing. Was ours next?

New Dean, Dr. Jack Sanders, a savvy and proactive "go-getter" who excites his faculty, students, staff...and alumni! His goal - to develop our students' heads, hands, and hearts. We make our case to revitalize ourselves and our academic programs - to shoot for the stars! In a demonstrably poor state, we raise 1.2 million dollars from our alumni and friends to build a high tech preclinical simulation laboratory. Here our students learn chairside dentistry working on new fully functional state-of-the-art manikins with the latest electric handpieces and equipment. Computer monitors at each student station provide "up close" instruction on various learning exercises. As our class size increases from 58 to 70 this year (a 20% increase), funding is obtained to increase the number of simulation stations accordingly. What about the ancient patient clinics - already beyond capacity and falling apart?

We get to work again. Millions more are donated (again) by our alumni and friends, and begged from the State, to build our shiny new six story patient care facility, just opened in September. Fully computerized, all new equipment, digital radiography, world class innovative sterilization, paper-free digitized records - so many more bells and whistles, including air conditioning! The new free-standing building has 66,000 sq. ft. of net clinic space - a positive 250% increase from our 39 year old clinic, and finally of adequate size to do what we need to do, and to do it well.

(Please look to the March issue for a completion of Dr. Collin's article and reports on the Grand Opening Alumni Weekend.)





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Editorial Comments

Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed: philes48@aol.com, mailed to the SCDA office, or faxed to (803)359-3004.



Dr. Phil Smith, Editor

Dentistry “To Go”, a Parable

Once upon a time a young dentist was strolling through the streets of Columbia. Although he had not grown up in the Midlands, he had begun a practice of General Dentistry in one of the fast growing suburbs. He was content with his first years of practice, but he felt that his business had not grown as quickly as he had hoped. So it was with surprise that when shopping the Vista that he came upon a building he had not seen before.

The shop was small and had a nice exterior. Above the door was a sign that read “Free Improved Dentistry”. The young dentist entered as his curiosity peaked. Upon entering he was surprised to see small displays with photographs, and a central dental chair and exam tray. A small bell announced his arrival, and a gentleman came to greet him.

“Hello,” the tall shop owner said, “I am Dr. Charlie Maxwell. How may I help you today?” The dentist was surprised at the elegant yet sparse surroundings, and inquired, “I have been in Columbia for a few years and was unaware of this office. What do you sell?”

Dr. Maxwell smiled and said, “I provide Improvements for Dentistry. All of my wares and services are free. If you are looking to increase productivity, or improve staff relations, or minimize insurance challenges, I believe that I can help you.”

With a bit of surprise the guest asked how this worked. Dr. Maxwell explained that the displays contained pictures or explanations about the many services and opportunities available, and that the dentist should collect the ones that met his needs.

As the new practitioner browsed the shelves he chose three brochures and returned to the counter. Upon seeing the choices Dr. Maxwell said, “I see you have chosen to Control Your Practice Future, Improve Insurance Payments, and to Benefit from Expansion of Dentistry. All of these topics are good concerns for a successful dental practice. Let me step in the back and get those for you.”

In a moment, Dr. Maxwell returned to the young dentist with three tiny envelopes. Each bore the topic chosen by the dentist. Dr. Maxwell handed them to his customer who accepted them with an expression of dismay. “What are these?” the dentist asked. “Packets of seeds,” Dr. Maxwell answered. “Did you not realize when you entered that this is a seed store? I share what can be.”

“What shall I do with these seeds?” the dentist replied. “Why you take them back to your office and plant them, nourish them and help them grow,” Dr. Maxwell exclaimed. “And in a number of years they will become grand examples of the choices you made.”

“But I expected the free improvements now!” the generalist exclaimed. “Well don’t you see the seeds are not so much for your benefit, but for those who come after you? You may not reap the rewards immediately. You are enjoying the fruits of another dentist’s labors now. I realize that it will take time and effort on your part, but the satisfaction and results will be well worth it,” Dr. Maxwell assured.

In frustration the new dentist tossed the packets back on the counter and walked out of the shop.

The moral of the story is that all dentists are responsible to all other dentists, and the investments made by the dental community will improve the care of our patients. Few efforts will be for immediate gain and to focus upon self is a lapse of conscience. What we do is often for tomorrow.

What will you do?

Till next time,
Phil

Master Calendar

- Feb. 8 Greater Columbia Dental Association Seminar—Embassy Suites, 6:30-8:30 pm
- Feb. 12 SCDA Member Benefits Group Board Mtg—SCDA office, 9:30 am-12:30 pm
- Feb. 19 SCDA Board Mtg—SCDA office, 9 am-3 pm
- Feb. 19 DenPAC Board Mtg—SCDA office, 1-3 pm
- Feb. 27 MUSC Grand Opening of the New Dental Clinic Building—MUSC College of Dental Medicine, 8 am-8 pm

Please visit www.scd.org
for more events.

SCDA Mission Statement

The South Carolina Dental Association is an association of dentists organized to provide optimal oral health to all citizens in the State of South Carolina through the promotion and the improvement of the art and science of dentistry.

Are You Retiring?

Please Notify the SCDA!

Call the SCDA office and ask for a retired affidavit so that you can continue to receive all the member benefits you've come to enjoy and expect, but at a quarter of the cost! You can also request a free copy of "Closing a Dental Practice" or click [here](#) to go to the SCDA's website to download a copy. Contact Christy Meador at 800-327-2598 or by emailing her at meadorc@scda.org.

1 out of every 10 dentists will suffer from alcohol or drug abuse at some time in their lives.

If you or someone you know needs help, contact the SCDA's Dental Assistance and Advocacy Committee: 800.327.2598



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Thursday, Aug. 5 through Saturday, Aug. 7
at the Carolina First Center
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Dental Auxiliary Scholarships

The SCDA Foundation received nominations for dental auxiliary scholarships. These nominations are based solely on the students financial need and academic performance. One scholarship is available for each dental assisting and dental hygiene program at each of the state's technical colleges. The Dental Auxiliary Scholarship program started in 1989 and an average of a dozen scholarships have been granted each year.

The Foundation made its final decisions and scholarship checks in the amount of \$400 each were mailed to the winners (listed below). Congratulations!

Assisting:

Shawon Ellis
Greenville Tech



Susan Frounfelter
York Tech



Latoya Luddley
Horry-Georgetown



Jessica Mangum
Florence-Darlington



Sabrina Phillips
Trident Tech



Amanda Smith
Tri-County Tech



Hygiene:

Chandler Kellam
Florence-Darlington



Caitlin Kuney
Greenville Tech



Jessica Rubinstein
Horry-Georgetown



Melissa Walters
Trident Tech



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P100785a (11/09)

President's Message



As I write this month's message for the Bulletin, I am both very thankful and, at the same time, very proud. I am thankful that one of our members, Dr. Chris Griffin, Piedmont District President-Elect, is home safe and sound. Chris was on a mission trip in Haiti when the earthquake hit and was not heard from for several hours. However, he was safe and was able to get a flight out of Haiti and back home. Chris, you were in our prayers and now you are back in our presence. We are all so thankful to have you in Abbeville where you belong!

Now, let me tell you why I am so proud. On Sunday, January 17, I had the opportunity to attend a ceremony in Orangeburg where Dr. Gene Atkinson was awarded the Order of the Palmetto. Many of Gene's accomplishments were mentioned during the ceremony. Talk about a "life well lived!" Gene, you richly deserve this high honor. Your contributions go well beyond what you have done for dentistry, which is tremendous in itself, and include many volunteer efforts in Orangeburg. These efforts were very successful and made significant contributions to the quality of life in your hometown. You have also written two books about Orangeburg that offer pictorial histories of the community. Add those accomplishments to your involvement in Kiwanis, your church, and service to many community causes, and it is easy to see how you were so rightly honored. What is most important to me is knowing that you are a great family man and wonderful friend. Congratulations on your award and thanks for all you do!

Thinking of Gene's accomplishments reminds me of a story for this month's Bulletin. When I was a young fellow, my father was an avid quail hunter. During the season, which usually ran from Thanksgiving until March, we would go quail hunting in Alcolu at least twice a month with one of his good friends, Bob Alderman. They had leased several farms that had wild coveys which provided great hunting for many years. This was old-fashioned hunting, meaning we walked with the dogs. We did not ride horses, jeeps, or ATVs – we walked. For my younger brother and me, this sometimes got very tiring. Often, Dad and his friend would let us rest at an old farm house on part of the property while they would chase some other birds. Dad would take all our shells, but leave us with two empty shotguns! Being two typical, restless boys, we explored around the old farm house and found an old well complete with the hand pump. Being two "city boys" and not knowing how to get water out of the well, we pumped and pumped, but to no avail. We figured the well was dry. We found an old bucket up under the porch of the house on one trip, and on the advice of Dad's friend, scooped some water from a rain-swelled ditch nearby and poured it into the well as we pumped the handle. And believe it or not, after a couple of buckets of water, the old well sprang to life and yielded plenty of good, clean water. From that time on, Bill and I would leave a full bucket of water under the porch to prime the pump on our next hunting trip. We had as much fun operating that pump as we did hunting on many subsequent trips.

This memory came back to me a few years ago when I heard Zig Ziglar speak in Atlanta at the Hinman meeting. I realized after hearing him talk with a chrome-plated water pump as a prop, that I had missed a life lesson from those days as a youngster in Alcolu. Zig Ziglar relayed a story similar to ours and added a few choice life lessons that are as true today as they were then. He said that, as all "pumpers" know, you must put a little water in the top of the pump to prime it and get the flow of water started. It is also true in life: you must put something in before you can get anything out. A farmer must plant his seed in the spring before he reaps the harvest in the fall. The law of sowing and reaping is a universal law – it works whether you believe it or not. The story of the pump tells us that if we put in the effort, i.e. "prime the pump", and if we pump long enough and hard enough, sooner or later the effort will bring forth the reward. Once the water starts to flow, all we need to do is keep some steady pressure on the handle and we will get more water than we can use! The story of the pump is the story of life and the free enterprise system in America. It has nothing to do with age, education, race, gender or political persuasion. But it does have everything to do with our rights as free people to work as hard and long as we wish to accomplish our goals in life. It seems to me that many of our recent immigrants know this story better than many of our natural born citizens.

I'll close with the reminder that whether it is in your practice, community, family, church, or whatever endeavor you find yourself involved in, the story of the pump always applies. You put "yourself" into the effort wholeheartedly and work hard at it, sooner or later, the benefits will pour forth. If you don't believe me, ask Gene Atkinson!

Until next time,
Charlie



Dr. Charlie Maxwell
President

"It is also true in life: you must put something in before you can get anything out."

Tech Talk

By Christy J. Meador

Thanks to the hundreds of SCDA members who have already submitted their 2010 Membership Dues and Membership Update Form!

ADPAC clarification

For those of you who are paying the ADPAC voluntary item, we have a clarification. Contributions should be made with in the amount of **\$49.00** on a **separate, personal check**. Please make your check payable to the **SCDA**. After we collect monies for this voluntary item, SCDA will send a deposit to ADPAC as this contribution doesn't stay in SC. This is **ONLY** for ADPAC, not for any other voluntary items. Every other voluntary item stays in SC.

2010 ADA cards

The first batch of ADA cards were mailed out the second week of January 2010. If you have any changes such as mailing address or district changes, please contact me at the SCDA office 800-327-2598 or by emailing meadorc@scda.org. Cards were printed in the summer by the ADA and address and district changes made after that time will not appear on your ADA card.

2010 Membership Dues

Membership dues for 2010 were mailed back in October 09. To avoid the SCDA Penalty of 20% added to your 2010 Membership dues, please remit your dues by February 15, 2010. Membership lapses on **March 15, 2010** and if you have insurance with the SCDA or ADA (Great West), it will stop. You will also lose your years of service with the ADA. Don't let this happen to you. If you have not received your dues statement please email meadorc@scda.org.

Membership Update Form

Be sure to check over the Membership Update Form enclosed with your dues. Make any necessary changes and return it with your dues statement in the return envelope provided. This is **very** important because we use the information from this sheet to print the Membership Directory.

Please feel free to send me articles, photos any other information for our website. We have a great new [Photo Gallery](#) for your photos! Remember, this is **your** web site, keep the SCDA informed!

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Executive Director's Notes



Mr. Phil Latham
Executive Director

“2009 was a great year for your Association and full of accomplishments we should reflect on and build on when making plans for 2010.”

2009 was a great year for your Association and full of accomplishments we should reflect on and build on when making plans for 2010.

In January, SCDA had a plate full of legislative bills and functions planned. Your SCDA representatives were involved with many legislative drop-ins, lunches and dinners. SCDA came out ahead of many other groups without having to take any cuts in either the Medicaid or the Rural Incentive Program. SCDA also introduced new legislation calling for a Community Oral Health Coordinator. This passed the Senate, but due to budgetary issues, was not taken up by the House. We plan to move forward with this legislation along with many other items to benefit the membership.

In February, SCDA enjoyed a successful Children's Dental Health Month headed by Dr. Rocky Napier and an extraordinary Give Kids a Smile event headed by Dr. Phil Smith. Your Association continued to be involved in legislative lunches and dinners. The SCDA also sponsored signage at EdVenture.

In March and April, all attention was given to the Convention. SCDA returned to the Embassy Suites in North Myrtle Beach after experiencing with a new location the previous year. Chairman Phil Smith and his committee put together a great program. Attendance was down again and the SCDA has begun discussions on what changes may be made to the meeting in order to attract the membership.

In May, additional legislative work took place and your SCDA collaborated with the Department of Health and Human Services on Medicaid issues and remained active in DHEC's Oral Health Coalition and Advisory Committees. SCDA also teamed up with representatives from MUSC and the ASDA leadership in a legislative day.

In June, SCDA had a change in leadership and we offered many thanks to Dr. Jim Mercer for all of his hard work, effort and many accomplishments during his year as President. We welcomed Dr. Charlie Maxwell as our new president and hosted a 2-day planning retreat to set forth SCDA's goals for 2009-2010.

In July, SCDA worked tirelessly along with the efforts of Dr. Carter Brown to host and administer our first Dental Access Days Project. The project was the effort of hundreds of volunteers and more than 1,500 patients were treated. If you were not involved with the first DAD Project, make your plans now to participate in the second one to be held August 5-7, 2010 in Greenville. Information is on the SCDA website.

In September and October, the SCDA delegation was busy with meetings in Charleston for the 16th District Caucus, Atlanta for the Southern Leadership Council, and ended up in Honolulu, HI for the ADA meeting. While in Hawaii, Dr. Ron Tankersley, our past 16th District Trustee, took over as President of the ADA.

In November, meetings and activities continued on all levels and in all areas of the SCDA.

In December, we held our mid-year House of Delegates meeting in Columbia. The new format and location for this meeting has been very well received. Our next HOD will be at our Annual Session at the beach on Thursday, April 29. The following HOD will be held in Columbia on December 3, 2010. Please make plans to attend these meetings vital to the direction of the association.

2010 has already started with many meetings and legislative functions planned. If you are not involved and want to be, please let me know at lathamp@scda.org

Until next time,
Phil

The VDA and VDA Services are pleased to present:

Kissing the Blarney Stone and Other Routes of Oral Disease Transmission

with Dr. John A. Svirsky

A Continuing Education Vacation in Ireland

June 25—July 3, 2010

Itinerary:

Travel from US: June 25, 2010

June 26-28: DUBLIN

- ◇ Academy Plaza Hotel
- ◇ Dublin Castle & City Tour, Guinness Storehouse, Blarney Stone
- ◇ 1 Group Dinner

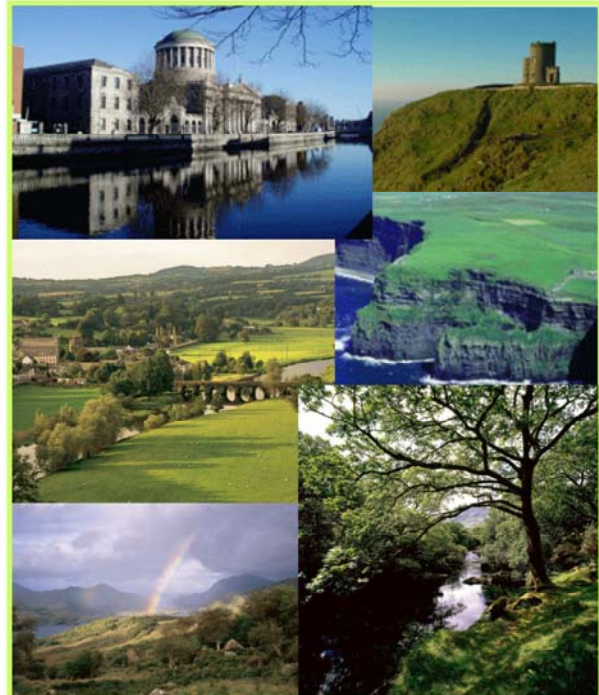
June 28-July 1: KILLARNEY

- ◇ Killarney Plaza Hotel
- ◇ Ring of Kerry, Cliffs of Moher
- ◇ 1 Group Dinner

July 1-3: DROMOLAND

- ◇ Accommodations in Dromoland Castle
- ◇ County Clare
- ◇ Farewell Dinner at Bunratty Castle

Return to US: July 3, 2010



Continuing Education:

During the trip, you will have the opportunity to earn 12 CE credits in a course taught by Dr. John Svirsky. Cost for the CE course is \$529.

Kissing the Blarney Stone and Other Routes of Oral Disease Transmission will be an educational and entertaining look at oral disease. A sought-after speaker, Dr. Svirsky is a professor at VCU School of Dentistry and is an oral pathology specialist.

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Cost for Land Tour: \$1,929/person (based on double occupancy)

Land tour cost includes: All accommodations, all transfers, sightseeing by luxury private coach with professional guide, tips and gratuities, full Irish breakfast daily, tours and three group dinners.

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SCDA Member Benefits Group

By Mark K. Brown

2010 Property and Casualty Review

On November 11, 2005, the SCDA Member Benefits Group entered into an agreement with the Davis-Garvin Agency located a couple of blocks up the road from the SCDA office in Columbia. The purpose of this agreement was to find SCDA members the best property and casualty insurance products on the market at the most reasonable prices. Since this endorsement began, many SCDA members have given Davis-Garvin a chance to shop their coverages and in the process have saved hundreds, if not thousands of dollars. Here are examples of potential savings for you in 2010 on your home, auto and workers' comp. insurance coverages.

Travelers has a policy that offers SCDA members a 3% discount on their auto and 2.5% discount on their home insurances with a program called Benefits Plus® through the Davis-Garvin Agency and you may qualify for these special program rates. You can eliminate the headaches of writing a check by utilizing one of their many convenient billing options as well.

Another must have insurance product that Davis-Garvin can offer you pertains to your dental practice itself and that is workers' compensation insurance. It just got easier and more efficient for you to pay your workers' comp. insurance premiums and manage your cash flow. Intuit Inc. (QuickBooks) and The Hartford have entered into a strategic alliance to offer The Hartford's XactPAY Web® workers' comp. premium payment service to Intuit Payroll's more than one million customers free of charge.

XactPAY Web, which is fully integrated with Intuit QuickBooks Payroll, automatically calculates the premiums for Hartford-issued workers' comp. policies each time payroll is run using QuickBooks Payroll. This same integrated capability will also be launched for Intuit Online Payroll. Payments are then automatically drawn from your bank account each pay period, eliminating the hassle of writing checks. Upon request, you can receive e-mail notifications before payments are made and monthly detailed reports from The Hartford. The XactPAY Web premium payment service is free of charge to Intuit QuickBooks Payroll customers that also have Hartford-issued workers' comp. policies.

The combination of Intuit Payroll and The Hartford's XactPAY Web premium payment service enables you to pay your Hartford workers' comp. premiums one payroll at a time. This helps improve your cash flow by eliminating the need for large down payments and minimizing the potential for year-end audit adjustments. Traditional billing methods can crimp cash flow by requiring you to pay all or part of the annual workers' comp. premiums in advance, potentially tying up thousands of dollars at the beginning of each year.

Contact Ruth Ann Wright or Betty Bundrick at 1-800-845-3163 to learn how to save on your auto and home coverages this year and ask for Robert Collins, Kelly Hall or Caroline Deevey to learn more about workers' comp. insurance coverage and the many other property and casualty insurance products Davis-Garvin offers our members.

Government Subsidy Program Extended and Expanded—New Notice Update

Legislation (HR 3326) extending and expanding the COBRA premium subsidy has been signed into law meaning, assistance-eligible individuals (AEIs) involuntarily terminated from employment on or before Feb. 28, 2010, can receive the subsidy. The subsidy cap will remain at 65 percent, but the maximum subsidy period will expand to 15 months. Eligibility still will be limited to people losing health coverage due to involuntary employment termination.

Extended eligibility period - the subsidy program now will cover people eligible for COBRA due to involuntary employment termination on or before Feb. 28, 2010, instead of Dec. 31, 2009. The extension includes COBRA-eligible individuals involuntarily terminated on Feb. 28, 2010, even if their COBRA begins on March 1, 2010. The law clarifies that people involuntarily terminated on or before Dec. 31, 2009, who become eligible for COBRA on Jan. 1, 2010, will be subsidy-eligible, reversing earlier guidance.

Longer subsidy period - the maximum subsidy period for AEIs – including anyone now receiving the subsidy – will be 15 months instead of just nine months. But the law doesn't change the maximum COBRA eligibility period, so people who exhaust their COBRA coverage may not be eligible for the full 15 months of subsidy.

Notices, options for AEIs who exhausted subsidy - individuals who exhausted the original nine-month subsidy period before the new law takes effect can get the subsidy for another six months (if they remain AEIs and their COBRA period hasn't ended). Employers must quickly notify AEIs who exhausted the subsidy and then dropped COBRA (or kept COBRA but paid unsubsidized premiums) that they now may pay reduced premiums for retroactive coverage (or receive credit for or reimbursement of overpayments). Notice must be given within 60 days of the AEI dropping or first overpaying for COBRA.

Other notices - employers must send notices describing the revised program to anyone eligible for the subsidy or terminated from employment (voluntarily or not) on or after Oct. 31, 2009. This notice must be given within 60 days of the law's enactment or, if later, the usual deadline for furnishing COBRA materials to individuals experiencing a COBRA qualifying event. Department of Labor sample notices and information on deadlines can be found by clicking [here](#).

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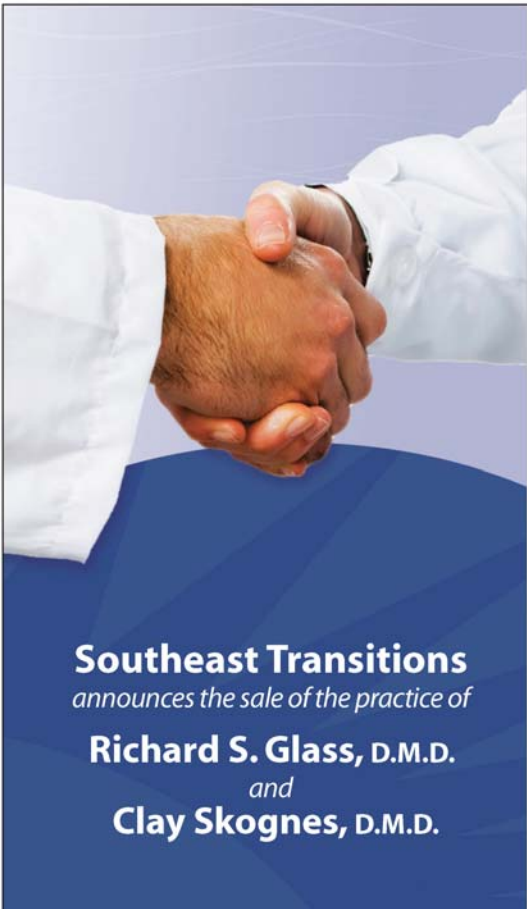
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Central District Spring Meeting *Creating Smiles That Last!*

Date: March 12, 2010
Registration: 8:00 am until 8:30 am
Lecture: 8:30-12 pm & 1:30-4 pm
Central District Business Meeting begins at noon, with lunch immediately following.
Location: Columbia Conference Ctr., 169 Laurelhurst Avenue, Columbia SC 29210
803-772-9811 or www.columbiameetings.com/pdfs/directions.pdf

Course Summary: This course places emphasis on getting it right the first time versus the economics of remakes.

Course Objectives: This course covers the importance of CR with regard to:

- diagnosis and treatment planning;
- preparation design;
- laboratory communication;
- esthetic principles;
- dental materials.

CDE Hours: 4 or 7 lecture hrs.
Subj. Code: 250

The Central District Dental Society (Provider #212437) is a locally approved AGD PACE Provider (approval 07/01/2004 – 06/30/2008; current renewal is pending).

Speaker **Dr. Jeff Scott**

Jeff Scott, D.M.D. received his undergraduate degree from the University of Kentucky and his dental degree from the University of Kentucky, College of Dentistry in 1987. He completed a General Practice Residency at the Medical College of Georgia School of Dentistry. He maintained a private practice in Fort Myers, Florida prior to joining the practice of Roach, DuPont, Wilkerson and Grundset in 2000.

He is a member of the American Dental Association, Florida Dental Association, West Coast Dental Association, Pinellas County Dental Association and the Christian Medical and Dental Society.

Dr. Scott is a faculty member of The Dawson Academy.

<http://dawsoncenter.publishpath.com/dr-scott>

Registration



Dr. Jeff Scott

CDDS Member	No Charge
Non-CDDS Member	\$75.00
Non-SCDA Member	\$150.00
Staff or Spouse	\$25.00

Luncheon reservations are required for everyone.

Please enclose \$25.00 for each lunch. Please include \$25.00 for each staff member or spouse attending the scientific session.

Please include a separate \$25.00 lunch check for the CDDS member dentist. You may pick up your \$25.00 checks after lunch or they will be deposited.

Please check:

- I will attend the Scientific Session.
 I will stay for lunch.
 I will have _____ guest(s) for lecture. (Total number of staff or spouse)
 I will have _____ guest(s) for lunch. (Total number of staff or spouse)

Please make check(s) payable to: **Central District Dental Society.**

Please return by March 4, 2010 to:

Dr. R. Carson Kight, 10 Tea Olive Court, Aiken SC 29203

803-648-7400 (office) • 803-641-0430 (fax) • LADYTOOTHDOC@aol.com

Coastal District Spring Meeting

Agenda

- Date:** March 5, 2010
Registration: 7:30am until 8:00 am
Business Meeting: 8:00am to 9:00 am
Lectures: 9:00am to 12:00pm, 1:00pm to 3:00 pm
Lunch: 12:05pm to 1:00 pm
Location: Omar Shrine Temple, 176 Patriots Point Road, Mt. Pleasant SC 29464
Speaker: Linda Miles, CSP, CMC
Subject: Patients: Your Greatest Practice Builder
Objectives:
- To identify the “file of gold” within every practice
 - To remind dental teams that customer service must be exceptional each day
 - To outline how the office environment positively and negatively impacts the bottom line
 - To increase new patient referrals
- CE Hours:** 5 Lecture Hours

Speaker

Linda Miles, CSP, CMC

A legend in the field of practice management consulting. An award-winning speaker, consultant and author. A career that spans four decades in dentistry. Founder of Linda Miles and Associates, an INC 500 Company. Linda combines her talent and love of dentistry to maximize your meeting and dental practice success. Her consulting clients rank in the top percentile of successful practices with the best-trained team members in dentistry.



Linda Miles

Registration

Attendance list with member status or staff position:

1. _____
2. _____
3. _____
4. _____
5. _____

Total Payment Enclosed: _____

Tuition:

- CDDS Member No Charge
- Auxiliary / Staff \$15.00
- SCDA Member (non CDDS) \$50.00
- Non SCDA Member \$100.00

*Lunch: \$30.00 which will be returned at the end of the meeting (make a separate check for this)

* Please make checks payable to: **Coastal District Dental Society**

Please mail this form with payment to:

Dr. Geoff Steinkruger, 1064 Gardner Road Suite 103, Charleston SC 29407-5711

Questions / Contact information:

Phone: 843-766-5070 or Email: rootdoc@hotmail.com

Piedmont District Dental Society

Spring Meeting

Date: March 19, 2010
Registration: 7:30 am until 8:00 am
Lecture: 8:00 am until 12:00 pm

*The business meeting of the Piedmont District Dental Society will follow immediately upon conclusion of the lecture.

Location: Greenville Technical College
 Barton Auditorium
 Greenville, SC

Speaker: Dr. J. Daulton Keith

Subject: Creating Long Term Clinical Health for Dental Implants: *Implant Site Development and Bone Grafting*

Objectives:

1. Extraction Problem Solving
 2. Socket Preservation
 3. Site Management
- Bone Grafting

Biography:

J. Daulton Keith, D.D.S., F.I.C.D.:

Dr. Daulton Keith maintains a private practice in Periodontics in Charleston, South Carolina. He is a graduate of the Medical College of Virginia and Boston University's School of Graduate Dentistry in Periodontics. He is a member of the American Dental Association, American Academy of Periodontology, Academy of Osseointegration, the International College of Dentists and the American College of Dentists. Dr. Keith's commitment to learning has continued throughout his career. He serves on the faculty of the Medical University of South Carolina, College of Dental Medicine, as a Clinical Professor in the Division of Graduate Periodontics. In addition to his busy schedule in his private practice and the College of Dental Medicine, he serves as mentor to many fellow dentists in the community. He has published several articles in national dental journals regarding Implantology and block bone grafting.

Dr. Keith's strong presentation skills are based on a wealth of knowledge from his 35 years of private practice and a commitment to quality patient care. He has lectured nationally and internationally on a variety of topics such as hard and soft tissue grafting procedures, successful long-term periodontal therapy, implant surgical and restorative procedures, enhancing esthetics, and case presentation procedures that gain patient acceptance. His presentations appeal to specialists and the general practitioner.

Contact Information: Periodontal Associates, P.A.
 33-A Gamecock Avenue
 Charleston, S.C. 29407
PA@charlestonperio.com

CDE Hours: 4 lecture hours (AGD PACE approved)
Subject Code: 499 – Bone Grafting / GTR Surgery (Periodontics)

Tuition:

- | | |
|--------------------------|-----------|
| • PDDS Member | No Charge |
| • Auxiliary / Staff | \$15.00 |
| • SCDA Member (non PDDS) | \$50.00 |
| Non SCDA Member | \$100.00 |

Total Payment Enclosed: _____

Please mail or fax this form with payment to:

Dr. Christopher T. Griffin
 150 West Cambridge Ave.
 Greenwood, SC 29646
 Fax: (864) 229-3323

*Please make checks payable to **Piedmont District Dental Society**.

*Questions / Contact information:

Phone: (864)-229-2610
 Email: molarinc@simplepc.net

Attendance List with member status or staff position:

1. _____
2. _____
3. _____
4. _____

The Piedmont District Dental Society (Provider #212440) is a locally approved AGD PACE Provider (approval dates: 08/01/2008 – 07/31/2012).

Classified Ads

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with 20+ years experience and has exclusively provided professional staff for Columbia and the surrounding Midlands areas for 18 years. PDP has dental hygienist, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen at 1-800-438-7470, fax 912-234-5544, email gbrannen@palmettodentalpersonnel.com or visit us at www.palmettodentalpersonnel.com.

2 ea. Midmark Rear Treatment Console 43" wide - includes upper, midsection and lower - lower section drawer bank, ctr. door and door w/ tub - midsection with shelf - laminate tops - upper section without windows - work surface w/ assistant's instruments - \$2900.00 each. Call Dr. Tripp Davis at 843-734-0212.

PRACTICES FOR SALE: AUGUSTA AREA - ORTHO #8681 Gross \$268,032, 3.5 days; 1 operatory/2 chairs, 960 sq. ft.; NORTH OF CHARLESTON #8187 Gross \$365,643; 5 days; 4 operatories; 2000 sq. ft. Call Dr. Jim Howard, ADS South, at 910-523-1430 for more information, or visit our website at www.adssouth.com. We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers.

FREE Blomont Panorex Model EX-1000; Excellent working condition; Must pick-up; Office converted to digital radiography; Good for use in free clinics, mission work, or for someone "just starting out". Contact Dr. Steve Adkinson at 803-581-2345 or email cldcpa@truvista.net.

Dental office for rent or rent w/ option to buy; located at I-20 & Bush River Rd in Columbia; 1800 SF; ample parking; currently used as a dental office; available on June 1, 2009; call 803-732-2302 or 803-237-5552.

Available Dental Suite +1825 Sq.Ft for lease \$4,200/ month w/ long term options in Beautiful Mount Pleasant S.C. centrally located Dental Office. Right off Highway 17 just 5 traffic lights from The Gorgeous New Bridge and Downtown to the south and 4 traffic lights to the North is Mt Pleasant Town Center and the Isle of Palms Connector. This Dental office space is ideal. At 1051 Johnnie Dodds Ste B, MtP SC 29464. Right across 17 from the Mount Pleasant Post Office, Chick-Fil-A and Publix. We are a block from East Cooper Hospital and I-526 on ramp. Office space is plumbed for dental, painted, and has new flooring. It needs countertops and dental equipment to start producing. You pick countertops, install chairs, computers and staff means your ready to go. 3 weeks from signing lease to seeing patients. I am practicing in next office over suite A and can show it anytime. I started from scratch next door 7 years ago and have not looked back! Wonderful area to live practice and love. Easy commute, minimal traffic, and off to the beaches on those early afternoons. Call Dr. Joe Gillespie for viewing appointments and Start Your Dream Practice O 843-388-9690 M 843-817-6885.

#49103—General Dentist seeking to purchase a practice producing \$500K annually in the HHI area of South Carolina. Please contact Scott Carringer at Henry Schein Professional Practice Transitions at 704-622-7558 or 800-730-8883.

Near Myrtle Beach : Practice for sale very reasonably priced with three treatment rooms. Well trained staff willing to stay. Just under 1600 sq/ft in building. Excellent growth potential. Seller willing to sell the practice for \$125,000 and include the building at no additional cost. Must sell now. Call 843-651-5429.

Dental Office For Sale. 2000 sq. ft. dental office located in downtown Greenville is available for purchase. Office is very nicely renovated and is ready for a general dentist or specialist. Great location with neighborhoods, schools, and businesses nearby. Like new dental equipment and reception area furniture also available. Please call 864-561-6550 if interested.

Dental Practice Sale! Buncombe County - START UP w/ a PATIENT BASE for half the price! New facility and young practice...6 ops., great equipment, 800 active patients and @ 10 new patients a month! All Fee for Service! Rev. \$220K. Dr. wants to relocate out of state. Call Mary 800-988-5674.

INTERIM PROFESSIONAL SERVICE/LOCUM TENENS: Maternity Leave, Vacations, Illness, Disability, Part-Time Associates. Maintain Production, Patient Access. Also, Interim Job Opportunities. Forest Irons & Associates 800-433-2603 www.forestirons.com DENTISTS HELPING DENTISTS SINCE 1984.

Free standing dental office for lease - 1342 Ebenezer Rd., Rock Hill, SC, 1664 sq.ft. with Central Nitrous Oxide Lines and suction, 4 Operatories plumbed and room for expansion. Dark room equipped. Formerly an Oral surgeon (DMD) office. Rent is \$2991/mo. Available now. Shown by appointment. Contact Jay Rinehart - 803-323-5605 or John Rinehart - 803-323-5654.

Dental Practice For Sale - PRIME CHARLOTTE Location! Fully equipped with six operatories and on-site dental lab. Bank Financing available. Owner retiring. Call Brad 704-676-0448 / brad@vrcharlotte.com.

GREENVILLE This practice has great exposure at a main intersection. 4 operatories (3 equipped). Practice collected \$160,000 in 2009 while open 2 days/week. Seller was preoccupied with other projects and this office was not his main focus. This is an excellent opportunity for a starting dentist or a satellite office for an entrepreneur. Building is also for sale. For more information call 678-482-7305 or email info@southeasttransitions.com or visit www.southeasttransitions.com.

- Classified advertising is \$35 on a per issue basis. There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis. Ads are posted to the SCDA website during the month(s) of publication at no additional charge.
- All ad copies and cancellations must be received no later than 7 business days prior to publication, which will occur on the first of the month, with remittances accompanying the ads.
- Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.
- If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.
- Contact: SCDA Bulletin, ATTN: Communications Coordinator, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email haworthj@scda.org

Help Wanted

WANTED: Dental Assistant (full time) in Pawleys Island. Seeking an experienced assistant with a warm, caring personality and excellent communication skills. Salary and benefits based on experience and abilities. Emphasis on professional and personal development through continuing education courses. If you are career-minded, personally stable, and health-centered in lifestyle, email your resume to pawley-sendo@hotmail.com or mail your resume to PO Box 4776, Pawleys Island SC 29585.

Experienced expanded duty dental assistant. Must have excellent computer skills; put patient care FIRST; be a TEAM player. FLEXIBILITY is a must as well as the willingness to make changes. State of the art facility in North Myrtle Beach. Send your resume to 2188 Eastwoods Drive, Conway SC 29526. All resumes held with complete confidentiality.

Florence - opening in well est., modern, clean office w/ loyal staff. Need ft/pt assoc. to participate like solo/owner dr. w/out the admin. burdens. Family practice w/ cosmetic emphasis. Salaried or commission package w/ health ins. avail. Call 1-800-thanku and visit www.carolinasmile.com today!

Full-time or Part-time General Dentist Position Available in Greenville, SC. Our dental practice offers a wide range of dental services to the upstate of South Carolina, specializing in treating patients with exigent dental needs and in developing treatment plans and offering dental education. We offer a clean and modern office setting that is equipped to provide the best quality care available. We offer a competitive salary and do not require a contract. Call 864-561-7082 for more information.

Certified Dental Assistant wanted for NE Columbia general office. Looking for a caring, friendly, experienced assistant who works well in a team oriented environment. Great place to work, competitive salary and benefits. Please submit resumes to 803-462-9688.

Help Wanted - Front Desk Person for North Strand Area of Myrtle Beach, SC. Must be experienced, courteous, work well w/ coworkers and can handle the challenges of the front desk and helping patients. Send resume to: 2188 Eastwoods Drive, Conway SC 29526. All resumes held with complete confidentiality.

An orthodontic assistant is needed for a progressive and reputable practice in Duncan, SC. Prior orthodontic or dental experience is preferred, but not a requirement if you have good hand-eye coordination and enjoy working with kids and adults. If you are interested in becoming part of our team, we encourage you to fax us your resume and a letter stating why you feel you would be an excellent addition to our office to 864.486.8688.

Dentist needed! General or Pediatric! Part-time or Full-time! Position currently available in the Irmo area. Please fax or email resume to 803-781-5142 or childrendentalgroupsc@gmail.com.

Dentist needed P/T 2-3 days per week. Guaranteed daily minimum. Office in Columbia near medical school. Fax resume to 704-628-0871 or email resume to abramsg2000@yahoo.com.

DENTIST WANTED FOR MOBILE DENTAL PRACTICE. Excellent opportunity. Travel required. 3-9 PM Full or part-time. Min. compensation \$150K/yr. Contact Dr. Ali: 1-877-904-7645.

ASSOCIATE DENTIST Hudec Dental Associates has been in practice for over 30 years, providing high quality services to neighborhoods throughout Northeastern Ohio. We

are currently expanding into the Greenville County area and are in search of Associate Dentists. We have ten growing offices which specialize in general dentistry, utilizing state of the art technology and our own on-site dental lab. We are looking to create mutually beneficial relationships with qualified providers that want to join a practice that can offer rewarding career options. Hudec Dental creates a professional environment with continual education, excellent benefits and compensation packages tailored to each individual with an opportunity for advancement / ownership within the practice. Join a premier team of dental professionals by submitting a resume to Hudec Dental Associates, Attn: Lisa, phone 864-228-0454 fax to 864-967-7182, or email hr10@hudecdental.com. We are an equal opportunity employer committed to the principles of diversity.

Greenville, SC Dentist Opportunity! Established practice seeking dentist to work full time schedule. Part time and temporary schedules will also be considered. Call Brian Whitley at 800-313-3863 x2290. Feel free to visit www.affordablecare.com.

Full time, experienced dental assistant needed. Great benefits and pay for qualified person. 3+ week vacation, health insurance, retirement plan. Please fax resume to 803-808-0370.

Job Wanted

Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle (843) 837-4126.

General dentist seeking PT employment in the Lowcountry area. Filling in while on vacation, maternity leave, illness/disability, or just need an associate 1-2 days/week. GPR trained with 30+ years experience. Call Fred Danziger 843-377-8311 or email fziger@homesc.com.

Dentist available statewide for short-term fill in work. Contact: johnmcgeary@hotmail.com or 803-240-1452.

General Dentist available statewide for locum tenens (short term fill-in work). 37+ years private practice, MUSC graduate, former member MUSC Board of Visitors. Call 843-729-8129.
