

Bulletin



Inside this issue:

Preview Tour of New Dental School	3
Editorial Comments	5
Master Calendar	5
SCDA Member Benefits Group	7
President's Message	9
Executive Director's Notes	12
Tech Talk	14
Auxiliary Scholar- ship Winners	15
New Medicaid Based Insurance	16
District Meeting Flyers	17

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MARCH 2009

Golf Is The "Name Of The Game" At Annual Session

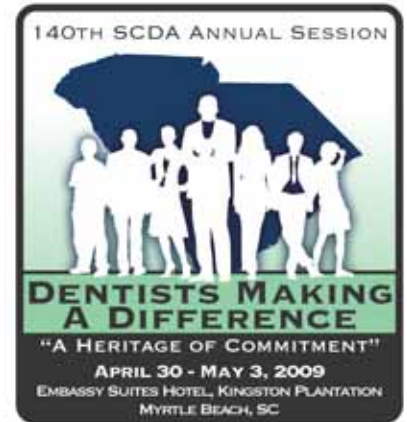
By Crosby Livingston

The SCDA Annual Session is quickly approaching and it is now time to turn your attention to the annual golf outing. Many dentists enjoy the game of golf and over the years we seem to have a core group that plays at the convention. We also believe that there is a group that would enjoy playing golf and who have not participated in the past. So now is your chance to make this a big golf event!

We have reserved the popular Grande Dunes Resort Club for our May 2 tourney. The Grande Dunes Club was named "2008 Myrtle Beach Golf Course of the Year" by the Myrtle Beach Area Golf Course Owners Association. This honor made it eligible for state and national "Golf Course of the Year" recognition. In 2002, Golf Magazine named it one of the "Top Ten New Courses to Play". This beautiful course has seven holes along the Intracoastal Waterway, gorgeous fairways and true rolling greens that golfers of all abilities will enjoy. A golfer's dream course!

The tourney is open to dentists and their family members, exhibitors, speakers, staff members, lab technicians and dental students. We are encouraging any interested golfer attending the Annual Session to enroll. Whether you form a team or join a group, we guarantee a good time. In order to maintain pace of play and allow attendance to events in the afternoon, the format is Captain's Choice. First tee time is 8 am so show up ready to play by that time. Box lunches will be provided. Prizes will include golf balls, apparel and gift certificates. The fee will be \$140.00 per person. Please use the registration form on the SCDA Annual Session website to enroll.

The Grande Dunes Resort Club is located on Highway 17 toward Conway/Georgetown beyond the Dixie Stampede Theatre. The address of the club is 1499 Grande Dunes Boulevard, Myrtle Beach SC 29579.



www.SCDAannualsession.com

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Preview Tour Of New Dental School

By Phil Smith



Dr. Mark Barry shows a tour group the first floor reception area.

The weekend of February 27-28 was the MUSC College of Dental Medicine's Annual Alumni Meeting. Excellent continuing education was provided by the teaching faculty and class reunions were celebrated. But the real prize of the Charleston weekend was the first opportunity to tour the new James B. Edwards Clinical Facility. What a wonderful event!

Many of you are aware that the school, which has been under construction for more than 18 months, has been planned for a decade. The basic construction will soon be completed and the interior furnishings and clinic installation are pending. If all goes well, the first floor reception area will be completed next month and the clinic should be opened in October 2009. This is an exciting stage for our Dental

School. The expansion and eventual funding of this much needed facility is dependent upon the provision of funds. Construction began with funds promised by the state and donations offered by the dental community.

Guided tours were conducted by school instructors. The floor plan is intelligent and expansive. There are many considerations for future utilization and upgrade. There are 120,000 square feet distributed over six levels. Departments are separated by floors and the 190 operatories will be mostly open bay design with dual entry. Patients will face away from the entry and the dental units will be housed in a "barrier" between the portals. The units will contain nitrous, work areas, and computer stations. The design of the school is to go completely digital and paperless.

During the tour, attendees saw miles of conduit, plumbing and large bundles of electronic and optical wiring integrated into the overhead space. It is estimated that there will be approximately 400 computer stations. The server for all of this electronic gear is based upon the Axiom program similar to those used in other dental schools and the power behind the Amazon website.

Logistics for running a clinic of this size seem to be well designed as evidenced by the sterilization protocol. There will be a central walk in autoclave located on the sixth floor. Cassette packs will be bar coded, scanned and tracked. The contents will be listed on a microdot sticker that will allow a technician to verify the set-up. A dedicated elevator will facilitate distribution to clinic sites in the building.

Radiographic machines will be on every floor and two cone beam units are planned. All handpieces will be electric to introduce students to the newer designs. There will be an expansion of the endodontic department to allow for a specialty program. The floor plan includes assorted family and recovery suites for the oral surgery wing. The oral surgery residents will not move into the Edwards Clinic initially, but the floor is extensive and will rival most hospitals when completed.

Clinic and student traffic is projected to exceed 1000 persons per day! The reception areas are first class. Each floor will have a dedicated waiting area and students will be able to view and verify their patient clinic schedules. The top floor will have a student lounge, lockers and dining facilities. The James B. Edwards Clinical Facility will be "state of the art" and the gemstone of the MUSC medical complex.

It is a joy to see the dental school upgrade approaching closure. This has been an effort of love and dedication by the member dentists of the SCDA. Dentists' support was the hinge that allowed this to occur. The job is not done yet. Please consider and continue financial support to this wonderful project. Economical challenges for funding are greater now than when it began. Costs have increased due to state funding delays. This can be alleviated by legislative and personal contributions.

Accolades are deserved for Dean Jack Saunders and his wonderful team of dental school faculty and advisors. We look forward to the opening ceremony!

For more pictures from the tour, please visit the SCDA Photo gallery by clicking [here](#) or going to the SCDA homepage.



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Editorial Comments

Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed: philes48@aol.com, mailed to the SCDA office, or faxed to (803)359-3004.



Dr. Phil Smith, Editor

Community Is Not Optional

I had the pleasure of meeting with the Committee on the New Dentist for the SCDA. For the record, a “new dentist” is a dentist that has practiced less than ten years. South Carolina has about 450 new dentists. I had scheduled to be with this group as part of the preparation for this year’s Annual Session. My hope was to enroll help in encouraging younger practitioners to attend the session.

The demographic profile of our meeting’s attendees is often middle-aged, longer serving dentists. I also realize that many newer dentists may not have the time nor resources to participate, but I believe that the session is designed for all dentists. And the courses, costs, and social events are appropriate for all.

Upon reflection, I recognized that the Annual Session is a microcosm of the SCDA population. And fully one fourth of our peers are unable or unwilling to participate in state activities for one reason or another. Yet we need to be inclusive and supportive in order to build our unified dental population.

With this in mind, I would insist that the Dental Community is not optional! It is a necessity. South Carolina dentistry has no room for the “Lone Ranger”. There cannot and should not be any dentist who is an outsider. Dentistry, and the patients we serve, rely upon the professional community to provide quality care, to influence legislation for the common well being, and to be the experts for oral health.

You have heard it said that, “the sum is greater than the parts”! And a committed SCDA can accomplish great things beyond our perceived abilities. And what is the common denominator? Participation and committed involvement! No hands but your hands can do... no voice but your voice can inspire. So get involved!

It’s What You Don’t Know You Don’t Know That Kills You!

My forum as editor allows me to preach from the bully pulpit. One thing I believe is that we need to be resourceful and responsive. I also like to think that in the editorial opinion arena I am apolitical and unbiased. I also believe that I am “fearless” in my advocacy of dentistry in our state. So with the administration change in Washington, I have again become concerned about a National Health Initiative that may affect medicine and dentistry. All of this is speculation... but an insightful article was sent to me from Bloomberg Press that offered a peak into “what if”. The author is Betsy McCaughey, a former lieutenant governor of New York and a senior fellow at the Hudson Institute.

There is a general congressional momentum to pass and implement a stimulus package for the economy. Much of the initiative is vague and utilization is scattered. Many opponents say that the legislation is doomed to “little bang for the buck”. Wrapped inside this mega document, there is a push to establish or reconfigure a different healthcare model. The particulars are a step closer to my idea of “socialized medicine”, and if so, dentistry cannot be too far behind. Cost containment is the name of the game.

Health care directives may establish an electronic clearing house that assists in determination and cost of care. An insurance company or government agency would decide if the treatment is appropriate and if the fee is

Continued on page 6

Master Calendar

- Mar 5** New Dentist Happy Hour for Piedmont District—The Block House, 6-8 pm
- Mar 6** Coastal District Meeting—Omar Shrine Center, 8 am-12 pm
- Mar 6** Piedmont District Meeting—BMW Zentrum Auditorium, 8 am-4 pm
- Mar 13** Central District Meeting—Columbia Marriott, 8 am-4 pm
- Mar 13** Pee Dee District Meeting—The Florence Country Club, 8 am-4 pm
- Mar 20** Water Fluoridation Training Meeting—EdVenture, 9 am-3 pm
- Mar 21** SC Oral Surgeons Meeting—SCDA Office, 8 am-5 pm
- Mar 25** 3M House Meeting—Ruth’s Chris Steakhouse, 12-2 pm
- Mar 27** Rural Incentive Interviews—SCDA Office, 8 am– 8 pm

Please visit www.scda.org for more events.

Continued from page 5

appropriate. (Like having the insurance company decide that a partial denture would be better for the patient than a bridge.)

The coordinating entity in the healthcare reform is the Federal Coordinating Council for Comparative Effectiveness Research and its goal is to slow the development and use of new medicines and technologies because they are driving up costs. Medicare now pays for treatments deemed safe and effective. The stimulus bill would change that and apply a cost-effectiveness standard set by the council. The council might use an approval based on a formula that divides the cost of care by the number of years a patient is likely to benefit. (Younger patients would expect to be approved and elderly patients less likely to be approved.) Defenders spin it and say that individuals benefit in younger years and sacrifice later.

The health-care industry is the largest employer in the United States. It produces almost 17% of the nation's gross domestic product. Yet the bill treats health care the way European Governments do: as a cost problem instead of a growth industry. I see it as a health care/patient crisis where the patient is seen as a "commodity" and not the reason for the care. The economics of medicine and dentistry are driven by the cost of providing quality attention to our population.

Dentistry and medicine care for people in need. Dentists Do Make A Difference in people's lives!

SCDA needs 500 Dentists to Attend the 2009 Annual Session Please Make Plans Early

Till next time,
Phil



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SCDA Member Benefits Group

By Mark K. Brown

Positive Changes Coming for Those on the HSA Medical Plan

Effective March 1, you no longer have to file a claim for prescriptions yourself. We have been working with BlueCross for some time now in an attempt to get this system in place and operate similar to our other deductible plans.

Now through Blue RX express prescription benefit, anytime you visit the pharmacy, the claim will be filed automatically for you. It will take 30 days to file to ensure the prescription was indeed picked up, but you will no longer have to do the leg work yourself.

Federal Mandate – Dependent Social Securities Needed

Pursuant to Section 111 of the Medicare, Medicaid and SCHIP Extension Act of 2007, new Medicare Secondary Payer regulations require group health plan insurers, third-party administrators and plan administrators or fiduciaries of self-insured/self-administered group health plans to report specific information regarding all covered members to CMS.

Considering the SCDA's group medical plan falls under this umbrella, we are now mandated to gather all social security numbers of covered dependents on the plan. We have not had to do this in the past, so employees on the plan most likely did not supply this information upon their original application. The SCDA now must gather this information and pass it along to BlueCross.

If you are on the SCDA medical plan and you have covered dependents on your policy, please complete our one page [change form](#) checking miscellaneous and supplying your dependents social security numbers and either mail or fax to the SCDA office at your first convenience.

Contact the SCDA office with any questions.

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President's Message



You may have recently read the headline “State’s Medicaid stimulus in peril” that ran in many of last week’s newspapers across South Carolina. Whether you agree with President Obama’s stimulus plan or Governor Sanford’s opposition to parts of the plan, stimulus dollars are coming to South Carolina. The newspaper article was very misleading (hard to believe) and made several wrong assertions. Due to revenue shortfalls, the South Carolina Department of Health and Human Services’ budget has been significantly reduced. Since the state fiscal year began in July 2008, the agency’s base budget has been reduced by 15.1%. That may not sound like much, but it equates to \$459 million of our state’s Medicaid budget. This is significant since currently 41% of all South Carolina children are covered by Medicaid and this percentage will likely increase as the economy continues to decline and unemployment rises. To be eligible, South Carolina has to restore cuts going back to July of 2008.



Dr. Jim Mercer
President

We have received written confirmation that the adult Medicaid program will remain intact. The Federal match (FMAP) will be enhanced overall as well as additional FMAP due to high unemployment. This will be a temporary increase and the state will be challenged to continue this level of funding after December 2010. The SCDA Medicaid Committee continues to monitor the program changes and to work to improve it.

Speaking of the State budget – the budget negotiations are difficult, but for now we have \$250,000 earmarked for the Rural Dentist initiative program and \$300,000 for the Community Oral Health Coordinator proposed in Bill S286. We have a Senate Medical Affairs subcommittee hearing for the COHC scheduled for March 4.

Thanks and congratulations go to Dr. Dana Parker, Dr. Rocky Napier and the many volunteers that gave of their time and talents to children across the state and continue to ensure a successful Children’s Dental Health Month and Give Kids a Smile Day. Please fill out a Cavity Free Campaign Form for any activities you were involved with. The [form](#) is available on the SCDA website.

The SCDA 140th Annual Session is fast approaching. Please mark your calendars to attend the meeting at the Kingston Plantation April 30-May3, 2009. The Convention Committee has planned a variety of continuing education and social events for you and your staff. Even with the difficult economic times the convention hall is full. Please visit and speak with our vendors at the convention. A new website is available for more details on the Annual Session and registration: www.scdannualsession.com.

There continue to be challenges to fluoridation of our local water systems in this state. Water fluoridation is considered one of the top ten great public health achievements of the 20th century by the Centers for Disease Control and Prevention. The SCDA in collaboration with the ADA, SC Department of Health and Environmental Control, CDC and EdVenture will host a Water Fluoridation Education and Advocacy Training program March 20 in Columbia. For further information please [click here](#).

The first SCDA Dental Access Day is scheduled for August 28 and 29 in the Charleston area. We have teamed up with Seacoast Church in Charleston and their pastor Ron Hamilton (a practicing dentist prior to entering the ministry), Dr. Steve Slott from the Open Door Dental Clinic in NC and other partners. This two day blitz will involve the local community, provide badly needed adult dental care to local residents and highlight the access issue in our state. If you are unfamiliar with this initiative please view the [YouTube video](#) of a similar project done by the North Carolina Dental Society. The SCDA Member Benefits Group has donated \$10,000 to kick off our project but...WE NEED YOUR HELP! Please go to the SCDA website, download the [Volunteer Form](#) and donate some of your time, talents or treasures.

I welcome your suggestions and comments at jmercer@sc.rr.com.

Until next time, continue your *Heritage of Commitment* and *Make A Difference*.

Jim

“We have received written confirmation that the adult Medicaid program will remain intact.”



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Executive Director's Notes



Mr. Phil Latham
Executive Director

"You are required by law to report suspected child abuse."

SCDA Board of Governors

The SCDA Board of Governors met on Friday, February 20.

The Board heard a report from Dr. Dana Parker on Give Kids a Smile. Overall 18 sites participated including new sites in Hilton Head and Greenwood. Dr. Parker reported that not everyone had sent in their final statistics, but so far several hundred children were treated with an approximate \$160,000 in care provided.

The Board heard reports from President Mercer and myself on legislative issues. The main issue discussed was the Community Oral Health Coordinator bill. The bill was introduced by Sen. Cleary and testimony will be heard in early March. It was also reported that the Lab Association was working closely with the State Board regarding the administrative process for out of state labs.

The Board discussed the SCDA Access Project. Dates for the project will be August 28-29, 2009 in Charleston. The North Charleston Convention Center has been secured for the event and a site visit has been set for Friday, March 6. Pastor Ron Hamilton and Seacoast church will assist in the community support role for this event. Look for more details in the future.

The Board unanimously approved language changing the Strategic Planning Task Force to a Committee. This new language will be included with the House of Delegates information which will be mailed to each member in March.

President Mercer reported that Dr. Rick McDaniel from Batesburg Leesville had been accepted by the ADA as a candidate for the Evidence Based Dentistry seminar.

You are required by law to report suspected child abuse:

You may not be aware, but the law does require dentists to report suspected child abuse. The University of South Carolina Children's Law Center provides training to mandatory reporters of child abuse and neglect. This training addresses the issues of recognition of possible abuse and neglect, as well as the state laws requiring the reporting of abuse and neglect. This training is provided free of charge throughout the state. If you or your dental group is interested in having someone speak, please contact the Law Center at 803-343-2836.

SCDA Annual Convention:

Now is the time to register for the SCDA Annual Session. Visit www.scdannualsession.com for the latest news and updates regarding the Convention. Please note that the House of Delegates will be held on Saturday, May 2 at 2 pm.

South Carolina Dental Association Educational Foundation

SILENT AUCTION DONATIONS NEEDED

In order to have another successful auction for the SCDA Foundation Scholarship Fund, the SCDA Foundation is asking for your help. If you have a hobby and want to donate a painting, sculpture, jewelry, woodworking items, etc. or have a home/condo you could donate for a week of weekend, we would appreciate hearing from you. Deep sea fishing adventures, rounds of golf at your private course, hunting adventures on your property – all would be great items to be auctioned. Please attach a minimum bid to the item and send it to Mona Ellis. Call 803-533-0626 with any questions.

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P9382 (8/08)

Tech Talk

By Christy J. Meador

2009 Membership Dues



If you have not paid your 2009 Membership dues a SCDA Penalty of 20% has been added to your dues. Due date was on February 15, 2009. If you paid after the deadline you will receive a late fee letter. If you do not pay your dues by March 15, 2009, your membership will lapse. If you have insurance with the SCDA or ADA, it will stop. You will also lose your years of service with the ADA. Don't let this happen to you. For those of you that have paid, Thank you!

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Dental Auxiliary Scholarships

The SCDA Foundation received nominations for dental auxiliary scholarships. These nominations are based solely on the students financial need and academic performance. One scholarship is available for each dental assisting and dental hygiene program at each of the state's technical colleges. The Dental Auxiliary Scholarship program started in 1989 and an average of a dozen scholarships have been granted each year.

The Foundation made its final decisions and scholarship checks in the amount of \$400 each were mailed to the winners (listed below). Congratulations!

Assisting:

Brooke Livingston
Aiken Tech



Jill Tolson
Florence Darlington



Shane Simpson
Tri-County Tech



Stacie Sears
Greenville Tech



Chequanna Brown
Horry Georgetown



Jennifer Wider
Midlands Tech



Amanda Davis
Trident Tech



Cherie Love
York Tech



Hygiene:

Anna Johnson
Florence Darlington



Lisa Ridgeway
Greenville Tech



Lynda Lainey
Horry Georgetown



Jessica Taylor
Midlands Tech



New Medicaid Based Insurance Enters SC

By Phil Smith


South Carolina has expanded its Medicaid Insurance program to include medical and dental options that differ from the previous format. The changes were introduced near the middle of last year, but have only begun to show up in dental practices across the state. There seems to be some confusion for dentists as their offices attempt to implement and file their patients' insurance.

The SC Medicaid Program still exists as it has for years, but now SCDHHS has established a number of Managed Care categories. According to the website, the categories now allow beneficiaries to have "more choices in how they receive Medicaid benefits". In addition to traditional "fee for service" Medicaid, beneficiaries may choose from several "Managed Care" plans which offer a medical home. There are two main categories of Medicaid managed care plans in South Carolina: Managed Care Organizations (MCO) and Medical home Networks (MHN).


All Medicaid eligible patients are encouraged to join one of the plans that are managed by private companies. The names are First Choice, Unison Health Plan, CHCcares of SC, Absolute Total Care by TCC, Blue Choice Health Plan of SC, AMERIGROUP Community Group, Carolina Crescent Health Plan and South Carolina Solutions. Although these are primarily Medicaid Health plans, there are some dental services offered. Mostly these are x-rays or extraction codes, but a few of the companies offer some adult preventive procedures. Since the programs are Managed Care, there is also an established network of providers. If a dentist is in the network, some dental is covered, outside of the network and it is only emergency procedures. SCDHHS believed that the re-organized format will reduce cost and will benefit the patient.

Coverage and verification of eligibility requires a valid ID insurance card and doctors are encouraged to pre-authorize most care. SCDHHS wants providers to utilize the available swipe card system or an internet web claims filing tool for this purpose. There is no balance billing for procedures, nor can an office recoup fees when it is discovered that the service is not covered.

Where much of the confusion occurs is when patients call an office and say they have insurance. They often have been given a form that suggests 100% payment for cleanings or a breakdown of covered operative procedures based on existing Medicaid coverage. Dentists unfamiliar with these carriers may accept and file the insurance based upon the forms. Regrettably, most of these codes still fall into the standard Medicaid guidelines. Therefore service is restricted to emergency extractions unless a dentist is a Provider in the insurance network. Accepting Medicaid insurance does not enroll a dentist as a member of the managed care network. Whether enrollment is appropriate for an office can only be decided by the dentist. Thoughtful consideration would be appropriate for any contractual obligation.



Good for You
Good for Your Patients





Nearly three out of every four practicing dentists in America have joined one or more of Delta Dental's networks. Why do so many dentists choose to participate? Delta Dental focuses on getting patients into your office on a regular basis – for their benefit and yours.

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We speak Dentist.

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FORTRESS
Protecting & Defending

SPRING MEETING
CENTRAL DISTRICT DENTAL SOCIETY
Friday, March 13, 2009

Downtown Marriott Hotel - Columbia, SC - Corner of Main and Hampton

Dr. Kevin Donly

<http://peddntdx.uthscsa.edu/donly.html>

“Pediatric Restorative Materials and Techniques”

Morning and Afternoon Session - Doctors, Spouses, and Staff are invited.

7 C.E.U.’s

Agenda

8:00 am - Registration
8:30 am – Scientific Session
12:00 Noon - Business Meeting
12:30 pm – Lunch
1:30 – 4:30 Scientific Session

Our Speaker

Dr. Donly is currently Professor, Chair and Postdoctoral Program Director in the Department of Pediatric Dentistry and Professor in the Department of Pediatrics at the University of Texas Health Science Center at San Antonio. Please visit his web site at: <http://peddntdx.uthscsa.edu/donly.html>

NOTES:

There is a \$75.00 registration fee for non-member dentists.

There is a \$25.00 charge for every person attending lunch.

Luncheon reservations are required for all members, non-members, spouses, and staff.

There is a \$50.00 charge for members or non-members’ spouses and staff attending scientific session.

Please return this form by March 3, 2009 to:

Dr. Noble Cooper, Jr., 1415 Pine Street, Columbia, SC 29204-1847

Please check: I will attend the Scientific Session.
 I will stay for lunch.
 I will have _____ guest(s) (number of spouses and staff) for lecture.
 I will have _____ guest(s) (number of spouses and staff) for lunch.

Please enclose \$25.00 for each lunch.

Please include \$50.00 for member’s or non-member’s spouse and staff attending scientific session.

***** **Please include a separate \$25.00 lunch check for the member dentist.** *****

Please make check(s) payable to the Central District Dental Society.

***** **Member dentists may pick up their \$25.00 checks after lunch or they will be deposited.** *****

NAME: _____

(please print in a legible manner)

(rev. 01/22/09)

SCDA PEE DEE DISTRICT SPRING MEETING

The Florence Country Club

450 Country Club Blvd.

Florence, SC

March 13, 2009

SPEAKER: Dr. William "Bo" Bruce

TOPIC: Practical Occlusion for Clinical Success

Registration: 8:30 - 9:00 a.m.

Speaker begins: 9:00 a.m.

Golf Tournament will follow meeting

Details will be in mailer to be sent out in February

Patterson Dental will be supplying prizes and gifts

Classified Ads

Palmetto Dental Personnel Inc. is owned and operated by a dental professional with over 20 years experience and has exclusively provided professional staff for Columbia and the surrounding Midlands areas for 18 years. PDP has dental hygienist, assistants and front office personnel available for temporary and permanent positions. Contact Gail Brannen at 1-800-438-7470, fax 912-234-5544, email gbrannen@palmettodentalpersonnel.com or visit us at www.palmettodentalpersonnel.com.

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PRACTICES FOR SALE: CHARLESTON AREA #8438 Gross \$284,914; 4 days, 2 operatories; 850 sq. ft. NORTH OF CHARLESTON #8187 Gross \$365,643; 5 days; 4 operatories; 2000 sq. ft. LEXINGTON #8366 Gross \$995,676; 4 days; 7 operatories; 3,600 sq. ft. HILTON HEAD ISLAND #8596 Gross \$600,000; 3 days 7 operatories; 3,690 sq. ft. office space. Must act quickly. Staff available. Call Dr. Jim Howard, ADS South, at 910-523-1430 for more information. We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers. ASSOCIATESHIPS: GREENVILLE-ANDERSON AREA #8458 Associate position. Office recently redecorated, four treatment rooms with new equipment and computerization, excellent staff and working conditions. Very nice opportunity with no administrative duties. Office collections just under \$500,000. Very attractive compensation package. Suitable for recent graduate. Contact Vikki Howard at 910-523-1949 or vikki@adssouth.com for more information.

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Wanted: Dental Offices who want to significantly cut their IT Costs, have a single point of contact, and eliminate the frustration of computer and network problems. Rising Technology Solutions is proud to announce a new support program (DentCare) designed strictly for the dental industry so they no longer have to worry about their network security, reliability, and stability again, or who to call for technology related problems. Rising Technology Solutions is the first technology consulting firm to be devoted to the dental industry that is vendor neutral, HIPAA certified, and understands how to make the technology work for you. Servicing the Upstate of South Carolina let Rising Technology Solutions be your one source for all your technology needs and let us work on your behalf with your vendors. Call RTS at 864-641-4209 to schedule an appointment.

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FREE Belmont Panorex Model EX-1000; Excellent working condition; Must pick-up; Office converted to digital radiography; Good for use in free clinics, mission work, or for someone "just starting out". Contact Dr. Steve Adkinson at 803-581-2345 or email cdcpa@truvista.net.

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Dental office for rent or rent w/ option to buy; located at I-20 & Bush River Rd in Columbia; 1800 SF; ample parking; currently used as a dental office; available on May 1, 2009; call 803-732-2302 or 803-237-5552.

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For lease: one or two suites with 4 operatories, 1 business office, 1 private office and 1 reception room per suite. The use of a laboratory, darkroom, equipment room and staff lounge also included. Office located in professional park in Anderson SC. Contact Charles Harmon by phone at 864-225-7455 or email crhdds@charter.net.

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Beautiful, High-end practice in Spartanburg. 7 operatories, recently updated. Gross \$1.3M, working only 3 1/2 days/week. Real Estate also for sale. For more details on this opportunity please call Tom at 704-650-2163 or email tom@southeasttransitions.com.

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Excellent opportunity in the heart of Spartanburg. Well established, fast paced practice. Grossing \$1.6M. Owner willing to work for the buyer to ensure a smooth transition. For more details please contact Tom at 704-650-2163 or tom@southeasttransitions.com.

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25+ years old, well established, FFS practice in a great area of Columbia. Producing over \$1.3M, netting 55%. 7 equipped operatories. Seller flexible on transition and will associate for up to 2 years. For more details please contact Tom at 704-650-2163 or tom@southeasttransitions.com.

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Beautiful facility with road frontage in heavily travelled, desirable area of Columbia. FFS and PPO. Practice grossing \$1.5M with unlimited potential. Over 6,000 square feet and 12 operatories. Practice has well trained staff including 2 associates to facilitate a smooth transition. For more details please contact Tom at 704-650-2163 or email tom@southeasttransitions.com.

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Ridge Point Phase II is now Available! Demographics Available Upon Request. IDEAL LOCATION: Growing Bedroom Community, Directly Across from Lexington II Schools. Convenient to: Interstates: Highway 321 and 302, Cayce, West Columbia, Downtown. Design Team on Staff to Customize your Unit to fit your Unique Business Needs! PROMOTIONAL LEASING GOING ON NOW!. Contact Whitnie Hendrix at 803-755-3047 or email whitnie@pdasc.net.

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GREAT OPPORTUNITY. Fully equipped dental office with six dental operatories and on-site dental lab. Land and free standing building included. Prime Charlotte location. For details call Brad 704-676-0448.

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Help Wanted

Wanted: General Dentist as associate in Growing Lowcountry practice. Call 843-549-2121.

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S.C. Dept. of Corrections is looking for full-time or part-time dentists. Contract or State employee. Please contact Dr. Doug McPherson at 803-896-8559 if interested.

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Florence associate opening in well established, modern, clean practice with loyal, long-term staff. We need FT/PT associate to participate like a solo/owner doctor without the administrative burdens. We are a family practice with a cosmetic emphasis. We offer either a salaried or commission package with health insurance available. Call 1-800-thanku and visit www.carolinasmile.com today!

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Full-time or Part-time General Dentist Position Available in Greenville, SC. Our dental practice offers a wide range of dental services to the upstate of SC, specializing in treating patients with exigent dental needs and in developing treatment plans and offering dental education. We offer a clean and modern office setting that is equipped to provide the best quality care available. We offer a competitive salary and do not require a contract. Call 864-561-7082 for more information.

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DENTIST WANTED - Charleston practice has opportunity available for evening and weekend dentist with shared expenses. Unlimited potential! Total flexibility! Call 843-814-2528 for details.

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Associate wanted for successful, well-established general dentistry practice in Columbia, SC. Great opportunity for quality oriented person with future to buy in interest. Please call 803-771-4525 or fax resume to 803-799-9442.

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WANTED: Dental Assistant (full time) in Pawleys Island. Seeking an experienced assistant with a

- Classified advertising is \$35 on a per issue basis. There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis. Ads are posted to the SCDA website during the month(s) of publication at no additional charge.
- All ad copies and cancellations must be received no later than 7 business days prior to publication, which will occur on the first of the month, with remittances accompanying the ads.
- Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.
- If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.
- Contact: SCDA Bulletin, ATTN: Communications Coordinator, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email haworthj@scda.org

warm, caring personality and excellent communication skills. Salary and benefits based on experience and abilities. Emphasis on professional and personal development through continuing education courses. If you are career-minded, personally stable, and health-centered in lifestyle, email your resume to pawleysendo@hotmail.com or mail to Resume, PO Box 4776, Pawleys Island SC 29585.

Associate needed for Pedodontist practice. Conveniently located between Greenville and Spartanburg in Duncan, SC. Contact Tyger River Family Dentistry at 864-439-0023 or tygerriverdmd@bellsouth.net.

Experienced expanded duty dental assistant. Must have excellent computer skills; put patient care FIRST; be a TEAM player. FLEXIBILITY is a must as well as the willingness to make changes. State of the art facility in North Myrtle Beach. Send your resume to: 2188 Eastwoods Drive, Conway SC 29526 (All resumes held with complete confidentiality.)

TREATMENT/FINANCIAL COORDINATOR WANTED. Charleston office seeks an experienced dental treatment and financial coordinator to perform financial and payment arrangement tasks, general front office duties including patient consultations during an exam, calculating treatment fees and making financial arrangements and educating patients about risks of not receiving proper dental treatment. Job requirements: experience as a treatment coordinator and front officer person for a dental office, knowledge of Eaglesoft software, dental procedures, insurance, and terminology. Contact: Suzanne Abel, 843-763-5665, suzanne@wolfdental.com.

Front Office Coordinator. Full Time. State of the art facility in North Myrtle Beach. Necessary skills include computer, insurance, bookkeeping, scheduling, excellent verbal skills, dental terminology, good patient communication & interactive skills. Must be a team player with outgoing personality. Experience with SoftDent a plus. Send resume to: 2188 Eastwoods Drive, Conway SC 29526 (All resumes held with complete confidentiality.)

MURRELLS INLET & GEORGETOWN DENTIST NEEDED. Seeking full time or part time GENERAL DENTIST for two office practice. Fully digital including panoramic with tomography, CEREC, laser, air abrasion. We welcome someone that is progressive & hi-tech or someone that wants to provide basic services. If interested, please send resume to jmillerdmd@aol.com or fax 843-357-9595.

Dentist wanted: This position requires a DDS or DMD with a current South Carolina dental licensure. This is a professional, direct service/employee position, with direct reporting to and supervision by the Director of the Children and Adult Dental Clinics of Family Service Center. Duties include: provide clinical services in preventative, restorative and curative dentistry; (primarily adults). This is a part time position, 7.5 hours per week. (Monday, 8:30-5:00). Position available 1-05-09. Fax resume to 803-576-2995 attn: Diane Bouknight.

Full time associate dental position available immediately in Columbia. Excellent benefit and compensation package available with equity position a possibility immediately or in future. Beautiful new office with modern equipment. Call 803-788-0351.

Motivated Associates. SmileStarters is a dentist owned and operated general practice focusing on access to care for children and young adults, ages 1 thru 20. We have seven locations throughout North Carolina including Charlotte, Winston Salem, Greensboro, Raleigh, Asheville, and Fayetteville. We offer a very attractive compensation package with guaranteed salaries beginning at \$144,000/yr and benefits including health, life, disability, and malpractice insurance, paid vacation, 401K, CE reimbursement and more. You must have a genuine desire to work in a positive, team oriented environment and a need to make a difference "One-Smile-At-A-Time". New grads encouraged, a great place to begin your career! Contact Roger Walters, 704-395-6000 or email walters.rdm@gmail.com.

DENTIST OPPORTUNITIES: Associate opportunities available in various locations in South Carolina. Candidates must be comfortable in their surgical ability. No night or weekend hours. Practice visit and working interview are available. Practices are anticipating growth in 2009 so additional staff will be needed. Call Brian Whitley at 1-800-313-3863 ext. 2290 to learn more.

Dentists—Full Time and Part Time Openings. Great Opportunity Available Providing Civilian Services at Ft. Jackson Military Reservation in Columbia, SC. Excellent Compensation and Benefits Package. Malpractice Coverage Provided. Great Work Environment. Proper Staffing Levels. License

in Any State. Professionally Satisfying Opportunity. Email CV/Resume to: ka@rlmservices.net or Fax to: 305-576-5864. RLM Services, Inc. EOE

Dentist wanted: Full/Part time. Salary commensurate with experience. GWT Dental. Contact Dr. Mary Tepper at 843-615-1111.

Dental Receptionist Wanted: (full time) in the Carolina Forest area N. Myrtle Beach. New practice seeking an experienced person to work in all areas of the front desk. Must have friendly, stable personality and excellent professional and communication skills. Competitive salary and benefits. Please call 843-685-3466.

Dental Assistant Wanted: (full time) in the Carolina Forest area N. Myrtle Beach. New Practice seeking an experienced assistant with a friendly, caring, stable personality and excellent communication skills. Expanded functions a plus. Competitive salary and benefits. Please call 843-685-3466.

Front desk position. We autograph our work with excellence in a brand new facility that is state of the art. If interested in working with a team entirely dedicated to serving our patients, please fax your resume to 843-215-2141. Dentrux experience required.

Job Wanted

Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

Retired general dentist seeking PT employment in the Charleston area. Filling in while on vacation, maternity leave, illness/disability, or just need an associate 1-2 days/week. GPR trained with 30+ years experience. Call Fred Danziger 843-377-8311 or email fziger@homesc.com.

Dentist available statewide for short-term fill in work. Contact: johnmcgeary@hotmail.com or 803-240-1452.

General dentist available ft or pt. 24 yrs experience. Hospital based GPR trained. Interest in oral surgery, endo, restorative. Contact: jkilgore@sc.rr.com or 803-699-9697.

General dentist with 15 years experience desires coastal practice with buy-in or buy-out opportunity. Having taken over 150 hours per year of CE, can readily transition into any practice, restorative dentistry through full mouth reconstruction. Email GROSSDMD@AOL.COM or call 412-913-7301.

Looking for contract or part-time work—no benefits needed as I recently retired from Dept. of Disabilities and Special Needs—available for travel or emergency fill in—Consideration of other opportunities given—email Dr. Carl Moore at portaldoor@aol.com.

MUSC graduate, general dentist w/ experience with children and young adults seeks full-time/part-time general dentist position in Charleston or surrounding areas. Motivated, willing to work also familiar with GT Series X rotary endo. Contact: lewisdmd@gmail.com or 803-491-5325 for resume and references.
