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Bulletin

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CAROLINA
DENTAL
ASSOCIATION

SC "GIVE KIDS A SMILE" BEGINS ENROLLMENT FOR 2008

by Phil Smith

The SCDA is ramping up to stage the sixth annual Give Kids A Smile Day on Friday, February 1, 2008. The plans for the next event are not completely finalized, but one thing is certain, we need volunteers and expanded care facilities. And in order to establish our programs, we need commitments immediately.

Last year's GKAS Day was the biggest event of the series. Volunteers in over 14 sites, as well as private office settings provided free dental care to 934 children and generated dentistry that exceeded \$230,000. This financial total is based upon current Medicaid reimbursement rates, not average fees in private practice.

In February 2007, the organizers of GKAS changed formats for delivery of care in some of the metropolitan areas. Screenings and cleanings were accomplished prior to the launch date of the GKAS event. Some of the volunteers in clinic settings accomplished exams that allowed for referrals to private office settings. In Columbia for example, there were eight offices that received scheduled patients on the GKAS Friday. Actual appointments were made during the examination process and a master receipt directed the child for restorative care.

Next year, we hope to expand the communities which we serve. Last year Newberry opened for the first time under the direction of Dr. Erwin Baker. The response was excellent! This year, the GKAS Committee would like to encourage other smaller communities to reach out to provide necessary treatment.

Drs. Dana Parker and Phil Smith will co-chair the 2008 GKAS event. Robin Van Put, a dental assistant in Lexington, will again serve as site chair for the state. Dr. Parker has recently returned from an ADA forum regarding the GKAS Program. "I am so excited about "Give Kids A Smile" and look forward to developing some of the new ideas that other states have incorporated", Dr. Parker said. "Many states use a different reference for the cost basis of care. Usual and Customary Insurance fees for the zip code produces a more realistic charitable yardstick. One state has developed a superbill that each patient receives upon completion of their care. This receipt denotes the value of the free dentistry delivered."

Many of you realize the importance of this program. Please enroll now. Commit your time and skill for one Friday. Consider hosting the kids in your office if you prefer. The technical colleges will also offer support in the form of screenings, prophys, or clinical space. You may register online at www.scda.org. Just click on the "Give Kids A Smile" icon under the "Announcements".

House of Delegates Schedule:

- Registration: Friday, December 7 10-11am—Virginia Wingard UMC, Columbia
- House of Delegates Opens: Friday, December 7 11am—Virginia Wingard Memorial UMC, Columbia



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MUSC Receives Donation From Zimmer

Zimmer Dental recently completed its pledge of \$250,000 to the James B. Edwards College of Dental Medicine Clinical Education Center at MUSC. The contribution will name the Zimmer Implant Center in the Department of Restorative Dentistry. The Zimmer Dental Implant Center will be located on the third floor of the new building which is expected to open in September 2009. Pictured from left to right: Director of the College's Division of Implant Dentistry Dr. Monica Cayouette, Zimmer Dental Manager of North American University Development Mr. Todd F. Metts, College of Dental Medicine Dean Jack Sanders, Zimmer Dental Regional Manager Mr. Keith Dixon, Zimmer Dental Territory Manager Mr. Craig Wattie and Chairman of the College's Department of Restorative Dentistry Dr. James Rivers.



For a brief update from Dean Jack Sanders about the construction of the college's new Clinical Education Center, go to http://web.mac.com/wisewc/Clinical_Education_Center/. Viewers must have Quicktime in order to watch the update. To download Quicktime for free, go to <http://www.apple.com/quicktime/download/>.

Master Calendar

- Nov. 2 Coastal District Fall Meeting**—Omar Shrine Center, 7:30 am-12 pm
- Nov. 9 New Dentist Committee Meeting**—SCDA Office, 10 am-12 pm
- Nov. 11 SC Orthodontic Association Board Meeting**—SCDA Office, 9:30 am-1:30 pm
- Nov. 16 ADA Mediation Training**—SCDA Office, 9 am-2 pm
- Nov. 30 Radiation Safety Exam**—Midlands Tech-Airport Campus, 2-4 pm
- Dec. 7 SCDA House of Delegates Meeting**—Virginia Wingard Memorial UMC, 11 am-4 pm

Please visit www.scda.org for more events.

South Carolina Dental Association Bulletin

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Editorial Comments

Comments appearing in this section are the renderings of the Editor or credited authors and do not necessarily reflect the opinions or policies of the SCDA. Letters are invited. Brevity is appreciated, and the Editor reserves the right to edit all communications. Letters may be emailed: philes48@aol.com, mailed to the SCDA office, or faxed to (803)359-3004.

Goodbye to Two of Dentistry's Friends

Two friends of South Carolina's dental community have passed away. Frank Walker died September 10 and Fred Caldwell passed away October 10; both in Columbia. Their connection to and concern for all things dental sealed their place in our hearts.

I first met Frank Walker while I was in dental school, as I suppose he probably met every dental student at MUSC. Frank worked for Thompson Dental Company at the time and by his nature he was one of the friendliest guys I ever met. But beyond being friendly, Frank was quick to offer guidance, opinion, and counsel as needed. You know, he had a way of wrapping every tidbit of merit into some kind of story or personal experience. By the time the conversation was over, you had resolved your concern. Although he was not a dentist, he was one of my mentors.

Upon my graduation, Frank helped me decide about my future location and a practical expectation for partnership. He drove me all over Lexington County, talking about traffic flow, population growth, and how great it would be when I got established. He was right! As the years passed, my circumstance changed, and Frank moved on to his own business in office filing and paperwork. He still had that excitement about dentistry. It was infectious.

Eventually I saw Frank less and less. I usually ran into him at the SCDA Annual Convention and there was that immediate reconnect. I do not doubt that most dentists from that decade have had a similar experience with Frank Walker. I believe that organized dentistry has lost a good friend.

It was with regretful surprise that I also learned of the death of Fred Caldwell, another long runner and Thompson Dental Alumni. Mr. Caldwell had a deft eye and was a creative guide for most dental offices built in the Palmetto State in the last three decades.

I recall when the tornado that devastated Lexington in 1994 crashed my office. I moved my practice during the rebuild. Fred Caldwell and Teri Hayes were two of the first on the scene. Amazingly, Fred showed up with a roll of plans from the original Caldwell design of 1979 and within a week I had blueprints and suggestions that allowed my quick recovery. @hether it was a retrofit for a panorex or a complete office expansion, Fred Caldwell contributed to the construction of many dental buildings. He was well known to be able to solve unique problems, be they plumbing or space related. What a service was offered!

Both of these men were dedicated supporters of dentistry. Their contributions have been as monumental to individual practice as any

(Continued on page 5)



Dr. Phil Smith
Editor

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Editorial Comments

(Continued from page 3)



significant development in South Carolina dentistry. On behalf of the dental community, I offer condolences to the families of Frank Walker and Fred Caldwell.

In the Nick of Time!

I received an interesting letter the other day from Karen Fuller, a hygienist in York. It was about an event that came unexpectedly. Here is her story:

“Monday, September 17 started as any normal Monday. I went to work at York Dental Associates, where I have been a hygienist for the last eight years. After work on Mondays, I am a personal trainer at our local YMCA. As I was teaching a new member how to use some equipment, I heard Marilyn, our front desk person, call to me, “Karen is that man OK?” I turned around and saw a 52 year old man face down on the floor, gasping for breath. I ran to him and asked if he was all right. I

got no response!

“Marilyn, call 911”, I said. She had already begun to dial the emergency number. The next four minutes seemed like they lasted for an eternity. As soon as she dialed, the man took his last breath, and his eyes rolled back. He was gone. Someone helped me roll him over on to his back. There was no breath or pulse. Marilyn gave me the resuscitation mask, and I called for the AED that the YMCA has on site.

I did two rescue breathes and a nurse from one of the aerobic classes joined me. Together we removed the man’s shirt and attached the AED paddles. We continued CPR as instructed by the device for another minute as the AED reassessed the patient and told us to administer the first shock. After the first shock, the victim gasped for air but was still unresponsive. CPR was continued for another two minutes. In those two minutes, I remember people standing back watching in somberness and shock. I recall a lady touching his leg and praying, as well as someone standing behind me and praying for me.

We were about ready to administer the second cardiac shock, EMS arrived. They took over, and by the time they administered the third shock, our patient had recovered a strong pulse. There were many hugs and tears at that moment from the patrons of the YMCA gym.

I don’t know how we remained so calm and were able to recall what to do so quickly (that is what I have been asked the most). I am thankful that when I needed to use my training, I was able to act decisively. In the fourteen years that I have been CPR certified, I never expected to use it. I am not sure that any of us do. That evening the doctor from the emergency room called us at the YMCA to congratulate us on a job well done. Without our precise and quick response the man would have surely died.”

Karen, your story is amazing, and will make many readers appreciate the benefits of our own CPR training. You know, the person on the floor is too often the doctor. So staff and family should all contact their local Red Cross in order to protect those in our care. Congratulations on your commitment to caring for our community!

Till Next Time,
Phil

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Tech Talk

By Christy J. Campbell

2008 Membership Dues

By now you should have received your blue 2008 Membership Dues statement. If you have not, please contact Christy by emailing campbellc@scda.org or calling the SCDA office at 800-327-2598, so that we can make sure that we have your current mailing address. Remember the deadline for payment is January 1, 2008 to avoid penalties.

Website Stats

Top five pages that members have downloaded for the month of October:

1. October Bulletin 321 members
2. Annual Session tab 155 members
3. Radiation Safety Exam form 21 members
4. Member Benefits plan sheet 17 members
5. Membership application 15 members

Fun Facts

False Teeth-In 1839, Charles Goodyear discovered vulcanized rubber, which could be molded to fit the mouth and made a good base to hold false teeth. Dentures could now be made comfortable and at an affordable fee. Today dentures are either plastic or ceramic.



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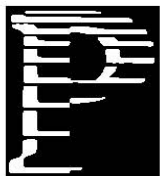
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Directory Updates

Please note: Drs. William Bowers, Richard Sojourner and Kent Washington were inadvertently left off the list of Members by Specialty in the 2007-2008 Directory.

- Dr. Bowers is an Endodontist practicing in Easley.
- Dr. Sojourner is an Oral & Maxillofacial Surgeon practicing in Florence.
- Dr. Washington is an Orthodontist practicing in Columbia.

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President's Message



Dr. Carter Brown
President

"Instead of the media helping to get the message out about getting care early and what the individual can do to avoid problems, they choose to belittle the best example of "Health Care That Works" in this country."

Make some lemonade. That is always the advice when you have been given lemons. Two weeks ago the profession of dentistry was dealt a bunch of lemons. A cover story in the New York Times made a frontal assault of the very core of dentistry and dentists. In the article "Boom Times for Dentists but not for Teeth", the Times paints a picture of dentists only being interested in making money, working shorter hours, and keeping the number of dentists being trained limited.

Dentistry has long been the fertile source for abuse and comic attack of uncreative entertainers and ad agencies. The community in general has been programmed to see dentistry as painful and expensive and basically something to be ignored. Instead of the media helping to get the message out about getting care early and what the individual can do to avoid problems, they choose to belittle the best example of "Health Care That Works" in this country. Dental offices today are focused on patient comfort and care. The attention to detail for sterilization and infection control exceeds most medical offices according to one study. Most treatment can be done in a very comfortable manner and dental care is the best value in health care.

The Times said, "With ... more than 100 million people lacking dental insurance, the percentage of Americans with untreated cavities began rising this decade." Is the Times asking the insurance companies to give free insurance to those who do not have *access to insurance*? Where is the article on insurance profits?

The Times does not blame the epidemic of obesity and chronic diseases on physicians. They do, however, blame the level of decay on dentists because, according to the Times, dentists "do not accept Medicaid" and dentists are "working shorter hours even as the number of dentists, per person, has declined".

However, the data shows that when the Medicaid reimbursement reaches the 75th percentile, dentists sign up for the program. Data also shows that below that level, the dentists actually lose money. Who would sign up to lose money? I did not see anything about teens drinking soft drinks non stop, lack of home care, and the elimination in many areas of dental health as part of basic primary school curriculum. I did not see the statistic that more than \$1.6 billion in free dental care was done last year by dentists in the United States.

As for the number of hours worked, the Times say that dentists make what non-specialist physicians make but work far fewer hours. However, the Bureau of Labor Statistics states: "Most dentists work 4 or 5 days a week. Some work evenings and weekends to meet their patients' needs. Most full-time dentists work between 35 and 40 hours a week." " The average person in America

President's Message

(Continued from page 9)



works 33 hours a week." The New York Times did not cite any sources for most of their article. It is not surprising that their data is wrong.

The Times then reports in horror that dentists make more than doctors do. The last time I checked, Dentists were Doctors. Again however, the Bureau of Labor Statistics reports that every physician, specialist and non specialist make more than dentists and the average income the Times inaccurately reported for dentists is 33 percent higher than the actual number from the Bureau of Labor Statistics.

The Times also presented the concept of dental therapists who are technicians who can prepare and restore teeth, plus extractions. The Times quote is that: "Studies of the work by therapists have concluded that it is comparable to, and in some cases better than, that of fully trained Dentists". A friend of mine is a Dentist who works on the North Slope area of Alaska and oversees therapists. His comment was that they don't do anything without his signing off on it and if it is the least bit beyond the simplest of procedures, they transfer the patient to a dentist for care.

The attraction to therapists is they are trained quickly and work for less than dentists. The question is, do you want the underserved population, which is usually the most medically compromised, to be receiving anything but the best care available? It is not as simple as drilling a hole and filling it.

The American Dental Hygiene Association also weighed in on the NY Times article indicating they want to become the primary non-traditional therapist saying: "projections provided by the Bureau of Labor Statistics ...indicate that we are facing a critical shortage of dentists in this nation while the dental hygiene profession continues to grow." What the Bureau actually said was, "Employment of dentists is projected to [grow about as fast as average](#) for all occupations through 2014. Although employment growth will provide some job opportunities, most jobs will result from the need to replace the large number of dentists expected to retire. Job prospects should be good as new dentists take over established practices or start their own." The Bureau then says, "employment of dentists is not expected to grow as rapidly as the demand for dental services. As their practices expand, dentists are likely to hire more dental hygienists and dental assistants to handle routine services." The expanded use of auxiliaries in private dental offices will be the future trend to meet increased demand for dental services. Two more interesting statements from the Bureau of Labor Statistics were: "More than half of all dental hygienists worked part time—less than 35 hours a week" and "Older dentists, who have been less likely to employ dental hygienists, are leaving the occupation and will be replaced by recent graduates, who are more likely to employ one or even two hygienists. In addition, as dentists' workloads increase, they are expected to hire more hygienists to perform preventive dental care, such as cleaning, so that they may devote their own time to more profitable procedures." There you have it, a blueprint from the Bureau of Labor Statistics to help access to care by increasing the use of auxiliaries in dental offices.

The ADA and AGD, as well as other dental organizations, wrote strong responses to the New York Times. We will see if the Times will print any of these.

As for the lemonade, this event will open the door for Dentistry to finally stand up to the detractors and allow the truth of this caring Health Profession to be told. I believe that we must all take this opportunity to focus the spotlight on the truth about Dentistry. The SCDA will be working in new areas and with new methods this year to begin this task. As you can see, there is much work to be done, and the days of sitting back and letting someone else carry the water are over. We need every member of the SCDA to play a part in this long over due effort. We will be asking everyone directly to help.

ACD Welcomes South Carolina Members



The American College of Dentists inducted nine dentists into the College during ceremonies in San Francisco. The September 27 convocation was held as part of the American Dental Association's Annual Session activities. New members from across the state are (L to R) Drs. Thomas Edmonds, Robert Gordon, Monica Cayouette, Rocky Napier, Gloria Pipkin, Marc Levitan, Charles Maxwell and Ben Adams. Dr. Joseph Carlisle is not pictured.

The American College of Dentists is a national dental society that focuses its efforts on ethics in the dental profession. Founded in 1920, the ACD's charitable activities include seminars in dental schools and scholarships within the dental student body. The mission of the College is to promote the public's understanding and appreciation of quality oral health service.

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Executive Director's Notes

There has been a lot going on with the SCDA the last few months and I want to use this edition to update everyone on the latest:

Medicaid

You may be still asking questions regarding the mailings you have seen from First Continental Insurance Company. This was brought to my attention early last week and immediately your SCDA got involved. Bottom line was that First Continental acted without permission and mailed several letters that were inaccurate. In case you did not see the SCDA Action Alert, the SCDA worked with the Department of Health and Human Services and wants to inform you that the material you received was totally inaccurate and you should discard the information immediately. A follow up letter from DHHS should come soon regarding this subject.



Mr. Phil Latham
Executive Director

While on the subject of Medicaid, at our recent Medicaid Task Force meeting, it was reported that close to 600 dentists have not reported their National Provider Identification (NPI) number to Medicaid. This reporting is required so I urge you to take this action as soon as possible. Medicaid has also planned to hold additional workshops before the year ends on filling out the new ADA claim form. Again, I strongly urge you to be on the lookout for these dates and consider sending your office personnel to the workshops. The SCDA will also be posting this information on its website and reporting it via email.

NHII

Not long ago we had to get use to a new acronym: NPI. Well, it is time to become familiar with yet another one: NHII, or The National Health Information Infrastructure. This is an initiative set forth to improve the effectiveness, efficiency and overall quality of health care in the United States. The primary goals of NHII will be to improve patient safety, improve healthcare quality, and better understand health care consumers along with many other things.

What does this mean for you as a dentist? The jury is still out and this will probably not begin to take effect until 2010 or later, but I encourage you to stay alert and be aware of it coming in the future. You can go to any search engine on the internet, type in NHII and read more about it; one website to check out is <http://aspe.hhs.gov/sp/nhii/FAQ.html>.

2008 Annual Meeting

If you haven't already, mark your calendar for the 139th Annual SCDA Convention being held at the Myrtle Beach Sheraton and Convention Center, April 23 – 27, 2008. You can view additional details and make your hotel reservations on the SCDA website, www.scda.org.

SCDA House of Delegates

Please note that the SCDA House of Delegates meeting will be held on Friday, December 7th beginning at 11 a.m. Registration will begin at 10 a.m. The meeting this year will be held at Virginia Wingard Memorial Church here in Columbia. Make plans to be there to learn more about your Association.

Happy Thanksgiving

I want to wish each of you and your families a Happy Thanksgiving. The SCDA office will be closed Thursday, November 22 and Friday, November 23 in observance of the holiday.

“...close to 600 dentists have not reported their National Provider Identification (NPI) number to Medicaid.”

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SCDA Member Benefits Group Corner

By Mark K. Brown

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While you are thinking about it go ahead and give Heather a call and ask her to send you an office supply catalog to keep in your practice. Thanks to this benefit it doesn't get much easier or cheaper for your practice to keep up with its office supply needs.

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Classified Ads

Palmetto Dental Personnel is owned and operated by a dental professional with over 20 years experience and has exclusively provided professional dental staff for Midlands and surrounding areas for 15 years. PDP has hygienist, assistants and receptionist available for temporary and permanent placement. Contact Gail Brannen at 800-438-7470 anytime.

...

Cerec 3 complete system available. Extremely excellent condition. Easy to use. Patterson maintained and protected. Get the latest CAD-CAM technology for a fraction of the cost! 864-579-7833.

...

PRACTICES FOR SALE: CHARLESTON AREA #8068 Gross \$242,071; 2.5 days, 3 operatories; 1,300 sq ft. **CHARLESTON AREA #8438** Gross \$284,914; 4 days, 2 operatories; 850 sq. ft. **EASTERN SOUTH CAROLINA #8437** Gross \$443,901; 4 days, 3 operatories; 1250 sq. ft. Building is also available for sale for \$100,000. **HILTON HEAD ORAL & MAXILLOFACIAL SURGERY #8223** Gross \$685,599; 5 days, 3 operatories, 2,000 sq ft. **NORTH CHARLESTON MERGER #6030** Gross \$214,594; 1.2 days **NORTH OF CHARLESTON #8187** Gross \$365,643; 5 days, 4 operatories; 2000 sq. ft. **ASSOCIATE-SHIPS: CHARLESTON #8372 FLORENCE #8104 GREENVILLE-ANDERSON AREA #8458 MYRTLE BEACH AND CONWAY #8278 NORTH CHARLESTON #8194** Call Dr. Jim Howard, Professional Practice Consultants, Ltd., at 910-523-1430 for more information. We specialize in appraisals, sales, mergers and associateships. We provide financing for buyers and pay cash to sellers.

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Sci Can Statim 900. Good condition. \$1950.00. Contact Jeffrey Gardner at 843-884-0335.

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Practice for Sale: 13 year-old, 3 operator practice for sale. Located on Spartanburg's west side. Excellent location, long-term staff, great parking. Call 864-587-0119.

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For Sale: Detachable interior trays for every instrument & appliance, 6 milk glass shelves, 2 wood sliding drawer racks. Wood half round drawer insert, 1 instrument holder drawer rack for 44 hand instruments, 1 elevated wood rack for instruments, 1 wood drawer rack w/ 2 large holding depressors. 1 small contra angle box, burr box. 1 amalgam pestal, wood & wedgewood porcelain. 1 WIPLA metal base from Bill's laboratory (PO Box 1198)

in Atlanta, GA, certified Akers laboratory. 1924 advertisement brochure "New & Stalling Forts @ Pyessheo, Isis Products, 247 E. 41st Street, NY, NY. 2 Steralize trays. 4 wood drawer dividers (female) w/ 2 thin wood dividers. 1 rubber base denture. All for \$315. Early Dental Chair - all wood w/ adjustable headrest, 1848-1870, \$4300. 4 globe Rheim light (1911), original globes, beautiful. Electic dental lights, globes swing on a wall mounted rotating arm. All original condition. Dark chocolate color. Pictures by request. \$3850. SS White Dental Pump Engine(s), choice of 2, both electrified for lamps. \$385 each. 2 early dental wall mounted ads: 1) Compliments of the Dental Supply Company of NY, 8"x12", brown with white lettering: Without teeth, there can be no chewing. Without chewing, there can be no nourishment. Without nourishment, there can be no health. Without health, what is life? 2) 7"x15" mustard colored frame, mounted sign is gold lettering on black background: Try X-ray Headache Tablets, 8 cures, 10 cents. Contact Dr. Bruce Kinnie at 803-345-2512.

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DENTIST FOR PARTNERSHIP/OWNERSHIP TRACK IN THE ANDERSON AREA: An ideal position for a new dental graduate or after completion of a residency/military. Candidate will concentrate on patients and treatment planning while we run the business end. After a 2 to 3 year commitment, there will be an opportunity for buyout/partnership. Excellent opportunity with no overhead concerns. Please contact 864-992-7018 or kim@digitalwebzone.com.

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General practice and equipment/furniture/supplies for sale in prime location of Greenville (Pelham Rd.). 3 equipped operatories with 4th hygiene room plumbed. Planmeca panorex with autocassette. Doctor partially disabled, presently works 26 hrs/wk and refers out most extractions, endodontics, periodontics and prosthodontics. Great potential for growth, especially for graduate of general practice residency program. 1400+ sq. ft. building on .35 acre for lease or sale. Present owner prefers to stay and work PT afternoons only. Salary or percentage of production/collections negotiable. Staff of 2 intact, works 32 hrs/wk and willing to stay at present salary and benefits. For more information call Dr. Roger Cherry's office at 864-232-9452 or cell 864-350-4867.

Help Wanted

Myrtle Beach area — Associate dentist needed for busy family practice with opportunity for buy-out. Great location in resort area. Gross near \$800,000. Resume to P.O. Box 70255 Myrtle Beach, SC 29572.

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Dental Talent Needed-Columbia Area. Full time, Part time or temporary. Dental assistants, hygienists and front desk. Full time has benefits. Part time and temporary can set your own flexible hours. No fees, no contracts and free training. Fax resumes to 803-750-5613.

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Full-time or Part-time General Dentist Position Available in Greenville, SC. Our dental practice offers a wide range of dental services to the upstate of South Carolina, specializing in treating patients with exigent dental needs and in developing treatment plans and offering dental education. We offer a clean and modern office setting that is equipped to provide the best quality care available. We offer a competitive salary and do not require a contract. Call 864-325-2204 for more information.

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Lexington, SC - Full-time - Pediatric Office. Seeking certified dental assistant and dental hygienist. Growing practice needs someone who is dedicated to providing quality care. Competitive salary and benefits. Fax resume to 803-359-7542 (Monday - Thursday, 9am - 4pm).

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Wanted: General Dentist as associate in Growing Low-country practice. Call 843-549-2121.

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Dental Assistant Needed - F/T with x-ray certification and experience. Must be exceptional team person with a focus on warmth & caring and expert communication. Salary and benefits based on experience and motivation of applicant. Fax resume to 843-651-6571, email to beachassistant@aol.com or mail to Murrells Inlet Dentistry, 4405 Hwy. 17 By Pass - Murrells Inlet, SC 29576.

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Seeking experienced, FT registered Hygienist. In addition to oral procedures, must maintain aseptic work area, be organized & self-motivated, coordinate patient flow with front & back offices, educate staff on dental hygiene & other issues while promoting a safe, minimal stress environment. Must follow universal precautions and all OSHA & HIPAA requirements. Top salary, full benefits, 401K & more. 2 years of experience required. Contact

Rates:

- Classified advertising is \$25 for members and \$35 for non-members on a per issue basis.
- There is no charge for Help Wanted/Job Wanted (Job Bank) ads for members. The public can place ads for \$35 on a per issue basis.
- For no additional charge, ads are posted to the SCDA website during the month(s) of publication.

All ad copies and cancellations must be received by the 5th of the month prior to the publication (starting July 2007, no later than 7 business days prior to publication), which will occur on the first of the month, with remittances accompanying the ads.

Floretta Sutton at 803-255-0200 or aharper@esourceshr.com.

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S.C. Dept. of Corrections is looking for full-time or part-time dentists. Contract or State employee. Please contact Dr. Doug McPherson at 803-896-8559 if interested.

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Associate opening in Anderson/Greenville area. Well-established small town practice with loyal long-term staff needs a FT assoc. to run as solo-dentist w/out the administrative burdens. Launching "extreme office makeover" including new ADEC operatories, Eaglesoft computerization, reception area facelift & aggressive marketing campaign. Growth & income are unlimited for the poised dentist who can step in as an enthusiastic team leader. Willing to mentor a suitable recent graduate. Call 864-225-9373.

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Assoc. Dentists - Opportunities avail. in several areas of NC, in state-of-the-art general practices treating underserved children and young adults. A desire to work in a team oriented, positive environment a must. Excellent compensation and benefits package with opportunities for growth. Come help us make a difference! Contact Roger Walters, Root Dental Mgmt (704-395-6000) Email:

walters.rdm@gmail.com. New grads encouraged.

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Dental Assistant needed - PT with X-ray & Nitrous certification. Exciting position in busy Mt. Pleasant office. Fax resume to 843-881-7499 or email to doldham@bellehalldentistry.com.

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Augusta, GA: Full time associate needed for busy, upscale family practice located in one of the nicest areas of Augusta. Opportunity exists for equity position. Practice gross in excess of 850K. Call 843-991-0344 for further information.

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ACC Consultants is looking for dentists wanting weekend work in the state of South Carolina. ACC is looking for dentists to travel to military facilities and perform basic dental exams on military personnel. Please contact Jana Cruickshank if interested 505-323-1300 ext. 17 or email jana@accidental.com.

•••

Florence associate opening in well established, modern, clean practice with loyal, long-term staff. We need FT/PT associate to participate like a solo/owner doctor without the administrative burdens. We are a family

practice with a cosmetic emphasis. We offer either a salaried or commission package with health insurance available. Call 1-800-thanksu and visit www.carolinasmile.com today!

•••

COLUMBIA—Full time associate dental position available immediately in Columbia. Excellent benefit and compensation package available with equity position a possibility immediately or in future. Beautiful new office with modern equipment. Practice will gross almost \$700,000 this year. Associate Dr. should expect to make \$125-150,000/first year. If interested call 803-920-0581 anytime.

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Dentist Wanted: This position requires a DDS or DMD with a current South Carolina dental licensure. This is a professional, direct service/ employee position, with direct reporting to and supervision by the Director of the Children and Adult Dental Clinics of Family Service Center. Duties include: provide clinical services in preventative, restorative and curative dentistry; (primarily adults). This is a part time position, 12 hours per week. (Monday, 8:30- 5:00) and (Tuesday, 12:30- 5:00). Fax résumé to 803-576-2995, Diane Bouknight.

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The South Carolina Department of Disabilities and Special Needs is recruiting to hire a full-time dentist to provide evaluation and treatment services at its onsite dental clinics at the Whitten Center and Midlands Center campuses. Please contact Randy Davis at 864-938-3596 if you are interested in this opportunity.

•••

DDS wanted for Premier Practice: Excellent opportunity to join a motivated team of quality-oriented dental professionals who are committed to providing patient-focused care. The candidate must possess compassionate patient skills and detailed clinical abilities with superior dental care being a top priority. Full schedule available immediately with outstanding income potential, competitive benefits and no buy-in required. Enjoy practicing in an all digital, state-of-the-art office while being supported by well-trained and experienced colleagues who possess an uncompromising commitment to long-term dental care for the entire family. The scenic location in the foothills of the Blue Ridge Mountains provides the benefit of excellent schools, a solid local economy and affordable cost of living and is only a short drive to metropolitan areas. Contact Dr. John Gravitte at 336-719-2273.

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DENTIST WANTED - Charleston practice has opportunity

available for evening and weekend dentist with shared expenses. Unlimited potential! Total flexibility! Call 843-814-2528 for details.

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General Dentist needed for mature and rapidly growing practice in Columbia, SC. Four Day work week, modern equipment and highly motivated staff. One year experience required. Send resume to PO Box 11007, Columbia, SC 29211.

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Change the world, one smile at a time! Kool Smiles of Sumter is looking for a FT general or pediatric dentist to work in a fun, state-of-the-art environment. We offer a competitive base salary plus monthly bonus potential (up to another \$70k). We also offer health, dental, company paid malpractice, company paid long-term/short-term disability and life insurance. Paid vacation and holidays, continuing education, 401k and much more! Our offices use digital xrays and electronic dental records. Enjoy the rewards of being a dentist w/out all the hassles of owning your own practice! Must enjoy working with children. For a fun and rewarding place to work, contact Andrea at 770-916-5023 or email your CV to ajett@ncdrllc.com. You can visit our website at www.koolsmilespc.com.

Job Wanted

Well experienced general dentist will travel for temporary coverage (locum tenens) in your office, or associate position in the greater Myrtle Beach area. Please contact J.K. Thornton, DMD at 843-267-2794 or jktmd@yahoo.com. References available upon request.

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Dentist available for locum tenens. Available weekly or monthly. General Dentistry. 20 years plus private practice, 8 years contract dentistry. Private practice, city and county dental clinics. Dr. Garland L. Slagle 843-837-4126.

Job Bank ads can be kept confidential if so desired. If you are interested in receiving information from or submitting information to the Job Bank, please call the SCDA office.

If you have registered with us previously and have found work or filled your position, please let us know so that we can take your name out of our files.

Contact: SCDA Bulletin, ATTN: Communications Coordinator, 120 Stonemark Lane, Columbia, SC 29210; call 800-327-2598; fax 803-750-1644; email haworthj@scda.org