

SOUTH CAROLINA DENTAL ASSOCIATION

Bulletin February 2025 Volume 53, Issue 2

Presidents Message

By Dr. Deidre Crockett, SCDA President



4

8

Inside this issue:

Bisphosphonates Sues Dentist for Implant Failure

Continuing Education 7
Opportunities

Pay Your Dues Today!

Flora and Floppy 9

Executive Director's 10 Notes

Rural Dentist 11

MUSC Update 12

Classifieds 14

Published by the South Carolina Dental Association

Design: Maie Burke

www.scda.org

Toll Free in SC: (800) 327-2598



Facebook: SCDental Twitter: SCDentalAssoc Instagram: southcarolina dentalassociation

ADA American Dental Association®

advocate for oral health



Were you able to attend the December 2024 SCDA House of Delegates meeting? If not, please take a moment to note that the next HOD is December 5th, 2025.

Our outgoing President, Dr. Jim Howell, facilitated the December 2024 HOD meeting. Dr Howell is an innovative and motivating force in organized dentistry. As President, he was able to foster open communication and collaboration with MUSC, SCLLR, and our neighboring states' associations in North Carolina and Virginia. Fortunately for us, he was elected as the new SCDA Speaker of the House, beginning 2025!

Dr. Jim Mercer held our SCDA Speaker of the House position for several years, but he has moved on for an exciting reason: Dr. Mercer was elected by the 16th District as its new ADA Trustee! Congratulations to both Drs. Howell and Mercer!

For members unable to attend HOD meetings previously, the below is a primer on how the HOD functions.

Our state is divided geographically into four districts: Piedmont, Central, PeeDee, and Coastal. Each of these districts has a governing board. For example, in the Central District, we have a President, President Elect, Vice President, Secretary, Treasurer, and Membership Chair. District members who serve on committees and past leaders also attend board meetings. Then, each district has districtwide business meetings (usually with CE) once or twice a year. At these District meetings, motions are voted on, elections are held, and delegates and alternate delegates are elected. Just like in the ADA, the delegates from each district will attend the SCDA House of Delegates and will have voting powers. At the SCDA House of Delegates, we have selected topics that all who attend discuss in one room, and then we split off into our district caucuses. This is where each district will discuss and debate those topics in detail, alongside any district-specific topics, before reconvening with the rest of the state.

Then, we vote on new motions and commence with elections. Just like in the district meetings, we have reports from the ADA, SCDA, Legislative, and other Committees to inform our members of relevant issues and events.

If you haven't attended an HOD meeting, please know that you do not have to be a delegate or an alternate to attend and speak. It is an excellent opportunity to become aware of key professional topics and issues, and to network with fellow members. Personally, I've run into many of my dental school classmates at HOD meetings, and it's always wonderful to see them.

At this year's December HOD meeting, we discussed the "mega" topics of proposed bylaw changes and increasing Membership. Of the three proposed bylaw changes, one passed (unanimously) to eliminate SCDA Committees that were non-active.

As far as legislative issues, in 2024, the Bloodborne Pathogen laws were updated to include dentistry, and there is a Medicaid fee increase.

Member Benefits mentioned new endorsements and updated the membership on the health insurance program.

Several nominations were made for 2025 SCDA positions, and voting commenced. New officers were sworn in, so please note the 2025 positions and dentists' names below.

LIST OF ELECTED FOR 2025

President	Dr Deidre Crockett
President Elect	Dr. Carol Baker
Vice President	Dr Monica Cayouette
Secretary-Treasurer	Dr. Daniel Hall
Immediate Past President	Dr. Jim Howell
Historian	Dr. Gene Atkinson
Speaker	Dr. Jim Howell
Central District ADA Delegate	Dr. Julia Mikell
ADA At Large Delegate Position	Dr. Deidre Crockett
At Large Alternate Delegate (1)	Dr. Sarandeep Huja
At Large Alternate Delegate (2)	Dr. Meredith Papadea
At Large Alternate Delegate (3)	Dr. Greg Millwood
At Large Alternate Delegate (4)	Dr. Hannah Bannister
Legislative Chair	Dr. Thomas Edmonds
General Chair Annual Session	Dr. Erin Pruitt
Commercial Co-Chair	Dr. Tommy Parnell

Dr. David Moss updated the membership on the resolutions voted on at the SCDA by our caucus at the ADA HOD in New Orleans last October. Dr. Jim Mercer, as the ADA Trustee, discussed the new ADA software system and alliance with the Forsythe Institute. The ADA is also working on new initiatives with membership.

Dean Huja updated the HOD with initiatives and new faculty at MUSC, and Dr. Tom McDonald presented a Medicaid report with updates on licensure renewal and CE Broker.

The meeting concluded with Dr. Erin Pruett welcoming all to Columbia on August 14th and 15th to the 2025 SCDA Annual Session.

For the Future:

Committees that are still active and were not removed from our bylaws are the Mediation and Community Water Fluoridation Committee. Note that we are in the process of updating our fluoridation guidelines and closely following the water fluoridation topic that has been on the news. More on that topic soon, but you may access ADA articles and opinions on the topic at https://www.ada.org/about/press-releases/community-water-fluoridation-at-recommended-levels-reduces-tooth-decay.

Also, year 2025 topics of Legislation include TMJ Legislation, Teledentistry, Dental Compacts (workforce), and watching for legislation that may be filed.

Dr. Thomas Edmonds and our lobbyists are working diligently for our association, and we will update members if action or relevant changes occur.

As mentioned in the last bulletin, membership is our most important item this next year. When you're going to your meetings for the districts for the HOD, please invite new members to become involved. And please invite non-members to participate in and join our association.

Thank you for serving your patients in South Carolina, and I hope that you and your staff have a wonderful February and enjoy Valentine's Day!

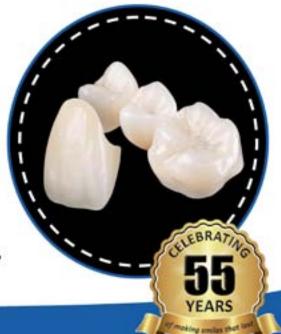


Sherer Zirconia

providing you



Call (800) 845-1116 today to discuss the best zirconia options for your patients!





A National Practice Transitions, LLC Company

Sell Your Dental Practice with Choice Transitions

- ✓ Fees on Traditional Sales as Low as 3% ✓ Simple & Short-Term Contracts
- ✓ Commission Free Sales to DSOs

✓ Free Valuation

Over \$642,000,000 in Sales and Growing!

(877) 365-6786

www.choicetransitions.com

Page 2 Page 2

Patient Taking Bisphosphonates Sues Dentist for Implant Failure By Marc Leffler, DDS, Esq., MedPro Group, an SCDA Endorsed Company

As a dentist, obtaining a patient's complete medical history can prevent treatment complications. In this case study, a dentist is unaware that their patient is taking bisphosphonates, ultimately leading to implant failure and a lawsuit

Key Concepts

- Vicarious liability in dentistry
- Lapses in patient-provider communication
- Obtaining a complete medical history

Background Facts

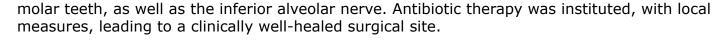
When E presented most recently to her general dentist, Dr. M, it had been over a year since her lower left first molar was extracted due to a vertical fracture while eating popcorn. E was currently 64 years of age, active, and fit. The front desk administrator asked E to complete an updated medical history form, but E said, "I'm in perfect health, so you don't have to worry about me." With that, the staff member checked "no" for every answer on the office form, and E signed it.

E was unhappy with the empty gap where the extracted tooth had been and had heard about dental implants from commercials she had often seen on television, so she asked Dr. M whether that might be an option for her. After looking at new radiographs and examining the area clinically, Dr. M said that she had more than enough bone height and width to accommodate an implant, which would then be restored with a crown. Dr. M scanned the medical history form, made no comments about it, explained the implant process, and passed E on to the office manager to discuss the finances and scheduling.

A few weeks later, Dr. M placed a single left mandibular implant, with local anesthesia. The procedure went smoothly, with Dr. M ending the visit by explaining that E needed to keep the area exquisitely clean to allow for healing. Given E's excellent home hygiene, Dr. M had little concern in that regard. The plan was to begin restoration in about 5 months.

E began to feel that the area was becoming swollen and tender nearly halfway into the implant healing period, so she came to see Dr. M, who confirmed localized mucobuccal swelling which was very sensitive to palpation. Dr. M asked E whether something had happened – either medically or in terms of trauma – to trigger a change in healing. All that E could come up with was that her endocrinologist had increased her dose of a commonly used bisphosphonate shortly after the implant was placed, because of a slight worsening of hip osteoporosis. Dr. M was surprised to hear that E was on any course of bisphosphonates because E had never disclosed that fact to him or his office staff. When asked why E had not previously discussed it, she said that she did not see it as important because it involved her hip, which had nothing to do with dentistry.

Dr. M placed E on a 10-day regimen of Amoxicillin, after which E was to return. When E returned, there was little change to the area, other than an increase in swelling and redness. A panoramic radiograph showed some troubling signs: a clear bony destructive process was taking place in the left mandible, extending well beyond the area immediately adjacent to the implant. Dr. M referred E to an oral and maxillofacial surgeon (OMS), who suspected osteonecrosis secondary to her ongoing bisphosphonate use. The OMS involved a head and neck surgeon. The two worked together, initially to confirm the diagnosis histologically by way of biopsies, and then to do a segmental resection, which sacrificed mandible and the lower left bicuspids to the second



The surgeons acknowledged that subsequent reconstruction might be compromised by the same process that caused the problem in the first place. So, they consulted with various medical colleagues, who agreed with that assessment. Ultimately, the agreed-upon plan was to bone graft the area as much as possible and restore that area with a removable partial denture, rather than the placement of implants to serve as the foundation for a fixed appliance. That plan went forward uneventfully.

Legal Action

Becoming increasingly upset that she had initially gone to replace a missing tooth and ended up losing a significant portion of her jaw and the function of her left inferior alveolar nerve, she sought out and then retained an attorney to act on her behalf. Dr. M and his practice were sued as the defendants. Defense attorneys were assigned by the malpractice carrier to represent Dr. M and the practice.

The thrust of the allegations made by E, now the plaintiff, and her attorney was that Dr. M had delegated the important task of updating a health history to an untrained, non-professional, and accepting that without confirming the results with the patient. The case also asserted that, given E's age, Dr. M should have been concerned about at least a reasonable likelihood that E might be taking a bisphosphonate and specifically asked about it before proceeding with bony surgery, which was entirely elective. The lawsuit went on to argue that, as a result of these failures, Dr. M put E at great risk for the development of medication-related osteonecrosis of the jaws (MRONJ), a risk that came to pass and caused significant damage.

E's expert was fervent in putting these exact theories forward, but the defense attorneys were unable to secure a credible expert who was as supportive of the defendants' actions. In fact, several potential defense experts expressed to defense counsel that they were in agreement with the plaintiff's counsel about the claimed negligence and its effects. The case was settled – with the consent of Dr. M – for a significant amount of money, although far less than might have been awarded by a jury to this very sympathetic plaintiff.

Takeaways

While Dr. M did not personally obtain E's updated health history, it was his employee who did so, thereby making Dr. M vicariously responsible for those actions, as though he had acted himself. This concept is regularly applied in the law, and it is enforceable in nearly all, if not all, jurisdictions. Perhaps more common applications of the concept in dental practices involve office staff providing dental or medical advice to patients without consulting the doctor, and chairside staff dropping objects which are swallowed or aspirated. Here, Dr. M magnified the problem by failing to follow up with E beyond what the staff member had recorded, totally unaware of the cursory response E had earlier stated to the front desk administrator, which had been accepted as complete. As in E's case, many patients do not fully disclose their health histories to dentists, perhaps in an effort to hide, but likely more commonly because they do not understand why a dentist would need to know about conditions seemingly entirely unrelated to teeth and jaws. That is why a real discussion, of which the dentist is a part, is needed.

Arguably, a rebuttable presumption might exist that post-menopausal women take bisphosphonates, but that group of medications is not an absolute for those patients and by no means limited to that patient population. The point, then, is clear: a thorough medical history is an integral part of patient care, so it should not be delegated and it must be taken seriously as a critical component of protecting patient safety. That lapse led to the injuries suffered by E, with no available expert opinions to the contrary. In situations of disclosed bisphosphonate regimens, a helpful risk management technique for dentists is to consult the prescribing physician before

rage 4 Page

the start of a treatment plan, especially one that involves invasive techniques.

While obtaining medical consultations is often a very valuable step, a medical clearance ought to be viewed as a "permission slip" rather than a "requirement slip". Simply because a physician might conclude that it would be medically safe for planned dental procedures to go forward, that does not mean that the obtaining dentist must then go forward if a sense of discomfort still exists. It is, after all, the practitioner performing a procedure who is ultimately responsible for it, and potentially liable if things turn out poorly.

Finally, and related to the issue of medical consultations, this case demonstrates the benefits of a team of providers working together on complex problems to reach the best result possible under the circumstances. It is not a sign of professional weakness or inexperience to seek outside resources, but instead a demonstration of mature professionalism, with the sole goal being the achievement of patient protection and patient health.

As the nation's leading dental malpractice insurance carrier, MedPro Group has unparalleled success in defending malpractice claims and providing patient safety & risk solutions. MedPro is the nation's highest-rated malpractice carrier, rated A++ by A.M. Best. The Berkshire Hathaway business has been defending dentists' assets and reputations since 1899 and will continue to for years to come. Want more case studies like these? Sign up today!

Note that this case presentation includes circumstances from several different closed cases, in order to demonstrate certain legal and risk management principles, and that identifying facts and personal characteristics were modified to protect identities. The content within is not the original work of MedPro Group but has been published with consent of the author. This document should not be construed as medical or legal advice and should not be construed as rules or establishing a standard of care. Because the facts applicable to your situation may vary, or the laws applicable in your jurisdiction may differ, please contact your attorney or other professional advisors if you have any questions related to your legal or medical obligations or rights, state or federal laws, contract interpretation, or other legal questions. MedPro Group is the marketing name used to refer to the insurance operations of The Medical Protective Company, Princeton Insurance Company, PLICO, Inc. and MedPro RRG Risk Retention Group. All insurance products are underwritten and administered by these and other Berkshire Hathaway affiliates, including National Fire & Marine Insurance Company. Product availability is based upon business and/or regulatory approval and/or may differ among companies. © MedPro Group Inc. All rights reserved. 01/2025



Mac Gas was founded on a single goal: to provide superior gas products at the absolute best price with excellent service.

Mac Gas has been a family owned and operated business for more than 15 years, supplying gas to diverse business and medical communities throughout the Carolinas and Georgia. Mac Gas

Gases and Equipment

Medical / Industrial Gases

MacGas.com | 803.776.6352

OXYGEN, NITROUS OXIDE, NITROGEN, LIQUID NITROGEN, CO2, HELIUM, DRY ICE, ARGON, ACETYLENE, AND MUCH MORE

Are you in need of Continuing Education?

Are you in need of Continuing Education?

The ADA has some Continuing Education available: https://www.ada.org/education/continuing-education

Other ADA CE available include Live Workshops and Seminars, Live Webinars and Online Courses.

January — March 2025	
Jan. 24	Relicensure CE for the Dental Team (Live Webinar)
Feb. 21	Pediatric Clinical Updates and Relicensure CE for Dental Teams (Live Webinar)
March 7	New Skills for Every Dental Assistant (Live Webinar)
March 21	MATE Act Training for Opiate Prescribers (Live Webinar)
March 28-30	Elevate (Leadership Conference, Washington, D.C.)

Of the required twenty-eight (28) hours required by the State Board of Dentistry/LLR, no more than half of the required CE hours can be attained through online or computerized courses. Interactive webinars are considered live or in-person CE hours and not subject to the fifty percent (50%) restriction.

Your District offers Spring and Fall CE and South Carolina Dental Association offers CE at our Annual Meeting and Zoom Webinars see our website for dates and details: https://www.scda.org/resources/events

Need help with CE Broker: https://llr.sc.gov/bod/ce.aspx

Questions for the State Board of Dentistry: contact.dentistry@llr.sc.gov

Take advantage of these Member Benefits to help make Continuing Education easier for you and your staff.



ge 6 Page 7



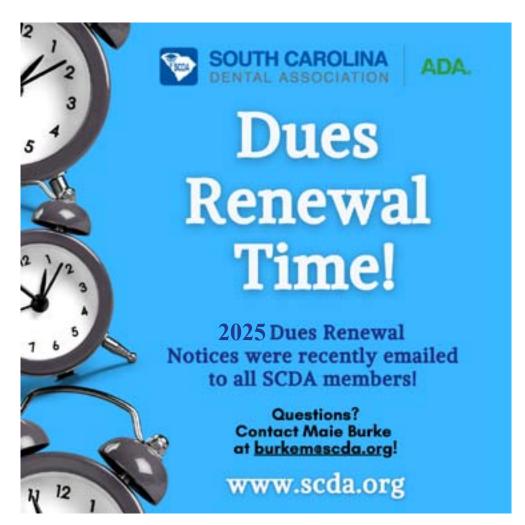
Pay Your Dues Today!

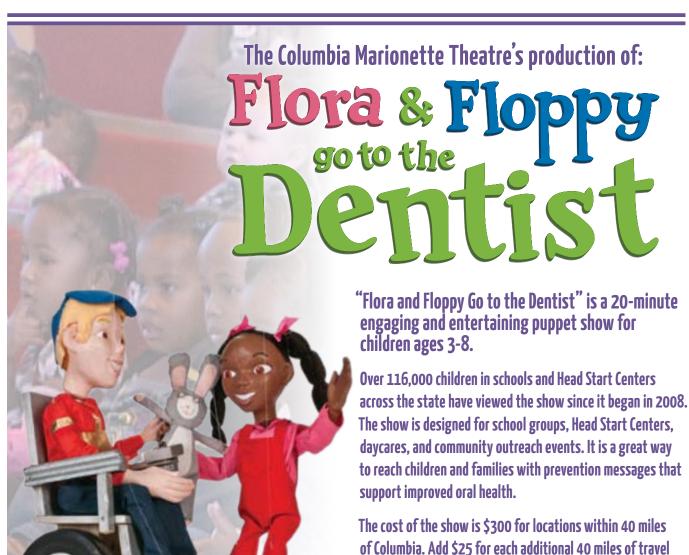
It's time to renew your dues with the South Carolina Dental Association (SCDA) and the American Dental Association (ADA)!

The ADA recently upgraded their database management software. To renew your 2025 dues online, please visit your <u>ADA login page</u> and change your login to an email address instead of your ADA number. If you have issues logging in please use this guide <u>ADA New Login Credentials FAQ</u> or contact the ADA Member Service Center at 312-440-2500 or <u>msc@ada.org</u>.

If you have any additional questions or have moved or retired, please let me know.

Wishing you and your family a safe and wonderful holiday season and we look forward to working with you in 2025!





outside of Columbia.

To learn more about the show online:

To learn more about the show online: scohan.org/resources

The theater is currently accepting requests for shows. Please sponsor or schedule a show for children in your community today!

To sponsor or schedule a show contact The Columbia Marionette Theater: puppetgnomes@msn.com







00195-ENG-CR 1/25

Page 8 Page

Contact Dentists Needed

By DenPAC Chair, Dr. Chris Griffin, Legislative Chair, Dr. Thomas Edmonds and Executive Director, Phil Latham

Contact Dentists Needed

The South Carolina Dental Association (SCDA) has enjoyed a very strong presence at the South Carolina Legislature and the main reason is due to our contact dentist system where a South Carolina dentist is assigned to each Senator and Representative across the State.

Our contact system needs to be updated and strengthened as South Carolina saw many new faces elected to the 2025 legislature and having a contact dentist for each of them is very important.

The contact dentist is usually someone who knows the legislator and is willing to pick up the phone and call them about any legislative issue that directly or indirectly affects dentistry. However, you do not need to personally know the legislator but be willing to make contact with them if needed and be willing to deliver a campaign check when appropriate. This is extremely important. Without a good contact system, legislation can get passed that may be detrimental to dentistry.

<u>PLEASE</u> review the list below and let Phil Latham (<u>lathamp@scda.org</u>) know who you know or who you are willing to be the contact dentist for.

SENATORS

Sean Bennett - Charleston & Dorchester

- *Allen Blackmon Chesterfield, Kershaw, Lancaster
- *JD Chaplin Darlington, Lee, Sumter
- *Jason Elliott Greenville
- *Tom Fernandez Berkeley, Orangeburg
- *Jeffrey Graham Kershaw, Lee
- *Carlisle Kennedy Lexington

- *Matthew Leber Charleston, Colleton
- *Roger Nutt Greenville, Spartanburg
- *Russell Ott Calhoun, Richland
- *Everett Stubbs Chester, Fairfield
- *Ed Sutton Charleston
- *Overture Walker Richland
- *Jeff Zell Calhoun, Clarendon

*NEWLY ELECTED 2025

REPRESENTATIVES

Terry Alexander – Florence, Darlington

Thomas Beach – Anderson, Greenville, Pickens

Gary Brewer - Charleston, Dorchester

Paula Calhoon – Lexington

Brandon Cox – Berkeley

April Cromer – Anderson

*Adam Duncan – Oconee, Pickens

Daniel Gibson – Greenwood, McCormick

Patrick Haddon – Greenville

Thomas Harnett, Jr. – Charleston

*Harriet Homan – Berkeley

Jermaine Johnson - Hopkins

*Jason Luck - Chesterfield

*David Martin - York

Donald McCabe - Lexington

John McCravy – Greenwood, Laurens

Alan Morgan - Greenville

James Neese – Lancaster

Jordan Pace - Berkeley

*Robert Reese - Kershaw, Richland

Robby Robbins - Colleton

Seth Rose – Richland

*Richard Sanders - Anderson

Marvin Smith - Berkeley

Tiffany Spann-Wilde – Charleston, Dorchester

*James Teeple - Charleston

*Jackie Terribile - York

David Vaughn - Greenville

Elizabeth Westmore - Folly Beach

*NEWLY ELECTED 2025



South Carolina Rural Dentist Loan Repayment Program

Eligibility

Loans must be from a

Applicants must have no

obligations to the federal or state government or any

other entity (e.g., NHSC,

Applicants are expected to

be (or become) a Medicaid

provider and treat at least

100 unduplicated Medicaid

Must be a U.S. citizen, U.S.

Must practice in an area of

need* or contract to serve

on the faculty at the MUSC

College of Dental Medicine

*see map on page 2

national, or lawful permanent

scholarship program)

patients a year

resident

active, outstanding service

recognized financial institution

About the Program

To address the maldistribution of dental providers in South Carolina, the Rural Dentist Loan Repayment Program provides educational loan repayment for qualified providers who contract to practice in rural and underserved areas or serve as faculty at the MUSC College of Dental Medicine.

Medicaid Provider Status

Applications from providers currently in practice must include an **individual** Medicaid provider number in order to be considered. This stipulation does not apply to students who have not yet completed their training. For students who will establish practice upon completion of training, access the South Carolina Department of Health and Human Services' (DHHS) website to become a Medicaid provider.

Applicant Scoring

Candidates are prioritized using an objective checklist that awards points for categories such as community need, practice type and retention factors (e.g., education and/or training in South Carolina).

How to Apply

Apply online at www.scahec.net/recruitment. The application cycle opens yearly in October and closes in February (see website for specific dates). Required materials include:

- Completed application
- Proof of U.S. citizenship, U.S. national or lawful permanent resident status
- Personal statement
- Curriculum vitae
- Letters of support from lay (not dentists) members of the community*
- Copies of all educational loan documents
- Documentation of practice investment (if applicable)*
- 1040 form from most recent tax return
- Copy of SLED state criminal background check

*Not required for MUSC Dental Faculty applicants

Find more information and apply online at:

www.scahec.net/recruitment



Page 10 Page 11

10 Milestones at MUSC from 2024

By Dr. Sarandeep Huja, Dean, James B. Edwards College of Dental Medicine Medical University of South Carolina



Dear SCDA member:

What an incredible year! 2024 was pivotal for the James B. Edwards College of Dental Medicine. We have much to be grateful for and much to celebrate.

Many significant initiatives, some of which have been years in the making, came to fruition this year, advancing learning for our students, furthering research with big implications, and improving the patient experience. Our faculty and staff are truly making change possible. We also could not have done it without collaboration at the enterprise and university

leadership levels and the staunch support of our loyal alumni and friends.

As always, this is my list, which I am so proud to share with you. I'm sure if you asked any member of our CDM Family what their favorite moments were this year, they would have their own favorites to recognize. Top 10

- 1. We created an Innovation Laboratory, which gives students the opportunity to learn the entire digital workflow - from the initial treatment plan to the final restoration - with dedicated faculty guidance.
- 2. We will start a general practice residency (GPR) program, with a hub in Florence, SC, anticipated to open in July 2026, and small spokes in Lake City and Marion to serve the rural needs of our state.
- 3. Faculty recruitment is a forefront of our efforts, and each day we continue to interview, recruit, and onboard highly qualified new faculty members. And we have a number of new staff to support our faculty and students.
- 4. Student clinical rotations expanded to MUSC Dental and Oral Health—Nexton: In this small-footprint, community-based location, students diversify their experience with the provider and care team, and in a setting similar to a private practice.
- 5. No increase in D.M.D. tuition: For the seventh consecutive year. We even reduced some fees for the second year. Plus, scholarship giving is five times greater vs. seven years ago, which nearly completes the first half our \$10 million Pay It Forward campaign goal.
- 6. One year after implementing a new electronic health record, the majority of patients have been activated in the new system: In addition to giving patients a more unified experience at every step, we customized training for our students and staff, further preparing us all for a future of deeper integration of oral and systemic health - a vision shared by the American Dental Association and MUSC.
- 7. The Carlos F. Salinas Dental Program for the Diagnosis and Treatment of Individuals with Special Health Care Needs celebrated 25 years of providing professional development in special needs dentistry to our state's current workforce.
- 8. Our reinvigorated partnership with the South Carolina Board of Dentistry and the South Carolina Dental Association promises to strengthen our responsiveness in addressing future oral health needs and workforce challenges.
- 9. Student leaders instituted Field Day and Friendsgiving: These two new traditions are already favorites of the entire CDM Family and reflect the dedication of our faculty and staff to our students and residents.
- 10. The renovated Dr. Richard and Stacy Boyd Lobby incorporates a modern design and space for collaboration. The main entrance to the college had not been updated since the college opened in the 1960s. We look forward to its official opening at Alumni Weekend 2025.



Dental students Sam Stepp, Olivia Decho, Anna Rule, and Ashlea Willis congratulated Raymond Kessler, D.M.D., associate professor and director of the pre-doctoral dentistry clinic, who received MUSC's Page 12 2024 Teaching Excellence Award, given to just one educator mentor out of all the university's clinical/professional areas.



The first college Field Day was all about the very best of what makes our CDM Family so special – we know that the brightest smiles reflect compassionate care for overall health and wellbeing.

SCDA Supplies

SCDA Supplies offers discounted dental supplies for all members of the South Carolina Dental Association, SCDA members could save up to 20% or more on dental supplies. More than 60,000 products from more than 500 brands (most available through dealers) are listed.

No Gray Market, expired or counterfeit items.

All products are from direct manufacturers and authorized dealers.

Visit

www.scda.org/scdasupplies to see a video showing how SCDA Supplies can save you money.

Get a customized price comparison

by emailing or faxing current supplier's invoices to SCDA Supplies.

- 100% Free Shipping. On everything, regardless of order size. No exceptions.
- Fast shipping. Same-day fulfillment and 2-3 day delivery to South Carolina.
- Order accuracy. Through advanced warehouse automation and quality control.
- Streamlined returns. Most returns and damaged shipments are resolved same-day.
- No restocking fees. If returnable items are returned within 30 days of receipt.

"I've made a few purchases and have been pleased! Orders are shipped fast, I usually get in a day or two. I also really like the real time inventory check! Some prices are a good bit cheaper than my normal supplier, which makes it even better!" Jennifer Patterson, DMD

"I have really enjoyed using SCDAsupplies.com! It's a huge benefit to the practice to be able to search for items and order as much or as little as I need with free shipping. I've also had good experience with customer service as well." Mark (Wil) Waninger, DMD



Classified Ads

Dental Related Services

Intraoral X-Ray Sensor Repair/Sales- We repair broken sensors. Save thousands in replacement costs. Specializing in Kodak/Carestream, major brands. We buy/sell sensors. American SensorTech 919-229-0483 or www.repairsensor.com.

Local Tenens

Experienced General Dentist with 20 years in Public Health Dentistry available for **locum tenens or PT**. Need trusted coverage while you're away or an extra hand 1-2 days a week? I'm your solution for seamless and comprehensive patient care. Reach out today! 864-525-1797 or <a href="mailto:ema

Positions Available - Dentists

We staff over 200 dental offices around the beautiful state of South Carolina. Now expanding into Georgia & North Carolina. Check out all of the dental opportunities right at your fingertips. Download the Fox Dental Staffing App! Search "Fox Dental Staffing" in App Store & Google Play, Register & Build your schedule https://www.foxdentalstaffing.com

Seeking an **Associate Dentist in Lexington** SC to join our practice. We offer competitive pay, benefits, bonus structure and a flexible schedule. Full and part time candidates considered. If interested or have questions, contact via text, phone 304-839-3867 or email tdbrittanye@gmail.com.

Seeking an Associate Dentist to join our practice in **West Columbia**. We can offer competitive pay, benefits, bonus structure and a flexible schedule. Full and part time candidates considered. If interested or have questions, please contact via text, phone or email tdbrittneye@gmail.com.

Busy and growing dental practice in beautiful **Fort Mill, SC** is looking for an associate general dentist to join our expanding team. Competitive and excellent pay for qualified candidate. Experience is preferred but not mandatory. State of the art facility, computerized and paperless. For more information or please contact beth@friendlydentalgroup.com.

Come work with us and achieve greatness. We are seeking a FT dentist to join our busy general practice in **Columbia**, **SC**. Simply Smile is an updated practice with an energetic atmosphere. We offer great benefits, compensation, and the ability to work independently with a supportive and trained staff. Mon-Fri. new grads welcome. Send resume to simplysmile7457@gmail.com.

Prisma Health Dentistry welcomes applications from exceptional candidates to serve in a full-time, **clinical track faculty role**. This position will provide multidisciplinary comprehensive oral health and urgent care. Completion of a CODA approved Residency Program is required. Please send CV to carrie.dover@prismahealth.org if interested.

Well-known **pediatric dental** office looking for partner. Perfect for work/life balance, office is 1.5 hrs from the beach. Competitive salary, benefits, and practice buyout available. Motivated individuals looking to practice pediatric dentistry in the Pee Dee region, email CV and cover letter to stewartbryant2020@gmail.com.

Charleston: Non-profit Charity Dental Clinic seeking applications for Dental Director. Prefer an experienced mission-minded individual with a desire to use dentistry in a public health setting. Unique opportunity to mentor the next generation of dentists while making a difference in the lives of those in need. Negotiable salary and benefits. Please send resume to admin@northcharlestondentaloutreach.com.

Well established **school-based** dental program looking for dentists to work in rural areas of Allendale, Dillon and Manning. The program has fixed buildings located on school campuses and provides preventive and restorative services to students in K4-12th. This is a perfect supplement to income or for a retiree looking to work one or more days per week. Salary and mileage are competitive. Hours 8am-3pm. Call Georgia at (803) 300-7028.

FT Associate Dentist Lexington- Ideal candidate must be committed to providing exceptional patient care and continued professional development. A well established family practice (over 45 years) caring for multi- generational families. We value relationship based care with current digital technologies: CBCT and intraoral scanners, 8 operatories. Privately owned practice, full benefits including 401k. Heyrob.sr@gmail.com

Come grow with us! Seeking an Associate Dentist to join our cosmetic/family dental practice, latest technology available, located in **Myrtle Beach** area. For more information: sailfish187@gmail.com.

Help our neighbors in need! Volunteer with Oconee Memorial Hospital's Community Dental Clinic in **Seneca**, **SC**. Seeking compassionate, licensed dentists to give their time 1/2 day per month. A rewarding way to serve our community! Call Debbie 864-885-7545 or Deborah.Smith2@prismahealth.org.

Singh Pediatric Dentistry has an exceptional employment opportunity for a Pediatric or General Dentist in **Lexington and NE Columbia**. This position offers competitive compensation with a flexible FT or PT schedule. Interested applicants contact Rene Quattlebaum at 803-490-9008 or admin@singhandleite.com.

We are a fast growing, privately owned dental office in **Indian Land** seeking a talented & enthusiastic Associate Dentist to join us FT/PT fast growing, top quality, privately owned office, limitless income potential! Enjoyable, respectful & professional environment, newest most advanced instruments/procedures, flexible hours. dentalrecruitingservicesfmsc@gmail.com

Flexible job opportunity for dentist seeking PT or FT work. We are a privately-owned general dentistry practice located in the Market Commons area of **Myrtle Beach**. We are seeking a compassionate dentist to work with adults and children of all ages. If interested in joining our team, please contact happyteethmb@gmail.com for more information.

Irmo Smiles is a privately owned, multi-specialty dental practice located near Columbia. We are seeking an experienced FT Associate Dentist. The ideal candidate should be proficient in cosmetic and restorative dentistry, with an eagerness to step into a high-producing, patient-centric practice. Excellent compensation/benefits package offered. Interested applicants please contact Heather@irmosmiles.com

Private dental practice in the **Greenville/ Anderson** area looking for a FT or PT dentist.
Great practice with growth potential. If interested send information to clemsondmd@gmail.com or bradwms@yahoo.com.

Seeking PT/FT GP with Sedation/surgical/implant skill and PT Oral Surgeon/Endodontist near Charleston, SC. Brand new facility with state of the art technology and fully digital workflow. CBCT, Digital Scanner, 3D Printing. Fee for Service Practice focused on delivering high levels of surgical and implant care as well as IV sedation comprehensive general dentistry. Please send CV to gillytooth@qmail.com

Charleston area, SC practice seeking PT/FT Associate Dentist- Opportunity in highly visible, established, busy, advanced digital practice located near Charleston SC. Must be proficient in all phases of general dentistry. Experience or GP residency preferred but not required. Competitive pay, 401k, high growth potential, with owner/equity possibility. Focus on patient care delivering excellence. Send CV gillytooth@gmail.com

Positions Available- Staff

Looking for a New Dental Team member, for a **Full time Dental Hygiene** position in wonderful Irmo, Sc! 32-36 hours a week, 8a.m.-5p.m. Monday-Friday (60min recares/ 80min New Patients) Exceptional Pay!!!! Sign on bonus!! Please call/text 843-593-6428 info@foxdentalstaffing.com

Looking for a New Dental Team member, for a Full time **Front Desk** position in Beautiful Bluffton, Sc! Please call/text 843-593-6428 Join the team. We are looking for More Dental Team members, both temporary (FT) and Permanent (FT) positions in SC, NC and GA! info@foxdentalstaffing.com

Looking for a New Dental Team member, for a temporary **Dental Hygiene** position in the beautiful town of Beaufort, Sc! 7:30am - 4:00pm. Fun & Energetic Environment. Eagelsoft & Dexis. 60min recares/80min New Patients/ 30 min child prophy. Competitive Pay. All Proper PPE Provided. Please call/text 843-593-6428 info@ foxdentalstaffing.com

Chapin SC- Looking for a full time or part time hygienist. Office hours are 8-4 Mon-Thurs with an hour lunch break. Paid holidays and paid vacation for full time employees. We are a small family practice that has been established for over 23 years. Our patients and work family are amazing to work with. ediegoredmd@qmail.com.

Practices/Office Space Available

A profitable periodontal practice situated in the **Upstate** Region of South Carolina, where 2022 collections totaled nearly \$1 million seeing patients 4 days per week. The one-story, stand-alone facility is 2,200 sq. ft., with 4 fully-equipped operatories. CS 8200 3D Neo Edition. Contact matt.kosciewicz@mcgillhillgroup.com for more information.

Million-Dollar Opportunity: **Beaufort County** GP located in a retail center with great visibility and ample parking. There are 5 ops in 1,600 sq. ft. with digital X-ray and Pan. This practice has 2,700+active FFS/PPO patients. The practice operates on a 4 doctor and 8 hygiene workweek. Contact: AFTCO 800.232.3826

General Dentist Practice For Sale in Pawleys Island. General dental practice in the center of scenic **Pawleys Island** 6 operatories, open dental, stand alone building. 3,800 sq ft with lease back over term of 5+ years. doctorholladay@hotmail.com.

Columbia, SC Dental Practice for Sale Wellestablished general dental practice just 20 miles from Columbia, SC, featuring 5 operatories (room for 2 more), \$1.447M collections, and \$360k EBITDA. With 2,000 active patients, real estate available, and flexible transition options, this is a prime opportunity. Contact Professional Transition Strategies: bailey@professionaltransition.com or 719.694.8320. #SC11724

Coastal SC Dental Practice for sale. Wonderful practice for sale near the coast. 45 minutes from Beaufort and 1.5 hrs from Charleston. Collecting approx. \$1,200,000 in a stand-alone brice building on main thoroughfare with excellent visibility. This location offers an ideal balance between rural charm and coastal living. Contact Dr. Rod Strickland 843-290-8584 or rod@legacypracticetransitions.com.

N.E. Columbia Dentist looking to retire. Great opportunity to own your own practice and be your own boss. Dentist and great staff willing to stay and help with the transition. Practice and stand alone building for sale. Reasonable price! Brushandfloss@hotmail.com or 803-920-6669.







We are pleased to announce...

Matthew E Boller, D.M.D. has acquired the practice of James R. Decker, D.M.D. Charleston, South Carolina

Family Dental Health & Rob M. Safrit II, D.M.D. have acquired the practice of Samuel N. Pratt Jr., D.M.D.

Moncks Corner, South Carolina

We are pleased to have assisted in these practice transitions.

Practices For Sale

SMALL TOWN LIVING AT ITS BEST: Southeastern, SC GP in a free-standing building of 1,700 sq. ft. with 5 ops, 2 of which are hygiene. The practice is all digital with paper charts, but compatible with digital charting. This practice is a mixture of FFS and PPO with some Medicaid. The practice collected \$890k in 2022 while working 4 days a week. Real estate is available. Owner financing is available. Opportunity ID: SC-02276

EASILY A MILLION DOLLAR OPPORTUNITY: Columbia GP collecting \$900K on a 4 doctor and 8 hygiene day workweek. The practice has a patient base that is 80% PPO and 20% FFS. There are 4 ops equipped and 1 unequipped. The practice has a robust hygiene program and an excellent recall system in place. **Opportunity ID:** SC-02273

QUALITY OF LIFE PRACTICE: GP convenient to all the amenities of Columbia and a stone's throw from an outdoorsman's paradise. This quality-of-life practice has over 1,500 active PPO/FFS patients and is located in a free-standing building. The office is 2,050 sq. ft. with 5 ops, 3 equipped and 2 plumbed, digital x-ray, and Pan and is in excellent condition. The practice operates on 4 days per week and collected \$585K in 2023. **Opportunity ID:** SC-02271

MULTI-MILLION DOLLAR OPPORTUNITY: Seize the opportunity to acquire a highly profitable and well-established dental practice with a strong and loyal patient base. This Columbia practice is on track to collect over \$2M this year and boasts 3,600+ active PPO/FFS patients and operates on 4.5 doctor and hygiene days per week. The office features 7 ops within a 2,500 sq. ft. digital setup.

Opportunity ID: SC-02201

Go to our website or call to request information on other opportunities!

800.232.3826 Practice Sales & Purchases Over \$3.5 Billion

www.AFTCO.net

Page 14 Page 15



In 2025, SCDA Members Will Be Saving on Products and Services such as:

- Accounts Receivables/Collections
- Appliances
- Business and Personal Credit Cards
- Computers and Technology
- Credit Card Processing
- Dental Embezzlement Protection and Investigation
- Dental Supplies
- Electronic Prescribing
- HIPAA and OSHA Compliance Training
- HIPAA Compliant, Secure Email
- Insurance Products and Services
- Interpretation Services
- Medical Evacuation
- Medical Kits
- Office Supplies
- Patient Financing
- Payroll Processing
- Precious Metal Refining

Visit the Member
Savings page at
scda.org
for further information
and free cost comparisons.